



Technische
Universität
Braunschweig

Institut für mobile
Maschinen und Nutzfahrzeuge **WW**



Efficiency of Mobile Machines and their Applications

A Contribution to the Reduction of GHG

Symposium 10th / 11th March 2015 in Braunschweig

Flyer of the Symposium (1)

Programme committee

- Ulrich Adam – CEMA, Brüssel
- August Altherr – John Deere, Kaiserslautern
- Belén Bravo – CECE, Brüssel
- Reiner Brunsch – Institute for Agricultural Engineering, Potsdam-Bornim
- Wolfgang Burget – Liebherr, Kirchdorf
- Ludger Frerichs – Institute of Mobile Machines and Commercial Vehicles, Braunschweig
- Marcus Geimer – Institute of Vehicle System Technology, Karlsruhe
- Günter Hähn – Wirtgen, Windhagen
- Eberhard Nacke – CLAAS, Harsewinkel
- David Tinker – EurAgEng, Bedford

Organizer

Scientific lead: Institute of Mobile Machines and Commercial Vehicles

Organisation: ITS Niedersachsen

Conference fees

Participant: 290€ + VAT

Student: Please contact the conference administration

Conference fees include the proceedings, catering during the conference and the evening reception.

Registration

Please visit our website:

www.tu-braunschweig.de/imm/emma

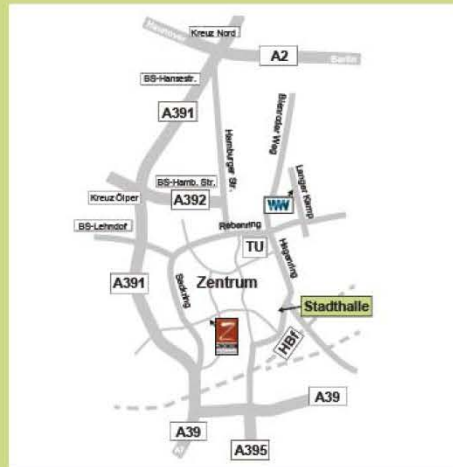
Hotel

List of hotels for the conference participants, please look at the website.

Venue

ZUCKER – Restaurant
in der Raffinerie
Frankfurter Str. 2
38122 Braunschweig

Stadthalle Braunschweig
Congress Hall
Leonhardtplatz 1
38102 Braunschweig



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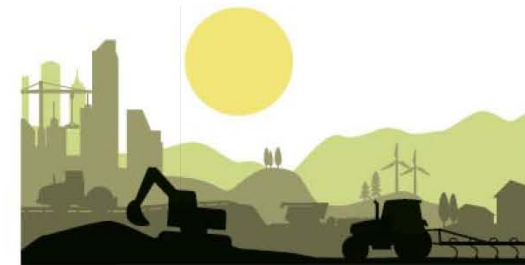


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Efficiency of Mobile Machines and their Applications

A Contribution to the Reduction of GHG



Symposium at the
Institute of Mobile Machines and
Commercial Vehicles

10th/ 11th March 2015, Braunschweig



Technische
Universität
Braunschweig

Flyer of the Symposium (2)

Introduction

The latest EU climate targets for the year 2030, 40 % reduction of CO₂ emissions relating to 1990, might be achievable but only under great efforts of all those involved. Manufacturers of mobile machines want to and must make their contribution. But the market of mobile machines is characterized by a wide diversity and the application on construction, agriculture and municipal sites etc. varies even more. Against this background the Braunschweig Symposium in March 2015 aims to establish a forum for an international and all-sector exchange about efforts and opportunities to increase efficiency of machines and processes. The Symposium will point out in particular the role of the agricultural and construction machinery in context of the EU climate targets, what measures will contribute to a reduction of CO₂ emissions and how this may be evidenced. Intelligent solutions for the technology as well as for any regulatory demands are required due to the diversity and complexity. Since single CO₂ limits are not reasonable, the manufacturers are going to prepare solutions for a voluntary commitment. First conceptual solutions are elaborated for this purpose and will be presented at the Symposium.

The international Symposium „Efficiency of Mobile Machines and their Applications“ will offer the chance to discuss demands and approaches for one of the most significant future topics. Increasing efficiency means to improve the productivity, the consumption of resources as well as the emission of greenhouse gases. Hence this is the key for smart handling of regulatory demands, for improving the public acceptance of manufacturers and users and not at least for business success.

Welcome to Braunschweig, have a successful Symposium.

Prof. Dr. Ludger Frerichs

Programme

Tuesday, 10th March 2015

Venue: ZUCKER – Restaurant in der Raffinerie

18:00 Evening reception

Dinner speech

Improvement in efficiency of thinking processes

Prof. Martin Korte (TU Braunschweig)

Dinner

Wednesday, 11th March 2015

Venue: Stadthalle Braunschweig – Congress Hall

Session I: Background to the topic (Ludger Frerichs)

08:30 Opening remarks

Prof. Ludger Frerichs (TU Braunschweig)

08:45 The global context of GHG-emissions and climate change

Dr. Benjamin Leon Bodirsky (Potsdam Institute for Climate Impact Research)

09:15 Approach to reducing GHG in agriculture

Dr. Annette Freibauer (Thünen Institute)

09:45 Energy- and carbon management in the building sector

Dr. Peter Krammer (STRABAG)

10:15 Coffee break

Session II: Achievements and potentials (Marcus Geimer)

10:45 Potential improvements in efficiency - viewpoint of construction and road building machinery manufacturers

Dr. Wolfgang Burget (Liebherr-EMtec GmbH),
Dr. Martin Göbel (Wirtgen GmbH)

11:30 The scope of efficiency improvement in the agricultural machinery industry

Dr. Eberhard Nacke (CLAAS KGaA mbH)

11:45 Efficiency potentials of ICT in agriculture

Dipl.-Wirt.-Inf. (FH) Jan Horstmann
(Maschinenfabrik Bernard Krone GmbH)

12:15 Lunch break

Session III: Achievements and potentials (August Altherr)

13:15 Sustainable energy storages for mobile machines
Prof. Marcus Geimer (Karlsruhe Inst. of Technology)

13:45 What prevents us from using more efficient technology?

Prof. Reiner Brunsch (ATB Potsdam)

14:15 Coffee break

Session IV: The smart way forward (Wolfgang Burget)

14:30 CO₂-quantification of agricultural machinery
M.Sc. Beate Fleck (CLAAS KGaA mbH),
M.Sc. Steffen Hanke (TU Braunschweig)

15:00 CO₂-quantification of mobile machines on construction sites
Dipl.-Ing. Isabelle Ays (Karlsruhe Inst. of Technology)

15:30 We need smart regulation for mobile machines
Dr. Ulrich Adam (CEMA Brussels)

16:00 Discussion

Prof. Ludger Frerichs (TU Braunschweig)

16:30 Coffee to go

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Persons involved

Programme committee

Ulrich Adam – CEMA, Brüssel

August Altherr – John Deere, Kaiserslautern

Belén Bravo – CECE, Brüssel

Reiner Brunsch – Institute for Agricultural Engineering, Potsdam-Bornim

Wolfgang Burget – Liebherr, Kirchdorf

Ludger Frerichs – Institute of Mobile Machines and Commercial Vehicles, Braunschweig

Marcus Geimer – Institute of Vehicles System Technology, Karlsruhe

Günter Hähn – Wirtgen, Windhagen

Eberhard Nacke – CLAAS, Harsewinkel

David Tinker – EurAgEng, Bedford

Conference Director

Ludger Frerichs, TU Braunschweig

Editor

Steffen Hanke, TU Braunschweig

Wednesday, 11th March 2015 (1)

Venue: Stadthalle Braunschweig – Congress Hall

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| The global context of GHG-emissions and climate change | 22 |
| <i>Dr. Benjamin Leon Bodirsky (Potsdam Institute for Climate Impact Research)</i> | |
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Wednesday, 11th March 2015 (2)

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Prof. Marcus Geimer, Dipl.-Ing. Isabelle Ays (Karlsruhe Inst. of Technology)

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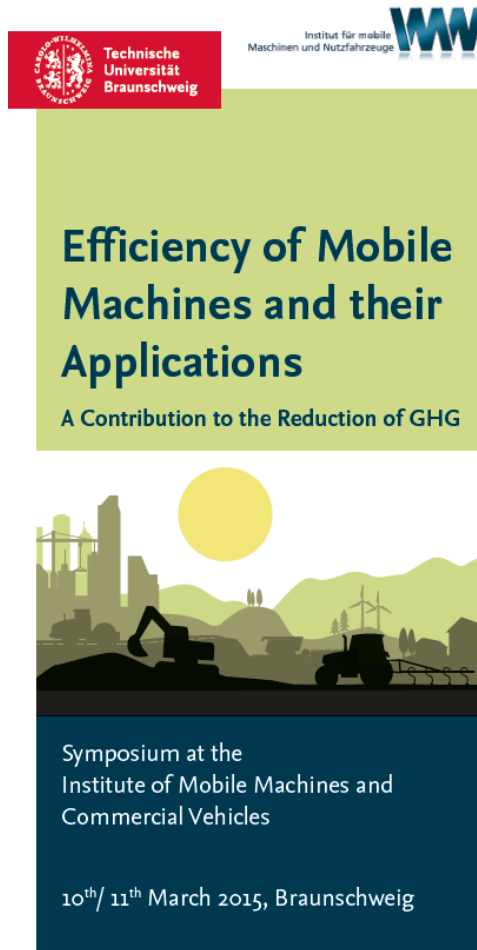


Efficiency of Mobile Machines and their Applications

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Welcome

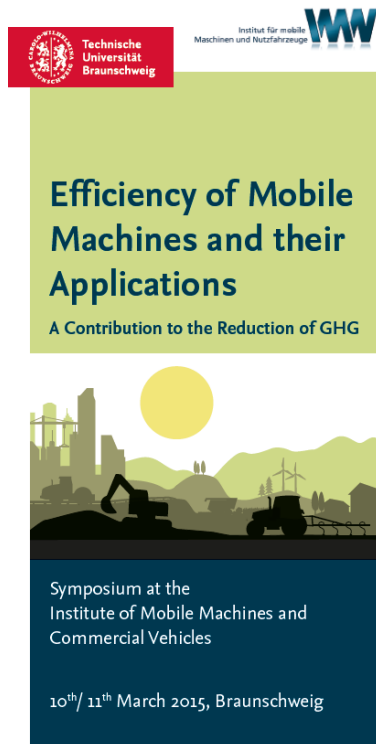


Welcome to all our guests!

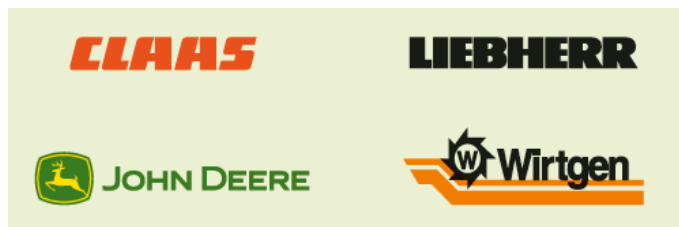
A special welcome and many thanks to the

- **authors and co-authors**
- **section chairs**
- **press representatives**

... and many thanks for your support



Sponsors:



Programme Committee:

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| August Altherr | John Deere |
| Wolfgang Burget | Liebherr |
| Günter Hähn | Wirtgen |
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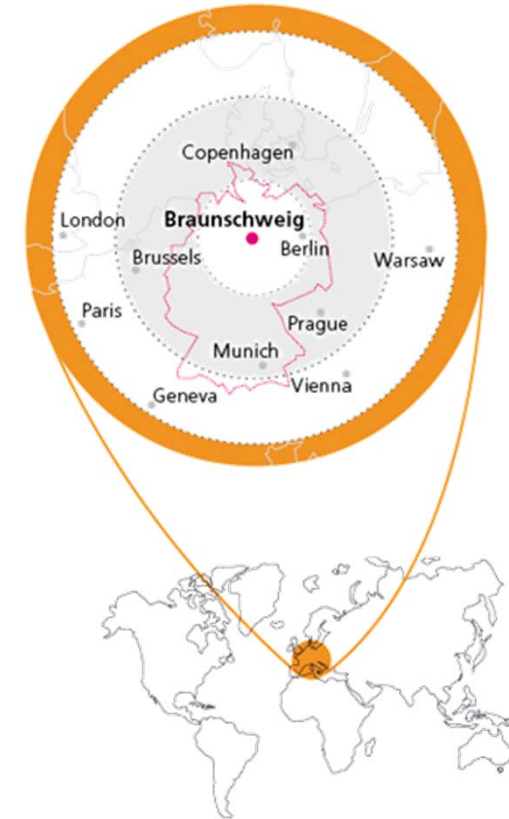
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| Steffen Hanke | IMN |
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Welcome to Braunschweig / Brunswick

Europe's Number 1 Research Region

- 4 Higher education institutions
- 18 Non-academic research institutes
- More than 50 companies with research departments
- Region with the highest level of research and development expenditures in Europe (Eurostat)
- Ranked first in the nation for the number of inhabitants working in science (Zukunftsatlas)



Technische Universität Braunschweig

| | |
|---------------|--|
| 6 | Departments |
| 71 | Degree programmes |
| 120 | Institutes |
| 2,089 | Scientists |
| 4,730 | First semester students (each year) |
| 18,474 | Students |



6 Departments

1. **Carl-Friedrich Gauß:**
**Mathematics, Computer Science,
Business Science and Social Sciences**
2. **Life Sciences**
3. **Architecture, Civil Engineering and
Environmental Sciences**
4. **Mechanical Engineering**
5. **Electrical Engineering, Information
Technology and Physics**
6. **Humanities and Educational Sciences**



Carolo-Wilhelmina Research Centres

Mobility

- **Automotive Research Centre Lower Saxony**
- Aeronautics Research Centre Lower Saxony (NFL)

Infections and Active Agents

- Braunschweig Integrated Centre of Systems Biology (BRICS)
- Centre for Pharmaceutical Process Engineering (PVZ)

Nanometrology

- Laboratory for Emerging Nanometrology and Analytics (LENA)

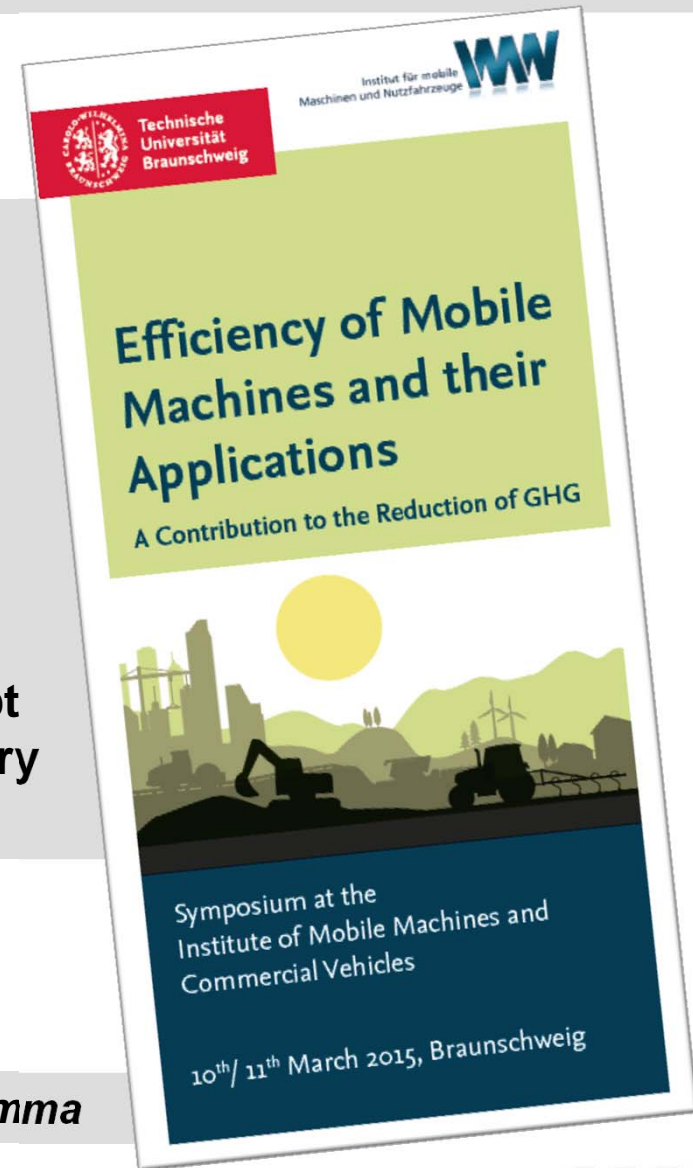


February 2015

The Symposium

- Forum for an international and all-sector exchange on one of the most significant future topics: Efficiency
- What measures will contribute to a reduction of CO₂ emissions and how this can be evidenced
- Suggest a voluntary commitment concept of construction and agricultural machinery industry on CO₂ reduction

Proceedings: www.tu-braunschweig.de/imn/emma



Wording and Definitions

Efficiency

Is the relation of result and applied means (EN ISO 9000)
(doing things right)

Also in the meaning of Efficiency used:

Intensity

eg. invested energy to gain a production unit

Productivity

eg. production units per invested energy unit

...

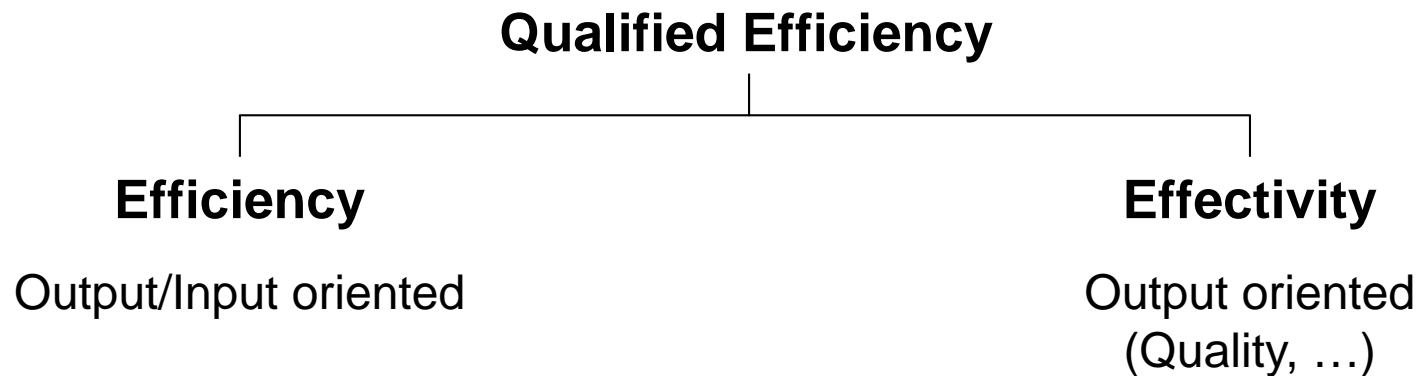
do not take
Effectivity into
account

Effectivity

Represents the value or the quality of the achieved objectives
(doing the right things)

The Success of Efficiency Depends on the Effectivity

| | Effective | Ineffective |
|-------------|-----------|-------------|
| Efficient | ++ | - |
| Inefficient | o | -- |



Qualified Efficiency

Relation of result and applied means taking into account output quality

Sustainable Efficiency Improvement

**How to rise Efficiency and
how to utilize the Efficiency Profit:**

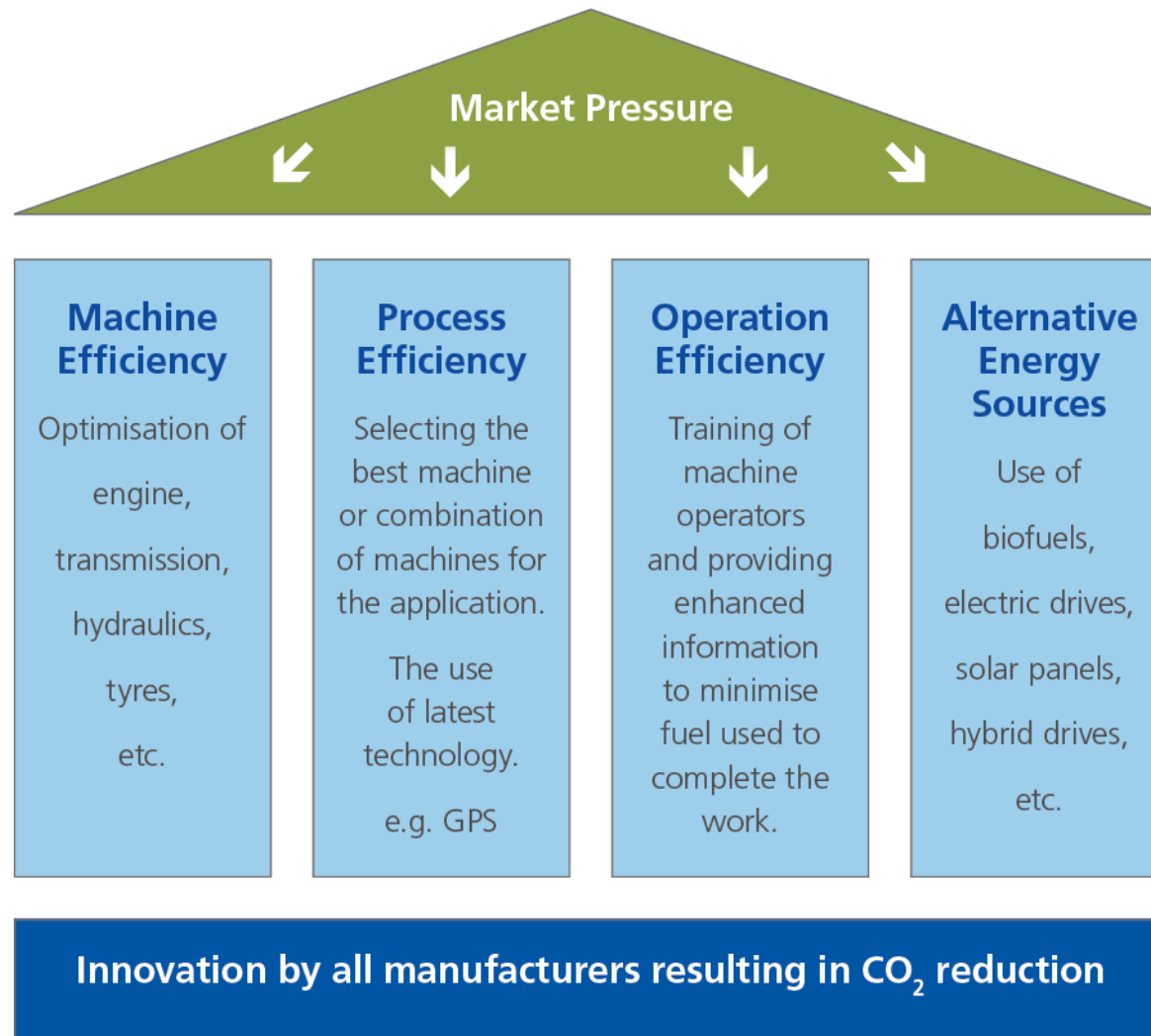
$$\eta = \frac{\text{Result}}{\text{Applied Means}}$$

- **Maximisation principle**
Increasing result - applied means constant
- **Minimisation principle:**
Keep result - minimise applied means

**Success factor of sustainable production is
the smart utilisation of the Efficiency Profit.**

**Hence, Efficiency improvement is only sustainable
when taking Effectivity account and doing the right things!**

Doing the Right Things for “Sustainable Production”



[CECE/CEMA]

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16:00 Discussion

Prof. Ludger Frerichs (TU Braunschweig)

16:30 Coffee to go

The global context of climate change and greenhouse gas emissions

Dr. Benjamin Leon Bodirsky



**POTSDAM-INSTITUT FÜR
KLIMAFOLGENFORSCHUNG**





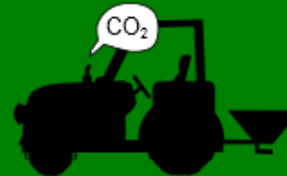
Climate Change



Impacts



Emissions



Mitigation

Conclusions



Figure SPM.1a

Observed globally averaged combined land and ocean surface temperature anomaly 1850-2012

All Figures © IPCC 2013

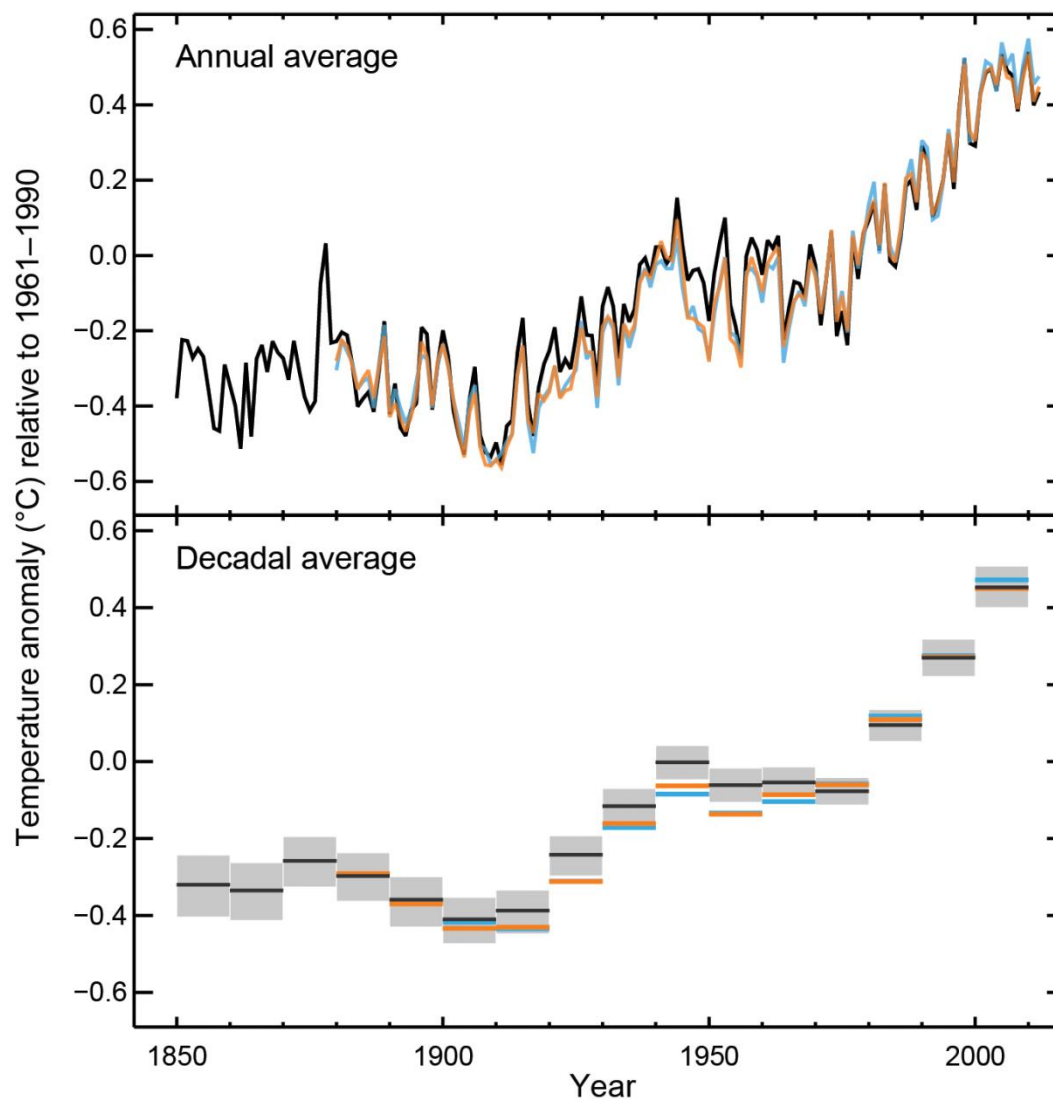


Figure SPM.1b

Observed change in surface temperature 1901-2012

All Figures © IPCC 2013

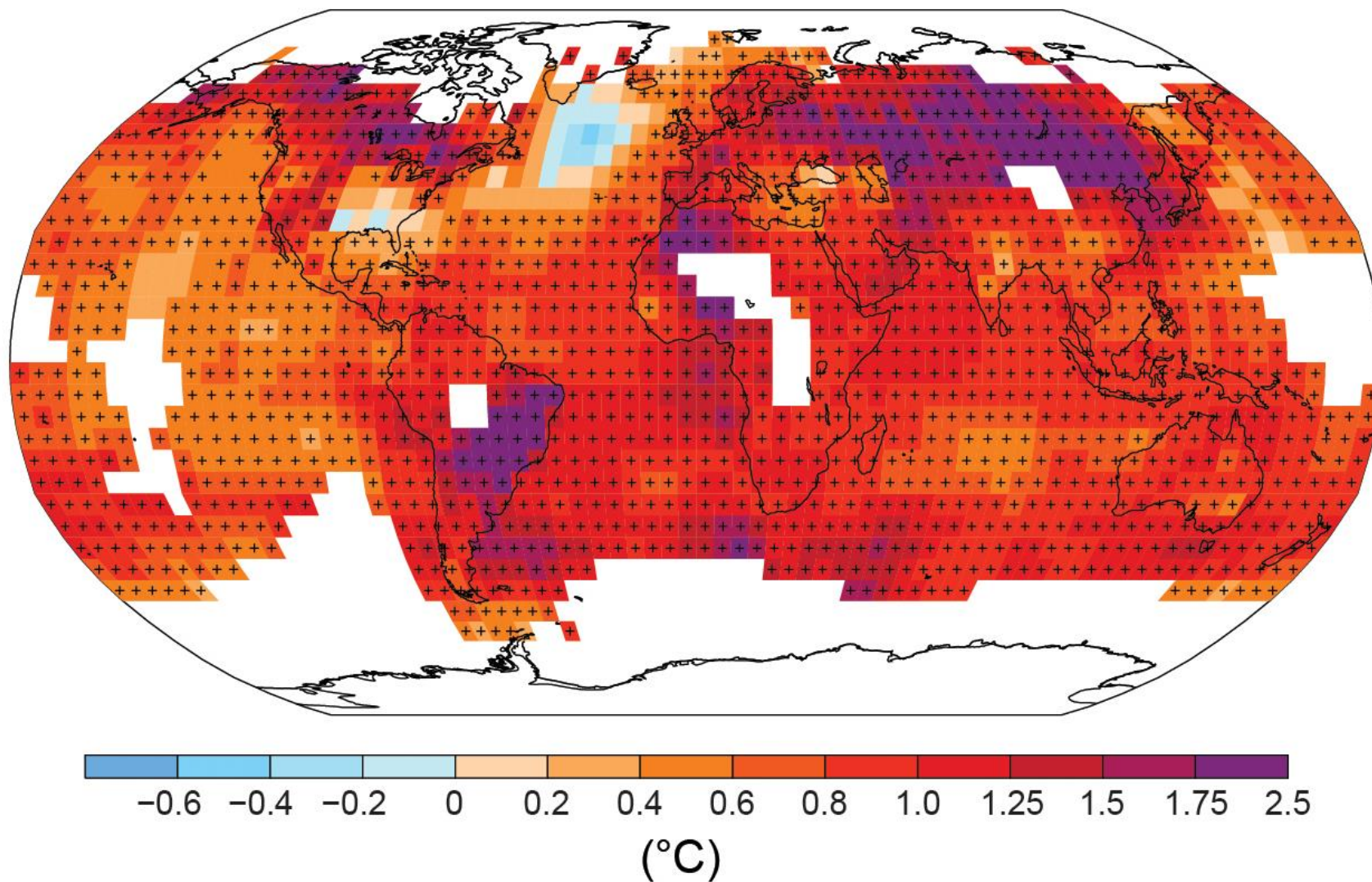


Figure SPM.2

Observed change in annual precipitation over land

All Figures © IPCC 2013

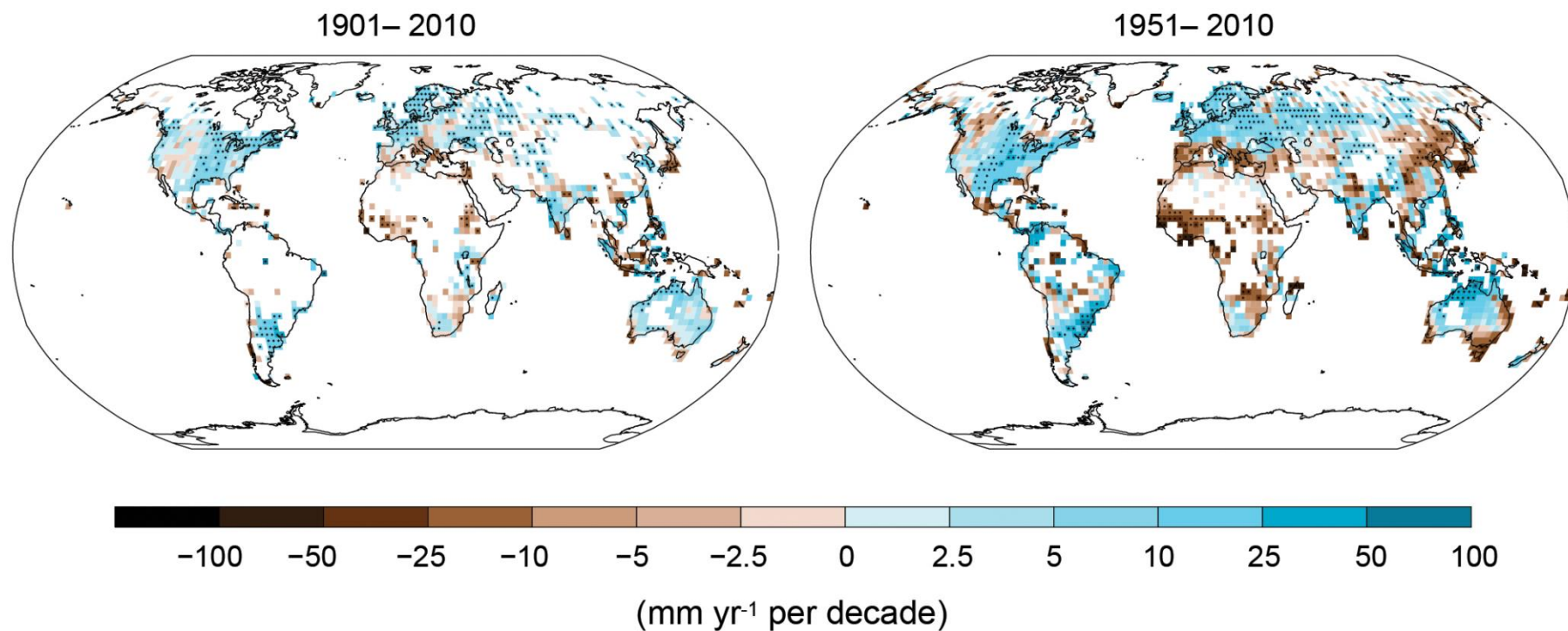
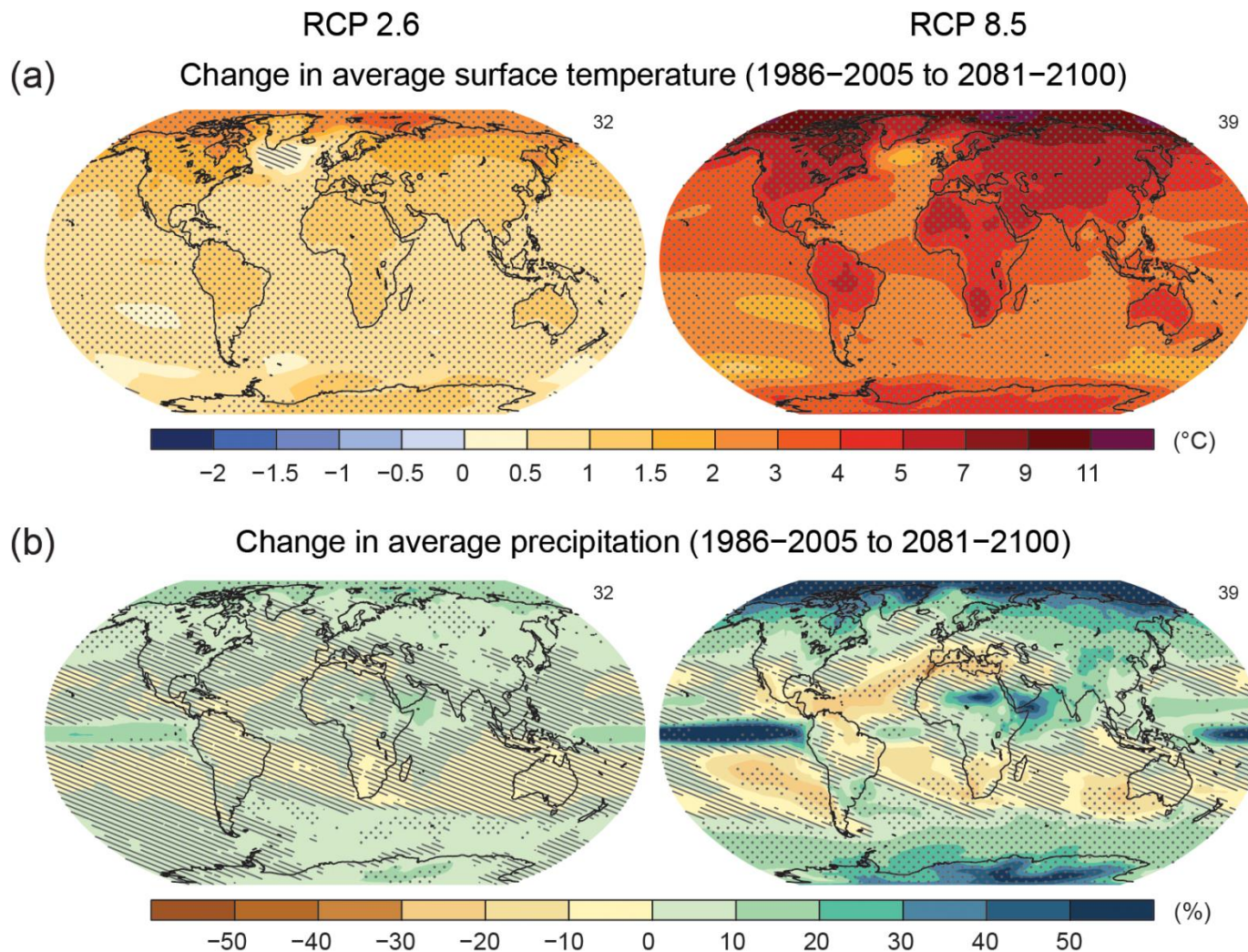
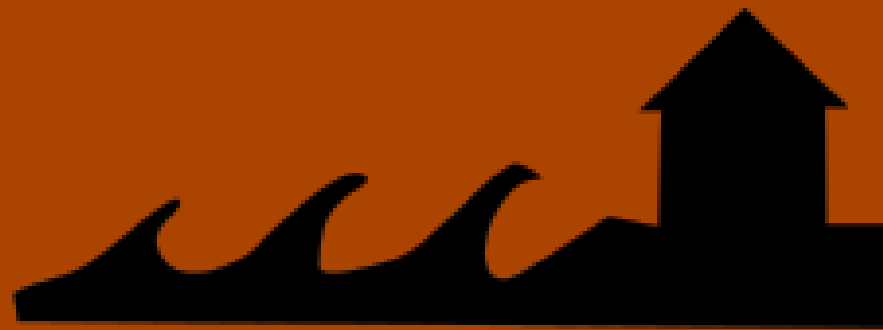


Figure SPM.8a,b

Maps of CMIP5 multi-model mean results

All Figures © IPCC 2013





Impacts



Glacier melting



Amazon forest
becoming savannah



Coral reef
bleaching



Sea level rise,
floods



Heat waves

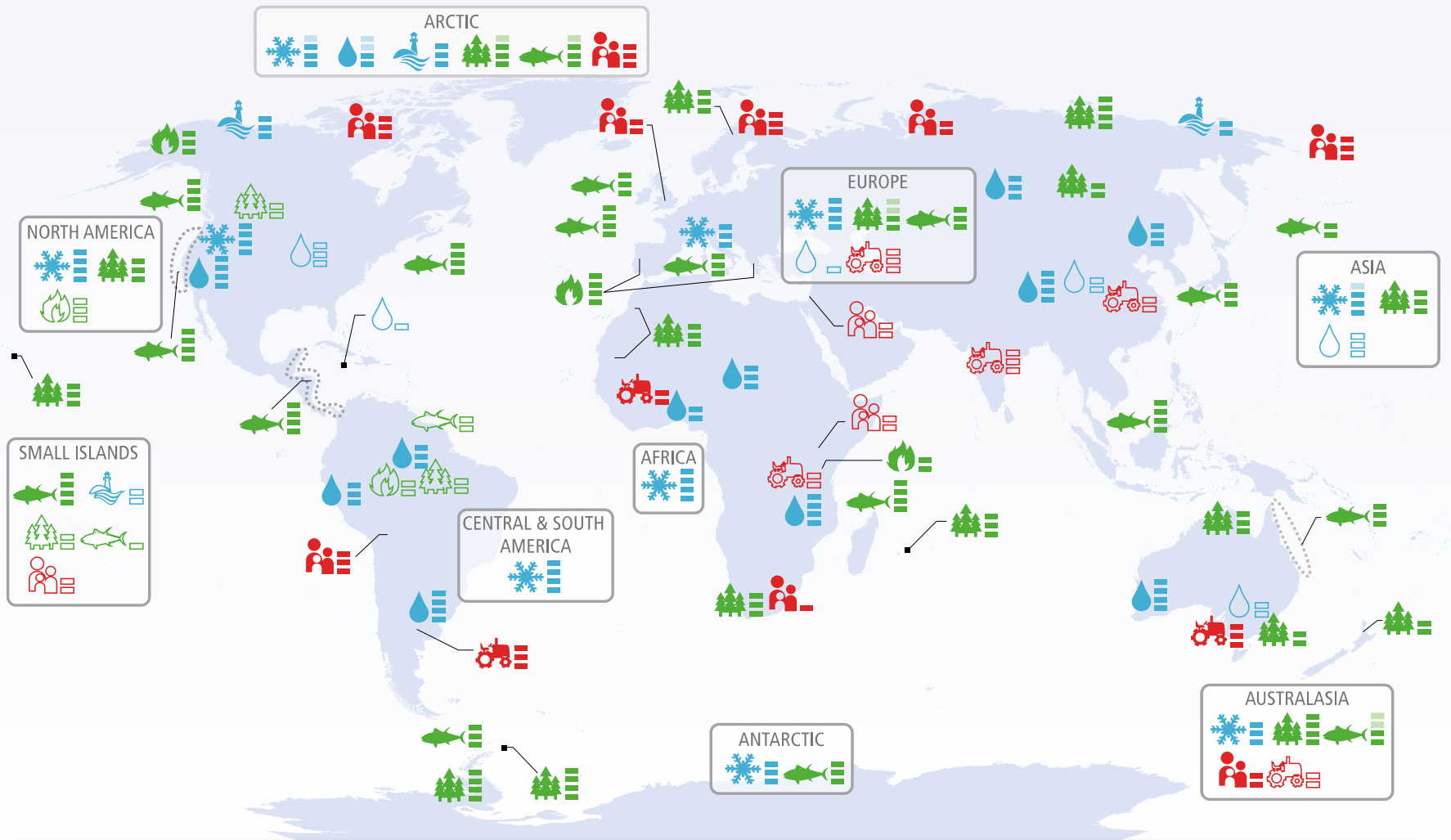


Reduced fish
catches

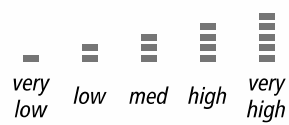


Draughts





Confidence in attribution to climate change



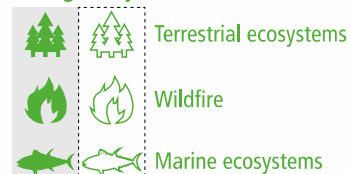
indicates confidence range

Observed impacts attributed to climate change for

Physical systems



Biological systems



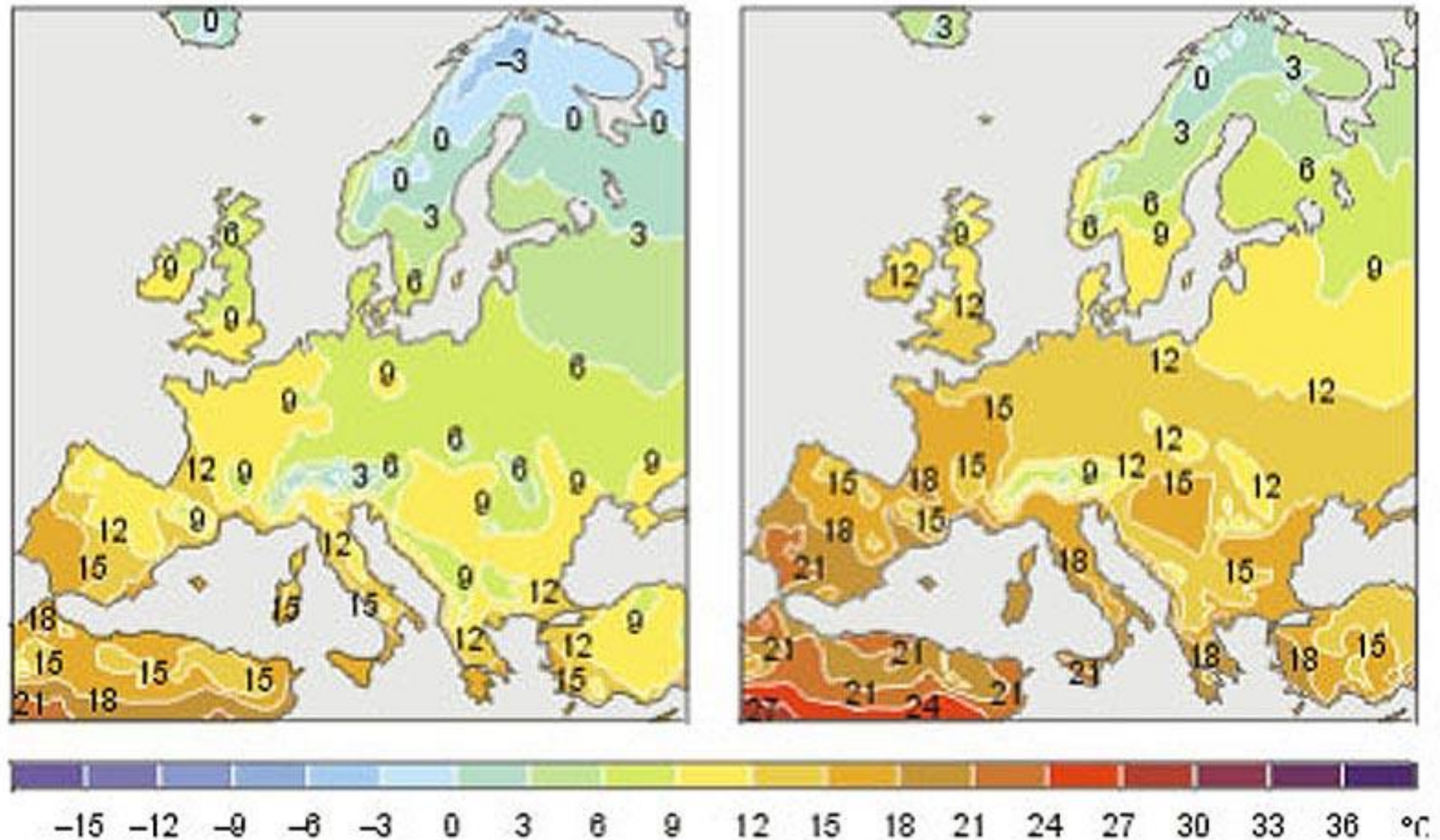
Human and managed systems



Regional-scale impacts

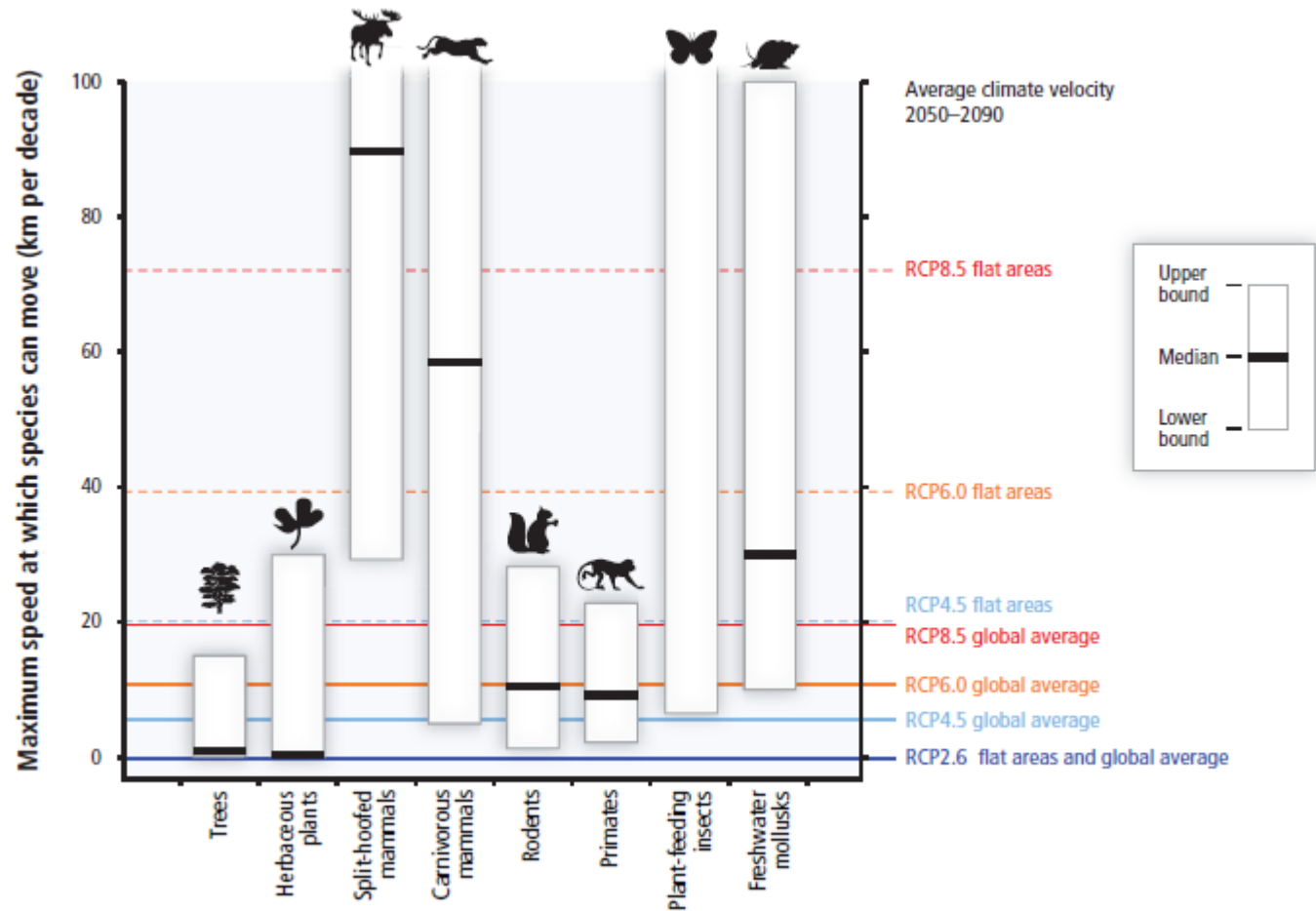
Outlined symbols = Minor contribution of climate change
Filled symbols = Major contribution of climate change

Do 4°C matter?

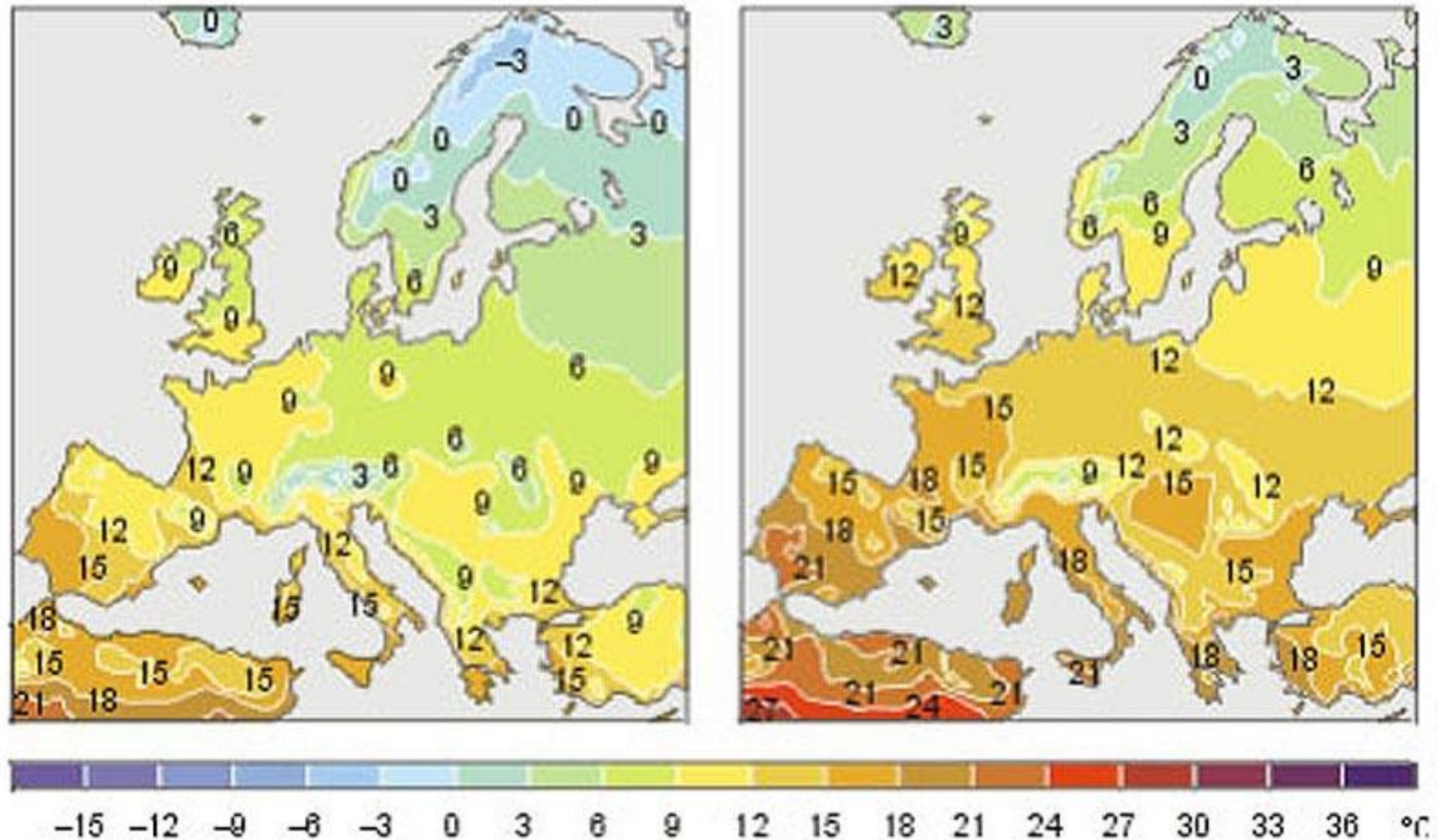


Source: Sweclim/Naturvardsverket 11

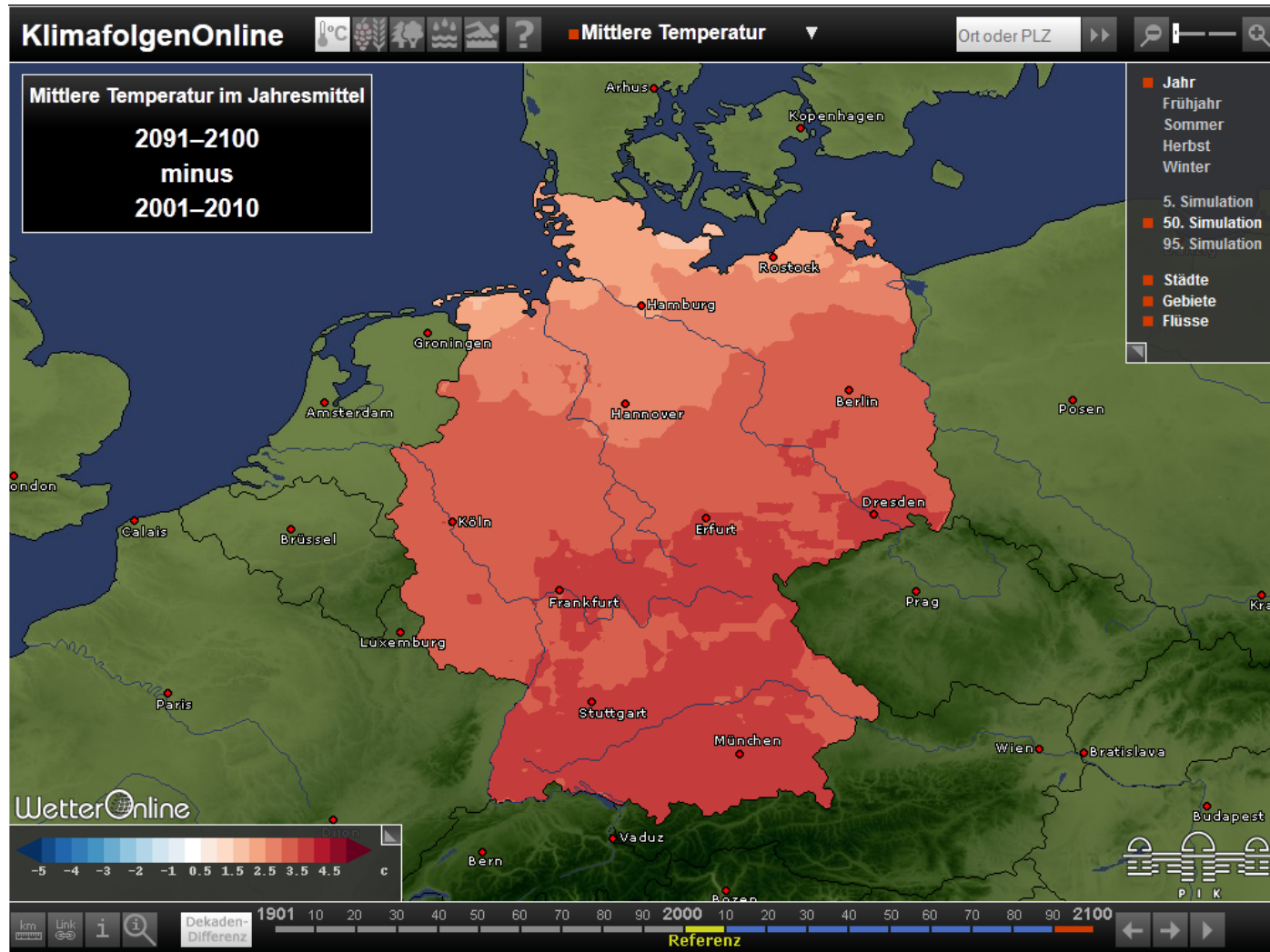
Natural systems can adapt much less...



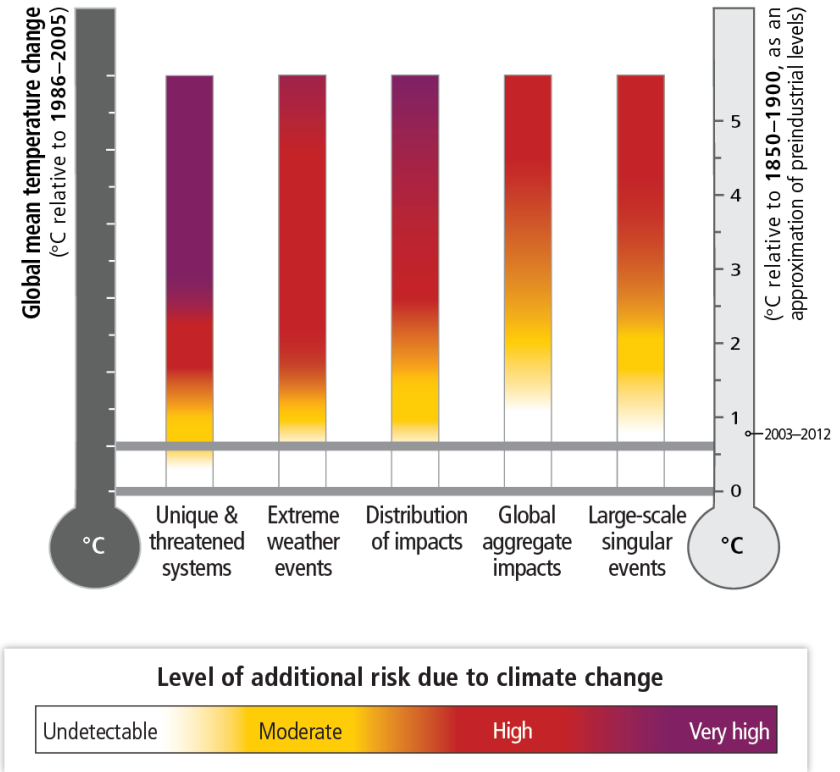
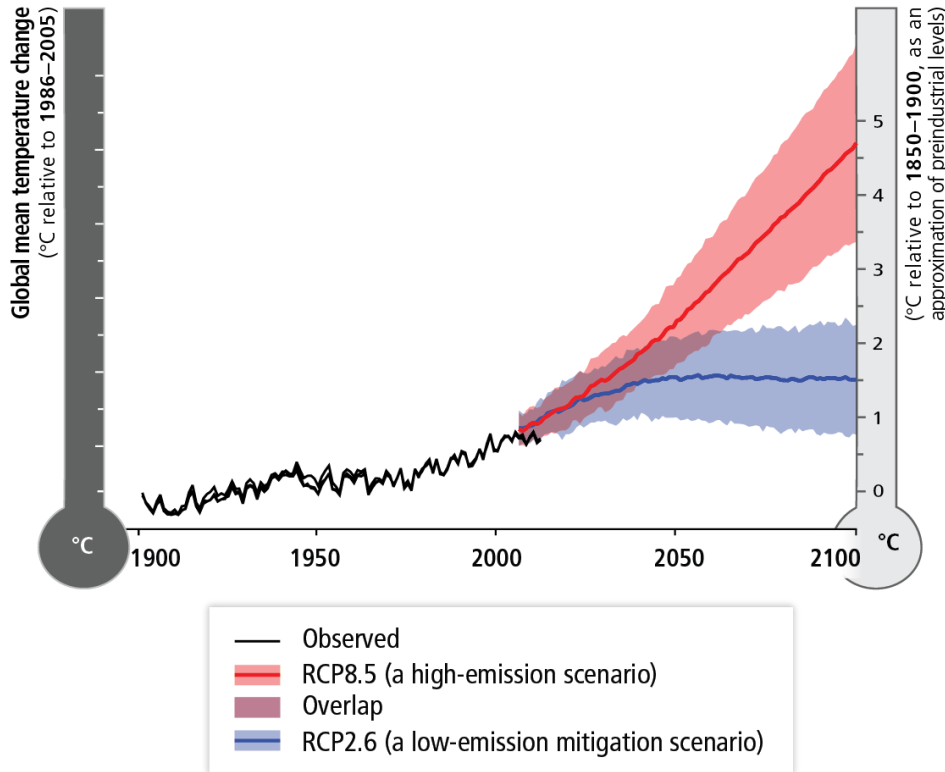
Managed systems can adapt better



Source: Sweclim/Naturvardsverket 13



Why should we limit warming to 2°C?

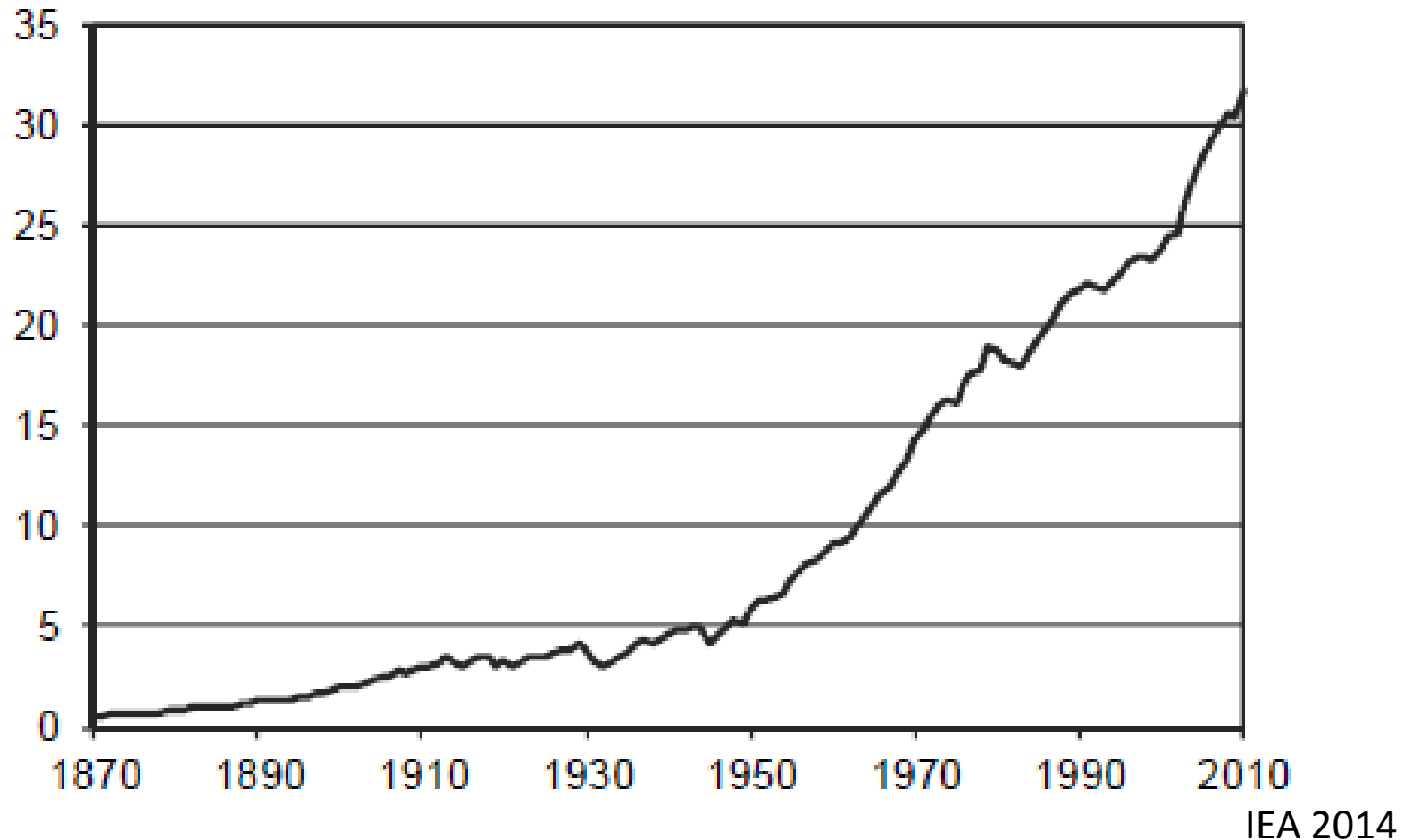




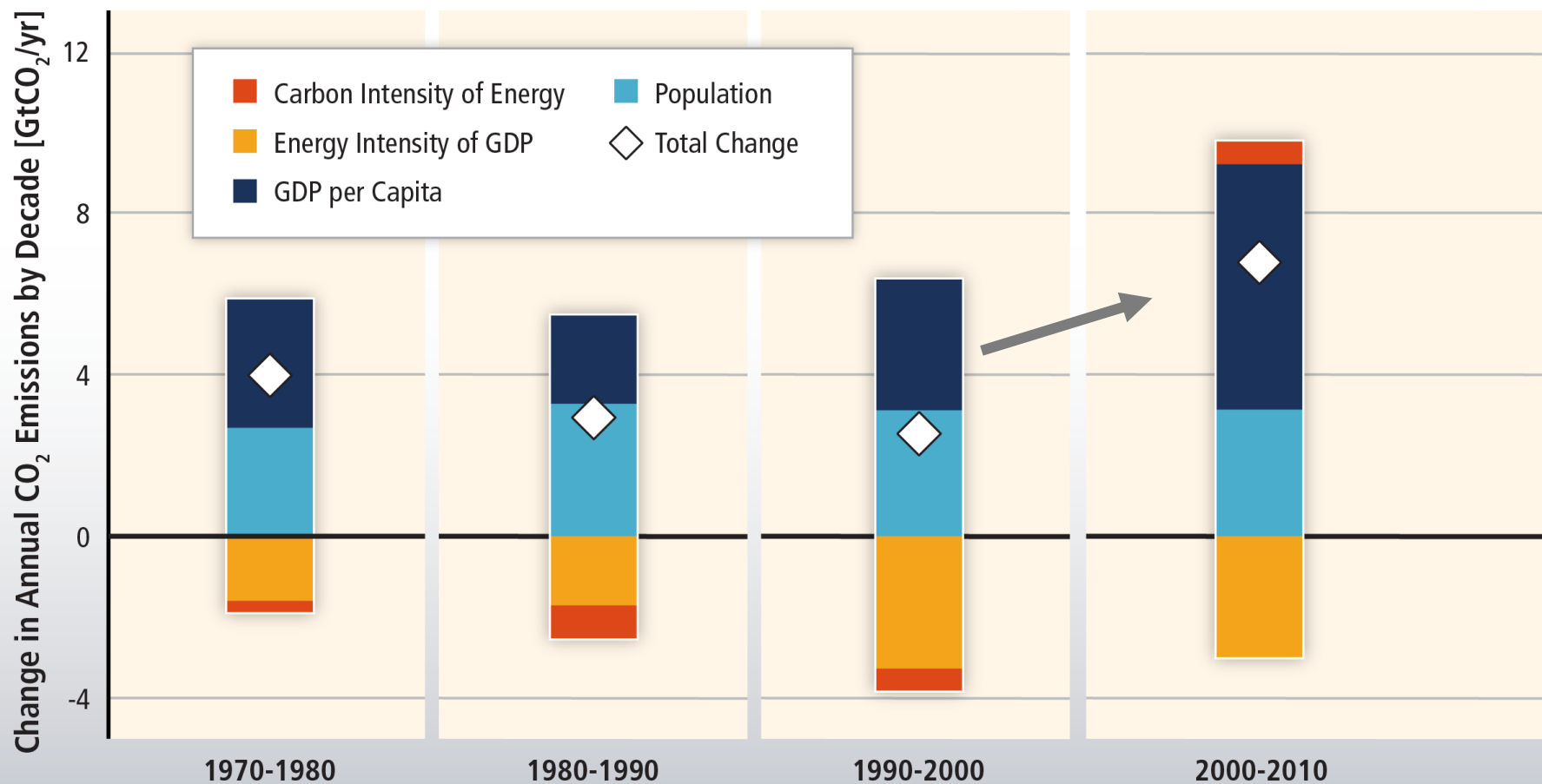
Emissions

Figure 3. Trend in CO₂ emissions from fossil fuel combustion

GtCO₂

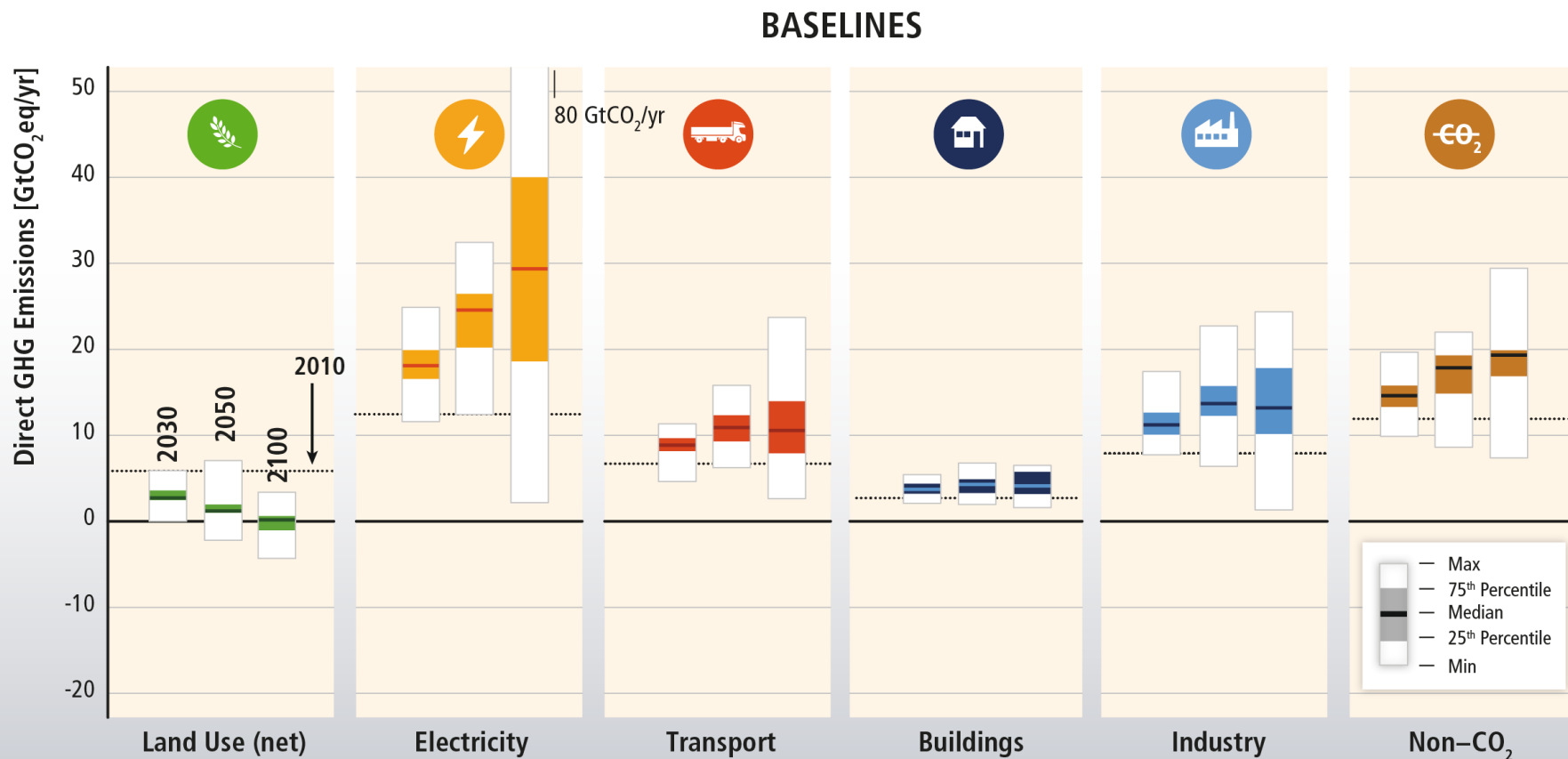


GHG emissions rise with growth in GDP and population.



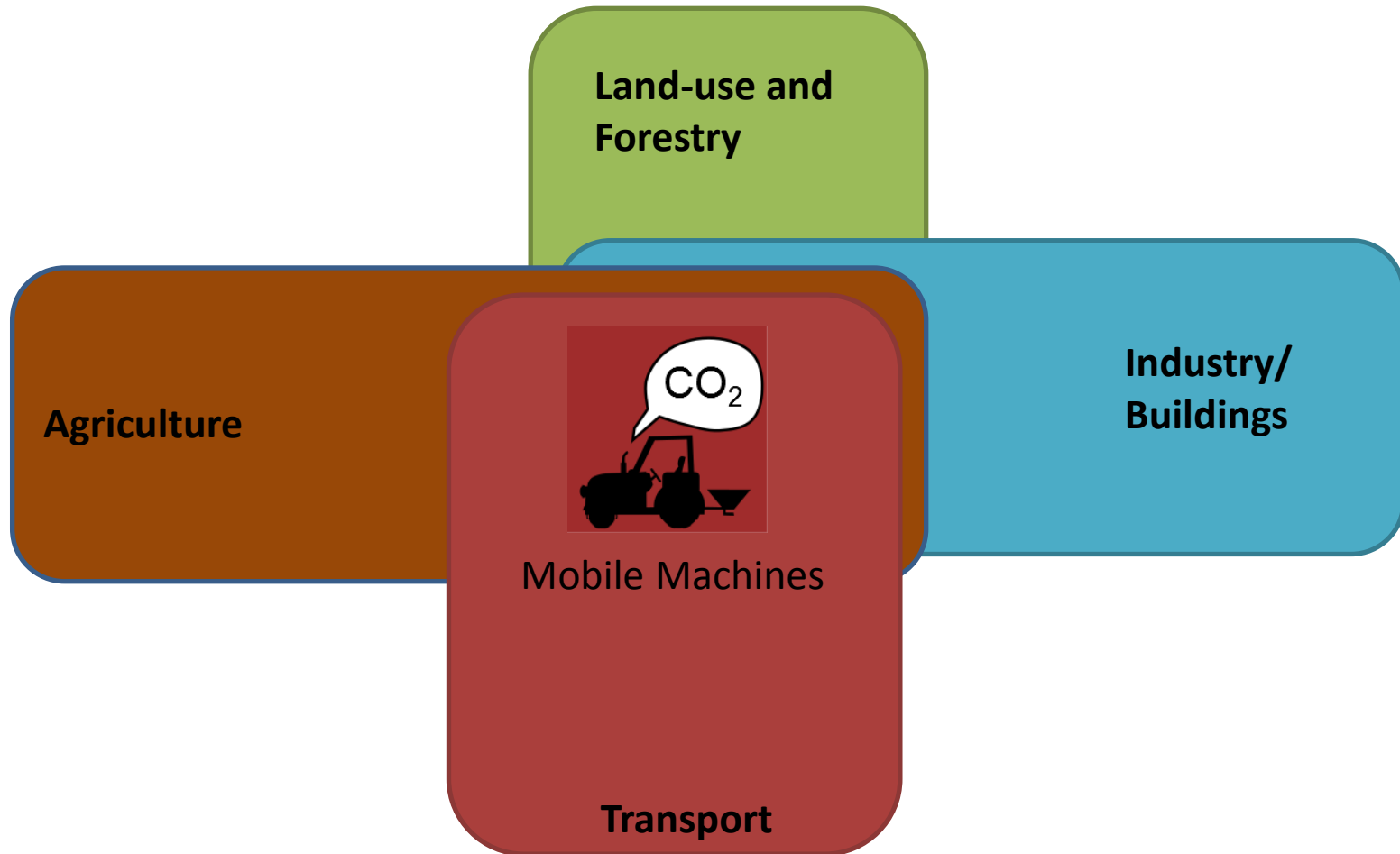
Based on Figure 1.7

Baseline scenarios suggest rising GHG emissions in all sectors, except for CO₂ emissions from the land-use sector.

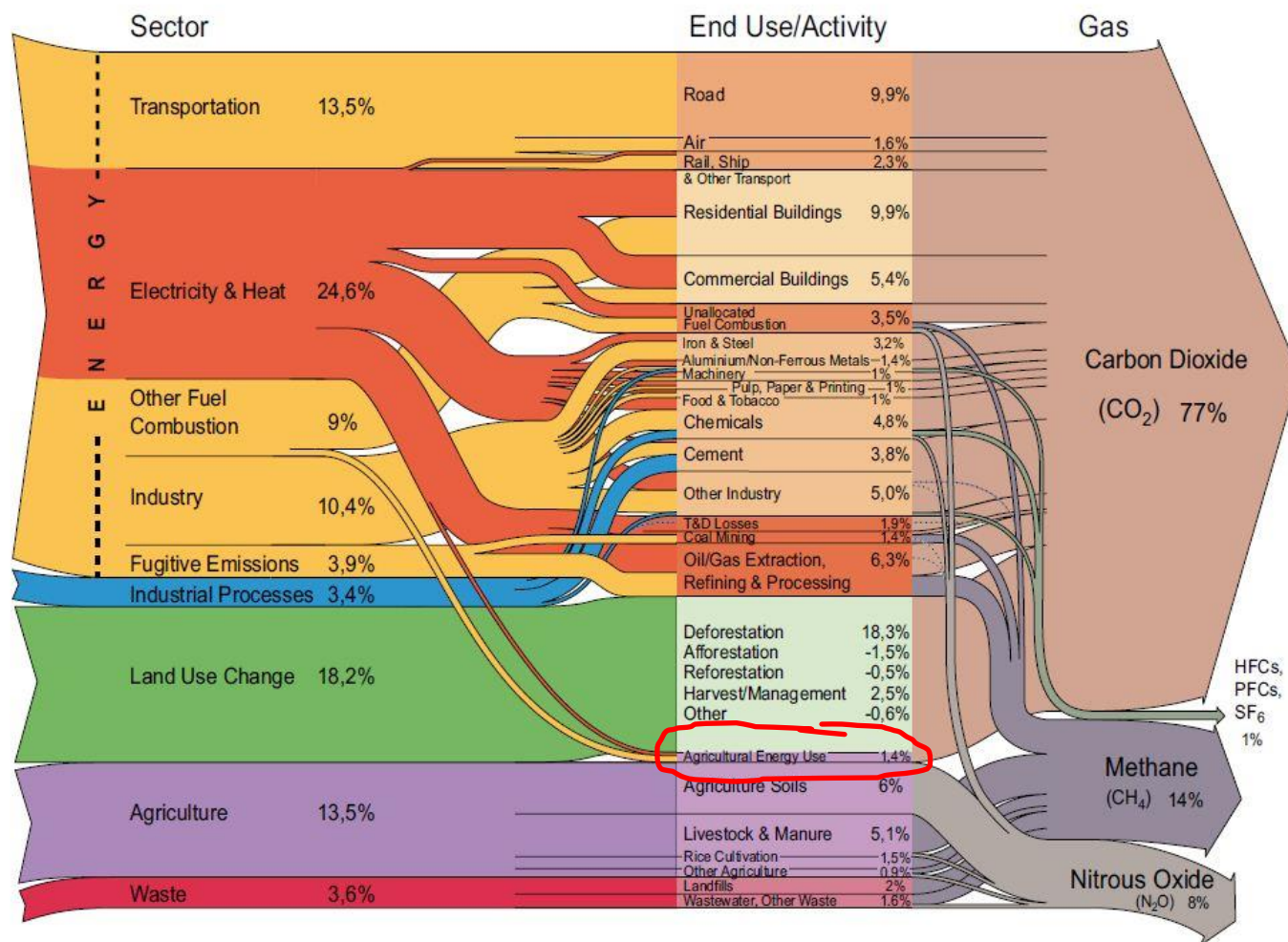


Based on Figure TS.15

Searching for emissions from Mobile Machines...

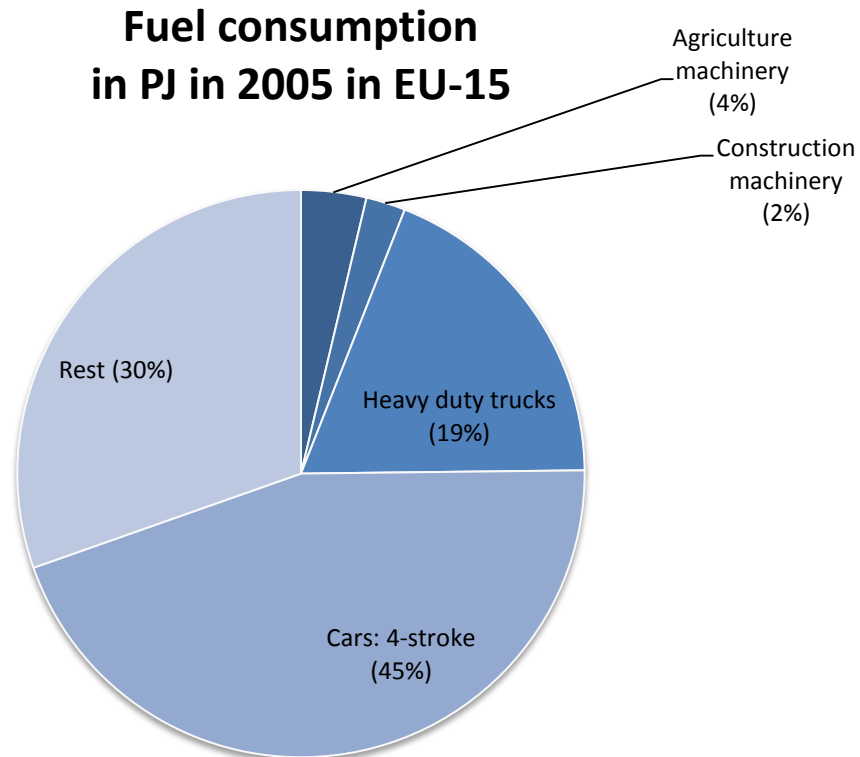


Global sectoral breakdown...



All data is for 2000. All calculations are based on CO₂ equivalents, using 100-year global warming potentials from the IPCC (1996), based on a total global estimate of 41 755 MtCO₂ equivalent. Land use change includes both emissions and absorptions. Dotted lines represent flows of less than 0.1% percent of total GHG emissions.

European breakdown of transport fuel use...



Source: JRC 2008

European breakdown of emissions from mobile machines (including tractors)...

Table 14 : Relative importance of NRMM-sectors (GHG-emissions) compared to road transport

| NRMM-sector | Our study | Belgium | Finland | Germany | Sweden | The Netherlands | UK |
|--|-------------|---------|-------------|---------|-------------|-----------------|-------|
| Construction and industry | 6,5% | 3,2% | 11,3% | 2,9% | 8,8% | 5,4% | 7,7% |
| Generator sets | 2,0% | | 1,0% | | | | |
| Inland Waterways Transport | 0,9% | 2,4% | | 0,6% | | 5,8% | |
| Rail | 0,7% | 0,6% | 1,0% | 0,9% | 0,3% | 0,3% | 2,1% |
| Agriculture and forestry | 6,6% | 2,1% | 6,9% | 3,8% | 5,0% | 4,2% | 3,5% |
| <i>Agriculture and forestry (excluding tractors)</i> | <i>0,6%</i> | | <i>2,5%</i> | | <i>2,2%</i> | | |
| Hobby and garden equipment | 0,2% | 0,7% | 0,8% | 0,2% | 0,7% | 0,5% | 0,3% |
| | | | | | | | |
| Total NRMM (including tractors) | 16,9% | 9,1% | 21,0% | 8,5% | 14,8% | 16,1% | 13,5% |
| Total NRMM (excluding tractors) | 10,9% | 7,5% | 16,6% | 5,4% | 12,0% | 12,8% | 10,7% |

Study for EC DG Enterprise, 2010

Non-CO2 emissions from mobile machines

- 15% of NO_x and 5% of PM (EC 2014)
- NO_x may be even more dangerous if emitted close to ammonia (NH₃) (Gu 2014)
- Interrelation to agricultural emissions (e.g. through soil compaction, N₂O emissions, ...)

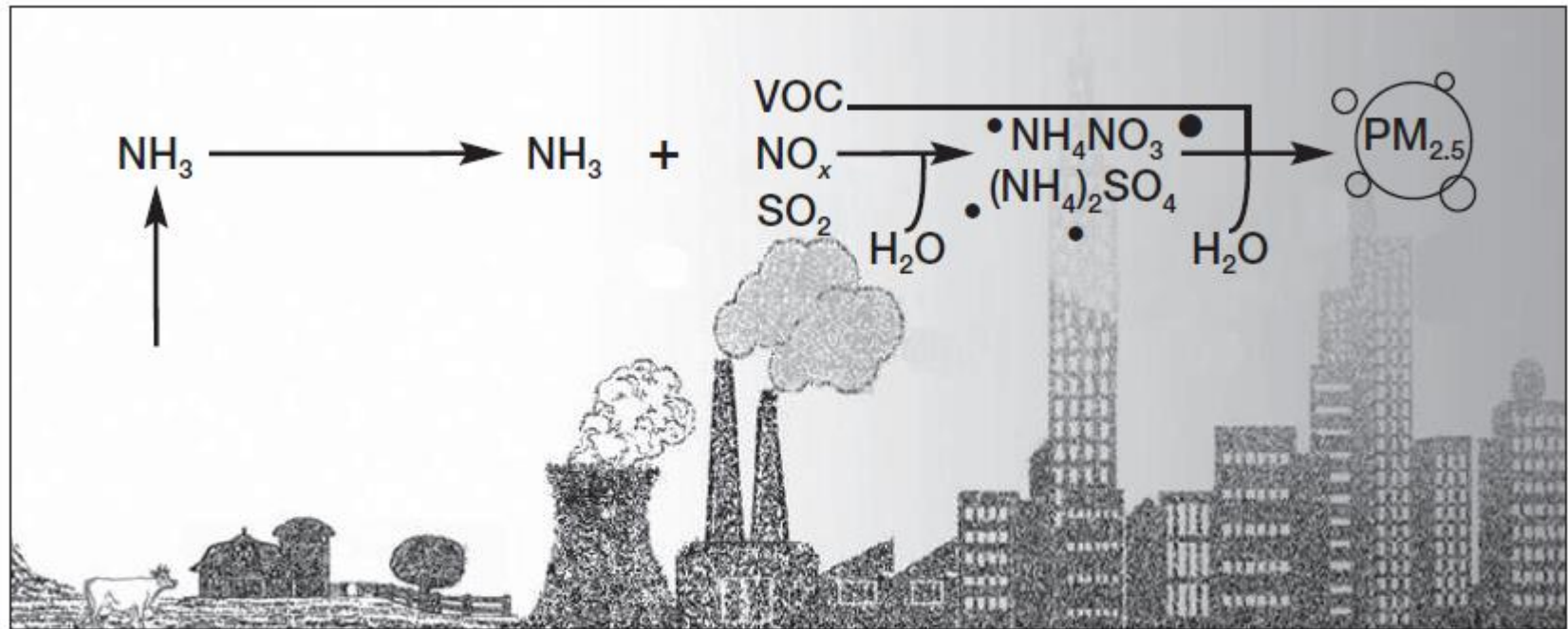
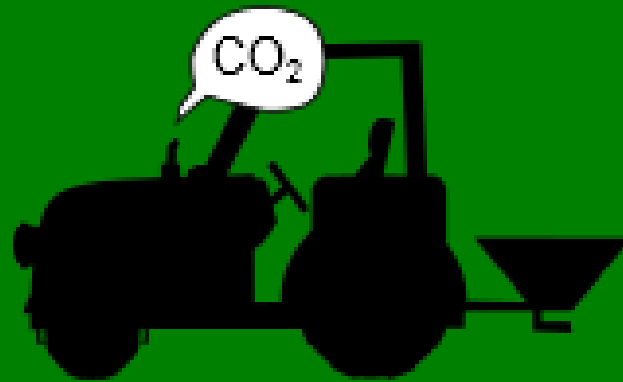


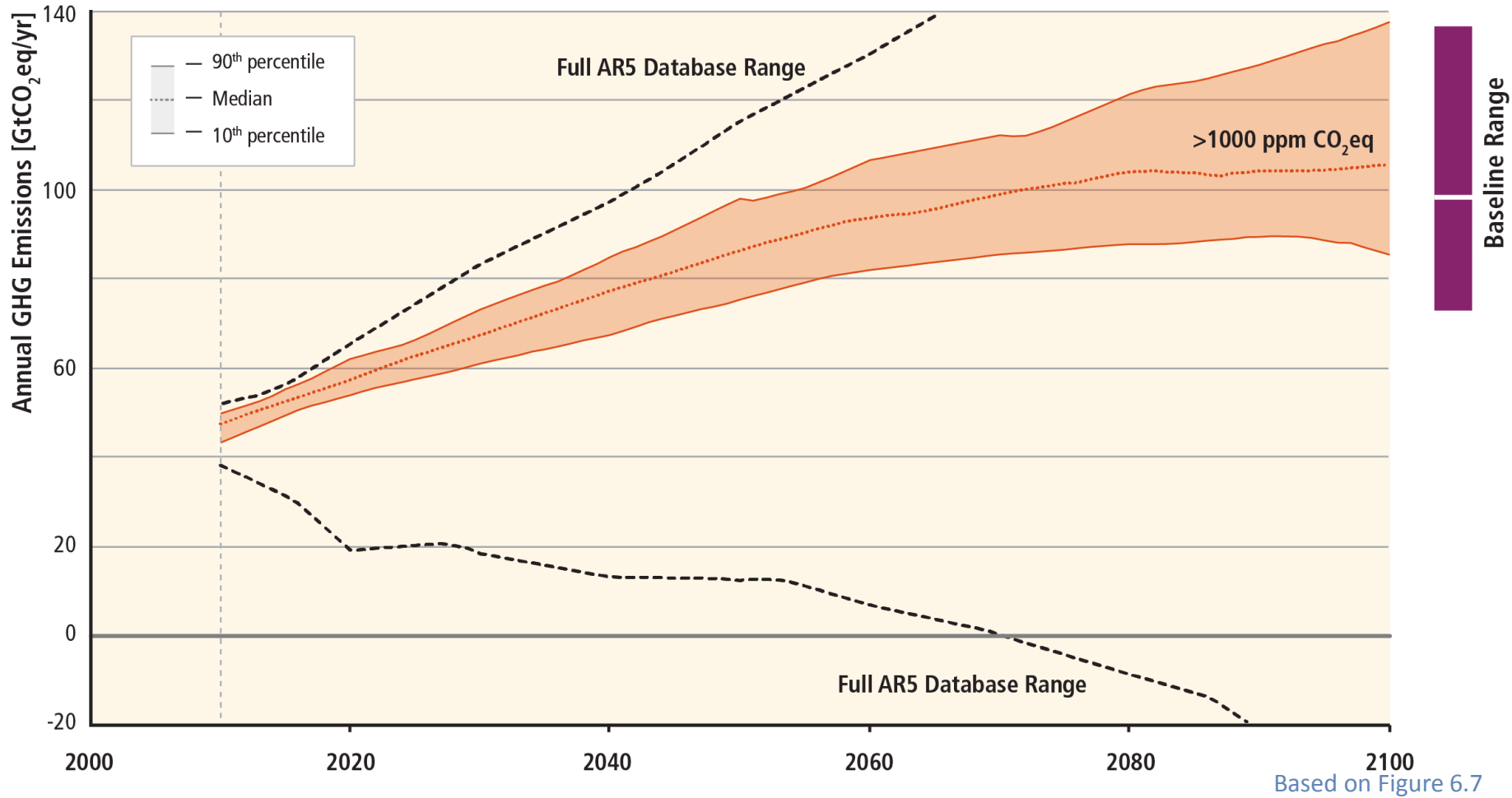
Figure 1. Schematic depicting the formation of PM_{2.5} from NH₃ and other air pollutants.

VOC = volatile organic compound.

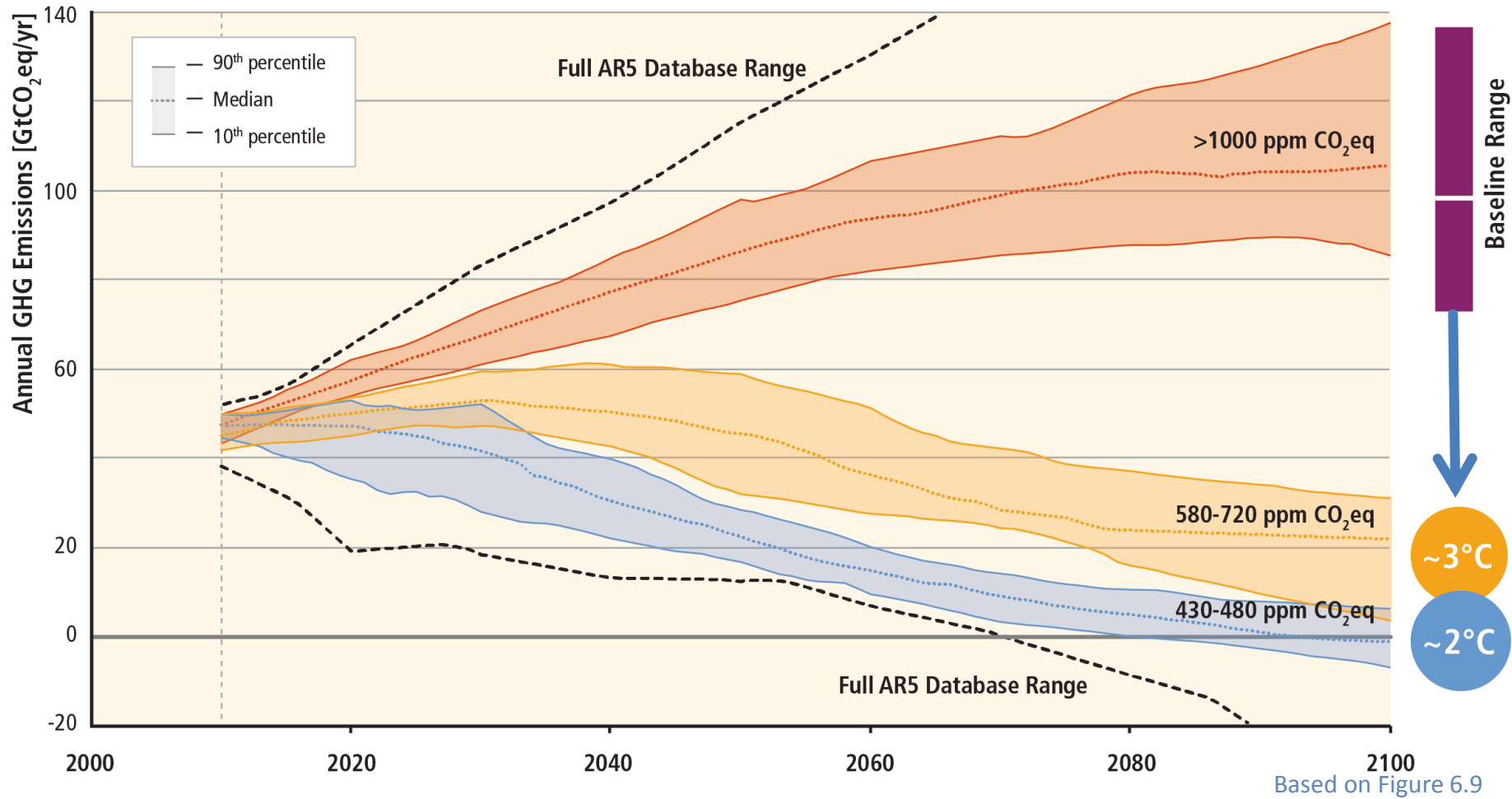


Mitigation

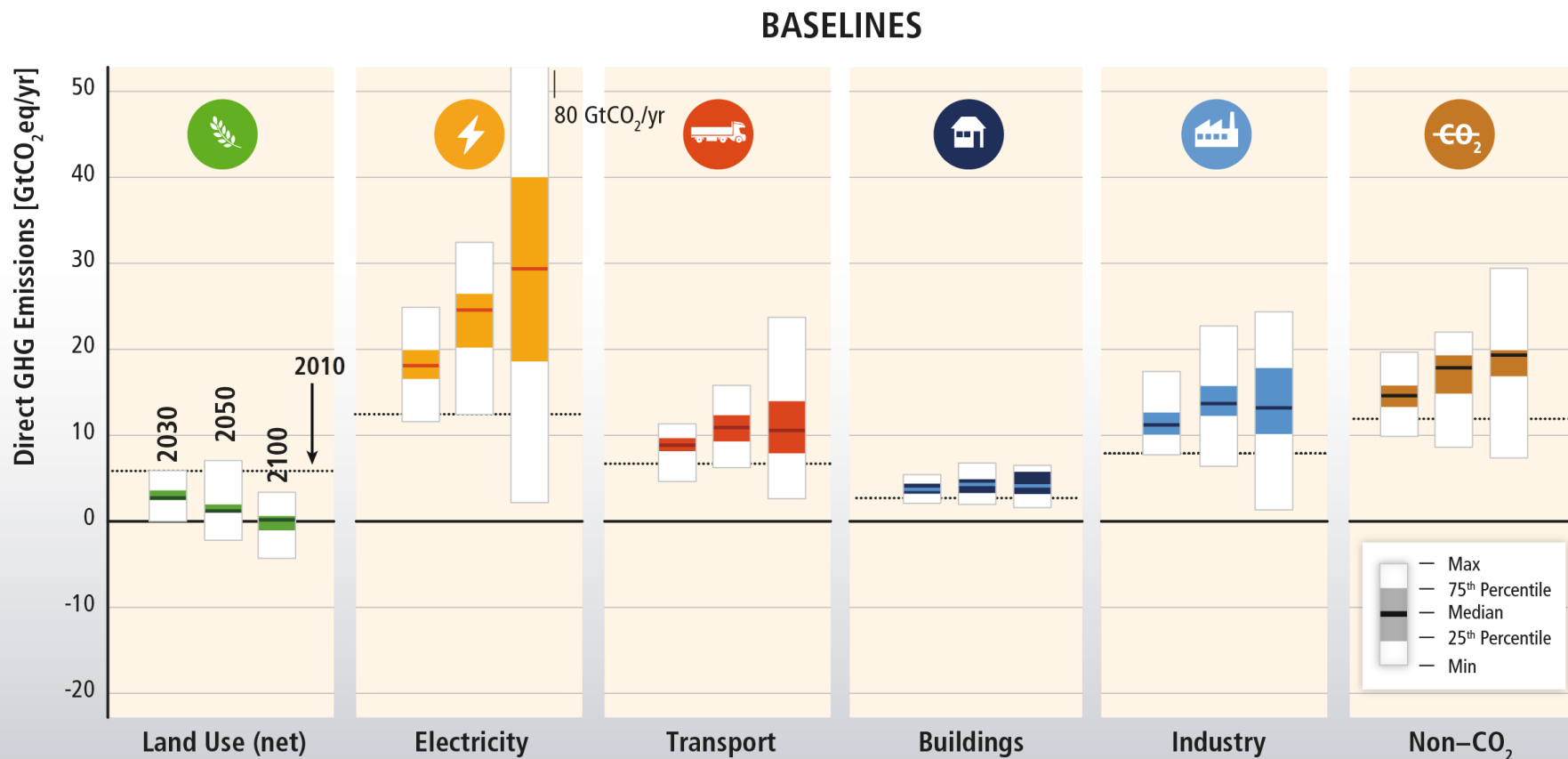
Stabilization of atmospheric GHG concentrations requires moving away from business as usual.



Lower ambition mitigation goals require similar reductions of GHG emissions.



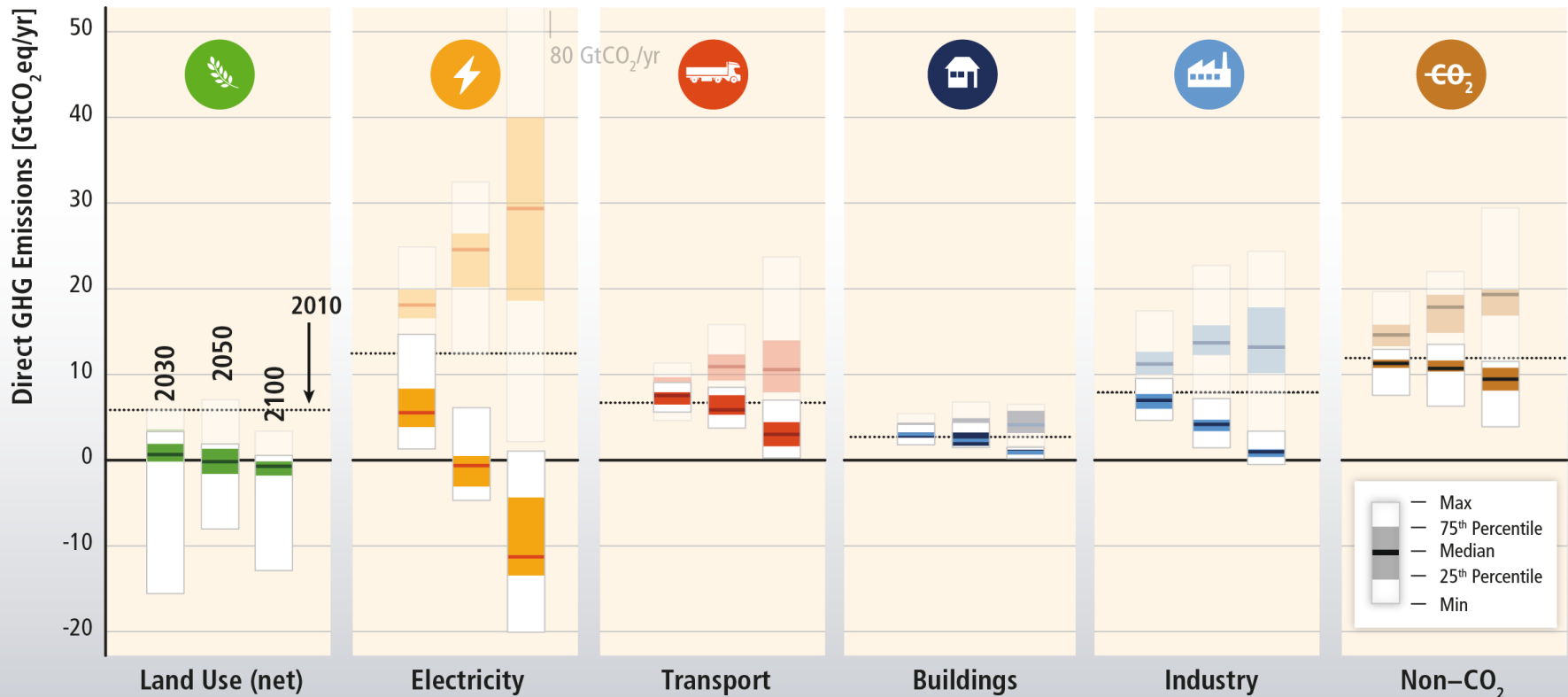
Baseline scenarios suggest rising GHG emissions in all sectors, except for CO₂ emissions from the land-use sector.



Based on Figure TS.15

Mitigation requires changes throughout the economy. Systemic approaches are expected to be most effective.

450 ppm CO₂eq with Carbon Dioxide Capture and Storage



Based on Figure TS.17

How to mitigate?

- Reduce consumption
(e.g. food demand → agricultural production → tractor use)
- Substitute polluting production factors
(e.g. precision farming)
- Increase energy efficiency
(e.g. better combustion engines, hybrids, downsizing)
- Decrease emission intensity of fuels
(e.g. biofuels)
- Remove emissions through negative emissions
(e.g. afforestation)

How to mitigate?

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(e.g. afforestation)

Table 19: Summary of potential initiatives for (larger) diesel engines in working machinery / equipment – engine and machine level

| | Initiative, development or measure | Reduction potential | Drawbacks |
|------------------------------------|--|---|---|
| 1) Engine components | Improvements to combustion and air handling: <ul style="list-style-type: none"> • <i>Common-rail</i> • <i>Turbocharging</i> | 5% to 25%, depending on the source The total potential is often a function of a (different) combination of measures. | <ul style="list-style-type: none"> • Cost increase of the engine 15% to 20%. • Increased sensitivity to water and ambient weather conditions |
| | Improvement to (NOx) after treatment systems | | |
| | Improvements to base engine design | 15 – 25% | |
| | Engine auxiliaries: <ul style="list-style-type: none"> • <i>2-Speed oil pump / electric</i> • <i>Variable flow water pump / electric</i> | 0,5 - 4% | <ul style="list-style-type: none"> • Engine cost up with 1 to 5% • Durability concerns and lack of market acceptance for the electric version |
| 2) Machine systems and integration | Efficient power trains and new transmission technologies (continuously variable transmissions, CVT) | 5% | Collaboration between engine builders and OEM-manufacturers. Consolidation? |
| | Improvements to the hydraulics and steering system | | Cost increase due to additional hydraulic or electric components. |

Table 19: Summary of potential initiatives for (larger) diesel engines in working machinery / equipment – engine and machine level

| | Initiative, development or measure | Reduction potential | Drawbacks |
|--|--|---|---|
| | Downsizing | 15% ⁵⁴ | Decreased engine durability due to higher specific load (downsizing) |
| | Energy conversion systems ⁵⁵ : <ul style="list-style-type: none"> • <i>Waste heat recovery</i> • <i>Hybridization and energy storage</i> | <ul style="list-style-type: none"> • 15 to 25 % for heat recovery. Different sources (one respondent stated only 1,8% gain for heat recovery) • Up to 30% or even more for hybrid power packs (limited to 6% for mild hybrids⁵⁷) | <ul style="list-style-type: none"> • LCA-analysis? GHG from hybrid systems production process, additional consumption of natural resources (copper, silicium, etc.) • Additional weight and complexity of hybrid systems could increase fuel consumption / CO₂ when there is little opportunity for energy recovery. • Negative effect on after treatment efficiency (cooling down exhaust) • Engine cost up 5 to 40% for waste heat recovery systems⁵⁶ • Over 100% engines cost increase for (full) hybrids⁵⁷. |
| | Control systems: <ul style="list-style-type: none"> • <i>Engine control systems / power control systems</i> • <i>On-demand cooling, controlled fan (hydro fan or electric driven fan)</i> • <i>Engine idle control or abatement systems</i> | | |



Climate Change



Impacts



Emissions



Mitigation

Conclusions

Conclusions

- Climate Change is happening and has already impacts

Approach to reducing GHG in agriculture

Annette Freibauer

Thünen Institute of Climate-Smart Agriculture



Braunschweig

11.03.2015

Overview

- Agriculture: production, climate and environment challenges
- GHG sources and sinks in agriculture
- Mitigation options
 - N₂O and NH₃ reduction by N efficiency
 - GHG reduction by wet peat soil management
- Outlook

Agriculture: production, climate and environment challenges

“Many of today’s food production systems compromise the capacity of Earth to produce food in the future”. *SCAR Foresight 3*

“In order to feed the larger, more urban and richer population in 2050, food production (net of food used for biofuels) must increase by 70 percent”

How to feed the world in 2050 (FAO 2009)

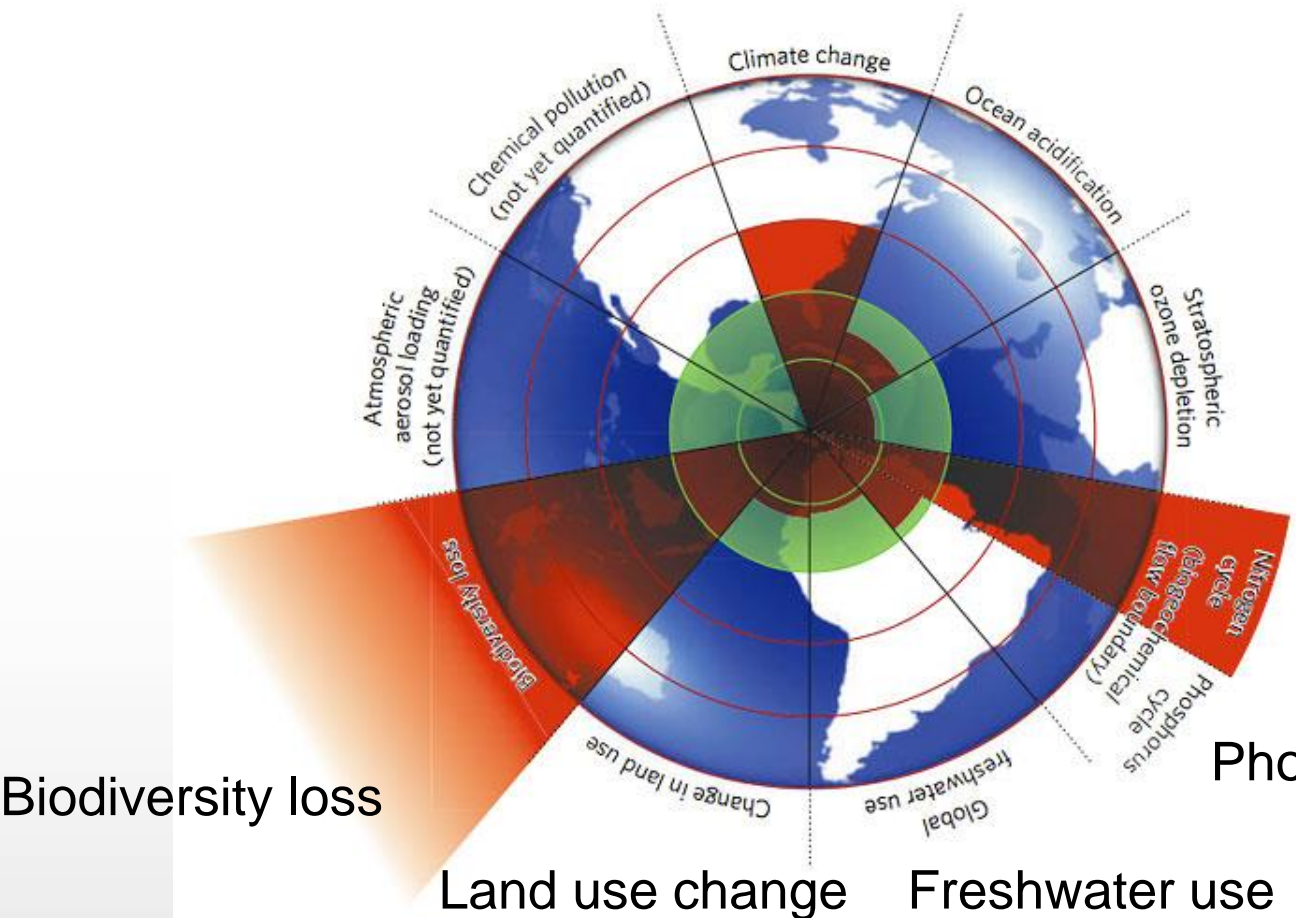
Closing the yield gap world-wide requires more than 4-fold higher N efficiency (reduced loss) in Europe to meet the planetary N boundary

Derived from Rockström et al. 2009



Planetary boundaries

The strong global limits: many related to agriculture – A drastic change is needed



Nitrogen

Phosphorus

Rockström et al. 2009

Greenhouse gas sources from agriculture

N_2O Emissions



**N Fertilization
N Management**

CH_4 Emissions



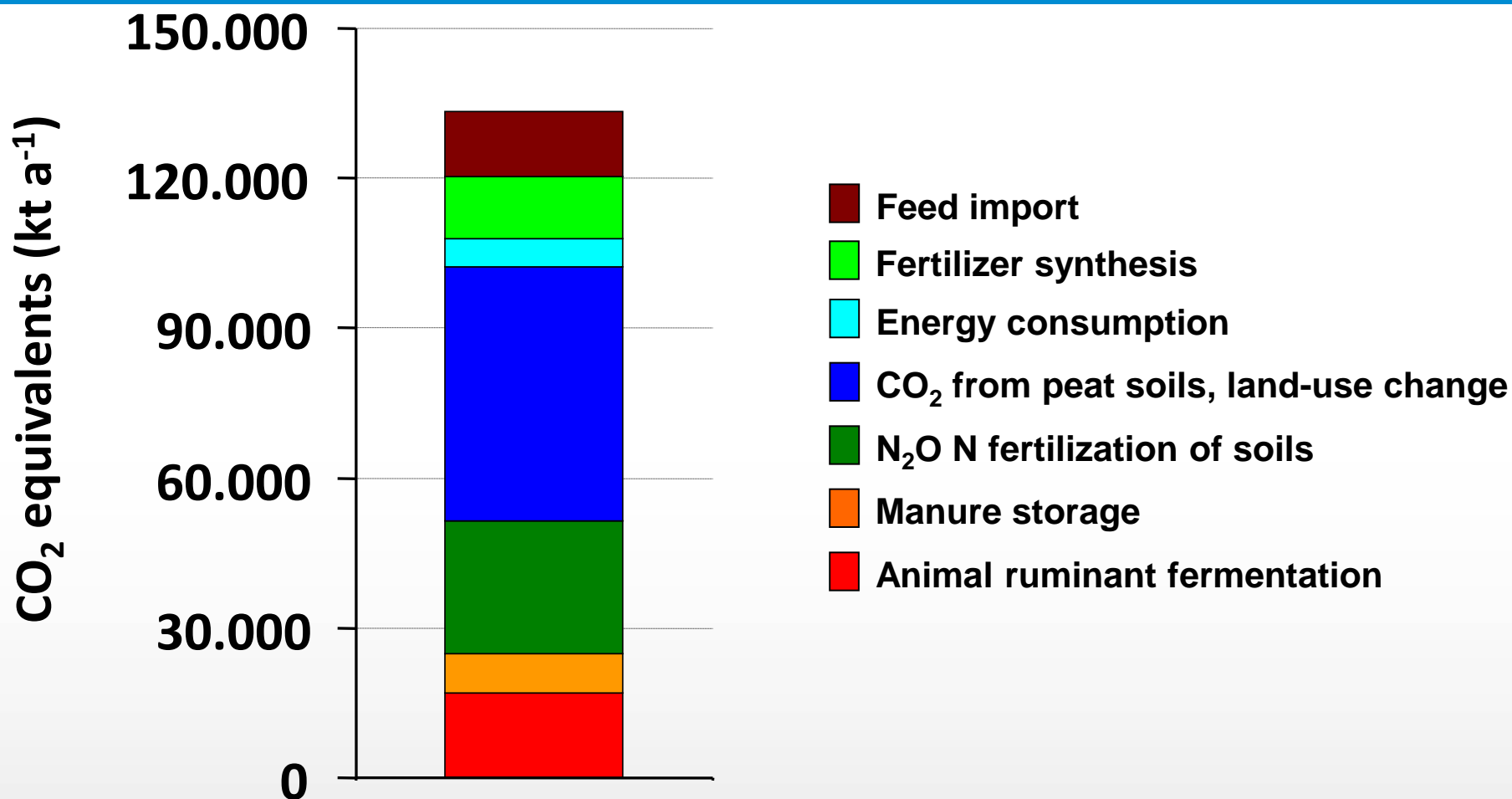
Animal husbandry

CO_2 Emissions



**Peatland use
Land use change
Energy**

GHG emissions from German agriculture



10.000 kt CO₂ equivalents = 1% of German GHG emissions

NIR 2013

GHG mitigation options

Improve N efficiency
Reduce / avoid N surpluses



Fertilizer

Feeding

Manure chain

Maintain soil organic matter
Reduce humus losses

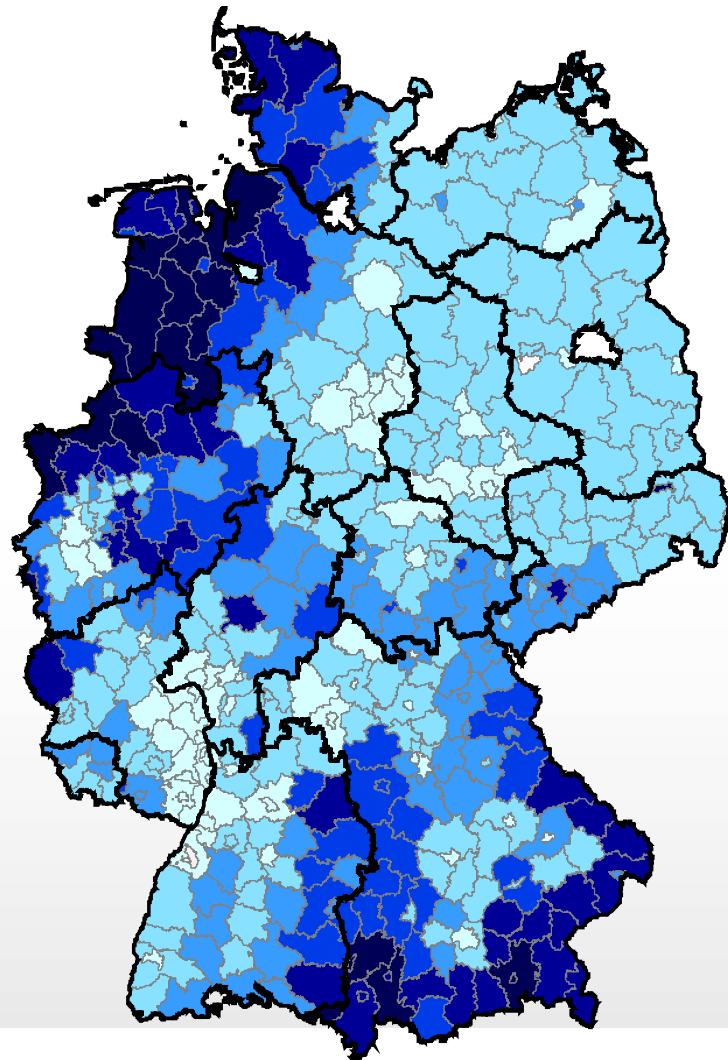


Humus balance

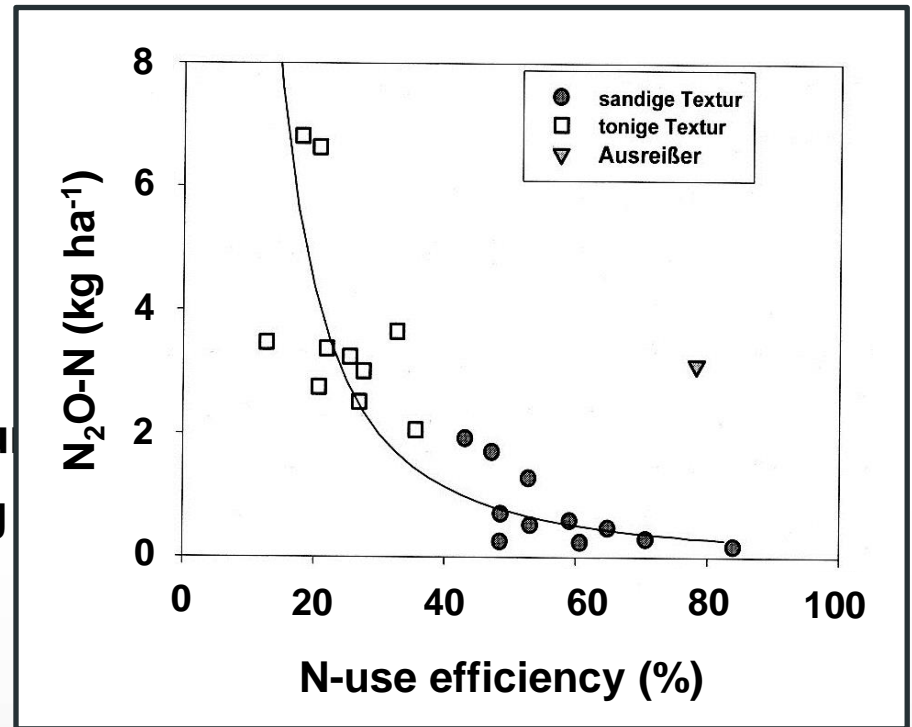
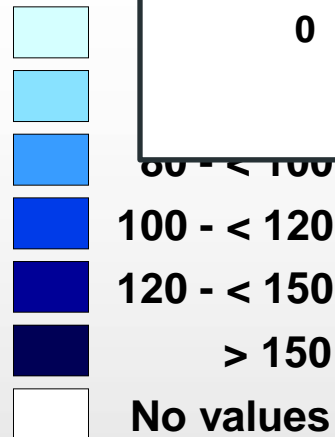
Grassland

Peatlands, organic soils

Improved N efficiency reduces N₂O



N- su
in kg



van Groenigen, 2004

Improved N efficiency reduces N₂O

- Reducing 1 kg of unused N reduces GHGs in 3 ways
- N sensors for soil N_{min} and N content in manure, digestate etc. for demand-driven application
- N recycling and legumes in agriculture

| | GHG reduction (kg CO ₂ -equ. / kg N) |
|-------------------------------------|--|
| Direct N ₂ O Emission* | 6.1 |
| Indirect N ₂ O Emission* | 3.9 |
| Synthetic fertilizer production** | 7.5 |
| Sum | 17.5 |

*IPCC, 1996 and German mineral fertilizer mix

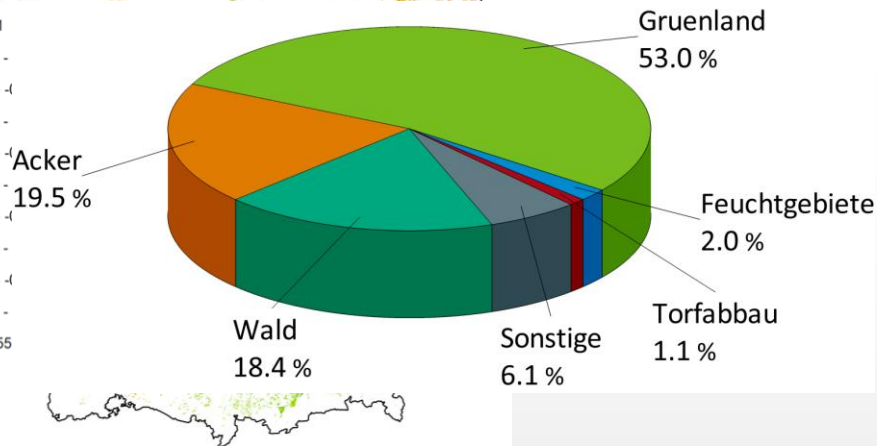
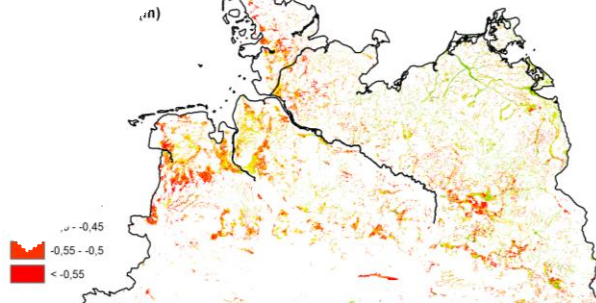
** www.Probas.umweltbundesamt.de

Flessa et al. 2013

GHG hotspot drained organic soils: one of the largest GHG sources in 8 EU States

Water table in organic soils

(yellow, red: drained)

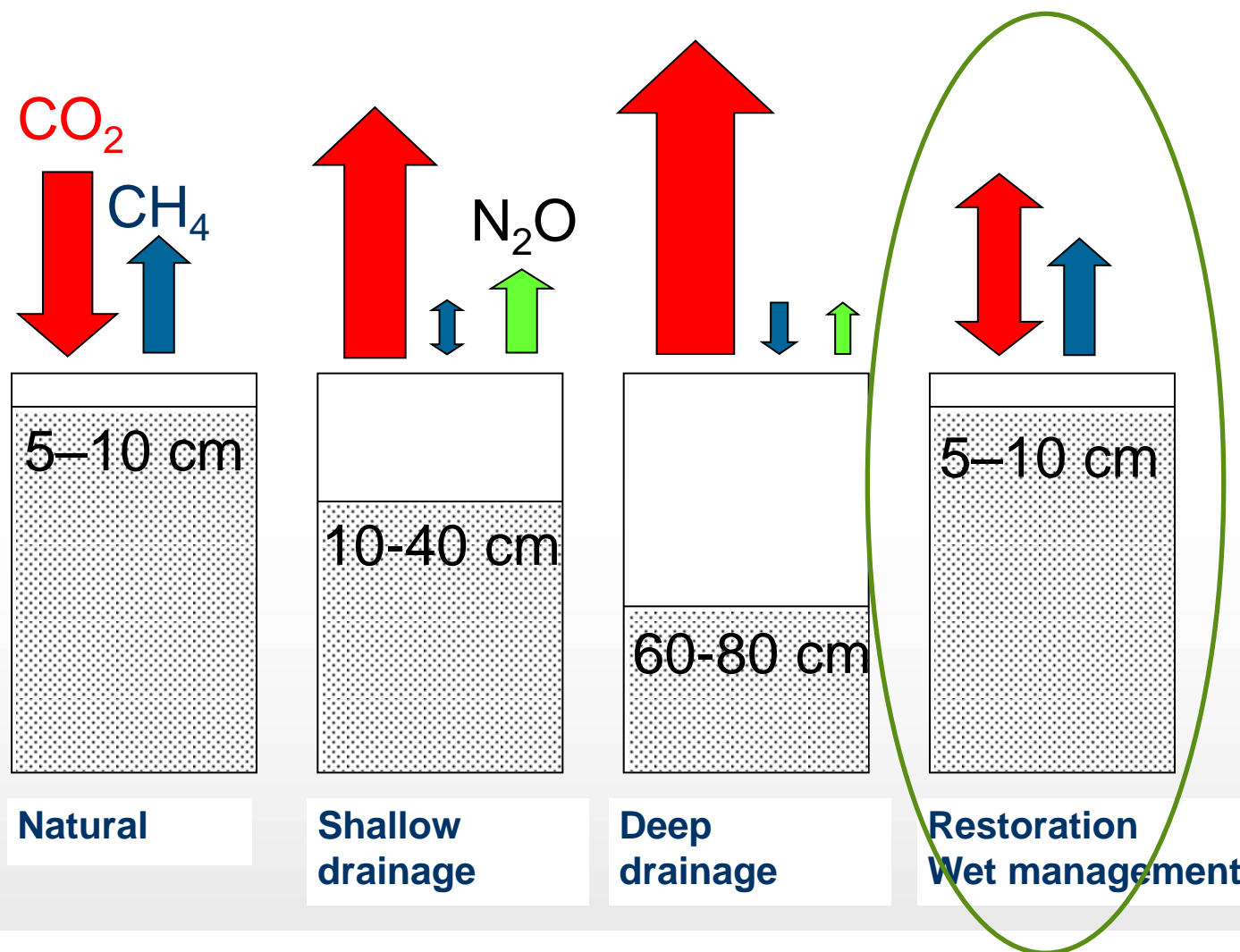


- Organic soils (~peatlands) = ~5% of German area (1.8 Mio ha)
- Drained organic soils = 4-5% of German GHG emissions



(Bechtold et al. 2014)

GHGs and water table in organic soils



Drösler et al. 2008

Wet management challenges

- Innovative water table management
- Wetness-adapted cultures and grassland → new markets?
- Trafficability of wet organic soils → adapted mobile machines



Outlook

- GHG mitigation in agriculture: zero to -20% since 1990
- Agriculture dominates GHG outside ETS: ACTION NEEDED
- Biology constrains maximum GHG mitigation
 - Efficiency and nutrient recycling
 - Sufficiency and consumer choices
- Technology and innovation needed
- The real constraint: fertile land
 - cascade use is key: food first, fibre second, energy third!



Thank you



ENERGIE- UND CARBONMANAGEMENT IM BAUWESEN
RALF LÜDDEMANN

SYMPOSIUM EFFICIENCY OF MOBILE MACHINES AND
THEIR APPLICATIONS | BRAUNSCHWEIG | 11. MÄRZ 2015 |

<http://www.digibib.tu-bs.de/?docid=00059308>

STRABAG
TEAMS WORK

18/03/2015

GLIEDERUNG

- 1 RAHMENBEDINGUNGEN FÜR ENERGIE- UND CARBON-MANAGEMENT
IN DER BAUINDUSTRIE
- 2 STATUS QUO UND AUSBLICK "ENERGIE- UND CARBON-MANAGEMENT
IN **STRABAG**„
- 3 ANFORDERUNGEN DER BAUINDUSTRIE AN DIE HERSTELLER MOBILER
ARBEITSMASCHINEN

INTRO

REFERENT

- **RALF LÜDDEMANN**
- Geschäftsführer BMTI Baumaschinentechnik Int. GmbH & Co. KG
- Zentralsbereichsleiter Maschinentechnik in STRABAG SE

BMTI

- Maschinentechnischer Dienstleister in STRABAG SE
- Betriebsmanagement Baumaschinen und Fuhrpark von A – Z
- Investition – Einkauf – Vermietung – Service – Dienstleistungen
- Baustellenversorgung von Kiruna bis Daressalam und Köln bis Nepal

BMTI IN ZAHLEN

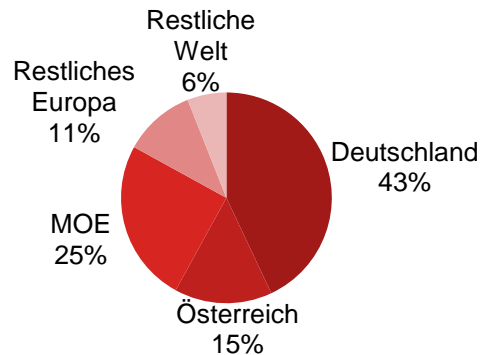
- 150 Standorte
- 2.400 Mitarbeiter
- 18 Länder
- Verwaltetes Anlagevermögen ca. 5 Mrd. EURO
- Ca. 250.000 Inventarnummern
→ davon ca. 70.000 mit Verbrennungsmotor

STRABAG AUF EINEN BLICK

FACTS & FIGURES

- Leistung 2013: € 13,6 Mrd.
- Konzernergebnis 2013: € 114 Mio.
- 73.100 Mitarbeiterinnen und Mitarbeiter
- > 500 Standorte in mehr als 80 Ländern
- 1.600 Mitarbeiterinnen und Mitarbeiter wirken bei Forschungs- und Entwicklungsvorhaben mit
- Eigenkapitalquote: > 30%
- Starke Marken: STRABAG & Züblin

LEISTUNG NACH REGIONEN (2013)



Quellen: www.gtai.de, Geschäftsberichte

MÄRKTE



WAS WIR MACHEN







neuen Stahl Technologie

ZUBLIN

STRABAG
TEAMS WORK

18/03/2015

<http://www.digitalebautechnik.de>

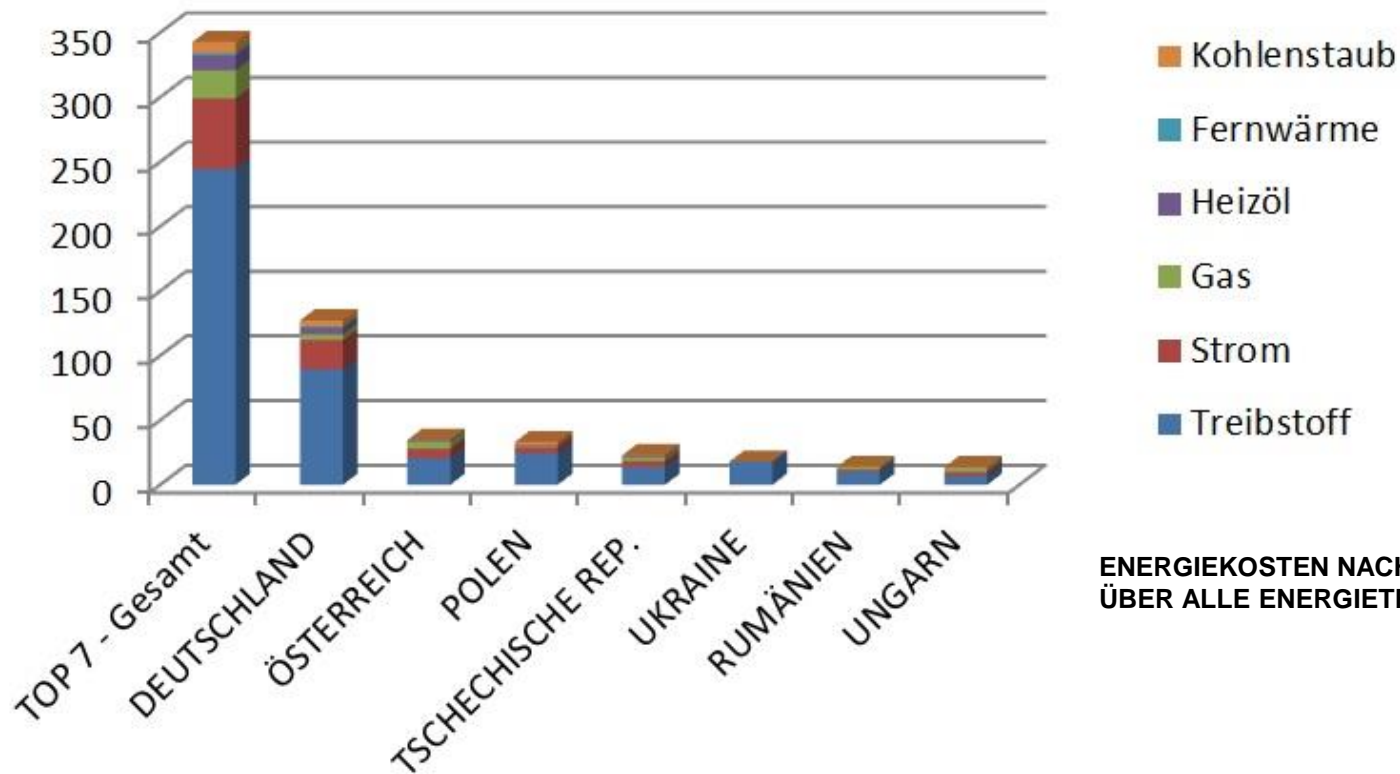




WELCHE ENERGIEN VERBRAUCHEN WIR ?

ERGEBNISSE DER ENERGIESTROM-ANALYSE

ENERGIEKOSTEN (MIO. EURO) IN 2013



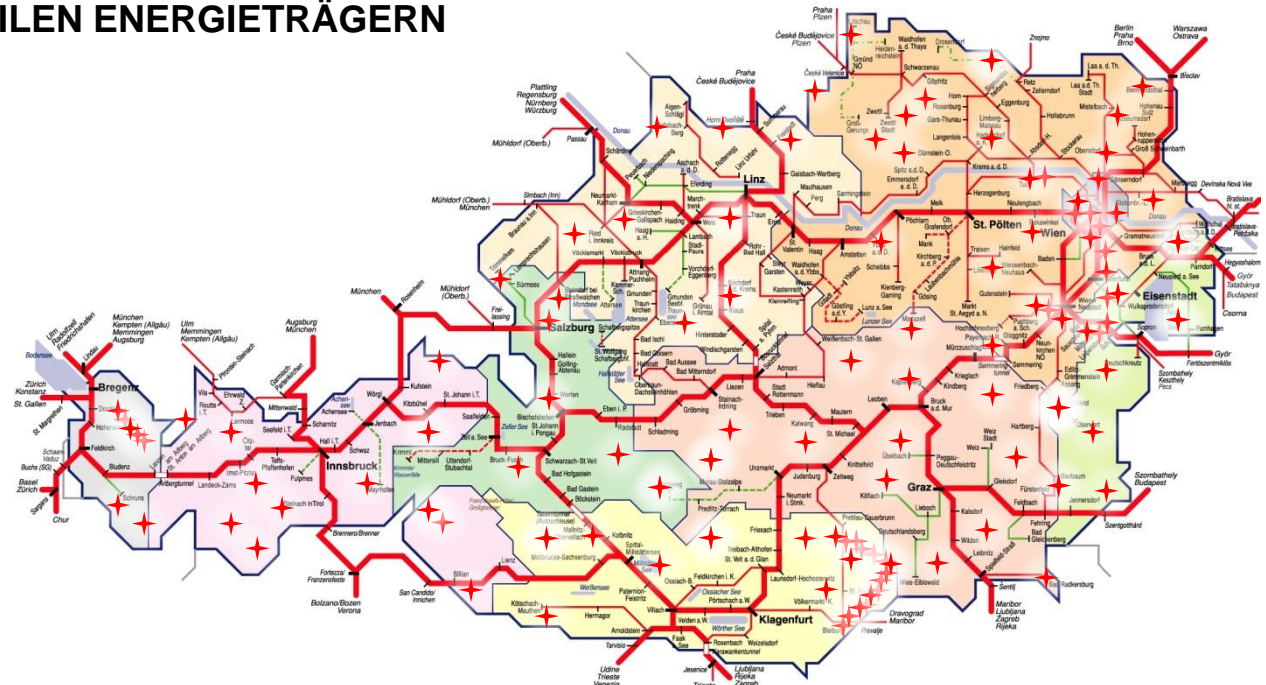
ENERGIEKOSTEN NACH LÄNDERN (TOP7)
ÜBER ALLE ENERGIETRÄGER

PROBLEME UNSERER ENERGIE-INFRASTRUKTUR

DEZENTRALE BAUSTELLEN UND EINSATZORTE

BEWEGTE UND TEMPORÄRE PRODUKTIONSSTÄTTEN

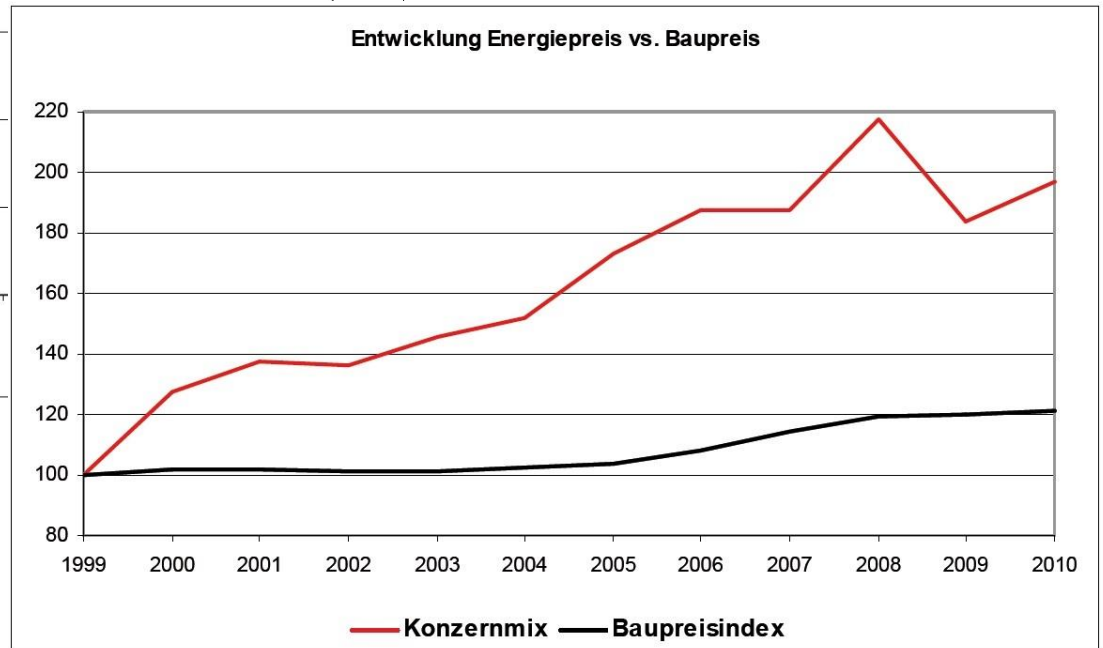
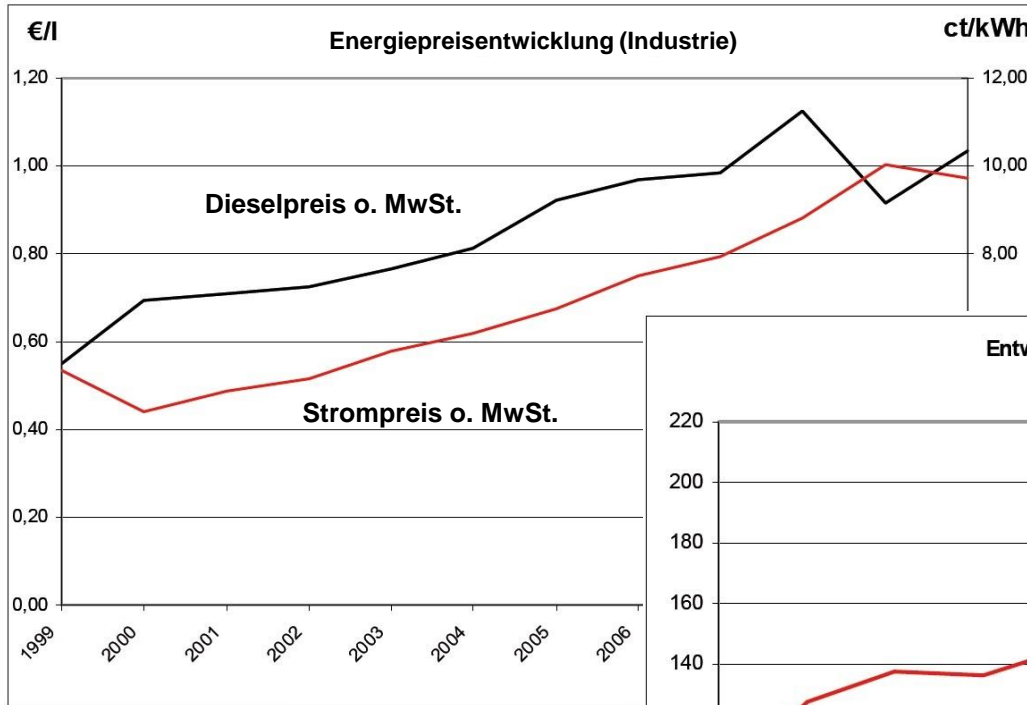
ABHÄNGIGKEIT VON FOSSILEN ENERGIETRÄGERN



Quelle: Netzkarte ÖBB

VERÄNDERTE RAHMEN- BEDINGUNGEN

KOSTENDRUCK DURCH STEIGENDE ENERGIEPREISE



ENERGIEPOLITISCHE ANFORDERUNGEN



ENERGIEEFFIZIENZGESETZ IN ÖSTERREICH

- Das Gesetz setzt u.a. die gültige EU-Richtlinie 2012/27/EU zur Energieeffizienz um.
- Das Gesetz verpflichtet große Unternehmen in Österreich ab 01/2015 zur Einführung eines Energiemanagementsystems oder zur Durchführung von externen Energieaudits.
- Ziel des Gesetzes ist die kostenwirksame Steigerung der Effizienz der Energienutzung und die Energieeinsparung in Unternehmen und im Bund.
- Die wesentlichen Energieverbrauchsbereiche eines Unternehmens sind aufzuzeigen.
- wesentliche Energieverbrauchsbereiche der STRABAG sind u.a.:
 - **Prozess** (Produktion stationär und Baustellen)
 - **Transport** (Beförderungs- und Transportprozesse)

ENERGIEDIENSTLEISTUNGSGESETZ IN DEUTSCHLAND

- Verabschiedung des Gesetzesentwurfs im Bundesrat voraussichtlich im März 2015.
- Das Gesetz verpflichtet große Unternehmen in Deutschland bis 11/2015 zu Energieaudits nach DIN EN 16247-1 oder der Einführung eines Energiemanagementsystems.
- Mindestens 90% der gesamten Energieverbräuche eines Unternehmens müssen den energie-verbrauchenden Anlagen und Geräten des Unternehmens zugeordnet sein.
- Energieaudits müssen auf aktuellen, kontinuierlichen oder zeitweise gemessenen, belegbaren Betriebsdaten zum Energieverbrauch und zu den Lastprofilen basieren.
- *Aufgabe AT und DE: zukünftig müssen z.B. Energieverbrauchsdaten von Großmaschinen, Großgeräten, etc. gemessen, dokumentiert und verglichen werden um so die Maschinen effizienter einsetzen zu können.*

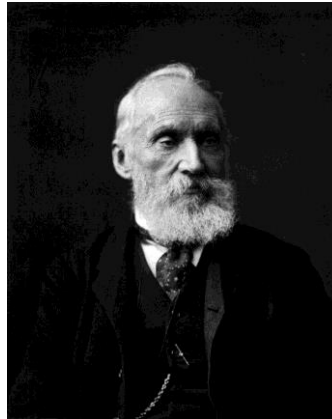
STATUS EM + CARBON MANAGEMENT BEI STRABAG

ENERGIEPOLITIK INNERHALB DER GESAMTSTRATEGIE



DATENERFASSUNG

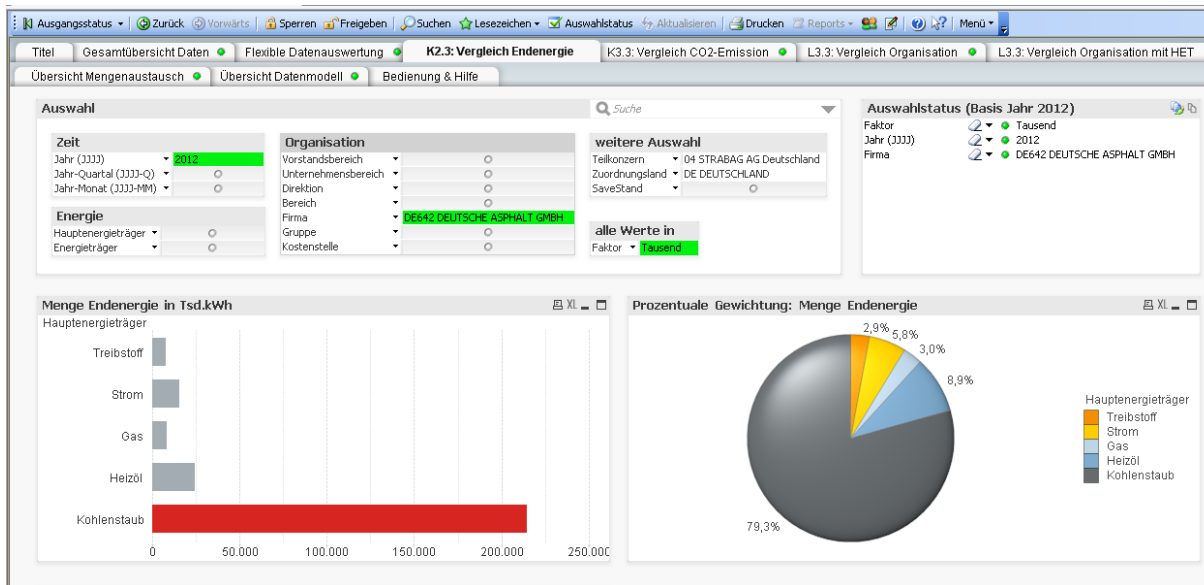
IT'S THE DATA, ...



**"IF YOU CAN NOT MEASURE IT,
YOU CAN NOT IMPROVE IT."**

Lord Kelvin, 1824 – 1907

DATENVERARBEITUNG IM ENERGIE-CONTROLLING



ERGEBNIS:

ABLEITUNG BRANCHENBEZOGENER ENERGIEKENNZAHLEN

$$\frac{g \text{ CO}_2}{\text{Leistung in €}}$$

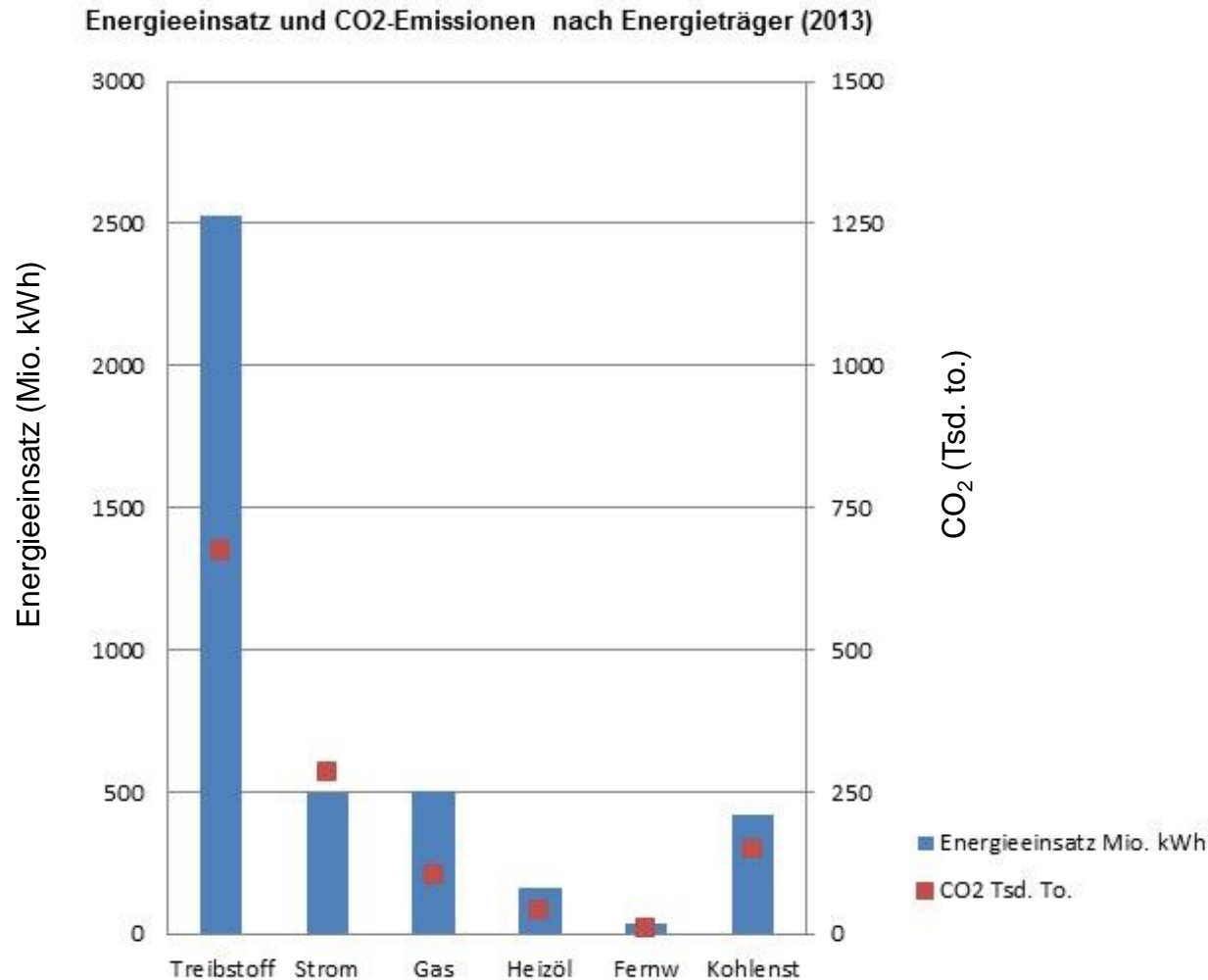
$$\frac{\text{Energiekosten}}{\text{Leistung in €}}$$

$$\frac{\text{Heizwert kWh}}{\text{Leistung in €}}$$



STRABAG
TEAMS WORK

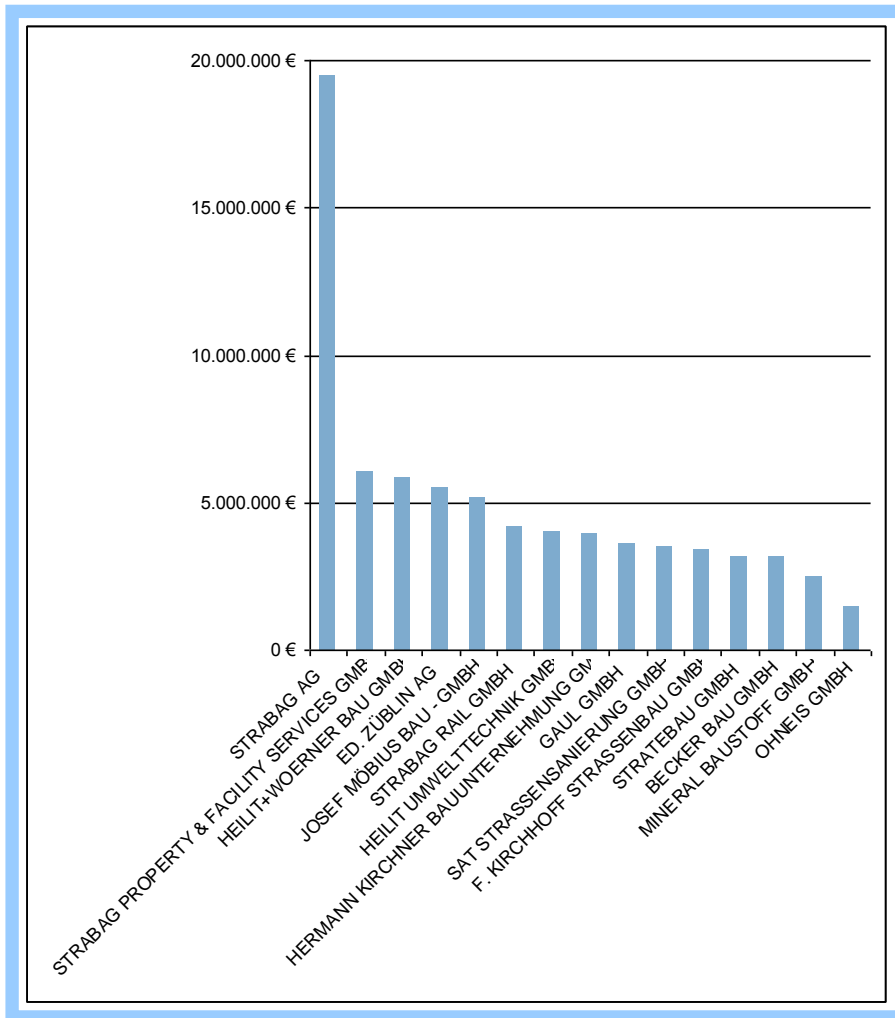
ENERGIETRÄGER IM GESAMTVERBRAUCH



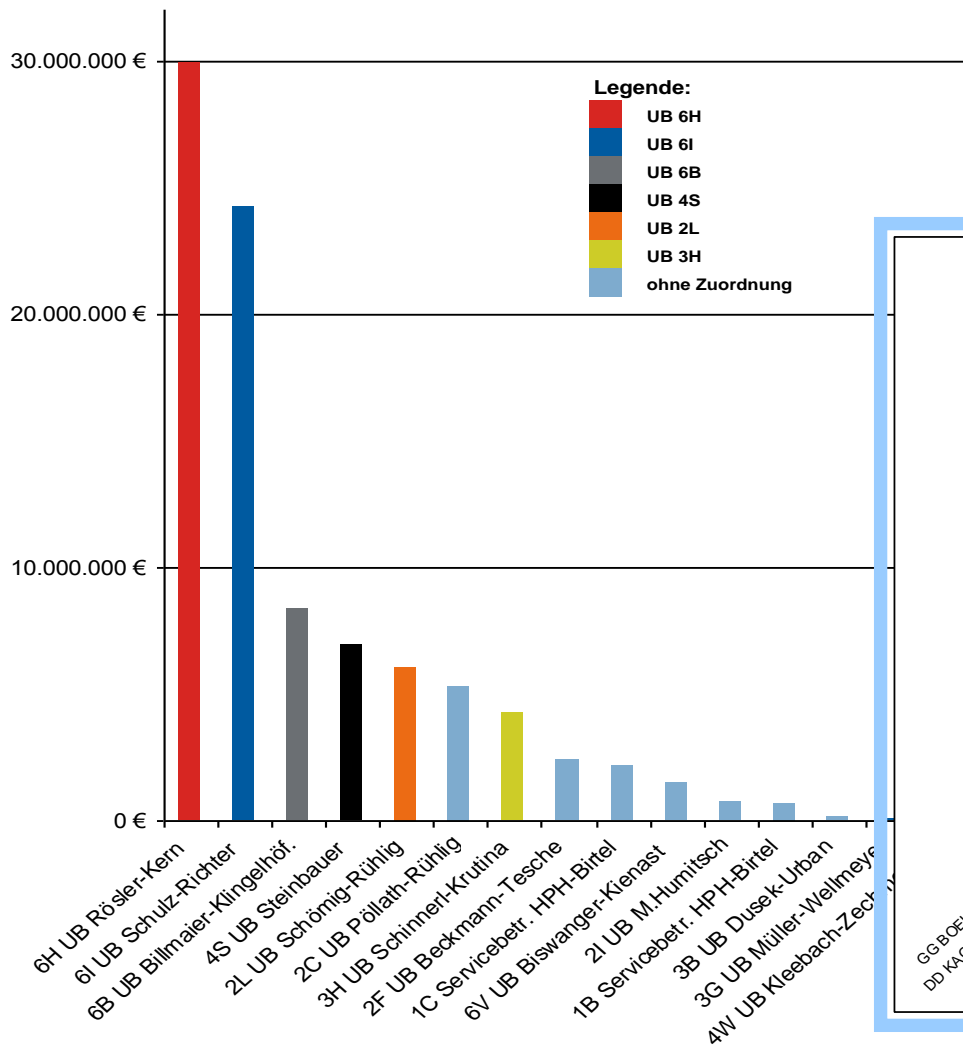
Aufteilung des Energieträgereinsatzes im Konzern

ANALYSE DER VERBRAUCHSSTRÖME

TREIBSTOFFVERBRAUCH NACH TOCHTERFIRMEN – TOP 15

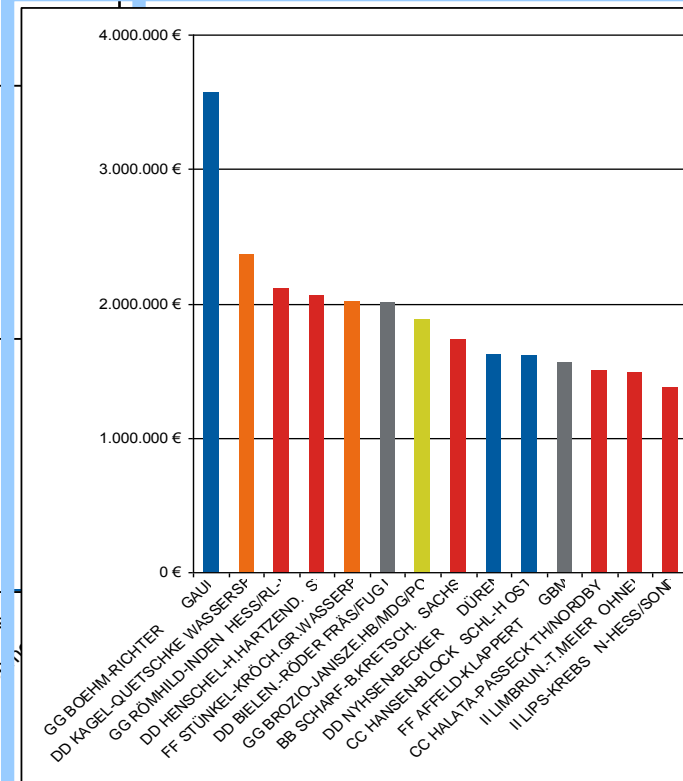


ZUORDNUNG VON BAUSTELLEN UND VERBRÄUCHEN



TREIBSTOFFVERBRAUCH NACH UNTERNEHMENSBEREICHEN UND OPERATIVEN TEILBEREICHEN

(JEWEILS TOP 15)



ENERGIESTROMERFASSUNG IN DER PRAXIS



kg CO₂
to. Asphalt

Energie kWh
to. Asphalt

STATIONÄRE UND MOBILE
MESSUNGEN

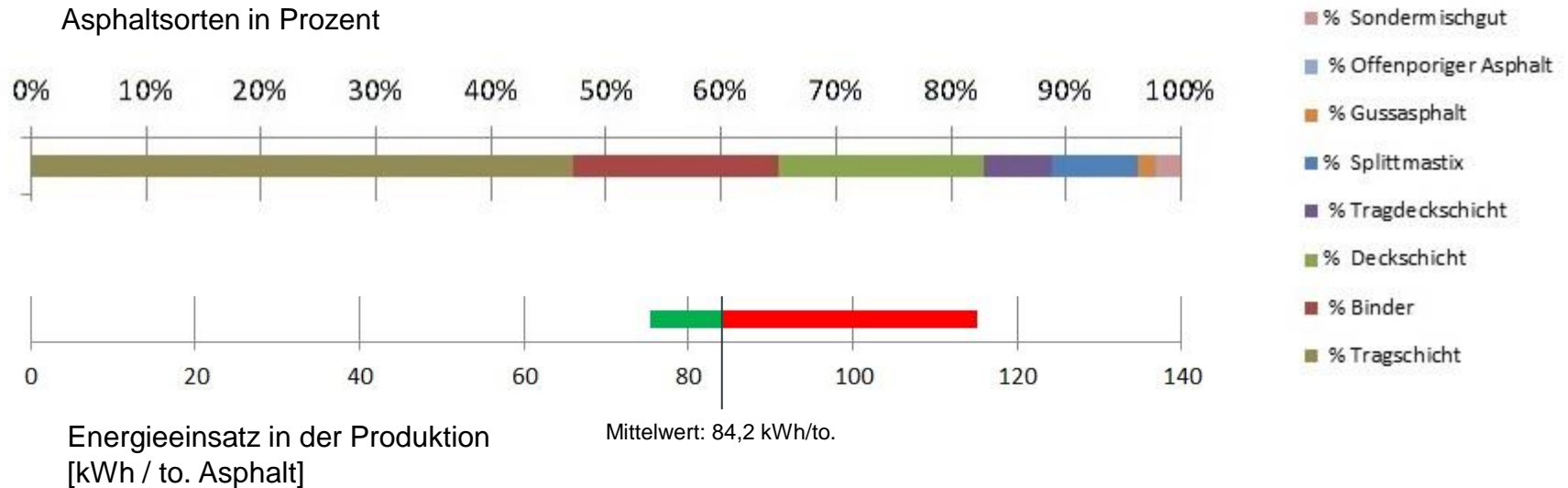


ERGEBNIS:

**ABLEITUNG PRODUKTIONSBEZOGENER
ENERGIEKENNZAHLEN**

GELEBTES ENERGIEMANAGEMENT

ENERGIE-MONITORING UNSERER ASPHALTMISCHANLAGEN



WELCHE PRODUKTE BIETEN WIR BSP: HOCH + INGBAU

ENTWICKLUNG VON KOMPETENZEN BEI DER ENERGETISCHEN PLANUNG



TECHNOLOGIEZENTRUM
NACHHALTIGES
BAUEN



STRABAG
TEAMS WORK

QUANTIFIZIERBARE EFFIZIENZSTEIGERUNGEN



Z-zwo
2001



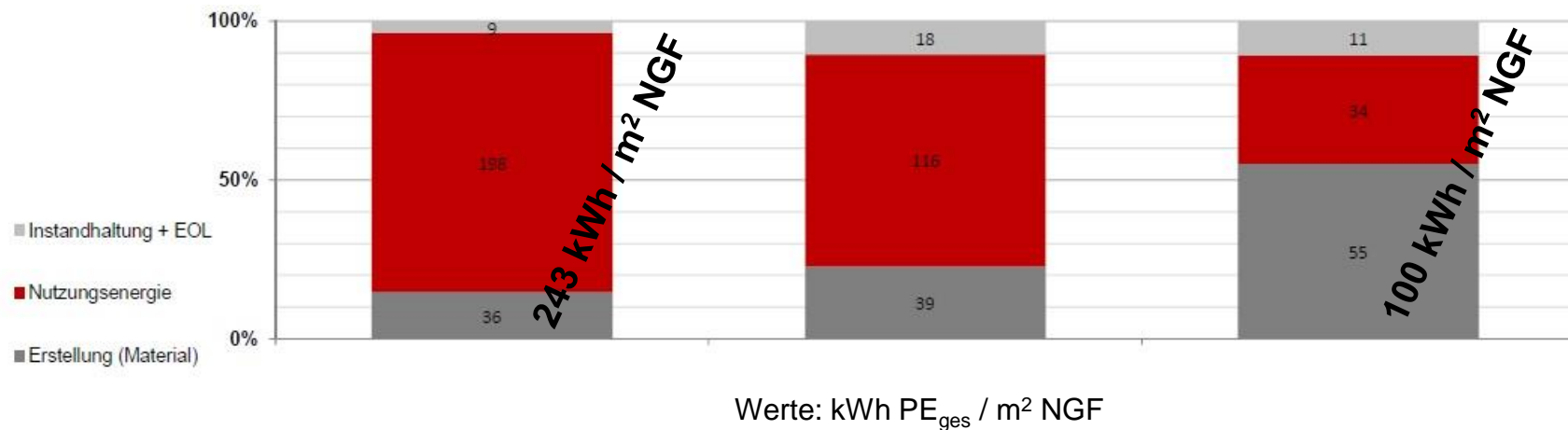
Taunusstr.
2011



Z-3
2013



%-Anteil Primärenergie Gebäude nach DGNB nach 50 Jahren Gebäudelebensdauer

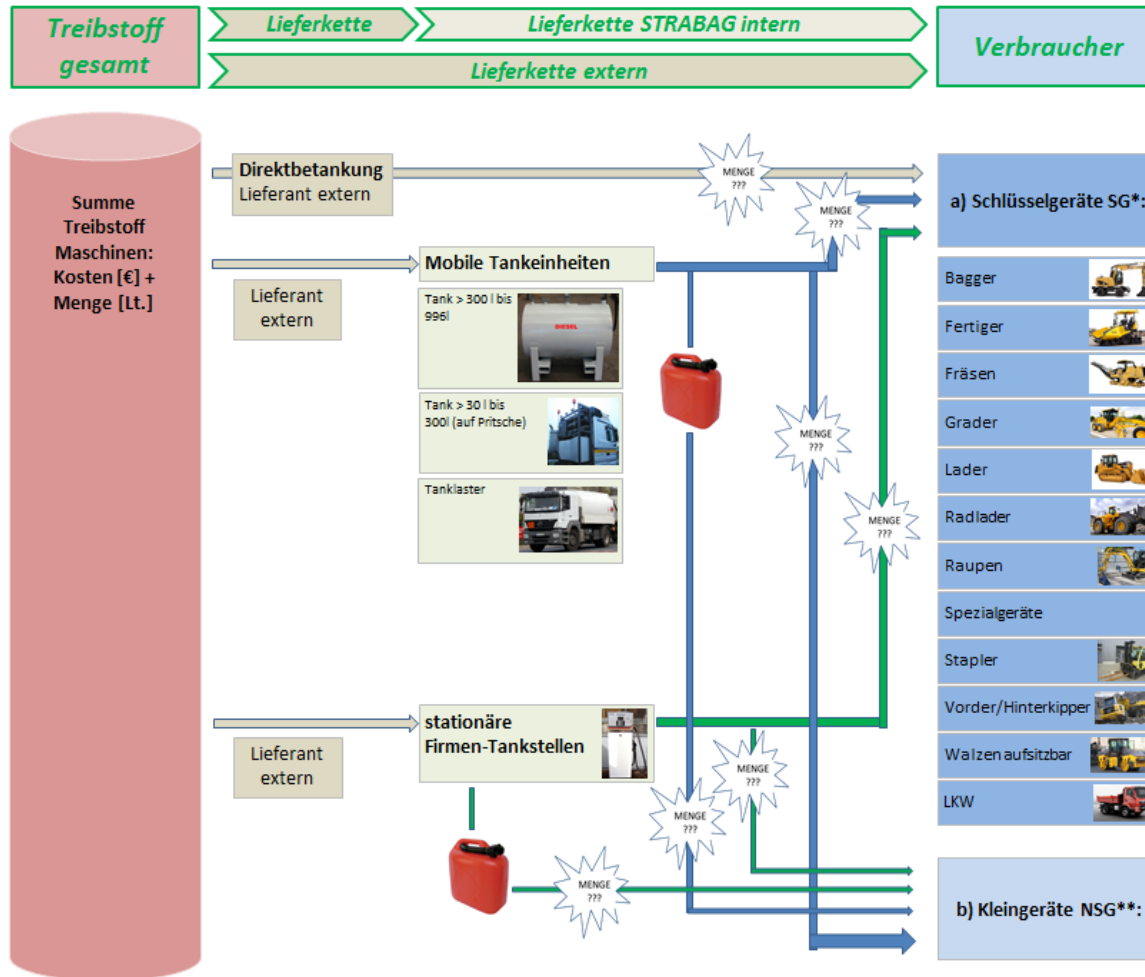


LÖSUNGEN IM KUNDENDIALOG



ANFORDERUNGEN DER BAUINDUSTRIE AN HERSTELLER MOBILER MASCHINEN

BEISPIEL TREIBSTOFF CONTROLLING AUF BAUSTELLEN



- Zuordnung Verbrauch zu Verbraucher schwierig
- „Schwund“ unterbinden
- Verbrauchsbewusster bedienen

* Schlüsselgeräte
** Nicht-Schlüsselgeräte

... AUS SICHT DES MASCHINENDIENSTLEISTERS

- Es gibt keine Referenzverbrauchsdaten zu Baumaschinen
(anders bei PKW und Nfz)
- Verbrauchsdaten „von – bis“ infolge stark unterschiedlicher Einsatzfelder
(loser Sand bis harter Fels)
- Telematikanwendungen
(ein erster Ansatz, aber ?)
- Erfassung / Dokumentation von Lastprofilen und Einsatzfeldern
unumgänglich
- Gem. gesetzlicher Grundlagen verpflichtet zu messen, zu dokumentieren,
zu vergleichen, zu reduzieren, ...
 - die Bauindustrie kann das alleine nicht !
 - techn. Voraussetzungen seitens der Baumaschinenhersteller
zwingend erforderlich



Potential improvements in efficiency

Viewpoint of construction and road building machinery manufacturers

Dr. Wolfgang Burget, Liebherr - EMtec GmbH

Dr. Martin Göbel, Wirtgen GmbH

Efficiency of Mobile Machines and their Applications, Symposium, Braunschweig

WIRTGEN GROUP COMPANY STRUCTURE



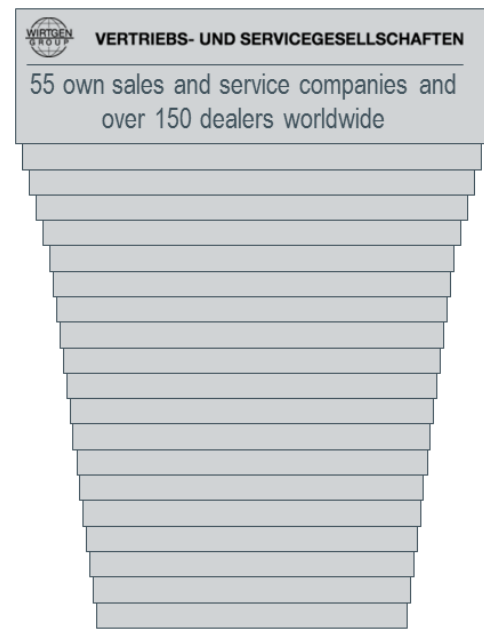
Brand Headquarters in Germany



International production facilities



Sales and service companies



WIRTGEN: WORLD MARKET LEADER FOR COLD MILLING MACHINES, COLD RECYCLERS, SOIL STABILIZERS AND SURFACE MINERS



Employees: 1,400



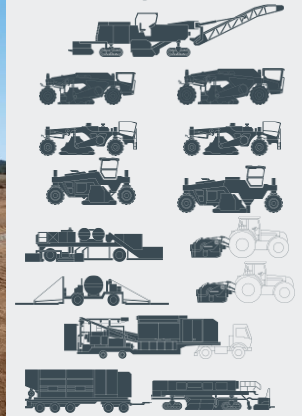
MACHINERY AND PROCESSES FOR ROAD CONSTRUCTION AND REHABILITATION



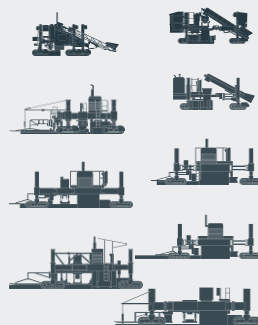
Cold milling machines



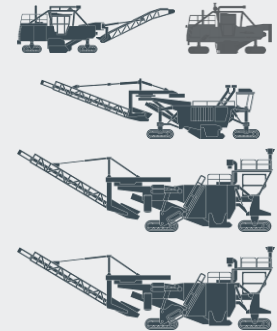
Recyclers



Slipform pavers



Surface Miners



VÖGELE: WORLDWIDE LEADING MANUFACTURER FOR PAVERS

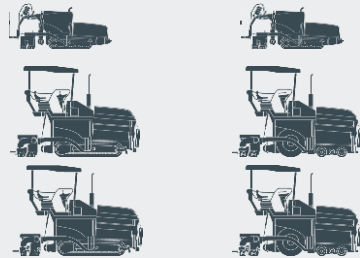


Employees: 850

INNOVATIVE SOLUTIONS FOR PAVING ASPHALT AND SUB-BASE MATERIALS



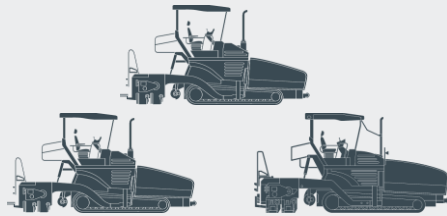
SUPER Series / Mini and Compact Class



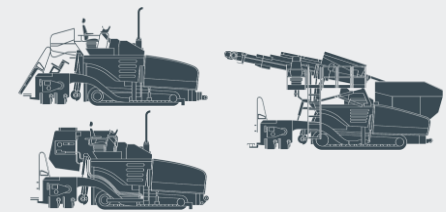
SUPER Series / Universal Class



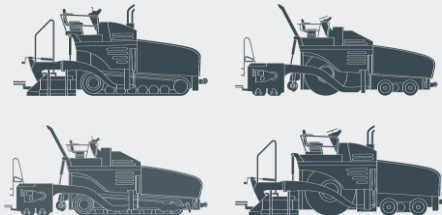
SUPER Series / Highway Class



SUPER Series / Special Class



VISION Series



PowerFeeders



HAMM: GLOBAL MARKET LEADER FOR ASPHALT COMPACTORS



Employees: 750



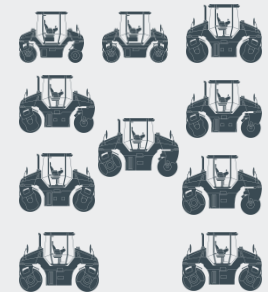
FIRST-CLASS TECHNOLOGY FOR SOIL AND ASPHALT COMPACTION



**Tandem rollers:
HD**



**Tandem rollers:
DV**



Compactors



Static rollers



KLEEMANN: TECHNOLOGY LEADER FOR MOBILE CRUSHERS



Employees: 400



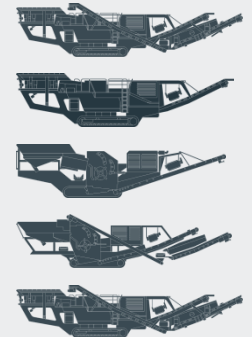
PLANT TECHNOLOGY FOR THE PROCESSING OF MINERALS AND FOR RECYCLING PURPOSES



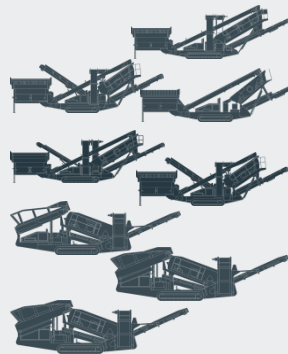
MOBICAT:
Mobile jaw crushers



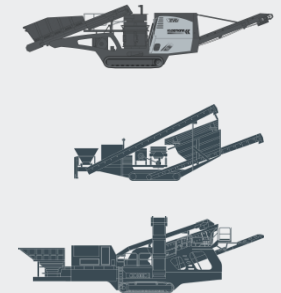
MOBIREX:
Mobile impact crushers



MOBISCREEN:
Mobile screens



MOBICONE/MOBIFOX:
Secondary crushing plants



BENNINGHOVEN: SPECIALIST FOR THE PRODUCTION OF ASPHALT MIXING PLANTS



Employees: 600



BENNINGHOVEN

THE RIGHT ASPHALT MIXING PLANT FOR EVERY KIND OF MIX



**Container Asphalt
Mixing Plants
Type „ECO“**



**Transportable
Asphalt Mixing
Plants
Type „TBA“**



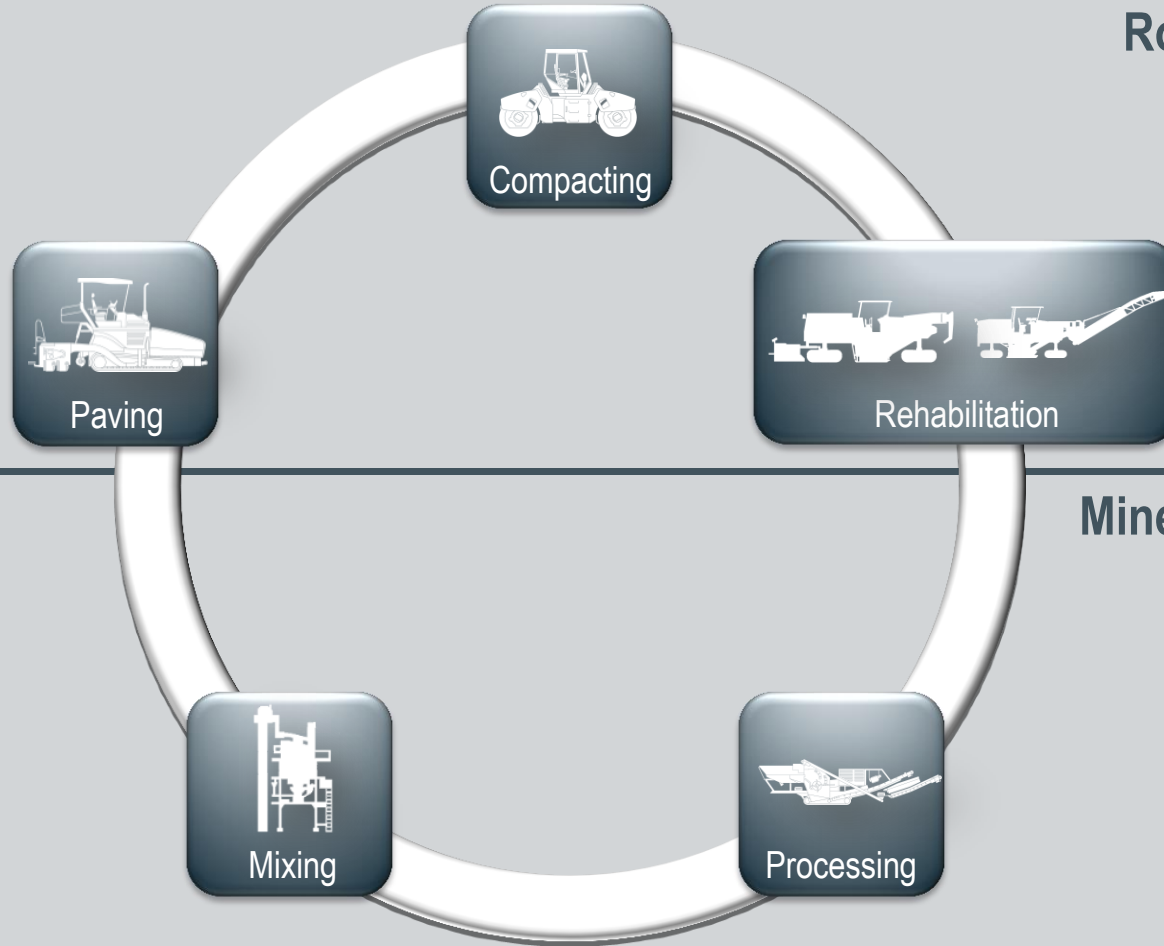
**Mobile Asphalt
Mixing Plants
Type „MBA“**



**Stationary Asphalt
Mixing Plants
Type „BA“**



THE WIRTGEN GROUP CONCEPT



EVOLVING FOCUS OF INNOVATIONS

Mechanisation



Automation



Process innovation



Innovations

ENERGY EFFICIENCY AS AN OBJECTIVE FOR MOBILE MACHINE MANUFACTURERS



Energy efficiency as a social objective

- Cost of energy
- Green House Gas emissions
- Consumption of limited resources
- ...

Energy efficiency as customer added value

- Operating cost
- Sustainability (carbon footprint, environmental targets)



Energy/GHG efficiency is already an inherent objective for mobile machine manufacturers

- Social responsibility and environmental targets
- Customer demands and market success

Construction machinery

Wide range of applications



Building construction machinery
and equipment



Construction machinery

Wide range of applications



Building construction machinery
and equipment



Material handling

Construction machinery

Wide range of applications



Building construction machinery
and equipment



Material handling



Forestry machinery

Construction machinery

Wide range of applications



Building construction machinery and equipment



Material handling



Forestry machinery



Earth moving machinery

Construction machinery

Wide range of applications



Building construction machinery and equipment



Material handling



Forestry machinery



Earth moving machinery



Road building machinery

Construction machinery

Wide range of applications



Building construction machinery and equipment



Material handling



Forestry machinery



Earth moving machinery



Road building machinery



Mineral technologies machinery

Construction machinery

Wide range of applications

- Thousands of machine types
- Small annual quantities

Building construction machinery and equipment



Material handling



Forestry machinery



Earth moving machinery



Road building machinery



Mineral technologies machinery



The market driven approach

The European Mobile Machinery Industry is committed to CO₂ reduction!

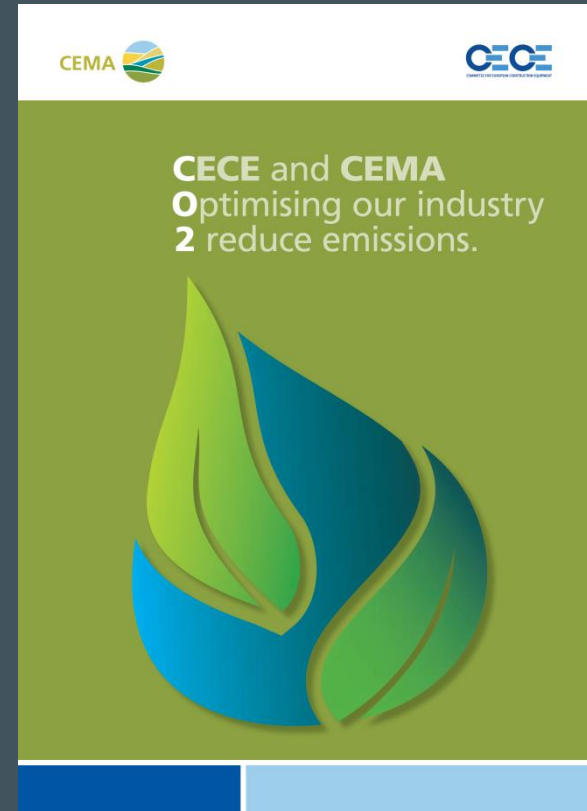


BUT:

- Any approach should work in a wide sector of diversified applications
- Individual solutions have to be taken into consideration

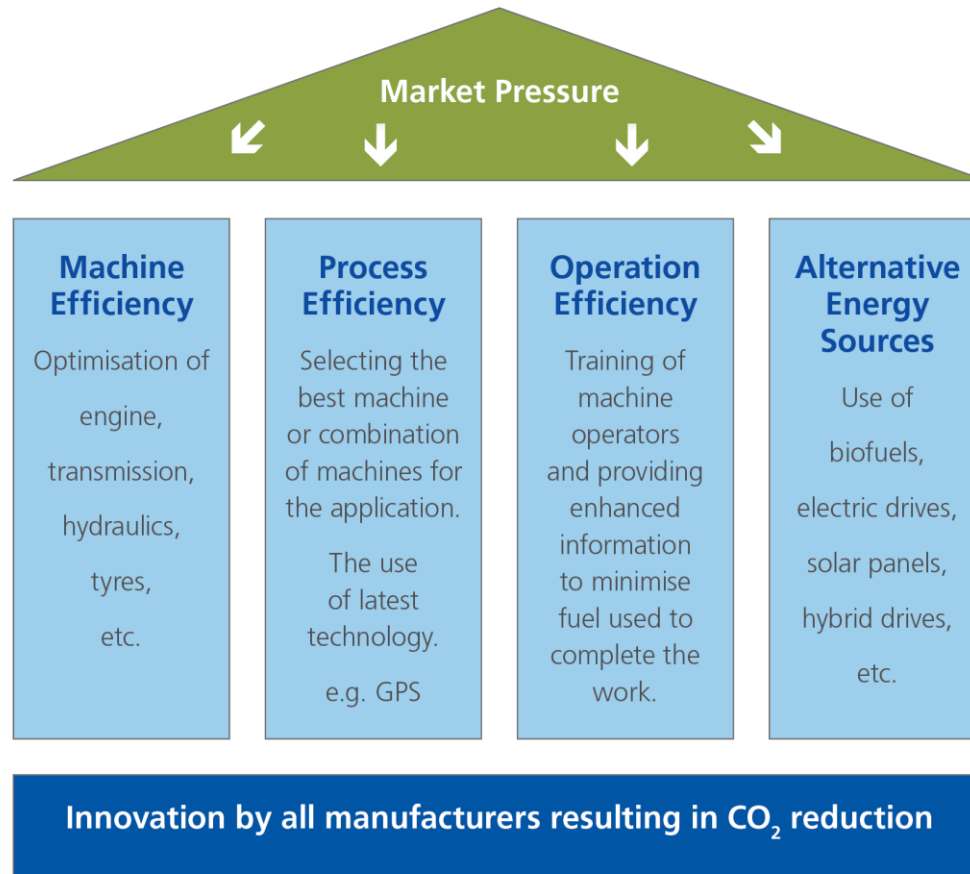
CECE/CEMA CO2 SUCCESS STORIES

- CECE
Committee for European Construction Equipment
 - 1.200 companies
 - 130.000 direct employees
 - 25 billion Euro sales
- CEMA
European Agricultural Machinery
 - 4.500 companies
 - 135. direct employees
 - 28 billion Euro sales

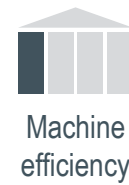


<http://www.cece.eu/publications/brochures/>
-> CECE/CEMA CO2 success stories

CECE - CEMA: 4 PILLARS APPROACH



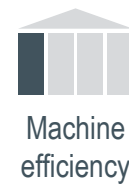
WIRTGEN: DUAL-ENGINE CONCEPT FOR LARGE MILLING MACHINES



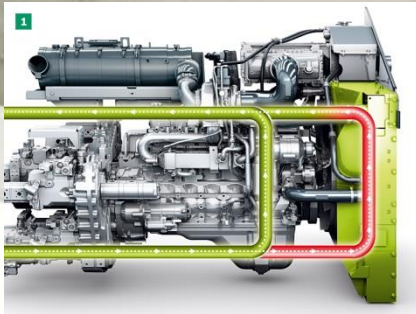
- Little power needed: only one engine is used
- Full power needed: second engine starts automatically
- Eco-mode: energy efficient operation even at full load
- Up to 25% lower fuel consumption possible



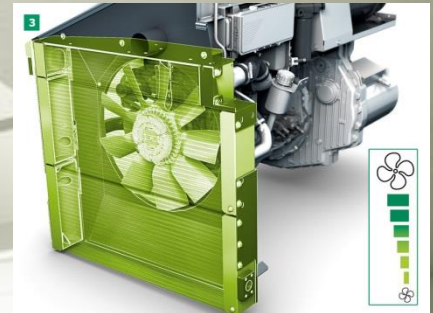
VÖGELE: „ECOPLUS“ TECHNOLOGY



- Controlled hydraulic oil temperature circuit



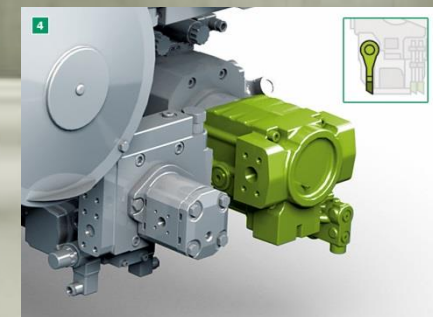
- Variable-speed fan



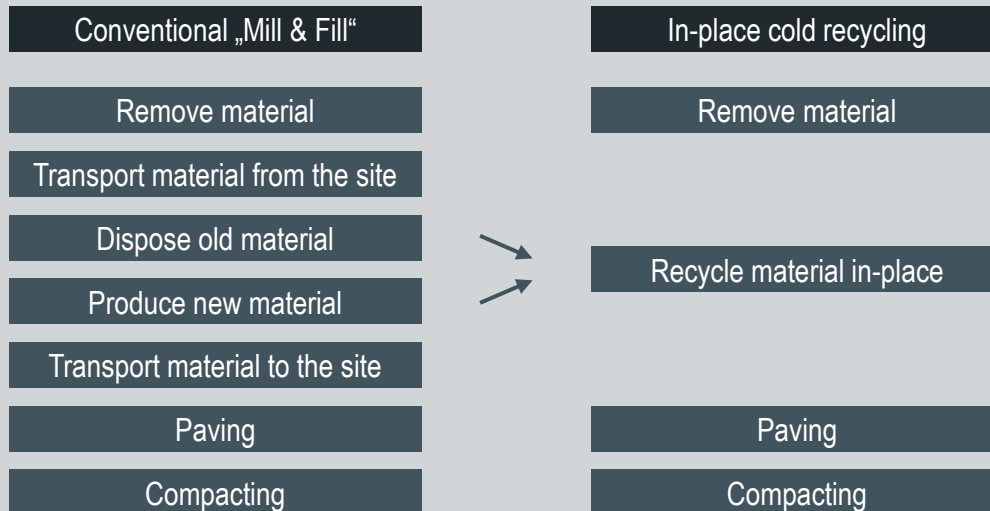
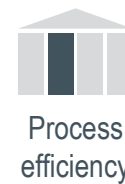
- Splitter gearbox



- Energy-optimized tamper drive



WIRTGEN GROUP: IN-PLACE COLD RECYCLING OF ASPHALT PAVEMENTS

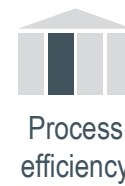


- Ecological alternative to the conventional “mill & fill” process
 - Save transportation of material to and from the site
 - Save production of new material



Wirtgen Group cold recycling at a job site, USA

VÖGELE: PAVING THIN WEARING COURSES WITH SPRAYJET TECHNOLOGY



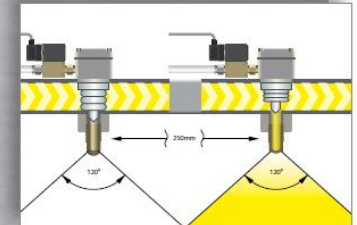
The spray nozzles are opened and closed pneumatically. A compressed air system is integrated into the SprayJet module for this purpose.



A very low spraying pressure of no more than 3 bar allows absolutely uniform spreading of bitumen emulsion and a clean result when spraying along kerbs.

- SprayJet technology allows spraying and paving in one pass
- Thin layers save up to 50 % on paving material
- Excellent bond between layers ensures a long service life

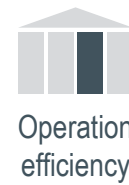
The nozzles do not spray the emulsion continuously, but operate instead in pulsed mode. The frequency of the spray pulses is adjusted automatically as a function of the selected rate of spread, pave speed and pave width.



The particularly high quality of the spray nozzles guarantees perfect spraying.



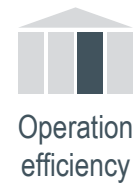
HAMM: HCQ-NAVIGATOR PREMIUM



- Position of all rollers on the job site is measured via DGPS
- System suggests optimal path to the machine operator
- Increase efficiency by avoiding over-compaction of areas
- Improve compaction quality



WIRTGEN GROUP: MACHINE OPERATOR TRAINING



- Optimal machine operation can only be achieved by well trained operators
 - Correct setup-up of process parameter
 - Avoid unnecessary operations
 - Machine maintenance, i.e. engine filters, wear parts replacement
 - ...

OUR TRAINING – YOUR SUCCESS

WIRTGEN GROUP
Close to our customers

MACHINE TRAINING

- Operation
- Maintenance
- Technology

TECHNICAL TRAINING

- Electrical systems
- Hydraulic systems
- Levelling

SPARE PARTS TRAINING

- Preventive maintenance

INDIVIDUAL TRAINING

- Matched to your needs

ROAD AND MINERAL TECHNOLOGIES

www.wirtgen-group.com

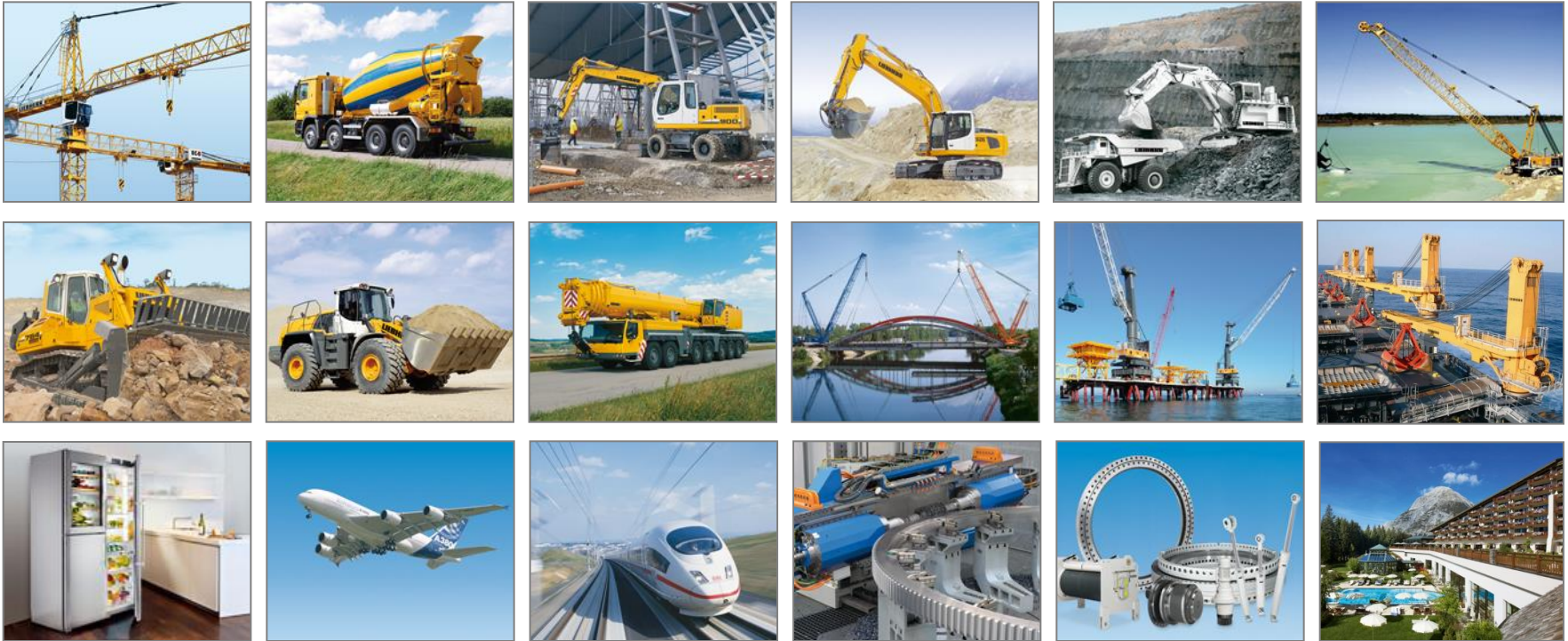
KLEEMANN: DIESEL-ELECTRIC DRIVE



- Power supply via electric power grid or diesel generator alternatively
- Electric drive technology for directly driven crusher, belts and pre-screen
- Electric power supply reduces CO₂ emissions significantly



Multifaceted product range



Wheel loaders

- Product range:
 - Stereoloaders with tipping loads of up to 5.7 tonnes
 - Medium large wheel loaders with tipping loads of up to 9.8 tonnes
 - Large wheel loaders with tipping loads of up to 20.4 tonnes



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Crawler tractors & loaders, pipelayers & telescopic handlers

- Product range:
 - Crawler tractors
with engine outputs of 86 to 310 kW
 - Crawler loaders
with bucket capacities of up to 2,5 m³
 - Pipelayers
with lifting forces of up to 91 tonnes
 - Telescopic handlers
with lifting heights of up to 13 m



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Crawler excavators

- Operating weight from 14 to 804 tonnes
- Power outputs of up to 2,984 kW
- Areas of application:
 - Earthmoving
 - Material handling
 - Building demolition
 - Hydraulic engineering
 - Tunnelling
 - Mining



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Wheeled excavators and material handlers

- Operating weight from 11 to 127 tonnes
- Areas of application:
 - Civil engineering
 - Garden and landscape construction
 - Material and goods handling
 - Waste management



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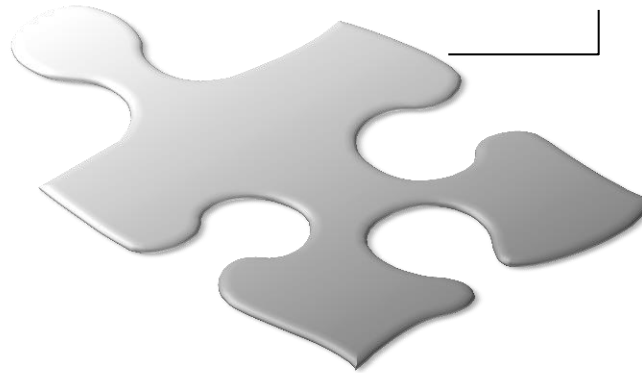
CO₂ - reduction: market driven approach

Alternative
Energy Sources

Operation Efficiency



Machine Efficiency



Process Efficiency



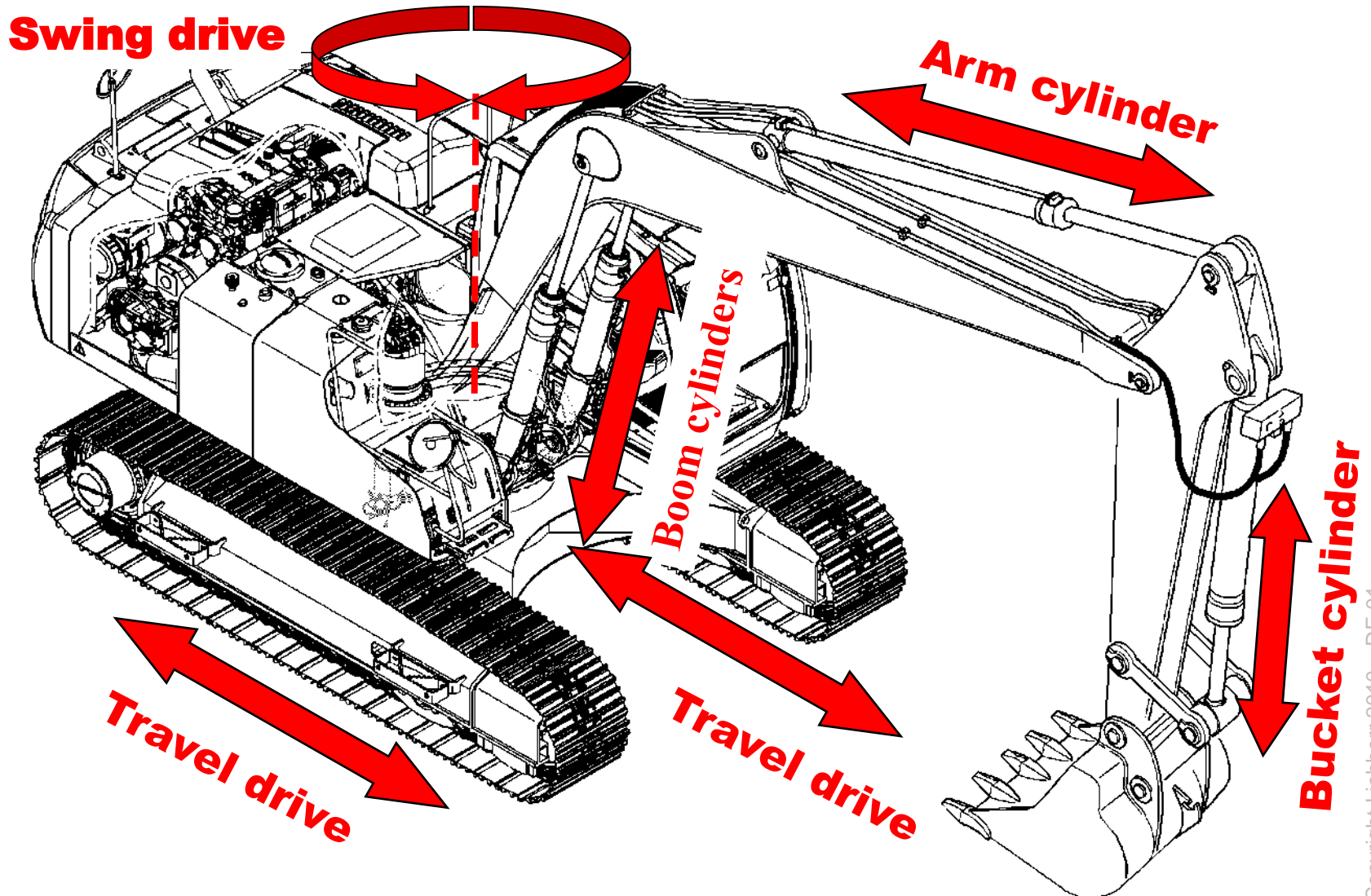
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CO₂ - reduction: Machine efficiency HEX



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Crawler excavator – HEX drive systems

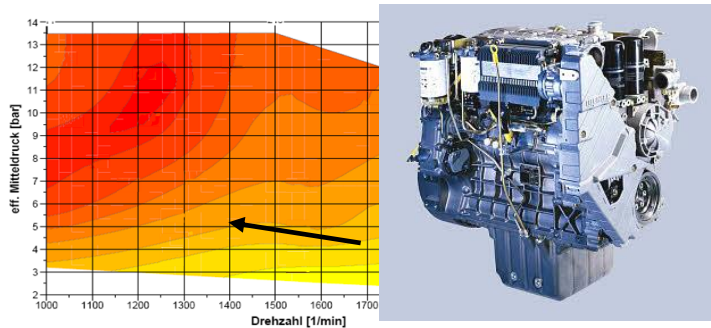


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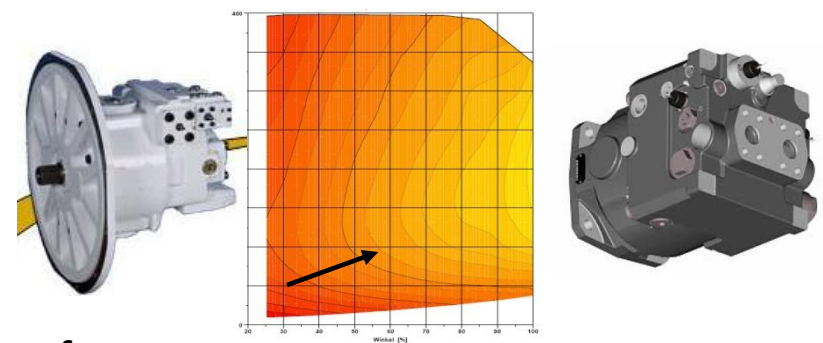
Optimized system control

System characteristics

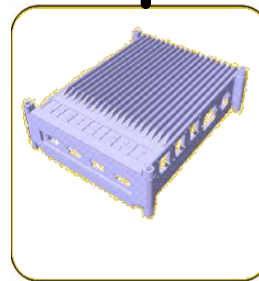
Optimized engine speed



Optimized hydraulic pump/motor regime



Optimized system performance



Liebherr LPE

CO₂ - reduction: Machine efficiency WHL

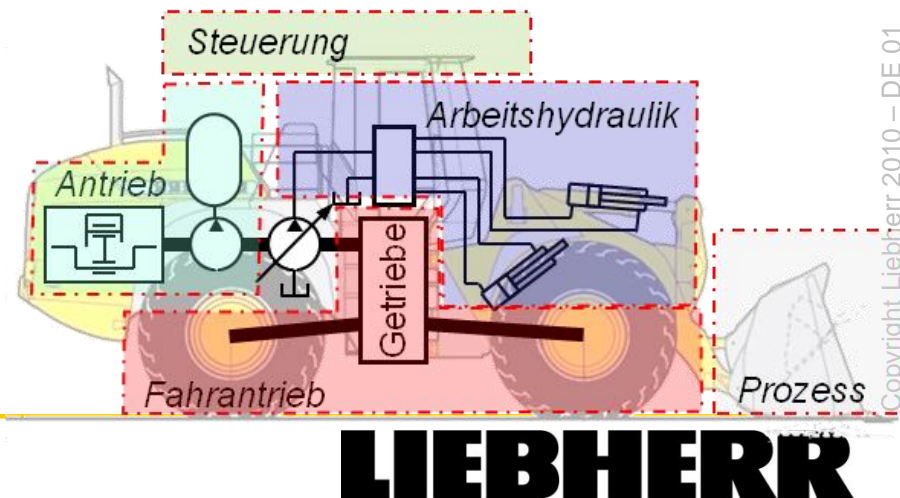


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TEAM - project: „Green Wheel loader“

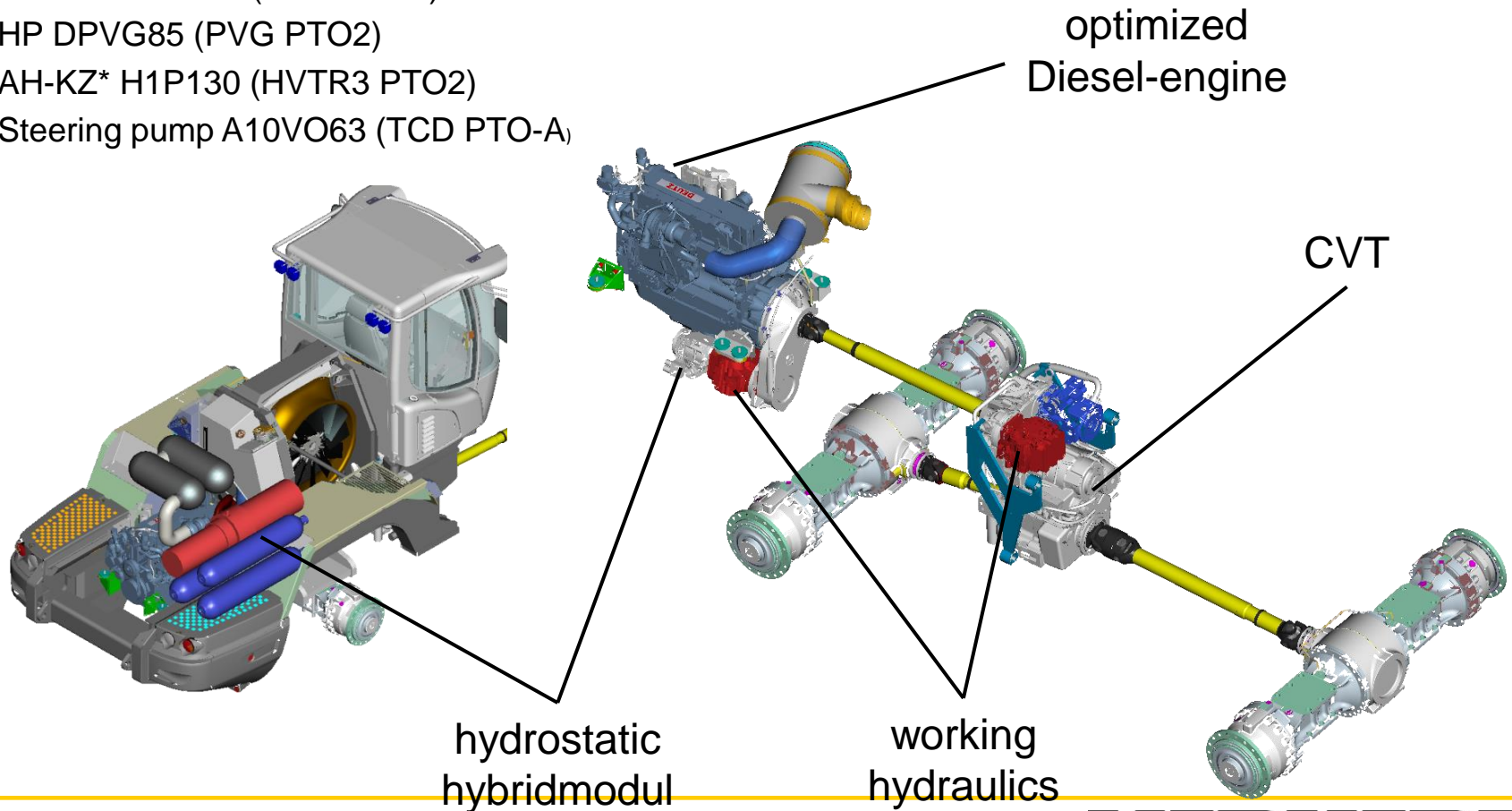
Demonstrator „Green Wheel Loader“

1. Design and optimization of all subsystems relevant for energy transfer
 - a. Travel drive
 - b. Working hydraulics
 - c. Diesel - engine
2. Use of a hydraulic hybrid system to evaluate the energy recovery potential
3. Control units for subsystems
4. Control units for wheel loader system
5. Stepwise validation and field testing of the demonstrator



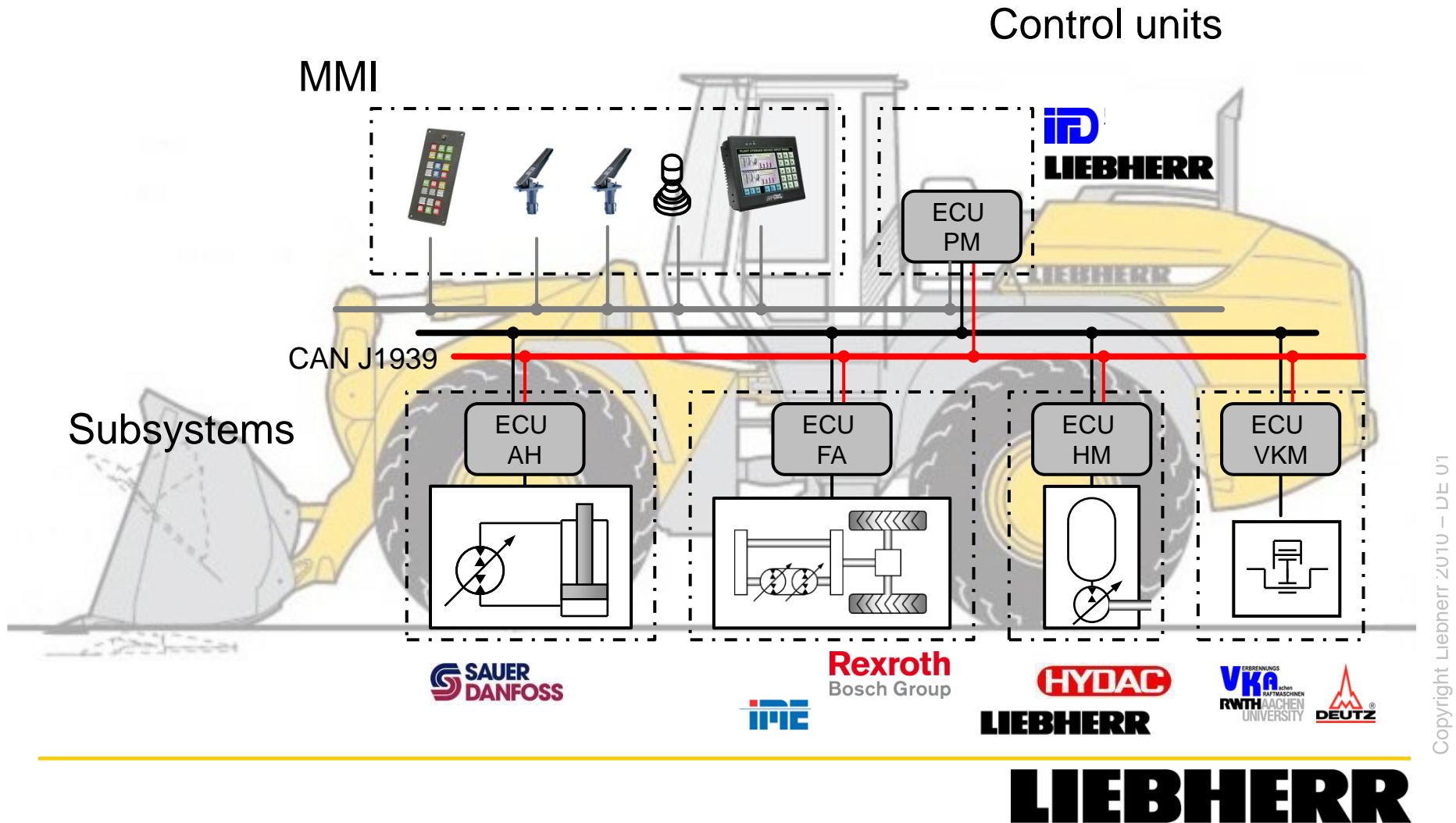
TEAM - project: „Green WHL“ - system

- Diesel TCD 7,8 L6 (Deutz)
- PVG 351 B 367 (LMB)
- AVG HVTR3 (BRR)
- AH-HZ* H1P130 (PVG PTO2)
- HP DPVG85 (PVG PTO2)
- AH-KZ* H1P130 (HVTR3 PTO2)
- Steering pump A10VO63 (TCD PTO-A)



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TEAM – project: „Green WHL“ – components



CO₂-reduction: Machine efficiency dozers



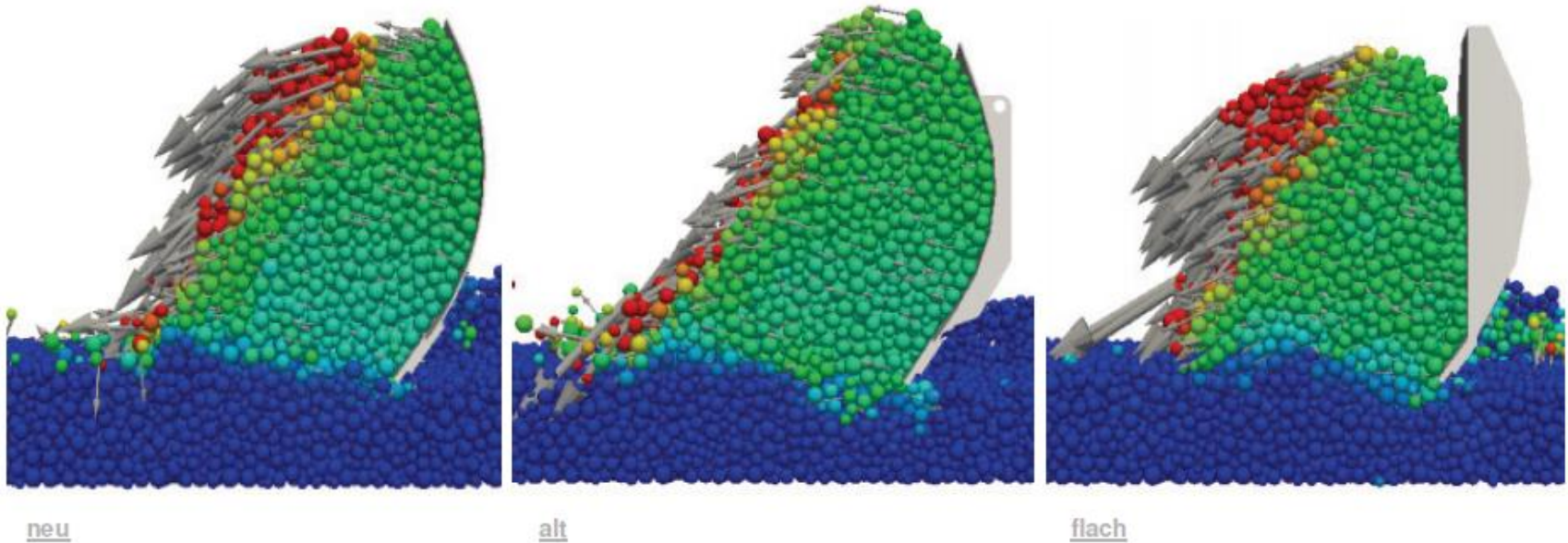
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Energy efficiency for crawler dozers

Simulation of ground/ machine interaction

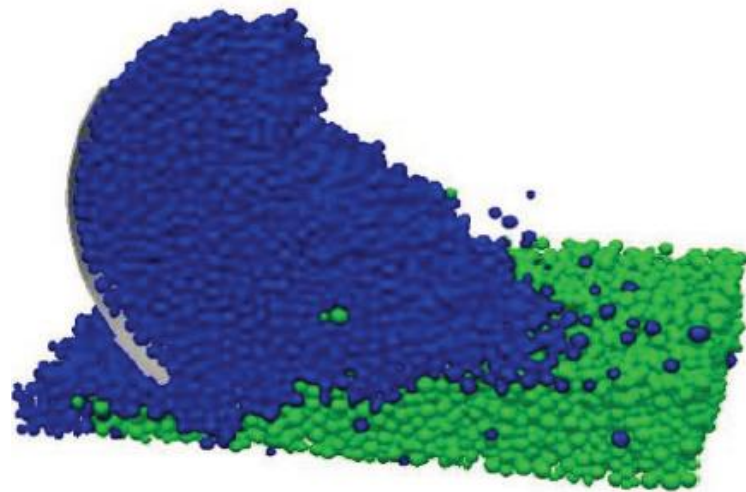
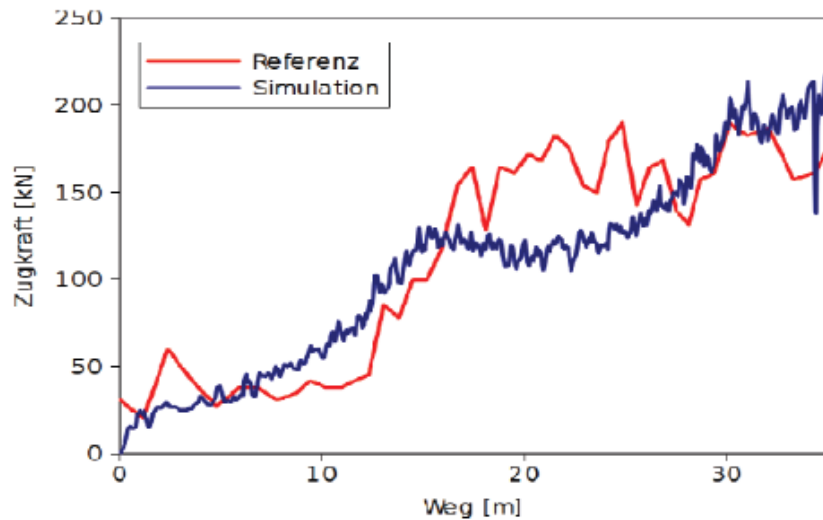
Optimization of pushing shield geometry



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Energy efficiency for crawler dozers

Simulation of ground/ machine interaction

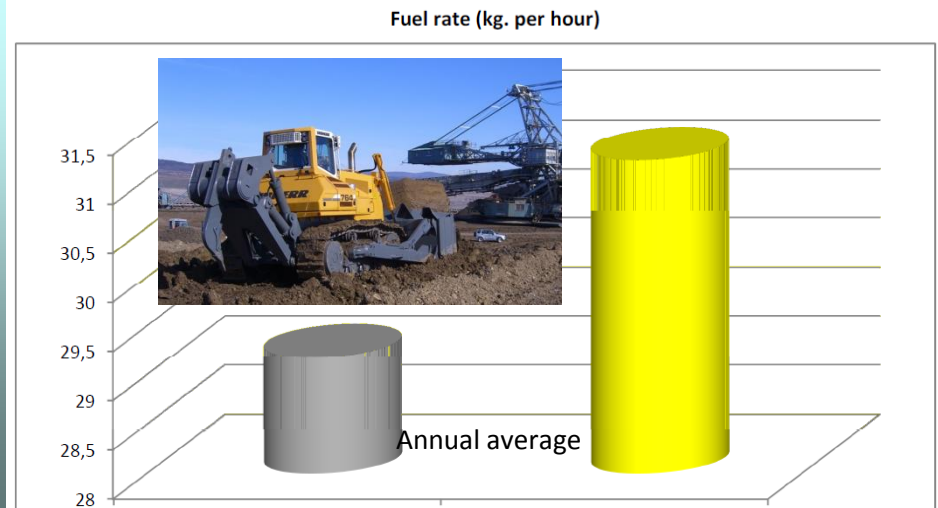
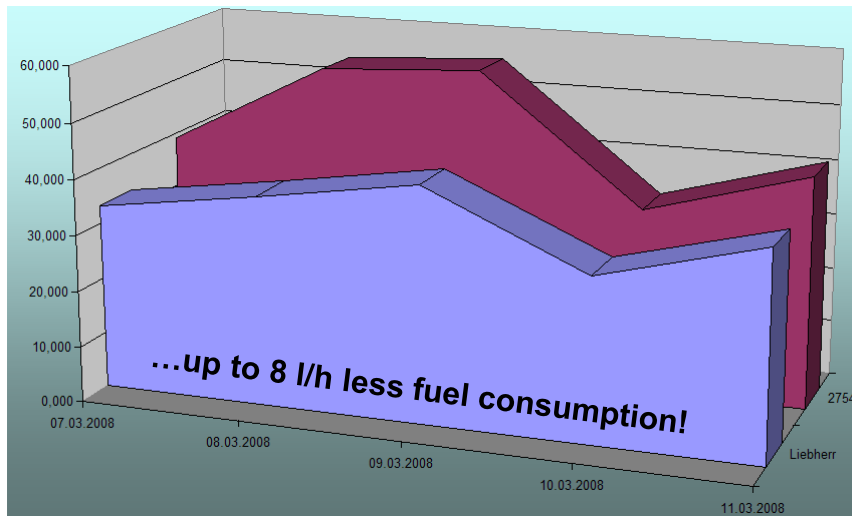


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Energy efficiency for crawler dozers

Application | Operating weight up to 50t, electronically controlled hydrostatic travel drive

- Continuously adjustable hydrostatic travel drive
- Automatically controlled via TCU (Travel control unit)
- High efficiency over the whole speed range, based on optimal drive adjustments



Up to 15% less fuel consumption per hour

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CO₂ - reduction: Process efficiency

Operation Efficiency

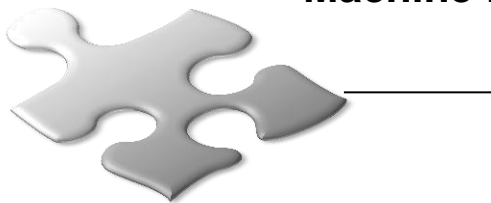


Alternative
Energy Sources



Process Efficiency

Machine Efficiency



CO₂ - reduction: Process efficiency

Process Efficiency

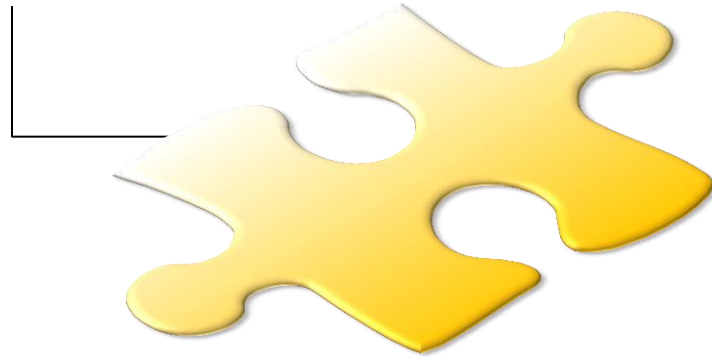


Results

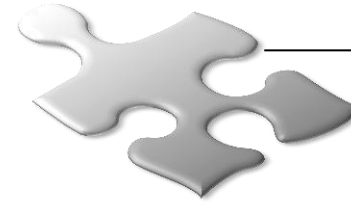
- Automatic setting of hydraulic parameters after each tool change
- increasing of machine operating time of **about 40 %**
- Reduction of fuel consumption **up to 5 %**

CO₂ - reduction: Alternative Energy Sources

**Alternative
Energy Sources**



Machine Efficiency



Process Efficiency

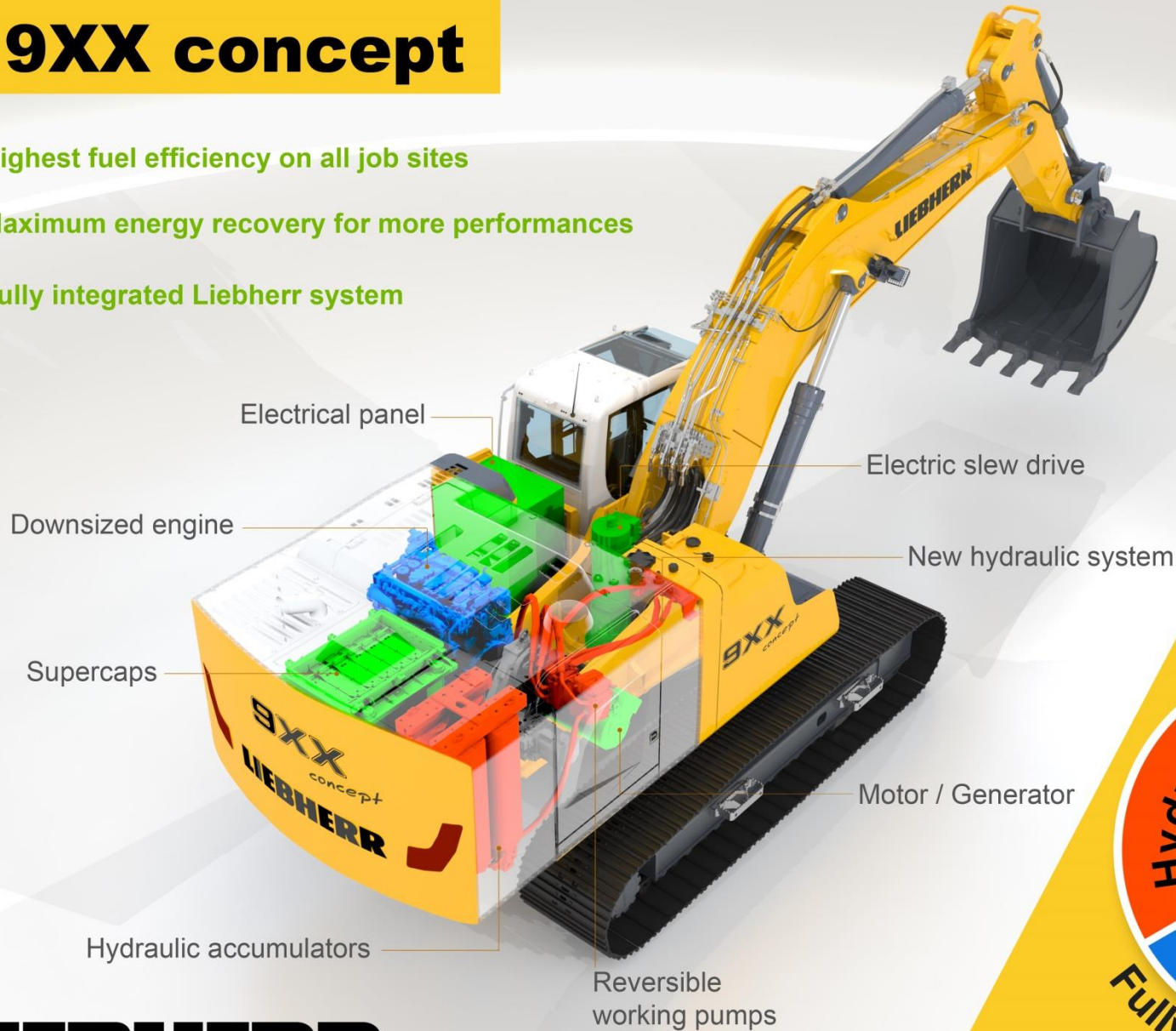


Operation Efficiency

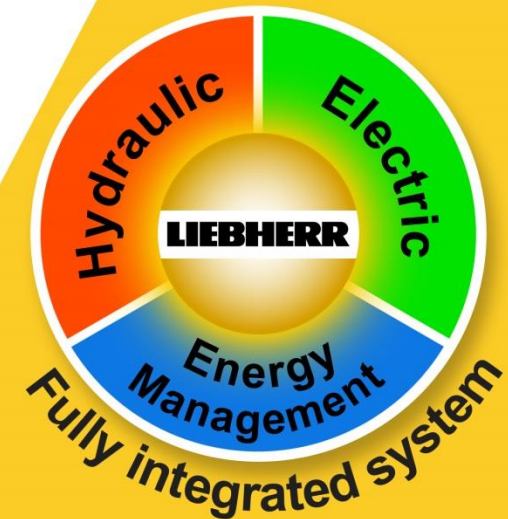


R 9XX concept

- ✓ Highest fuel efficiency on all job sites
- ✓ Maximum energy recovery for more performances
- ✓ Fully integrated Liebherr system

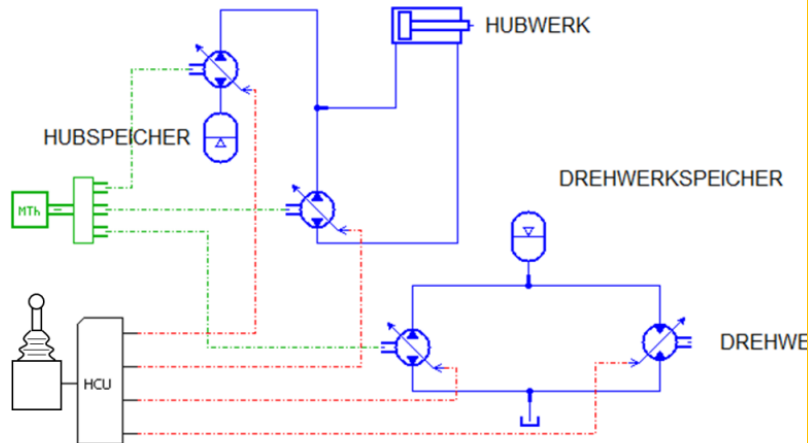
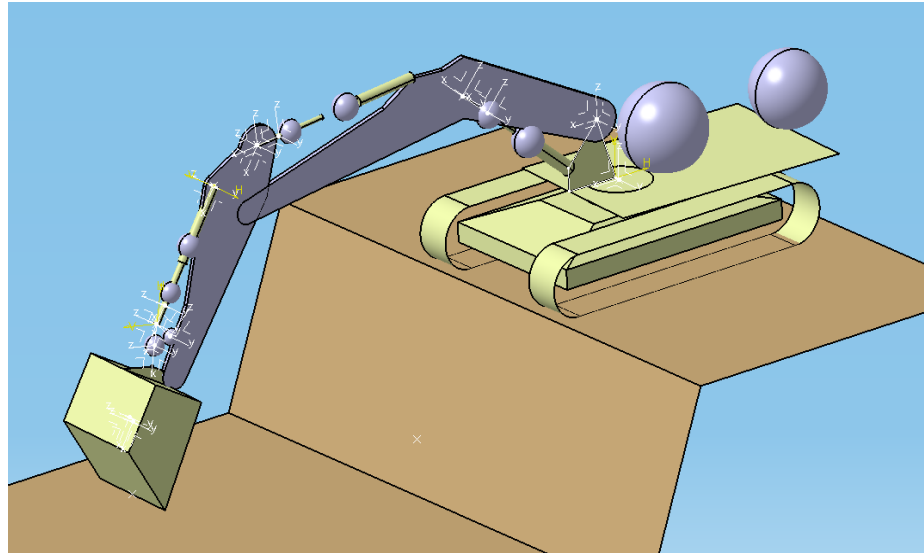


LIEBHERR



System simulation

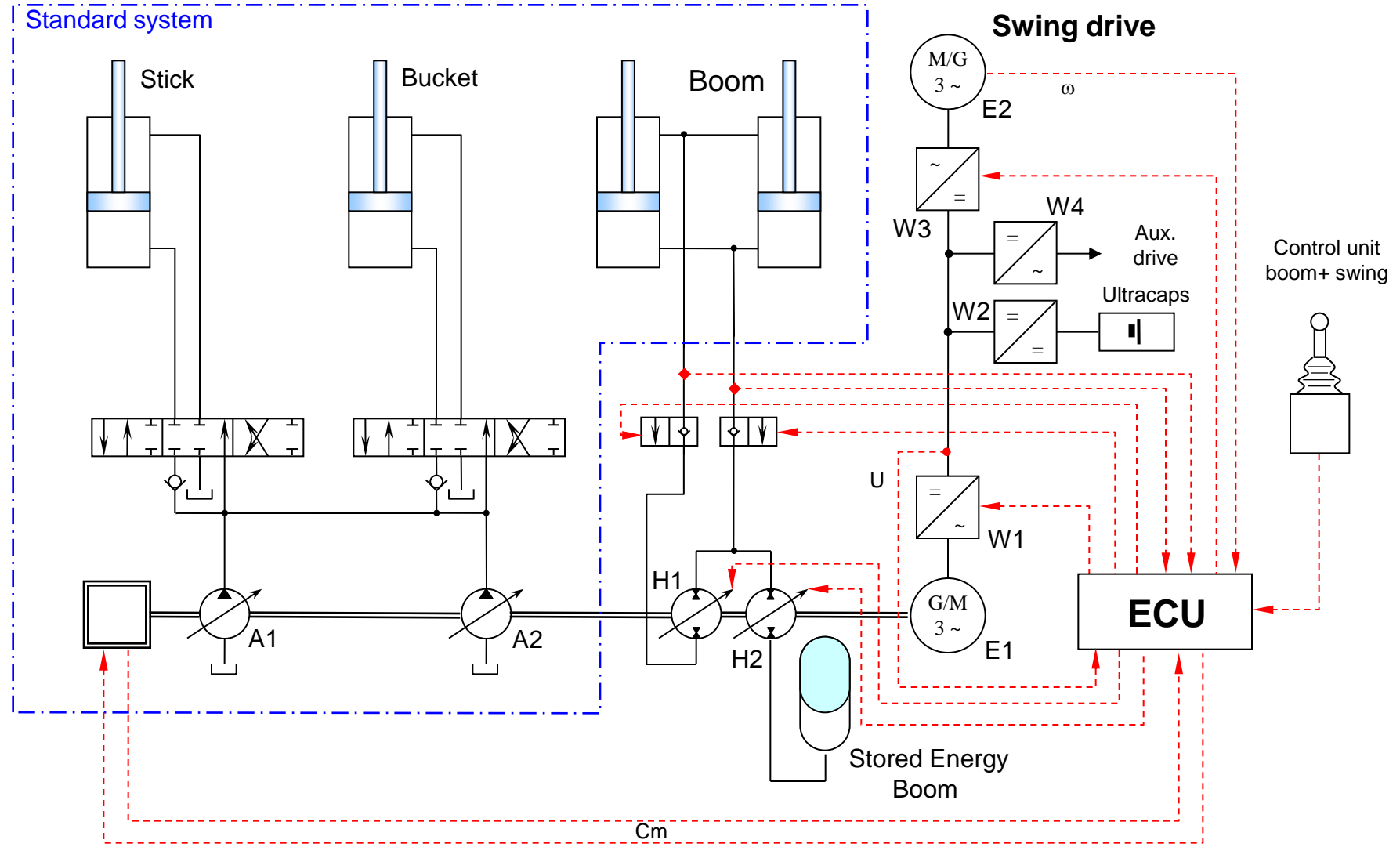
Multibody simulation



Drive train modelling

- Component characteristics
- Simplified system (hyd. pumps, hyd.motors, Diesel-Engine,...)

CO₂ - reduction: hybrid „drive system“ HEX



Conclusions

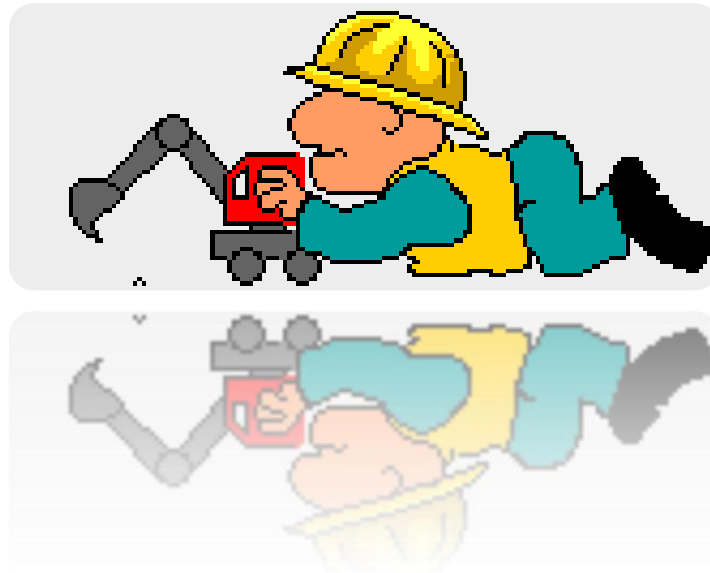
- Mobile machines are designed for processes
- Wide range of diversified applications
- „4 pillars“ - approach is most effective
- Increasing „efficiency“ is increasing „customer added value“
- Industry is actively contributing to CO₂ reduction

Conclusions

- Active joint research work is done to quantify CO₂ reduction for mobile machinery and their applications
- Research work will develop a tool to quantify CO₂ reduction based on the „4 pillars“ - approach
- Industry is asking for a strong support by official bodies to conduct these activities

Technology and Innovation

One step ahead of tomorrow!





The scope of efficiency improvement in the agricultural machinery industry

Dr. Eberhard Nacke – 11.3.2015

Worlds productive agricultural area is clearly limited

Still, there are more challenges to come

Water Shortage

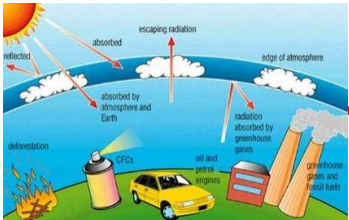


Weather Extremes



Photo source: FAO, Shell, and a clean water, USA

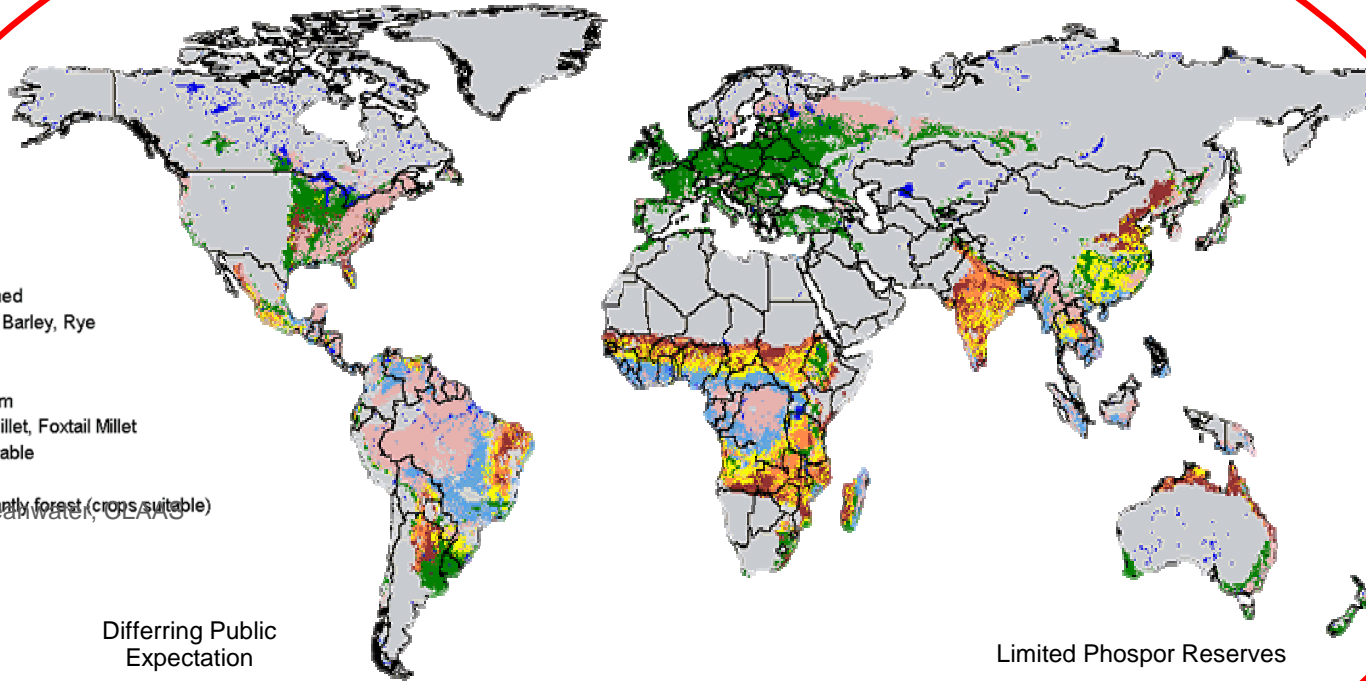
Climatic Change



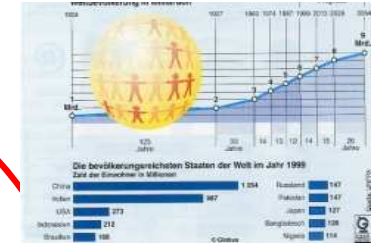
Differing Public Expectation



Good suitability for cereal cultivation
(without irrigation)



Population Growth



Changing Nutrition Habits



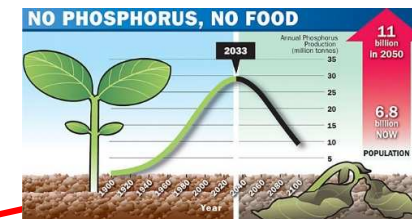
Limited Fossil Energy



Limited Labour Availability



Limited Phosphor Reserves



CLAAS

Fundamentals of Agriculture in the decades to come

Management of Shortages is the main driver of Future Farming Progress

- **Productivity**
- **Efficiency**
- **Precision**
- **Quality**

- **Management**

**Sustainable
Intensification
of Agriculture**

Efficiency not as an isolated goal, but as vital part of future farming philosophy

Productivity

Utilize limited resources at its best.



Efficiency

Efficiency criteria are critical factors in purchase decisions and vital for our global future.



Precision

Precision Agriculture shapes the future of agricultural engineering.



Quality and acceptance of society

Grow high quality food and explain how and why to the society



Management

Farming is not only art but business. Professional management is key for success



Sustainability



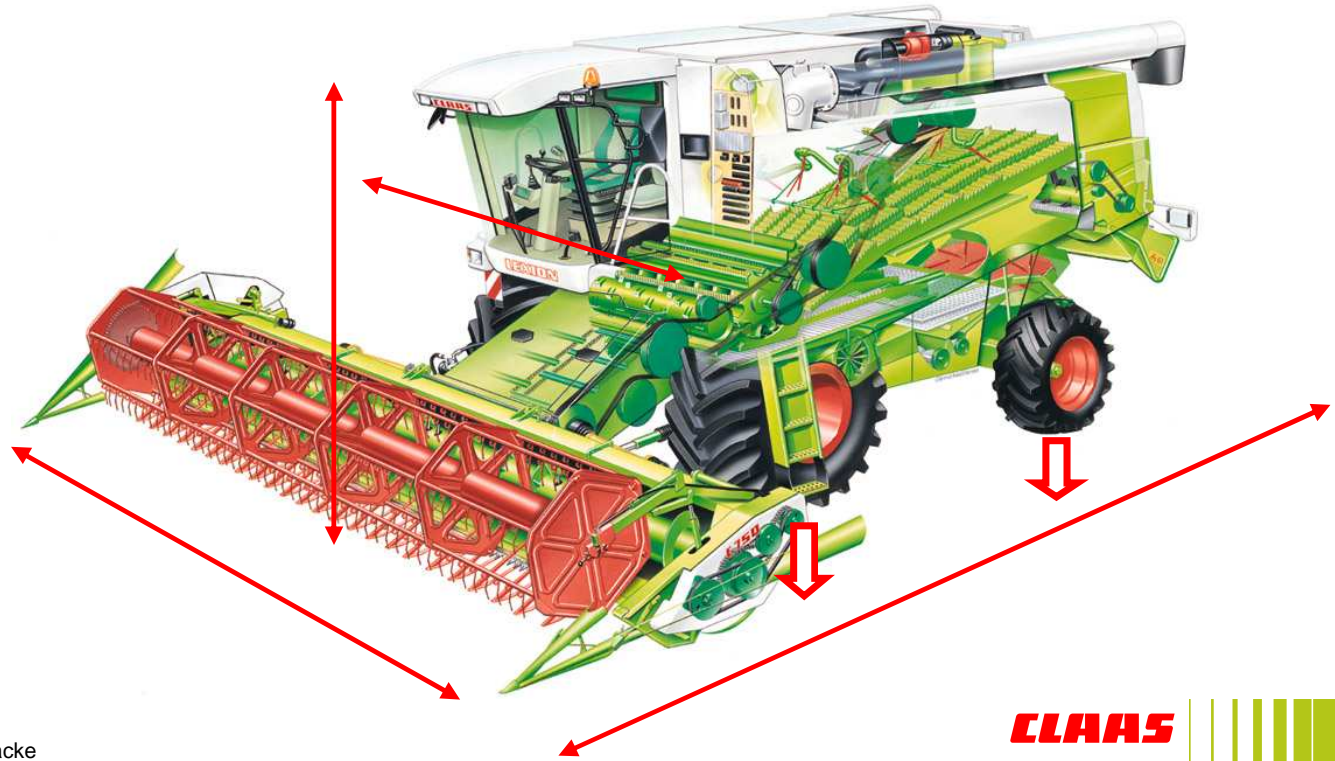
Think about the world of our great grand children developing today's technology

100 years of CLAAS - Labor productivity as main driver for growth



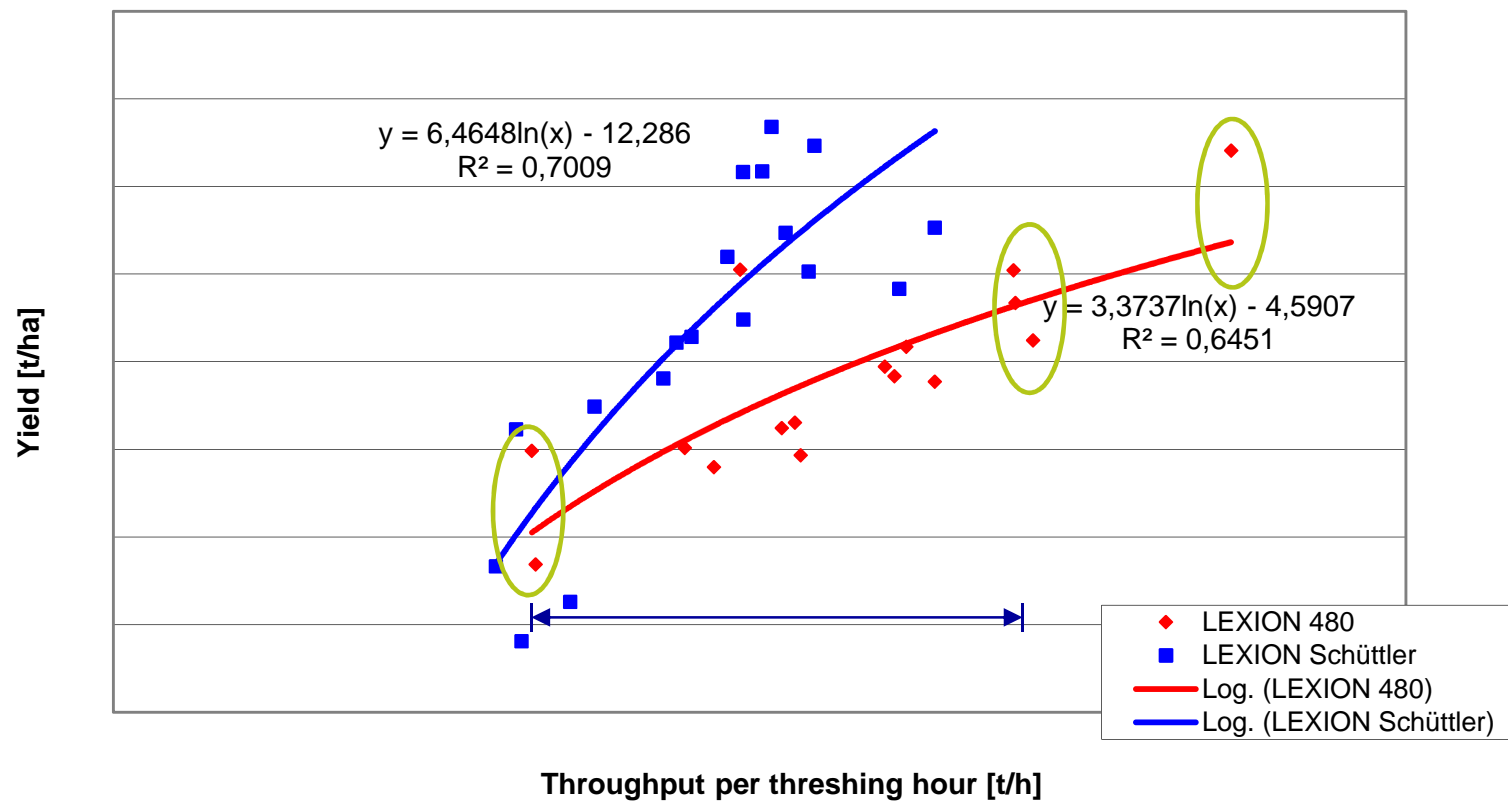
Size matters...

...but we are about to reach our limits



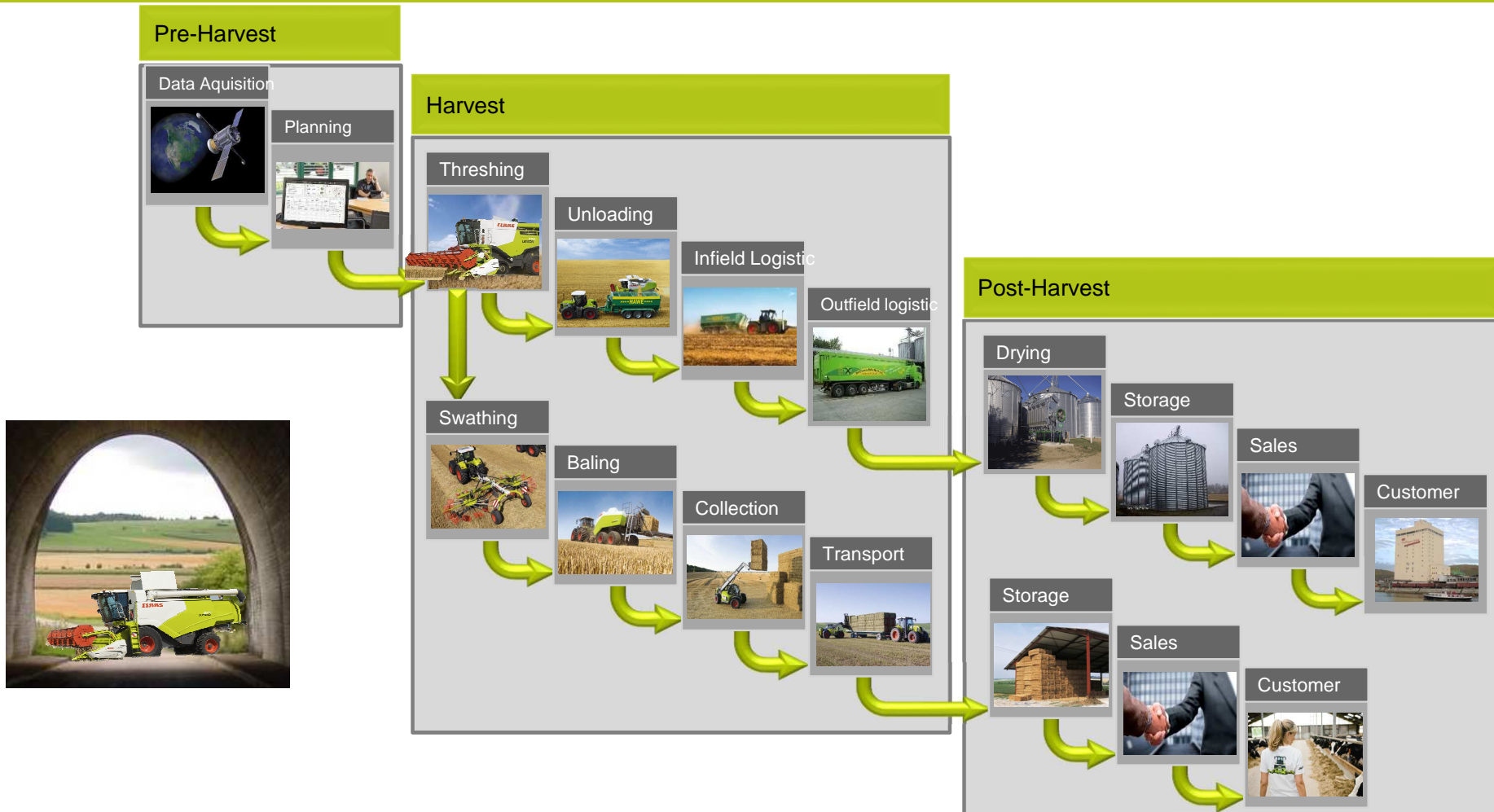
Telematics bringing new knowledge potential into professional farming

Realized average performance of identical combine harvesters



Tunnel Vision...

...Think in entire processes and not just in individual machines



Productivity - Optimize processes not just machines



Productivity and Efficiency...

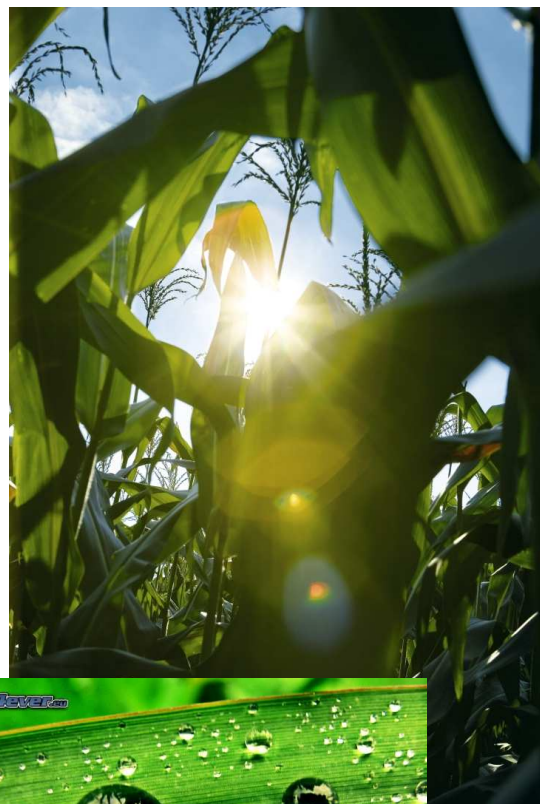
...there is more than one denominator

- Labor efficiency has been the primary driver for progress in agricultural mechanization
- But there are more production factors at limit today



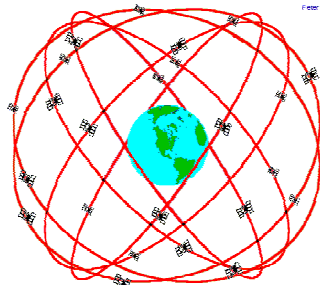
Productivity and Efficiency...

...there is more than one denominator

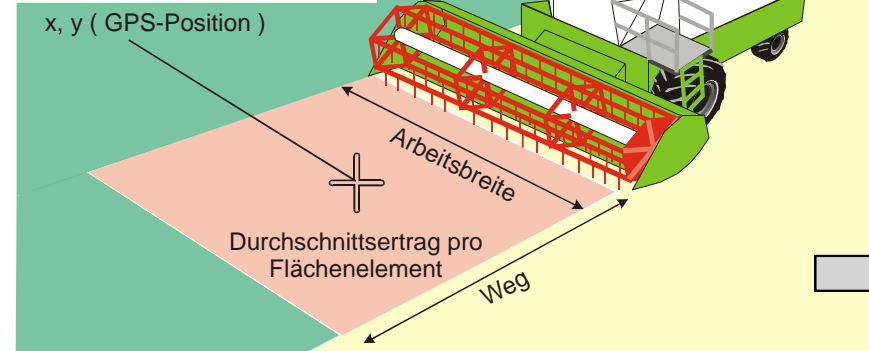


11 | 11.03.2015

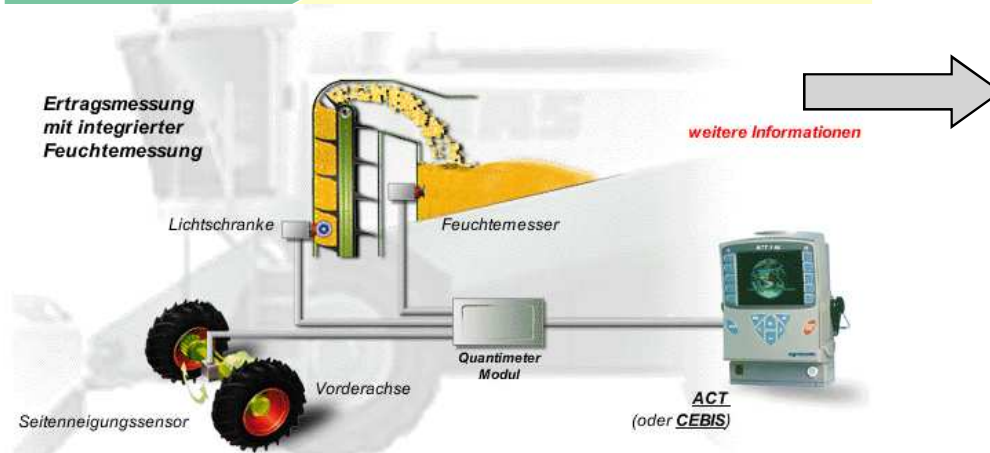
Symposium Efficiency Braunschweig - Dr. E. Nacke

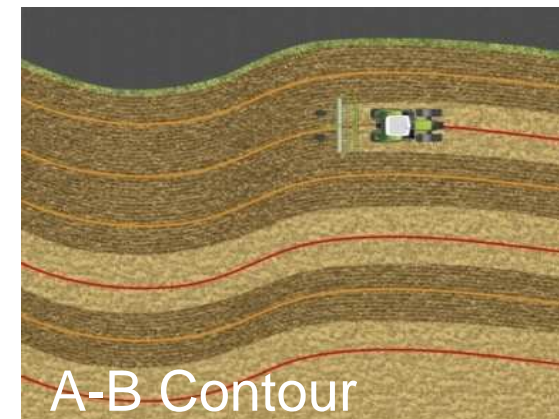
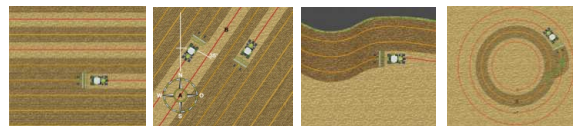
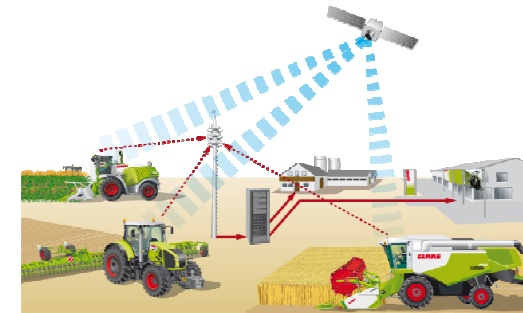


GPS Nominal Constellation
24 Satellites in 6 Orbital Planes
4 Satellites in each Plane
20,200 km Altitudes, 55 Degree Inclination



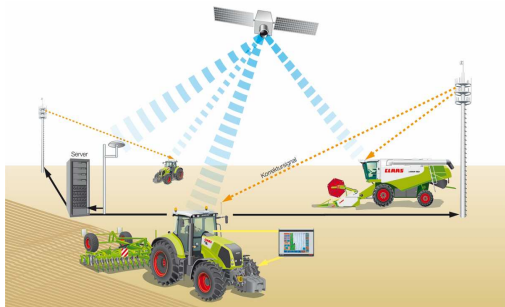
From GPS to a Yield Map





Prozesseffizienz: Precision Agriculture

Strip Tillage



- ✓ High Precision GPS-Lenkung
- ✓ Übertragung von Referenzlinien zwischen Maschinen

- ✓ Feldgrenzen / Vorgewendegrenzen
- ✓ Section Control
- ✓ Potential für neue Strategien

Exakte automatische Lenkung als Basis

Strip Tillage

=

Weniger Bodenbearbeitung

=

Geringere CO₂ Emissionen

Established farming processes may be forced to change

Herbicide-resistant black-grass: managing risk with fewer options

Ploughing (69% control)

Ploughing reduces the risk from grass weeds by burying freshly shed seeds to a depth from which seedlings are unlikely to emerge (>5 cm).

Black-grass seeds are relatively non-persistent in the seed bank (70–80% decline per year) so usually fewer old, buried seeds are brought back up to the surface, especially if ploughing is done on a rotational basis, once every 3–6 years.

Shallow non-inversion tillage

the surface soil layer from where plants can readily emerge.

It does, however, avoid bringing large numbers of buried weed seeds back to the soil surface, so is preferable where little seed has been shed in the crop just harvested.

Failure to control black-grass effectively in shallow non-inversion tillage systems can result in a much more rapid increase in infestation (more than tenfold per year) than occurs in systems based on annual



Plan cultivation strategy at an individual field level to maximise control of black-grass.

Non-chemical methods – what level of control can be achieved?

The average levels of control given below are based on a comprehensive review by P J W Lutman, S R Moss, S Cook and S J Welham (2013), Weed Research and Education Society of the UK.

Rotations

The prevalence of autumn-sown cropping is the main reason why black-grass is an increasing problem in the UK.

More balanced rotations are needed on many farms, not just to help in the control of grass weeds, but also to reduce the impact of

pests and diseases and to improve soil fertility.

The inclusion of spring-sown crops is likely to be the most beneficial single element.

Re-evaluate crop rotations for long-term sustainability.



K-State home » K-State Research and Extension News

K-State Research and Extension News

June 27, 2014

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Herbicide-Resistant Weed Threatens No-Till Farming

[Photos available](#)

Farmers increasingly resort to tillage to control Kochia

- Legal restrictions of pesticides like glyphosate
- Pesticide resistances, e.g. black grass
 - ✓ Need for more tillage and more crop rotation
 - ✓ Negative effect on CO2 efficiency and productivity

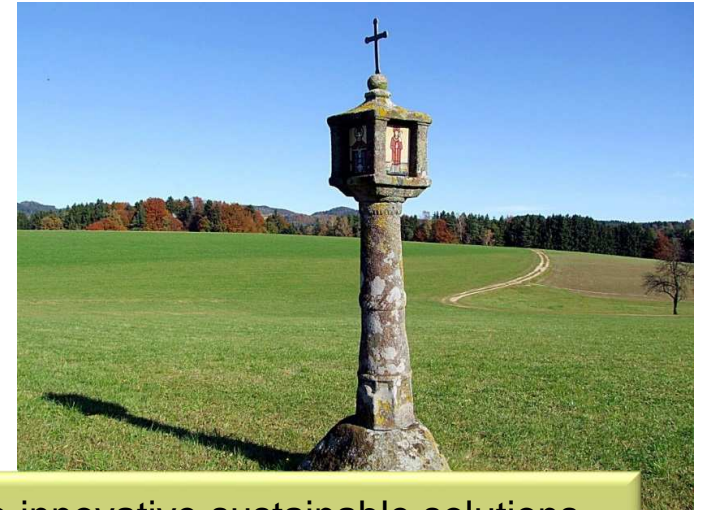
Public expectation differs often widely from farming reality



1. Quartal 2013
1.098.385
Verkaufte Auflage

Landlust

By far the most successful
print media launched in
20 years



It is our duty not only to develop innovative sustainable solutions,
but as well to explain modern agriculture to the public



CLAAS

Sustainability



How far would we like to grant to our great-grand children
that they may live as good as we are living today

Bildnachweis: Mr. Nico / photocase.com

Conclusion

We need **BALANCE** to reach the water

- High Tec solutions may provide tremendous opportunities to cope with global challenges
- But we need to concentrate on solutions, which are not just economically attractive, but which do effectively cope with the challenge of limited global resources

- Sustainability is a question of balance between today's needs and the needs of our great-grandchildren to be able to live as good as we do



„Digital Farming“

Efficiency potentials of ICT in agriculture

11th of March 2015



Basics of Data Management in Agriculture



Machine Equipment supporting Agriculture



„ICT“ goes Farming



Cloud-based Knowledge Management



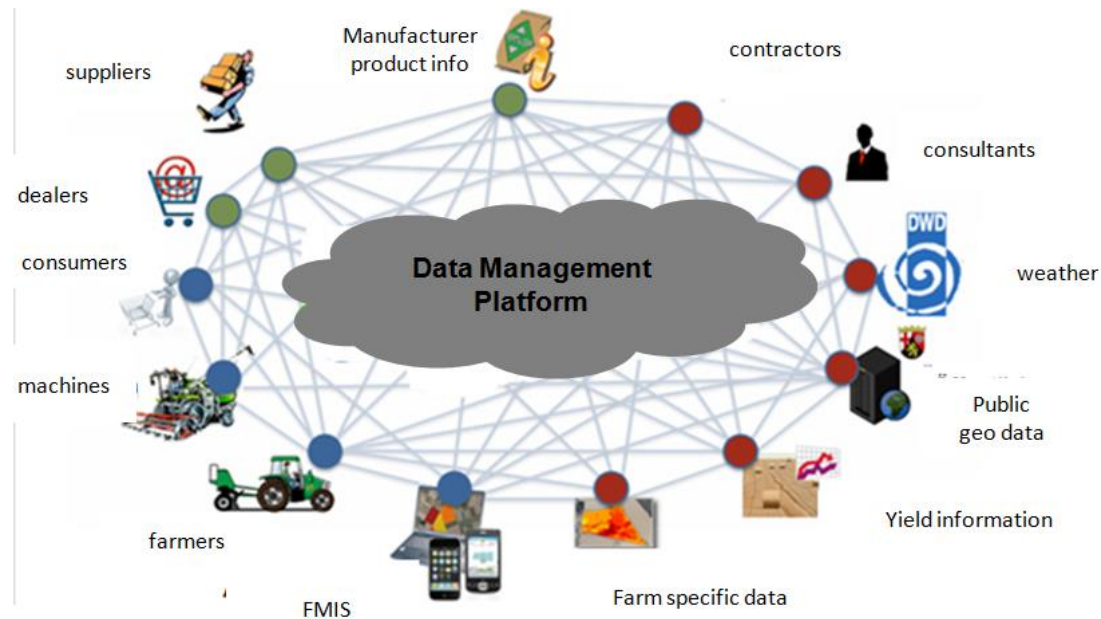
Summary and outlook

Multibrand- manufacturer independent data management

- time, task, machine, status, etc.
- location based data (position, sensor data, analyses, etc.)
- connectivity between involved parties (farmers, contractors, agronomists, etc.)

Data processing to gather information

Generation of knowledge and decision support





Location based services and decision support:

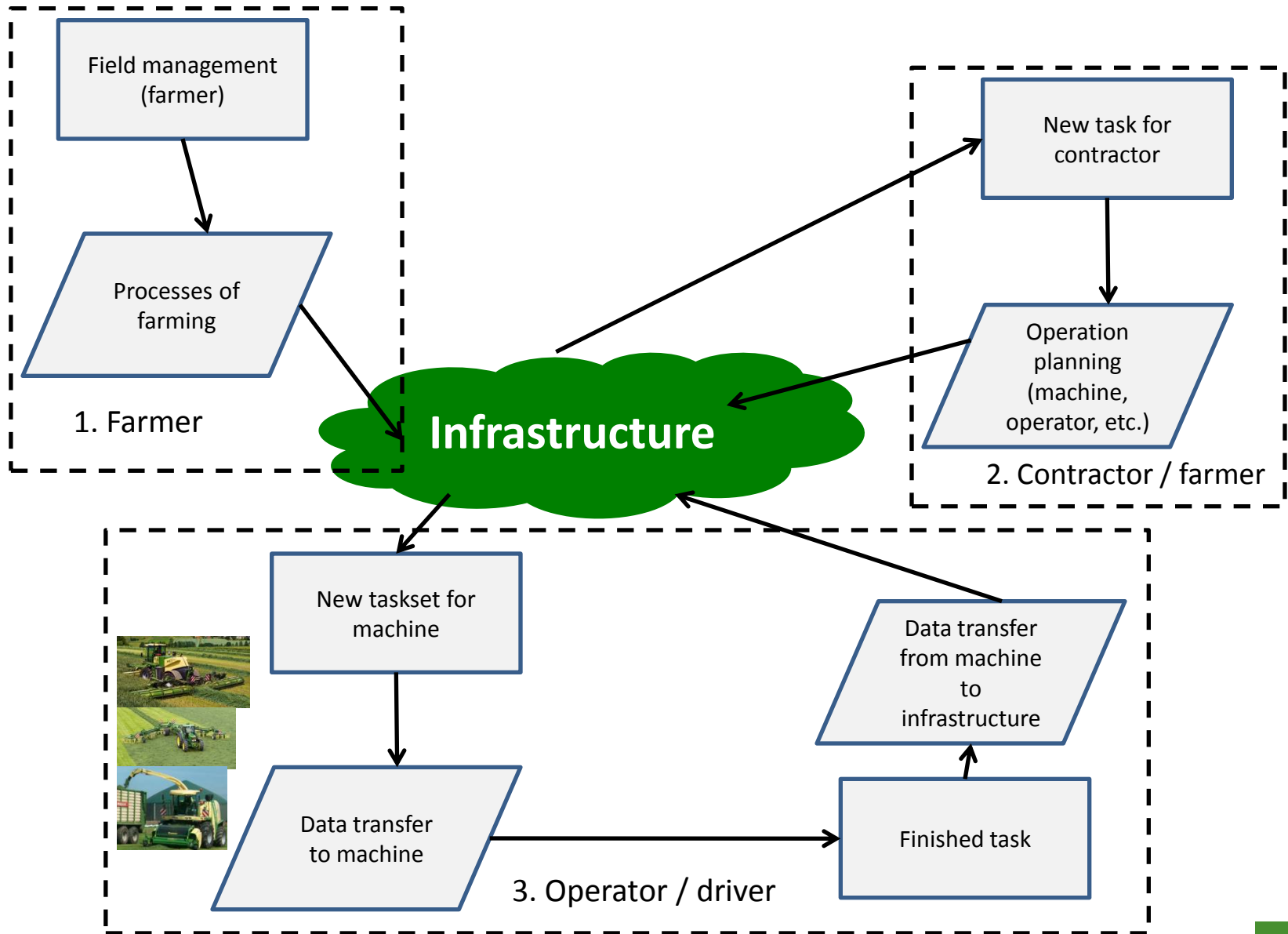
- Which task to execute next?
- Where to operate?
- Which means of production to use?
- When to operate the task? Which settings for the task?
- Local specialities?
- and further more...

Reasons to use ICT in agriculture

- many involved parties
- complex definition of operation places (partfield, size, specialities)
- agriculture has many manual processes with lot's of mistake potentials
- requirements of cross compliance and documentation are rising
- process optimization by ICT
- reduction of GHG

Basic ICT-Features can help to optimize processes:







Basics of Data Management in Agriculture



Machine Equipment supporting Agriculture



„ICT“ goes Farming

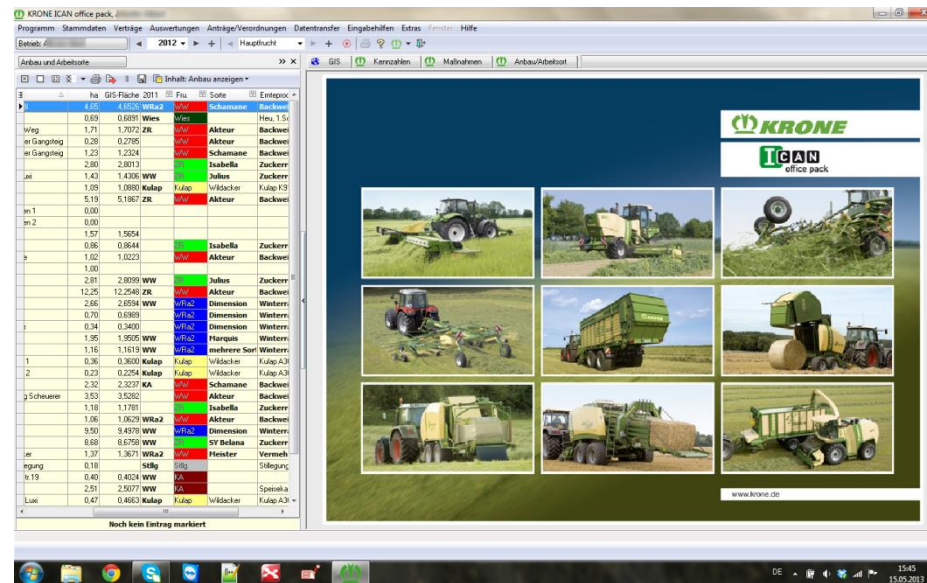


Cloud-based Knowledge Management



Summary and outlook

Some examples:

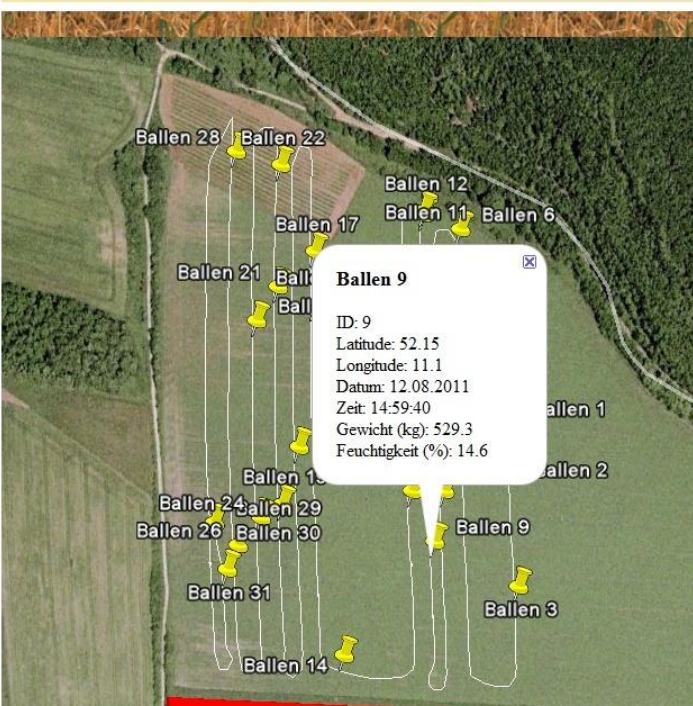


Krone BiG Pack - Ballenkarten - [Ballenkarte]

Datei Export Fenster

BIG PACK Ballenkarte

Felder einblenden
Route einblenden
Ballen einblenden
Alles ausblenden



Ballen 9

ID: 9
Latitude: 52.15
Longitude: 11.1
Datum: 12.08.2011
Zeit: 14:59:40
Gewicht (kg): 529.3
Feuchtigkeit (%): 14.6

Maschinenname: BiG Pack 1290hdp

| Messwert Name: | Wert: |
|-------------------------|-------|
| GPS Status | 1 |
| Zeit in Arbeitsstellung | 12 |
| Ballen-ID | 116 |
| Ballengewicht | 516 |
| Ballenfeuchte | 11.4 |
| Ballenzähler | 116 |

Krone BiG Pack - Ballenkarten - [Auftragsdaten - TC_08_15_1802]

Datei Export Information Fenster

Aufträge Kunden Ballenliste Maschinendaten

Gesuchter Auftrag: TSK1001 / 40*Quaderballen(180) / Heerstrasse

| Nr | Zeit | GPS-Lat | GPS-Long | Feuchte | Gewicht |
|----|----------|----------|----------|---------|---------|
| 1 | 15:56:57 | 52.31920 | 7.86489 | 8.1 | 550.6 |
| 2 | 15:57:44 | 52.31890 | 7.86552 | 8.0 | 552.0 |
| 3 | 15:58:31 | 52.31825 | 7.86542 | 8.3 | 548.9 |
| 4 | 15:59:22 | 52.31923 | 7.86507 | 8.0 | 552.1 |
| 5 | 16:00:07 | 52.31872 | 7.86558 | 8.3 | 549.0 |
| 6 | 16:00:52 | 52.31854 | 7.86589 | 8.1 | 549.3 |
| 7 | 16:01:43 | 52.31838 | 7.86556 | 7.8 | 547.2 |
| 8 | 16:02:34 | 52.31840 | 7.86537 | 8.1 | 552.9 |
| 9 | 16:03:17 | 52.31851 | 7.86527 | 7.9 | 547.2 |
| 10 | 16:04:04 | 52.31870 | 7.86526 | 8.2 | 553.0 |
| 11 | 16:04:52 | 52.31868 | 7.86520 | 8.1 | 553.0 |
| 12 | 16:05:40 | 52.31925 | 7.86540 | 8.0 | 550.1 |
| 13 | 16:06:24 | 52.31874 | 7.86498 | 8.2 | 551.2 |
| 14 | 16:07:12 | 52.31857 | 7.86479 | 8.1 | 551.3 |

Sensors mounted on machines help to optimize processes in real-time



Example:

Optimum setting of chopping length and corn cracker distance helps to reduce energy consumption of a forage harvester
→ Saves fuel and therefore reduces emissions



Basics of Data Management in Agriculture



Machine Equipment supporting Agriculture



„ICT“ goes Farming



Cloud-based Knowledge Management



Summary and outlook

**Communication and
networking**

**Weather and geospatial
infos**

**Maps and
measurements**

Personal services

Navigation and logistics



Fleet management

Service and support

**Assistance for machine
usage**

...

...

Agricultural Apps



Category A:

- supports agriculture
- Dedicated use cases
- Assistance systems

Examples:

- spreading tables
- Weather
- machine optimization

Data management



Category B:

- supports processes
- Data management
- Fleet management
- Navigation

Examples:

- Precision Farming
- manure and logistics
- Fleet management
- ISOBUS Taskcontroller

Machine operation



Category C:

- operates a machine
- Provides service
- Replaces machine terminal

Examples:

- operation of loader wagon
- operation of seed driller
- operation of spreader

Quellen:

Rauch
Väderstad
CCI

Agricultural Apps



Data management



machine operation



Quellen:

Rauch,
Landdata,
Kotte,
Claas,
BogBalle
Väderstad
CCI, Krone

iPad App: CCI Control Mobile



Optimization of processes

- ensure operation of correct field and area
- optimization of journey to the field entrance point
- machine operation with optimum settings and configuration
- determination of needed logistics
- weak point analyses

→ direct reduction of fuel

Indirect reduction of GHG

- precision farming reduces usage of fertilizer
- prescription farming contributes to optimize yields
- machines wear is reduced
- service and support processes are optimized

→ indirect reduction of energy consumption

Side effects

- controlling of operations and processes
- gathering data for future analyses and optimizations

→ Providing means for future improvements





Basics of Data Management in Agriculture



Machine Equipment supporting Agriculture



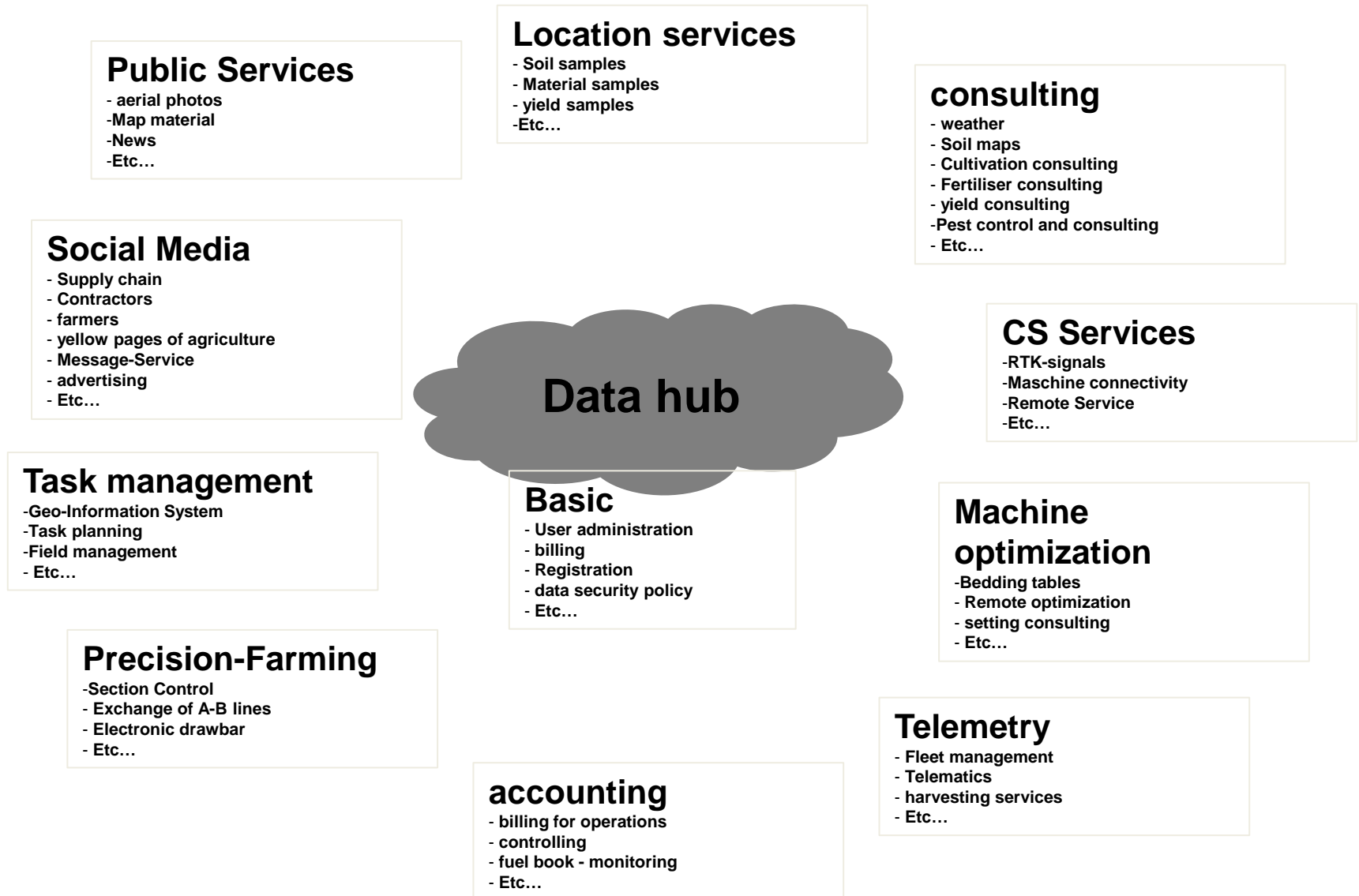
„ICT“ goes Farming



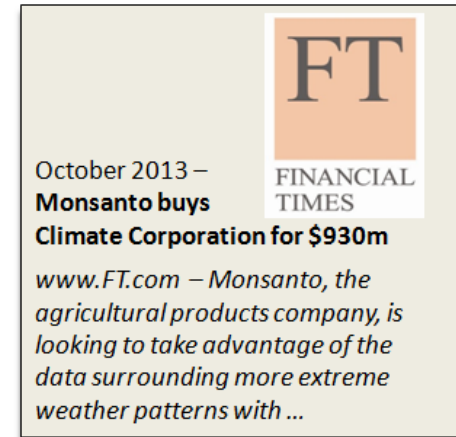
Cloud-based Knowledge Management



Summary and outlook



- Digitalization of agriculture
 - Optimization of machines in combinations and fleets
 - Cross Compliance and documation legal obligations
 - Think in „Services“
 - Bundling of resources
 - Tendencies regarding web-based solutions
- Same input – more output!
- Reduction of GHG by comparison of input / output
(output is always yield in tons!)



+60% Produktionssteigerung bis 2050
33% ungenutztes Food-Produktion-Potenzial
\$20 Milliarden Markt Potenzial für datengetriebene Anbauempfehlungen

Quellen:

Financial Time
Wall Street Journal
United Nations



Basics of Data Management in Agriculture



Machine Equipment supporting Agriculture



„ICT“ goes Farming



Cloud-based Knowledge Management



Summary and outlook

ICT is available on the fields – GPS, Internet of Things and data management contributes to minimize the emission of GHG

- Process optimization

- planning
- navigation
- operation and machine settings
- decision support

-Efficiency and effectivity

- less fuel
- less fertilizer
- less overheads
- less soil compaction
- safeing money
- safeing the environment

-Driver assistance and cross compliance

- georeferenced pictures and videos
- automated documentation
- automated billing and controlling



ICT provides a boost in reduction of GHG during agricultural processes

Apps support agricultural processes

Apps connecting old equipment with modern farming machines

Apps become mobile and off- and online solutions

Apps and terminals as data management interfaces for process optimization



Cheap, quick and easy to handle solutions

Optimization of processes

**Higher efficiency:
planning, navigation,
operation, management**

Comprehensive solutions overcome today's borderlines

Future developments:

- web-based comprehensive agricultural data hub (manufacturer independent)
- Intelligent services
 - driver assistance
 - automated documentation and cross compliance
 - decision support and consulting
- self-optimizing process chains
 - dynamic process adaption
 - intelligent fleet management
- (partial-) autonomous and connected machines (IOT – internet of things)



Source: Krone



Source: Fendt



Source: Kongsild



Source: Bayer Crop Science



Source: Amazone

ICT provides major improvements to reduce the production of GHG!

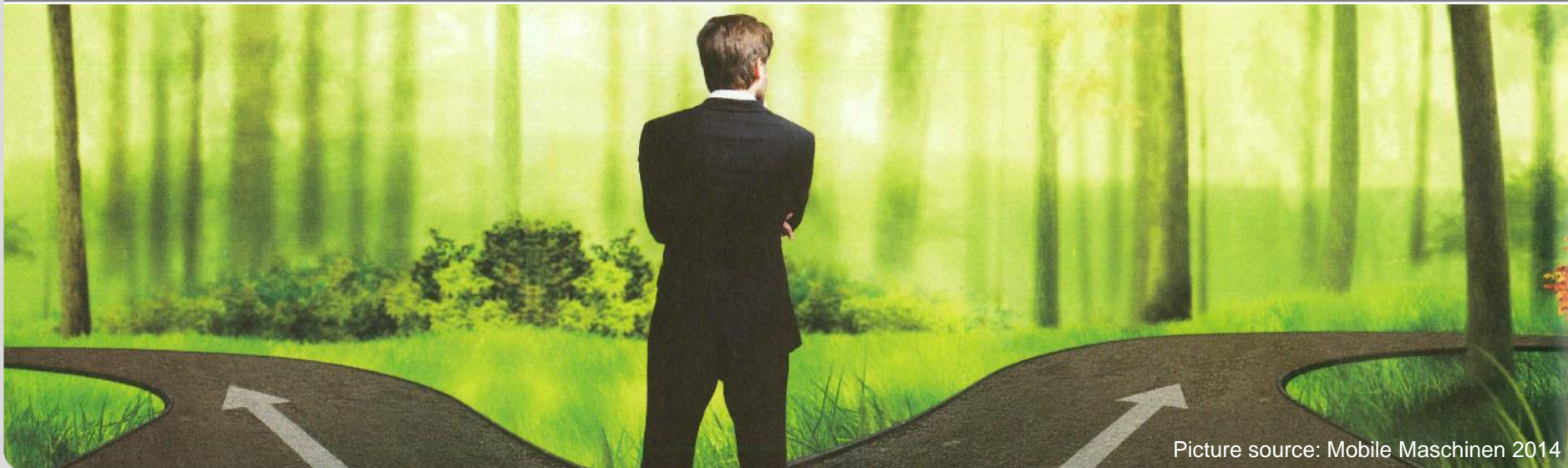
Maschinenfabrik Bernard Krone GmbH

Dipl.-Wirt.-Inf.(FH) Jan Horstmann
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Tel.: 05977 935 0
Mail: Jan.Horstmann@Krone.de

Sustainable energy storages for mobile machines

Prof. Dr.-Ing. Marcus Geimer
Dipl.-Ing. Isabelle Ays

Institute of Vehicle System Technology (FAST), Chair of Mobile Machines (Mobima)
Director: Prof. Dr.-Ing. Marcus Geimer

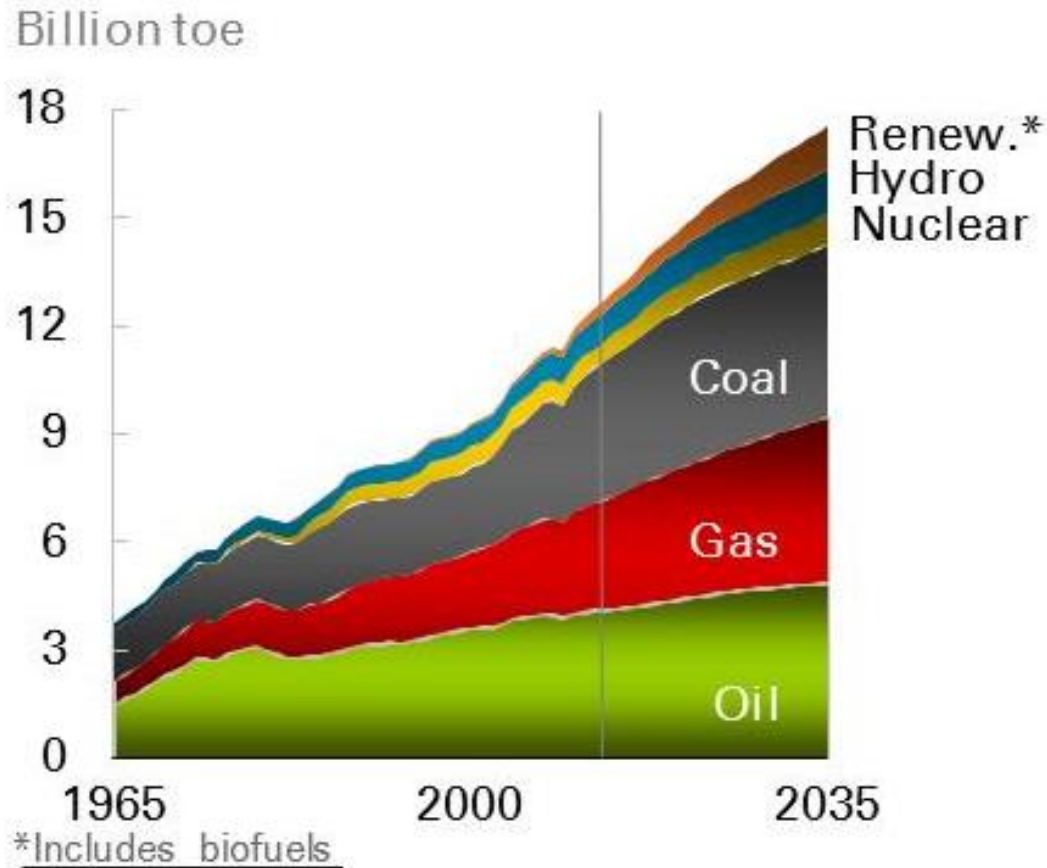


Picture source: Mobile Maschinen 2014

Agenda

- 1 Characteristics of energy storages and comparison basis
- 2 Gaseous energy storages
- 3 Liquid energy storages
- 4 Solid energy storages
- 5 Summary

Energy outlook of fuel consumption



Source: BP 2014

Definition: Sustainable



Sustainable = no consumption of resources

Picture source: Internet

Boundary conditions

- Discontinuous supply of energy
- Comparison basis: combine harvester with 500 l fuel tank
- Today known and confirmed technologies
- Prediction time:
20 years



Picture source: [2]

Calculation basics

- Energy capacity:

$$E \text{ [MJ]} = \text{tank volume [l]} * \text{spec. weight [kg/l]} * \text{energy density [MJ/kg]}$$

- Efficiency of the combustion engine:

$$\eta = \frac{1}{b_e \cdot h_u} \approx 34 \%$$

$$b_e = 250 \text{ g/kWh}$$

- Effective energy:

$$E_{\text{Eff}} = E * \eta$$

- Mass of the electric storage:

$$m_{\text{Batt}} = \frac{E_{\text{Eff}}}{\text{energy density} \cdot \text{electric efficiency } [\eta=0,8]}$$

Energy density

| Elements | Energy density [MJ/kg] | Source |
|---------------------------------|---------------------------|--------|
| Electric double-layer capacitor | 0,00036 to 0,036 | [3] |
| Lead battery | 0,09 | [4] |
| Lithium-Ion battery | < 0,54 | [4] |
| Lithium-Air battery | 0,5-1,62 | [5] |
| Ethanol | 26 | [6] |
| Dimethyl ether | 30,8 | [7] |
| Rape oil | 37,2 | [6] |
| Diesel | 43,2 | [6] |
| Petrol | 44 | [6] |
| Natural gas | 45 | [6] |
| Biogas | 50 | [8] |
| Hydrogen | 120 | [6] |
| Nuclear fission | 79.000000 | [9] |

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Gaseous sustainable energy storages

- Hydrogen (H₂):

electrolysis: $2 \text{H}_2\text{O} + \text{energy} \rightarrow 2 \text{H}_2 + \text{O}_2$

(sustainable electric energy is needed, process today well known)

- Biogas

microbial degradation of organic substance (anaerobic fermentation)

i.e. biogas plant

product:

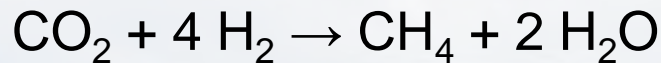
~ 75 % methane & ~ 25 % CO₂

- Methane (CH₄)

→ see next page

Picture source: Internet

■ Methanisation:



■ Efficiency of the process [10,11]

- Electric power → hydrogen (H₂): 54 .. 80 %
- Hydrogen (H₂) → methane (CH₄): 75 .. 95 %
- Overall efficiency: electric power → methane: 50 .. 70 %

Picture source: Internet

Evaluation of the gaseous sustainable energy sources

- Reference: diesel fuel with: 500 l / 415 kg
- Hydrogen:
 - 200 bar storage: 8.788 l / 149 kg
(energy density: 120 MJ / kg, density: 0,017 kg / l)
 - Metal hydride storage: ... l / 3.311 kg
(weight ratio: today known as 1,7 .. 4,5 %, calculation: 4,5 %)
 - Liquefied 2.074 l / 149 kg
(energy density 120 MJ / kg, density: 0,071 kg / l)
- Methane / biogas
 - 200 bar storage: 2.656 l / 359 kg
(energy density: 50 MJ / kg, density: 0,135 kg / l)
 - Liquefied: 854 l / 359 kg
(energy density: 50 MJ / kg, density: 0,42 kg / l)

Picture source: Internet

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■ Bio-chemical conversion

- Alcoholic fermentation:
sugar, grain or cellulose is transferred to ethanol (C_2H_5OH)
→ today already well known in E10 petrol (10 % ethanol)
- Anaerobic fermentation:
→ see biogas plant
- Composting:
high time constant, i.e. not taken into account here

■ Physic-chemical conversion:

- Squeezing of plants (in Europe: rape seeds) and additional ester interchange: oil/grease + methanol → biodiesel + glycerine
(the use of 100 % biodiesel needs a modification of the combustion engine)

Picture source: <http://www.bioliq.de>

■ Thermo-chemical conversion

- i.e. pyrolysis, Fischer-Tropsch-synthesis, dimethyl ester-synthesis:

pyrolysis: organic substances are cracked at high temperature

result: pyrolysis oil and H_2 , CO , CO_2 and methane (CH_4)

→ pyrolysis oil is under research today

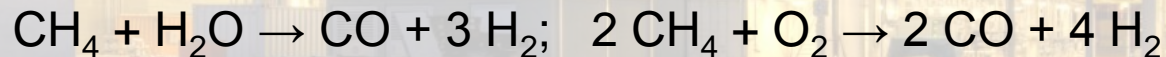
gaseous parts are used for Biomass-to-Liquid (BtL) fuels

synthesis: composition of two or more parts into a product

→ production of liquefied fuels are of interest

Fischer-Tropsch-synthesis: developed to produce liquefied fuels from coal

→ production of fuel from methane is possible:



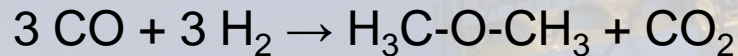
→ hydrocarbons: $2n H_2 + n CO \rightarrow n(-CH_2-) + n H_2O$

Picture source: <http://www.bioliq.de>

■ Thermo-chemical conversion

- i.e. pyrolysis, Fischer-Tropsch-synthesis, dimethyl ester (DME)-synthesis:

dimethyl ester synthesis:



diesel motor has to be modified at the injection system

DME also possible for petrol motors, comparable to LPG

Picture source: <http://www.bioliq.de>

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■ Electric batteries

- Very poor energy density (0,09 .. 1,62 MJ / kg)
- Lithium-air battery:
energy density: up to 1,62 MJ / kg expected → mass = 4.703 kg
(today possible: 0,5 MJ / kg → mass = 15.239 kg)

■ Oxidation of aluminium:



possible reaction: nano or liquid aluminium + liquid or heated water
heat can not be used in mobile machines; H₂ use is possible:



➡ 2.662 kg Al + H₂O used as energy equivalent

Picture source: <http://www.kit.edu>

Size of energy storages for 6.096 MJ

| Energy storage | Calorific value [MJ/kg] ¹ | Volume [l] | Mass [kg] |
|---------------------------------|---|----------------------|----------------------|
| Diesel | 43,2 | 500 | 415 |
| Petrol | 44,0 | 543 | 407 |
| Methane (15°C; 200 bar) | 50,0 | 2.656 | 359 |
| Methane (-167°C; 1 bar) | 50,0 | 854 | 359 |
| Hydrogen (200 bar) | 120,0 | 8.788 | 149 |
| Liquefied hydrogen | 120 | 2.074 | 149 |
| Biogas (15°C; 200 bar) | 50,0 | 2.656 | 359 |
| Ethanol | 26,0 | 878 | 690 |
| Dimethyl ether (DME) (at -25°C) | 30,8 | 882 | 583 |
| Raps methylester | 37,2 | 548 | 482 |
| Lithium-air battery | 0,5-1,6 | - | 4.150 - 12.450 |
| Aluminium oxidation | | Al & Water: 1.823 | Al & Water: 2.662 |

¹ sources: [6,7 and 8]

Agenda

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Sustainable energy storages for mobile machines

- Methane:
 - 200 bar pressure: known technology, like CNG
 - Liquefied: LNG technology known in ships and trucks
→ technology has to be adapted
- Bio-fuels (ethanol, dimethyl ether, biodiesel):
→ combustion engine has to be modified, know technology
- Electrical storages
→ no potential for a wide range of use in mobile machines
(niches like forklift trucks are widen)

Picture source: Mobile Maschinen 2014

references

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What prevents us from using more efficient technology?

Prof. Dr. Reiner Brunsch,
Claire Nicolas (Ing. AgroParisTech)

Symposium "Efficiency of mobile machines
and their applications – a contribution to the
reduction of GHG"

March 11th, 2015 - Braunschweig

Outline

- Diffusion and adoption process of innovations in agriculture
- The agricultural innovation system in Germany
- Energy efficiency in agriculture as an example
- Precision Agriculture as an example
- Conclusion and outlook

Preliminary remark:

The link between innovation and efficient technology

- Assumption: efficient technology results from an innovation process.

- Innovation(s):

“technological factor that changes the production function and regarding which there exists some uncertainty, whether perceived or objective (or both). The uncertainty diminishes over time through the acquisition of experience and information, and the production function itself may change as adopters become more efficient in the application of the technology.” (Feder & Umali, 1993)

“the basic elements of technological and institutional change. Innovations are defined here as new methods, customs, or devices used to perform new tasks.” (Sunding & Zilberman, 2001)

Diffusion and adoption process of innovations in agriculture

Complexity and determinants for adoption of innovations

(Possas et al., 1996; Feder & Umali, 1993)

- Sources of innovation in agriculture have diverse disciplinary as well as competitive strategic origins.
- Sources are not only industries but also public research and education institutions, producer organizations and private and public research foundations.
- innovation diffusion as a dynamic and complex process
- Major determinants of the speed of technology adoption by various users (empirical studies of the early phases of diffusion processes): farm size, tenure status, education, access to extension services, credit.
- However, those determinants have often faded into insignificance in the later stages of the diffusion cycle.



Diffusion and adoption process of innovations in agriculture

Policy Interventions and Technology Adoption

(Feder & Umali, 1993)

- speed and extent of technology application in commercial operations lead to improvements in productivity and product quality
- the faster a superior technology is diffused, the larger the improvement of social welfare (as higher income or larger consumption) can be enjoyed earlier.
- But several factors can constrain technology adoption; partly results of market failures.
- Governments mainly pursue two general strategies:
 - Information provision
 - Provision of subsidies and support programs
(output, input and credit subsidies, the provision of complementary infrastructure, and risk-reducing programs)

Diffusion and adoption process of innovations in agriculture

Risk considerations (Feder & Umali, 1993; Sunding & Zilberman, 2001)

- Adoption of a new technology may expand the amount of risk associated with farming.
- Operators are uncertain about the properties and performance of a new technology, and these uncertainties interact with the random factors affecting agriculture.
- farmer's perception of yield risks is an overestimation of the true risks
- several policy options can be used to reduce the perceived risk and thus achieve optimal adoption: output price subsidy, subsidy on the cost per acre, per unit area subsidy...
- Reduction of risk through externalities associated with the dissemination of information (Early adopters provide information and learning that affects subsequent adopters)
- Mechanisms of manufacturers to reduce financial risks (warranty agreement, technical support system...)



The agricultural innovation system in Germany

Short characterization (Bokelmann et al., 2012)

- Non-predictability of future as a characteristic of the development and introduction of complex innovations
- Success of innovation processes depends on trends on the market and in the society as well as on the behavior of key players in the innovation process
- Stronger uncertainty leads to need for higher information and consultation effort
- > Networks as an efficient answer to uncertainty
- Farmers as multipliers: demonstration projects lead to a reduction of the perceived risk for farmers who take over the innovation
- Role of functional adaptations and knowledge for successful introduction of complex innovations

The agricultural innovation system in Germany

Stakeholder specific remarks and recommendations

(Bokelmann et al., 2012)

Research institutions

- Strengthening applied research
- Incentives and appropriate measures for knowledge and technology transfer

(Machinery) suppliers

- Need for special, site specific requirements
 - > no scale effects -> increased development risk vs. innovation
 - > consequences on innovation promotion design

Farm consultancy system

- role for innovation has to be defined /optimized



The agricultural innovation system in Germany

Remarks and recommendations for political interventions

(Bokelmann et al., 2012)

- **System of meaningful indicators to evaluate** the agricultural innovation system should be set up.
- **Promoting transparency and consistency:**
Legal framework and support programs can influence innovation in agriculture. Many offers need to be better known.
- Increase visibility and transparency of innovation and research funding programs and the possibilities of combination of funding measures
- communication and coordination between the “Projekträger”
- Consistency of promotion measures
- Adaptation of the innovation promotion measures to the specificity of the agricultural sector

Energy efficiency as an example

Energy efficiency in agriculture (Germany)

Drivers of Energy Efficiency in Agriculture

(Meyer-Aurich et al., 2012)



- Main **drivers** for energy efficiency in agriculture:
 - farmers, their goals and their business philosophy; determined to a large extent by cost-price relationships and their impact on farmer's income and welfare
 - Education and access to information
- Main **external drivers**:
 - economic and political environment
 - Governmental institutions, NGO and industries have an impact over the market or the propagation of en. efficiency in general.
- Specific impact of governmental institutions **with research funding of energy efficient technologies** in agriculture (funding lines especially from the BMEL, resulting in increased awareness and diffusion of new efficient technologies).



Energy efficiency in agriculture (Germany)

Potential impact and interest of stakeholders

(Meyer-Aurich et al., 2012)



- Energy efficiency in agriculture does not seem to be a very important issue for stakeholders involved.
- **Farmers' organizations** do not address the issue of en. eff. in agriculture to a significant extent. Energy is rather seen as a product they are selling than as a mean to produce.
- **Industry as supplier of machines:** needs to provide machines which comply with the farmers' goals.
 - Fuel as an issue for farmers
 - > innovations in more efficient engines are also in the interest of the industry
 - Rising awareness on en.eff. issues in the farmers' community
 - > stronger communication of industry suppliers concerning their energy consumption to the farmers and the public can be expected



Energy efficiency in agriculture (Germany)

Potential impact and interest of stakeholders

(Meyer-Aurich et al., 2012)



- **Governmental institutions:**
the focus of energy efficiency policy is more on other sectors than agriculture until now.
- However the energy eff. in agriculture is getting more and more on the national agenda (e.g. research funding programs of the Federal Ministry of Agriculture)
- Impact of extension and advisory services: where they exist, they may have a substantial impact on the diffusion of innovations and funding programs within the aim of energy efficiency.
- **NGOs:** moderate to great interest in energy efficiency improving measures unless targets of nature conservation are affected.
Their impact can be strong (e.g. debate on GHG in agriculture)



Precision Agriculture as an example

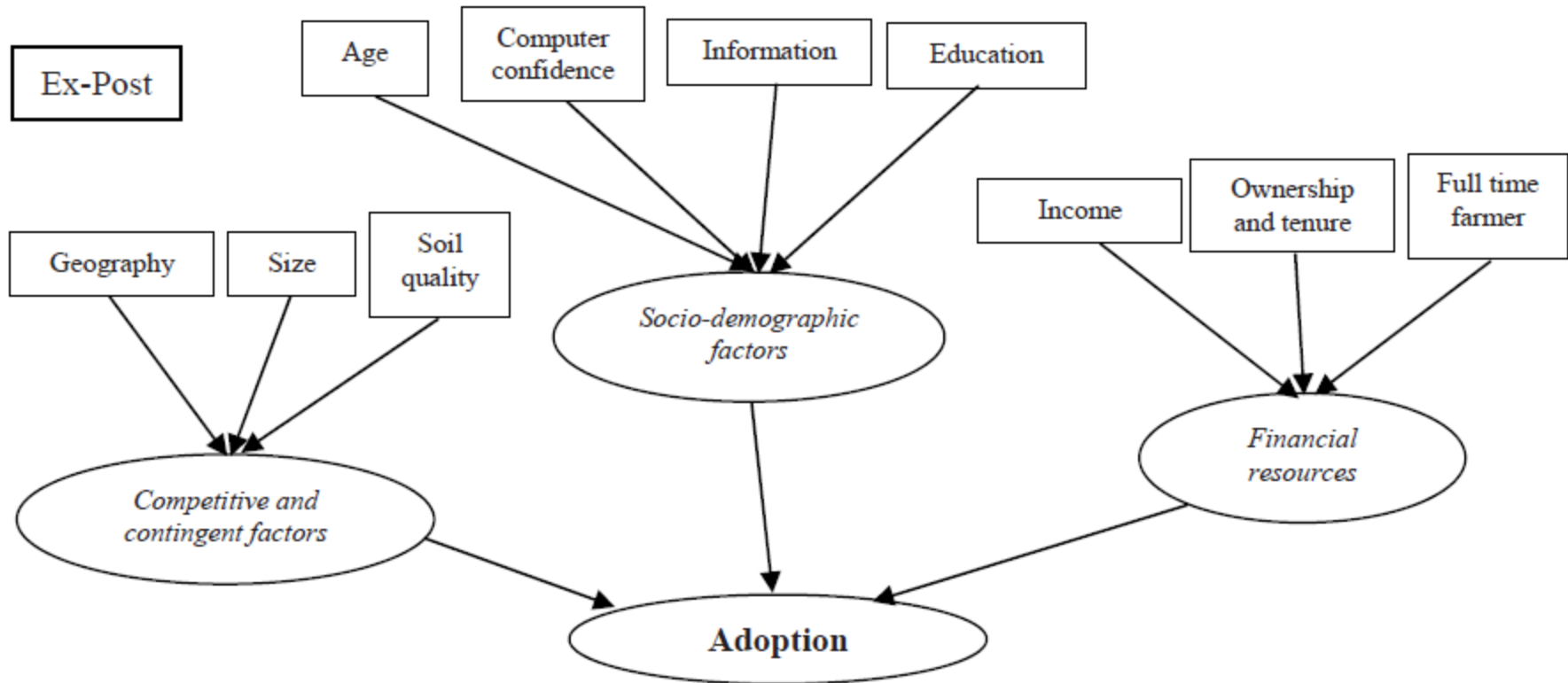
Why Precision Agriculture (PA) as an example?

(Pierpaoli et al., 2013)

- Many research works on acceptance/adoption of precision agriculture.
- Many aspects of PA have been studied, focusing on: relevant technologies, environmental effects, economic outcomes, adoption rates and drivers of adoption and non-adoption.
- Many authors have confirmed the environmental and economic benefits derived from PA.
- Nonetheless, a low rate of PA adoption is still reported by both academic surveys and professional reports.

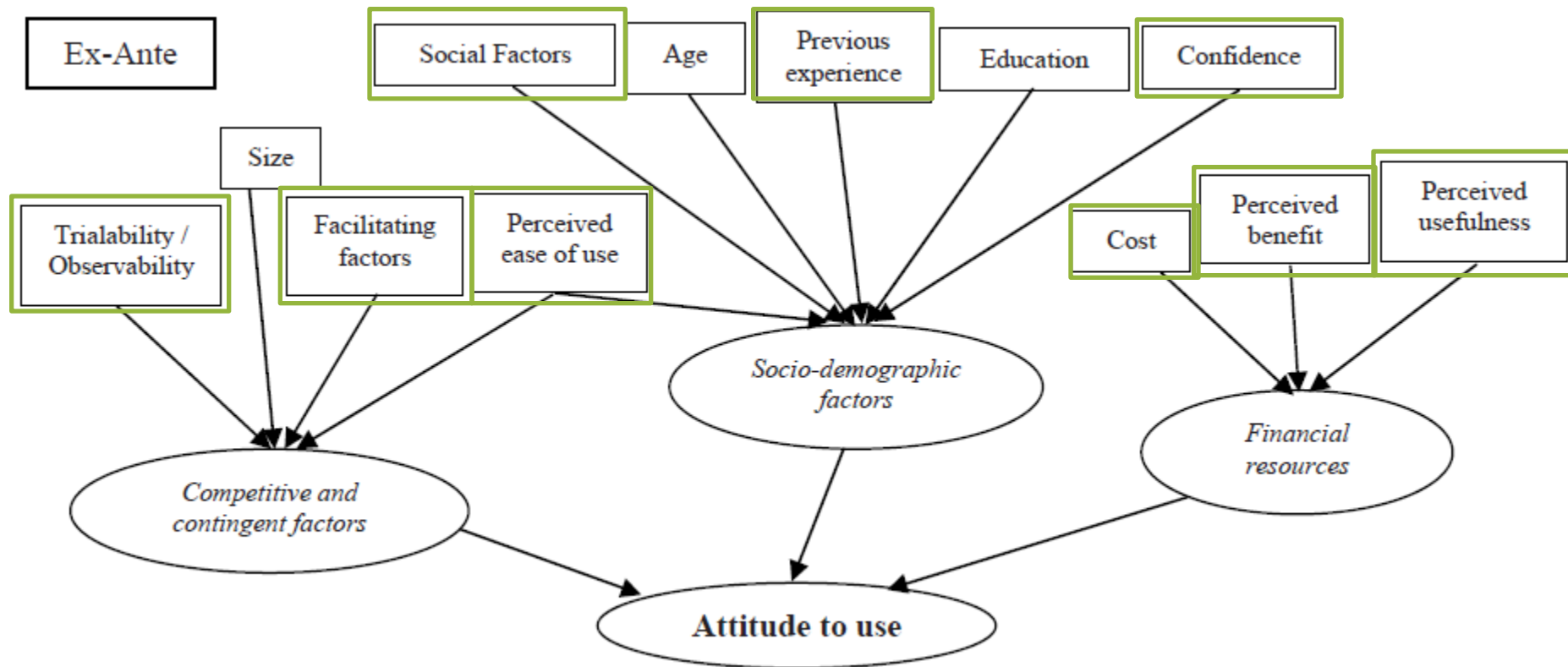
Precision Farming as an example

Drivers of adoption (ex post) (Figure: Pierpaoli et al., 2013)



Precision Farming as an example

Drivers of adoption (ex ante) (Figure: Pierpaoli et al., 2013)



Precision Farming as an example

Drivers and constraints for investing in PA technologies

(Tinker & Morris, 2011)

- Profitability generally the main driver for investing in new equipment and systems, including PA technologies
- general levels and trends of investment in agricultural equipment are associated with the intensity, productivity and profitability of farming systems.
- present understanding of investment decisions by farmers remains incomplete, being relatively poorly researched.
- on the demand-side machinery purchases are influenced by financial and economic factors that affect the purchasing capability of farmers, the net cost of machinery acquisition and the relative gain from new and replacement investments in farm machinery.

Precision Farming as an example

Factors influencing investing in agricultural machinery

(Tinker & Morris, 2011; Pierpaoli et al., 2013)

- Factors influencing profit and hence likelihood of investing in agricultural machinery at broad scale
 - commodity prices
 - labour prices
 - energy prices
 - environmental regulation
- Investment behaviour at the individual farm level is strongly influenced by individual farmer circumstances and motivation (e.g. associated with age, commercial orientation, tenure, inheritance and succession).
- These context specific factors may override the influence of external drivers.

Precision Farming as an example

Dealers' view concerning the barriers for investing in PA

(Holland et al., 2013)

- Detailed study on barriers to growth and expansion in precision agriculture examines customer as well as dealer and technology barriers (US context)
- Various customer issues create barriers (from the point of view of dealers)
- Numerous and various dealership centric issues of different importance can create barriers, among which the three most perceived are:
 - “the equipment needed changes quickly”
 - “finding employees”
 - “the fees we can charge are not high enough”

<http://agribusiness.purdue.edu/files/resources/rs-11-2013-holland-erickson-widmar-d-croplife.pdf>



Precision Farming as an example

Adoption of precision agriculture in Germany

(Busse et al., 2014)

- **Barriers for the adoption** of PA mainly appear in the later stages of the innovation processes:
 - lack of financing for long-time validation and/or production
 - low demand (mainly due to the lack of investment by farmers)
 - insufficient communication/co-operation between actors
 - knowledge transfer gap between science and practice
- **Important influencing factors** for the Precision Farming innovation field's innovation capacity and subsector plant production in Germany
 - political framework conditions (acts, standards, certifications and funding programs)
 - availability of a qualified labor force

Conclusion and outlook

What prevents us from using more efficient technology?

- **Factors** influencing the generation, diffusion and adoption processes of innovation / technology are numerous and various and interact with each other (complex system):
 - financial and economic factors
 - socio-demographic factors
 - competitive and contingent factors
 - political framework conditions (esp. regulatory and funding framework)
- Use of efficient technology vs. efficient use of technology
 - A new technology can only be used in an efficient way if it **fits in the complex agricultural system**.
 - **Life cycle** of agricultural machineries
 - Resource efficiency means using more **knowledge** to use fewer resources (Ploetz et al., 2009)

References (I)

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<http://edoc.hu-berlin.de/oa/reports/reANMahiE9fW6/PDF/22Hcr8DEWhpBA.pdf>
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- Feder, G., Umali, D. L. (1993): The Adoption of Agricultural Innovations A Review. Technological Forecasting and Social Change (43), 215-239
- Holland, J.K., Erickson, B., Widmar, D.A. (2013): Precision agricultural services dealership survey results (Under Faculty Review) Dept. Of Agricultural Economics, Purdue University, West Lafayette, Indiana 47907-2056, USA

References (II)

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- Pierpaoli, E., Carli, G., Pignatti, E., Canavari, M. (2013): Drivers of Precision Agriculture Technologies Adoption: A Literature Review. Procedia Technology 8 (2013) 61-69
- Ploetz, C., Reuscher, G., Zweck, A. (2009): „Mehr Wissen - weniger Ressourcen“ VDI Technologiezentrum (Hrsg.), Schriftenreihe Zukünftige Technologien Consulting Nr. 83, Düsseldorf
- Possas, M. L., Salles-Filho, S., da Silveira, J.M. (1996): An evolutionary approach to technological innovation in agriculture: some preliminary remarks, Research Policy, 25 (6), 933-945

References (III)

- Sunding, D., Zilberman, D. (2001): The agricultural innovation process: research and technology adoption in a changing agricultural sector. In: Gardner, B., Rausser, G. (eds.) Handbook of Agricultural Economics, Vol. 1, pp. 207-261
- Tinker, D.B., Morris, J. (2011): An assessment of the potential impacts of the 2013 CAP reform on the Agricultural Machinery Industry. Report prepared for CEMA – European Agricultural Machinery Association (restricted circulation)

CO₂ quantification for agricultural machinery in the EU

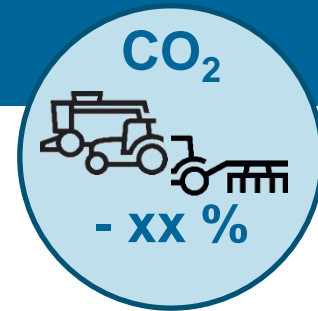
Results of the concept study

VDMA Team CO₂

Beate Fleck, Steffen Hanke

Braunschweig, 11.03.2015





1. Motivation

2. Approach for voluntary commitment

- Finalise concept description
- Pre-clarification of typical farm concept
- Identification of technological CO₂ saving potentials
- Concept of modular modelling
- Concept specification for an official verification procedure



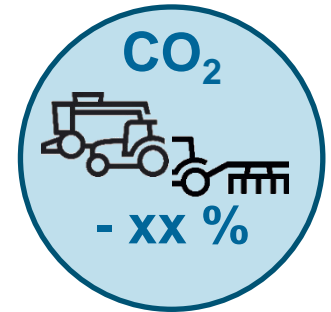
3. Conclusion

MOTIVATION

Need for action to achieve the environmental and climate goals

What are the requirements?

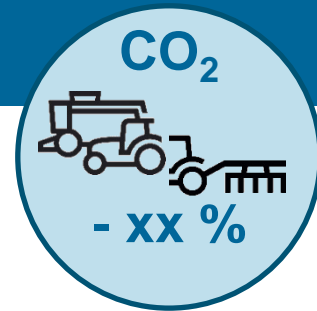
- Reaching the EU climate objectives
- Manufacturers want to and must make their contribution
- A holistic approach with focus on process chains
- Alternative to regulatory measures
- Emission reduction reached by competition-driven innovations as well as by cooperation
- Identification of research necessities



[Amazon]



[CLAAS]



1. Motivation

2. Approach for voluntary commitment

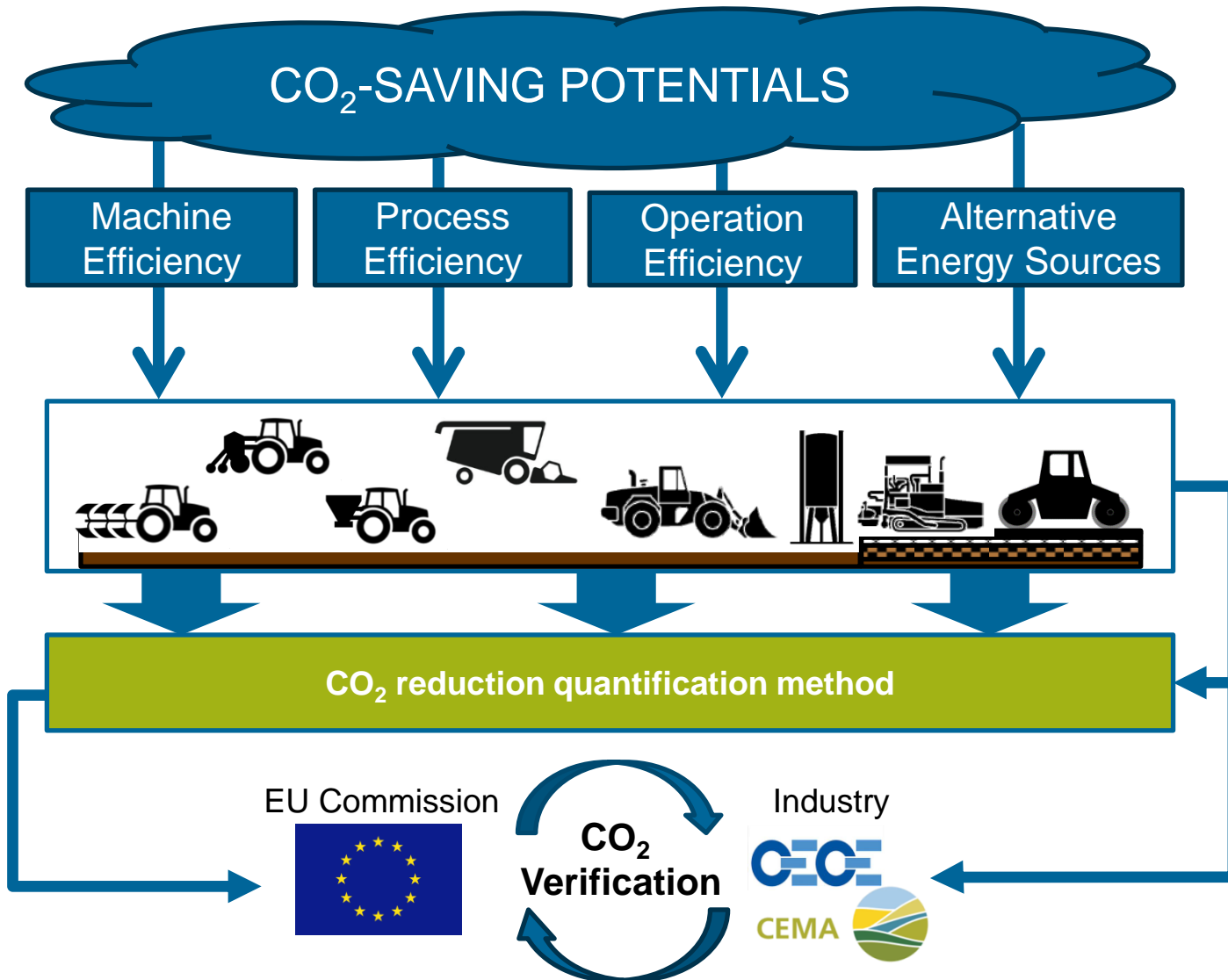
- Finalise concept description
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3. Conclusion

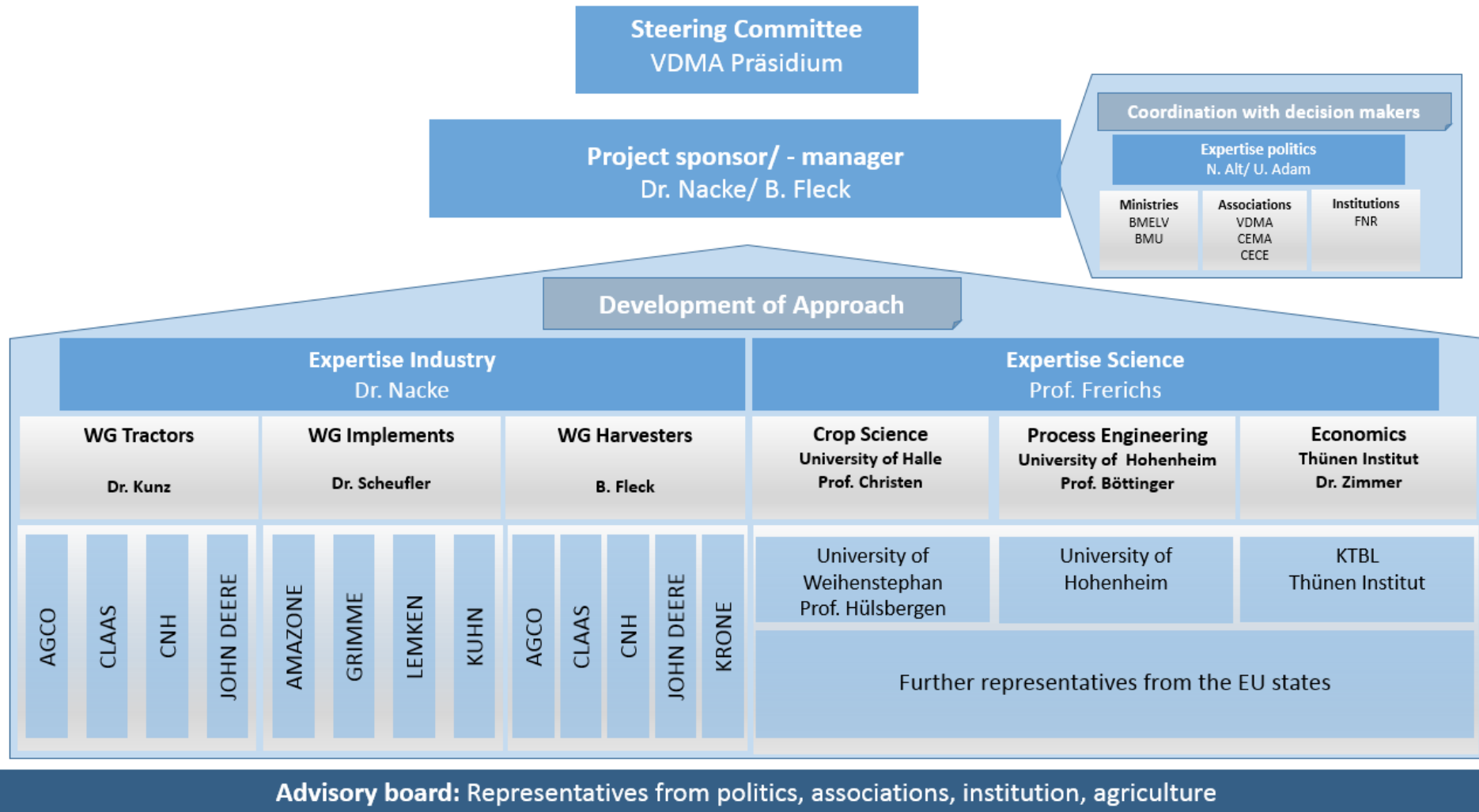
APPROACH

Basic approach of modelling and simulation



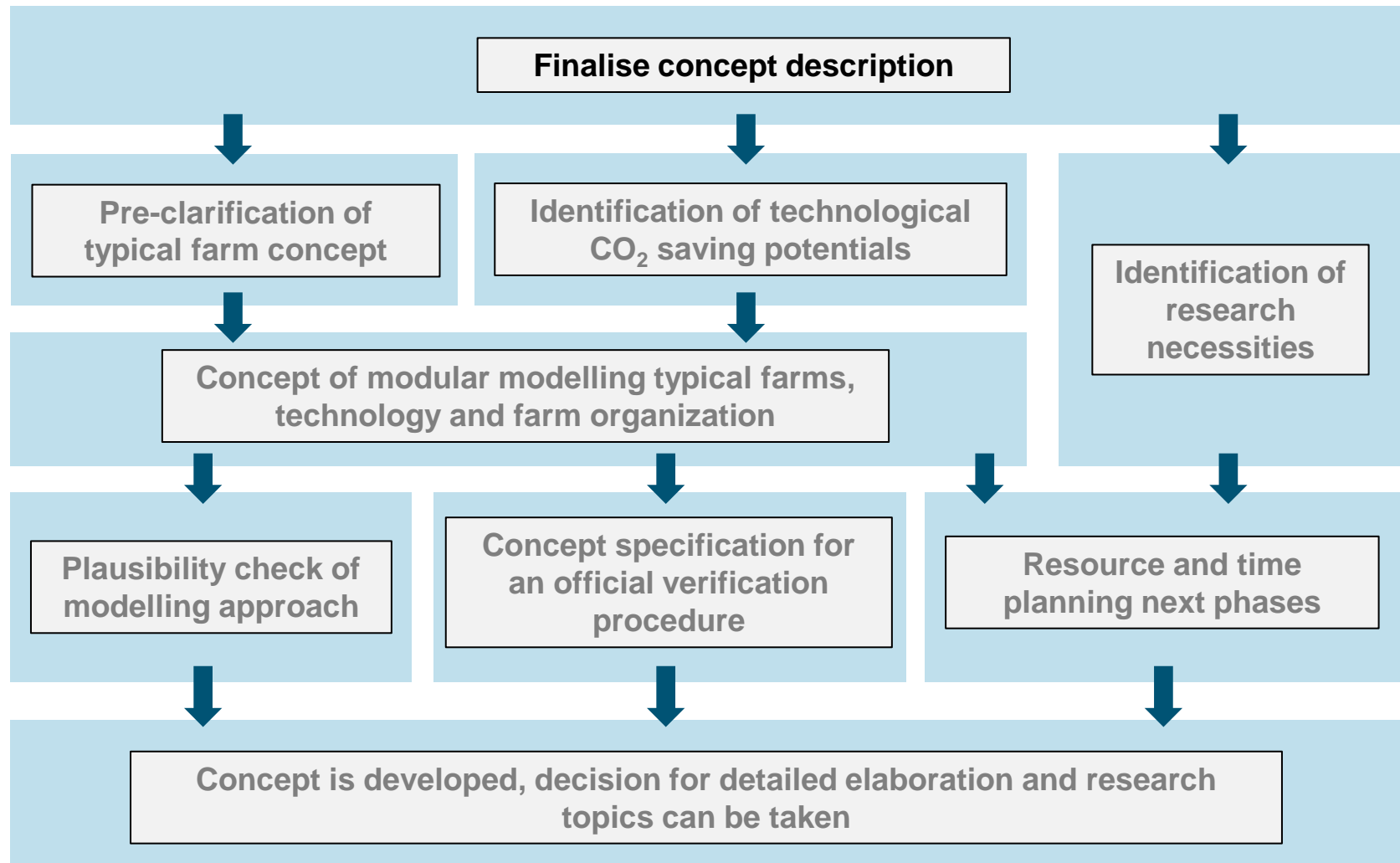
APPROACH

Project structure



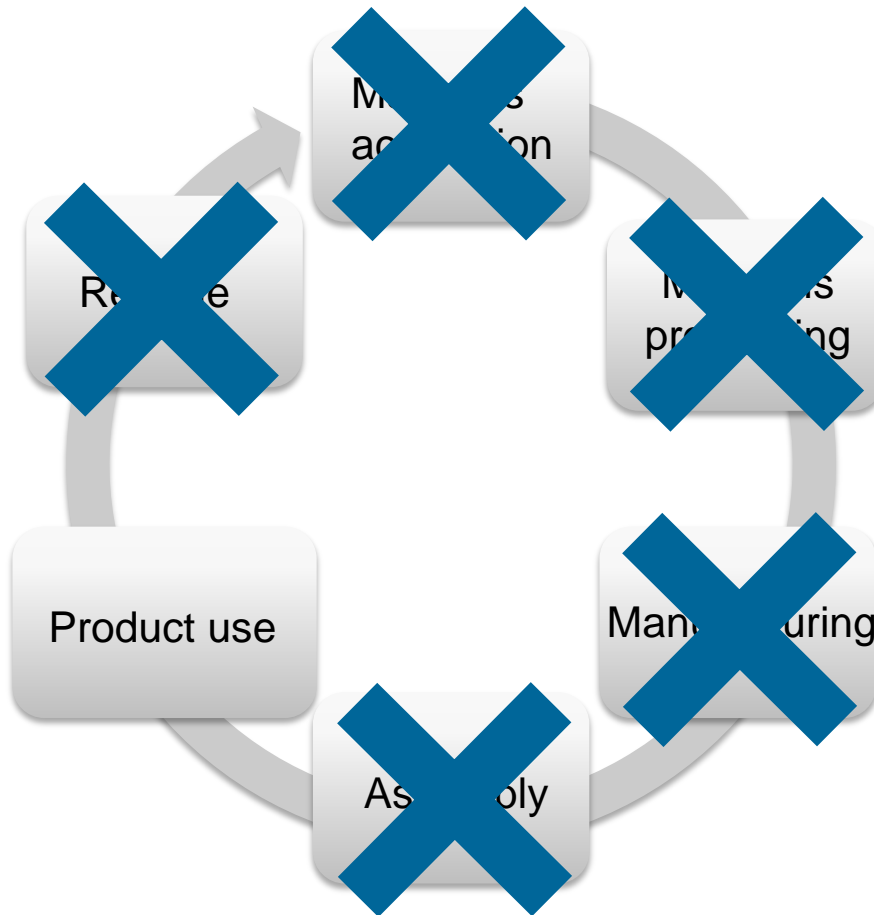
APPROACH

Phase 2: Specification of the concept (12 months)



APPROACH

System boundaries – No Life Cycle Assessment (LCA)



CO₂ emissions:

- Focus on machine in operation
- Focus on fuel consumption
- No operating resources like fertilizer

APPROACH

System boundaries – Countries and crops

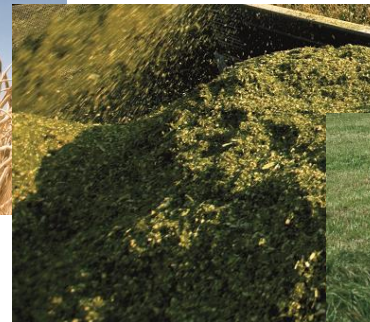


- Definition of typical farms in 7 countries
- 3 crops to cover about 80 % of agricultural area in EU 28



[CLAAS]

Grain



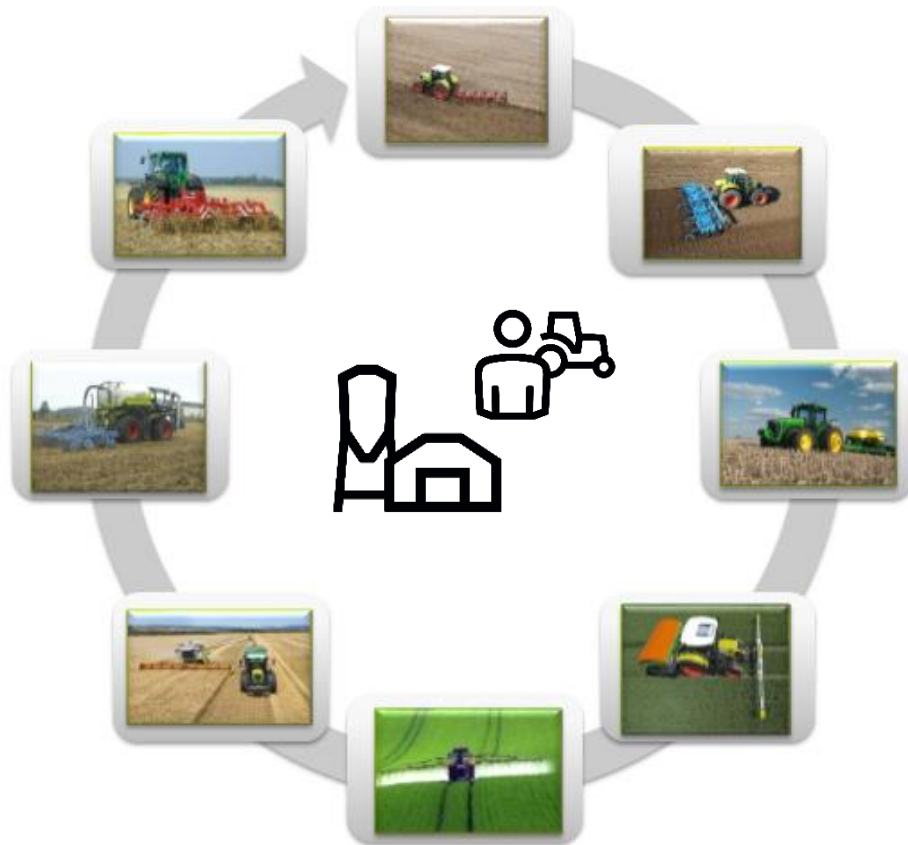
[CLAAS]

Corn



[CLAAS]

Grassland



Definition of process chain

- Structure model farm
- Technology in use
- Organization

Machinery in use

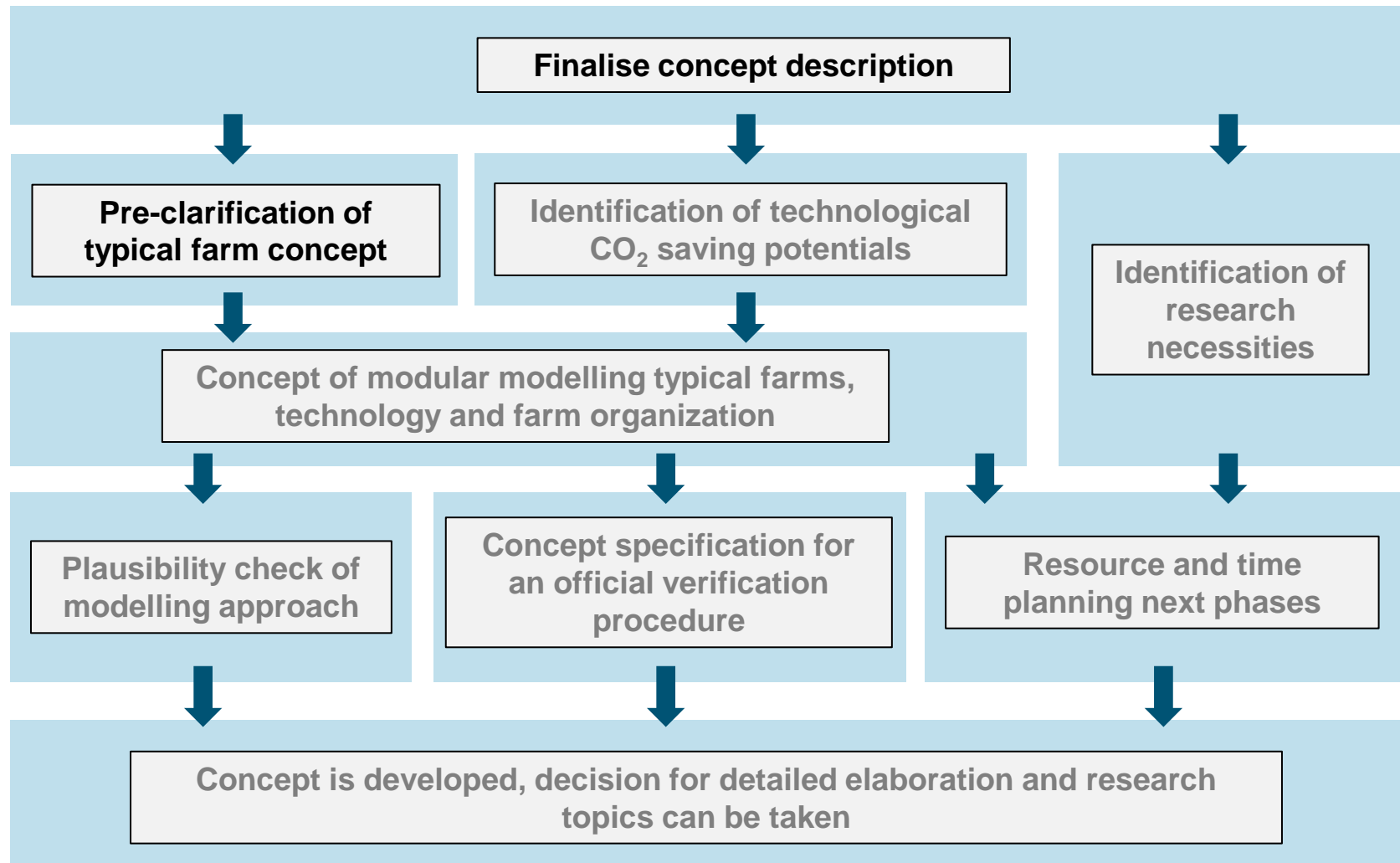
- Travel distances
“farm – field – farm” and “field – field”
- Transport of production unit to
on farm storage

Comparison unit

- $\text{kg CO}_2 / \text{t GE}$
(GE: Grain equivalent unit; 1 GE = 107 kg wheat)

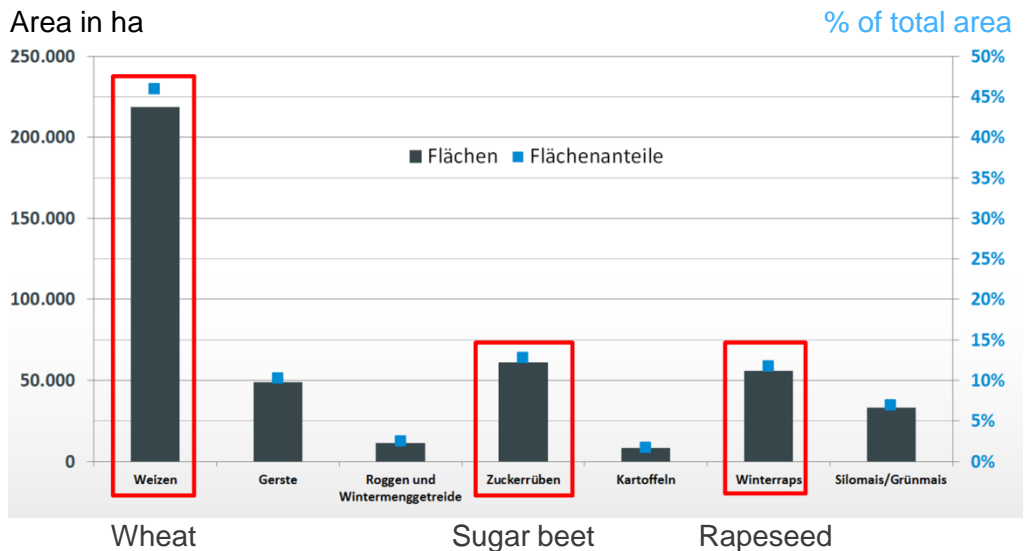
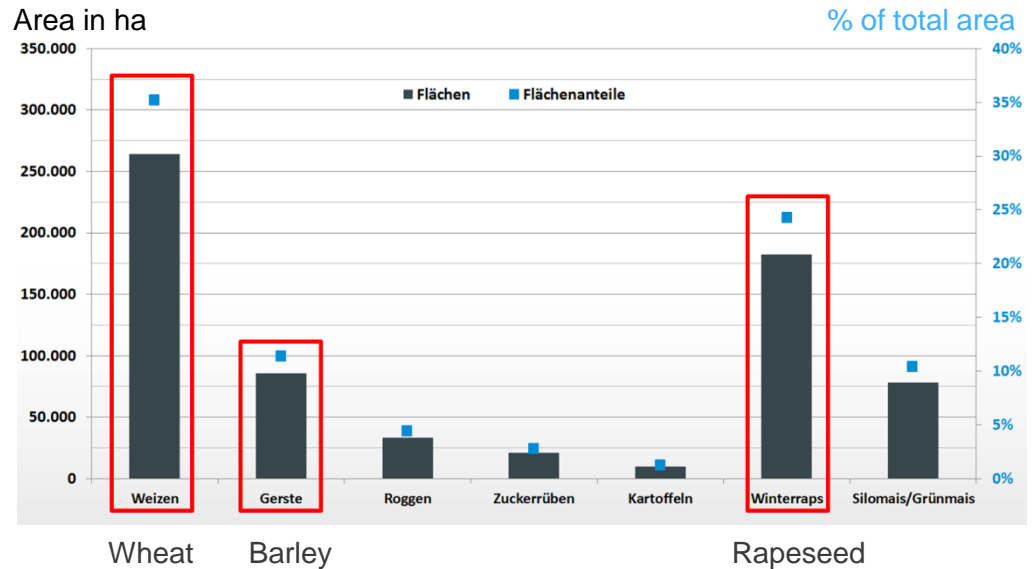
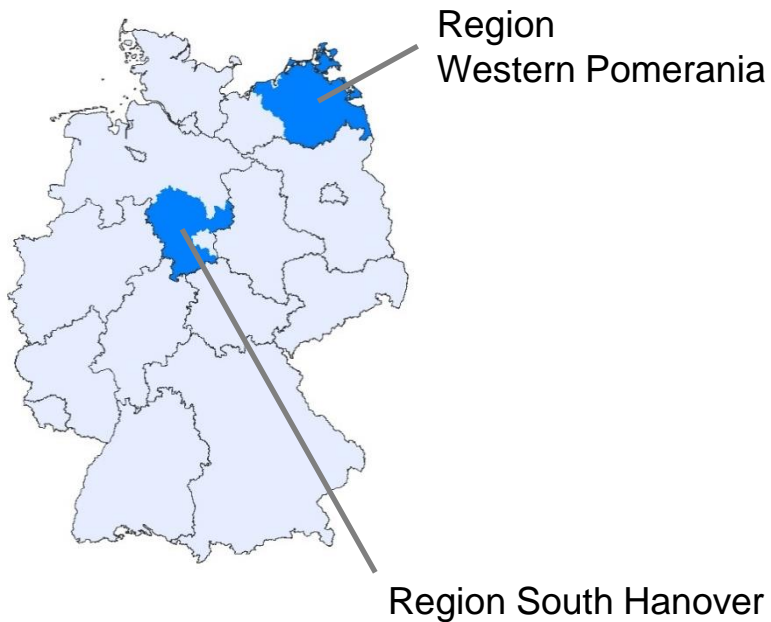
APPROACH

Phase 2: Specification of the concept (12 months)



APPROACH

Pre clarification of typical farm concept





Farm structure | 2014

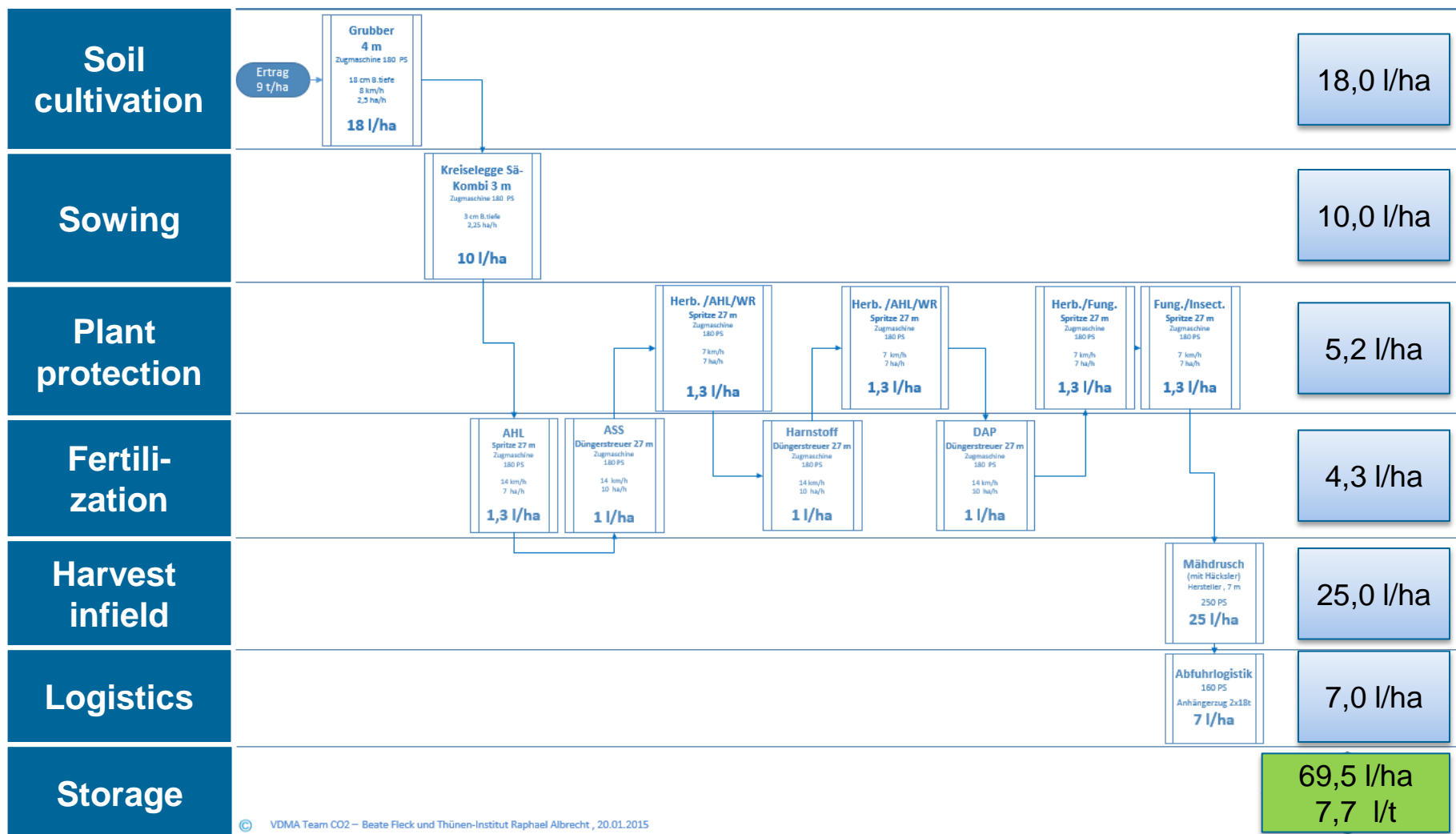
| Category | Western Pomerania (DE1100VP) | South Hanover (DE150SH) |
|---|---------------------------------|----------------------------|
| Arable land in ha | 1.100 | 150 |
| Total annual precipitation in mm | 490 | 650 |
| Soil quality classification (max. 100) | 41 | 85 |

Machines in use | 2014

| Category | Western Pomerania (DE1100VP) | South Hanover (DE150SH) |
|---------------------------------------|--|--------------------------------------|
| Tractors | 4 T. hp 150 to 360 | 3 T. hp 110 to 180 |
| Combine (working width in m) | 1 C. (12 m) 2 C. (9 m) | 1 C. (7 m) |
| Soil cultivation (working width in m) | 1 Compact disc harrow (6,5m) 1 Mulch cultivator (4,5 m) | 1 Plough 1 Mulch cultivator (4 m) |

APPROACH

Pre clarification of typical farm concept | example process chain



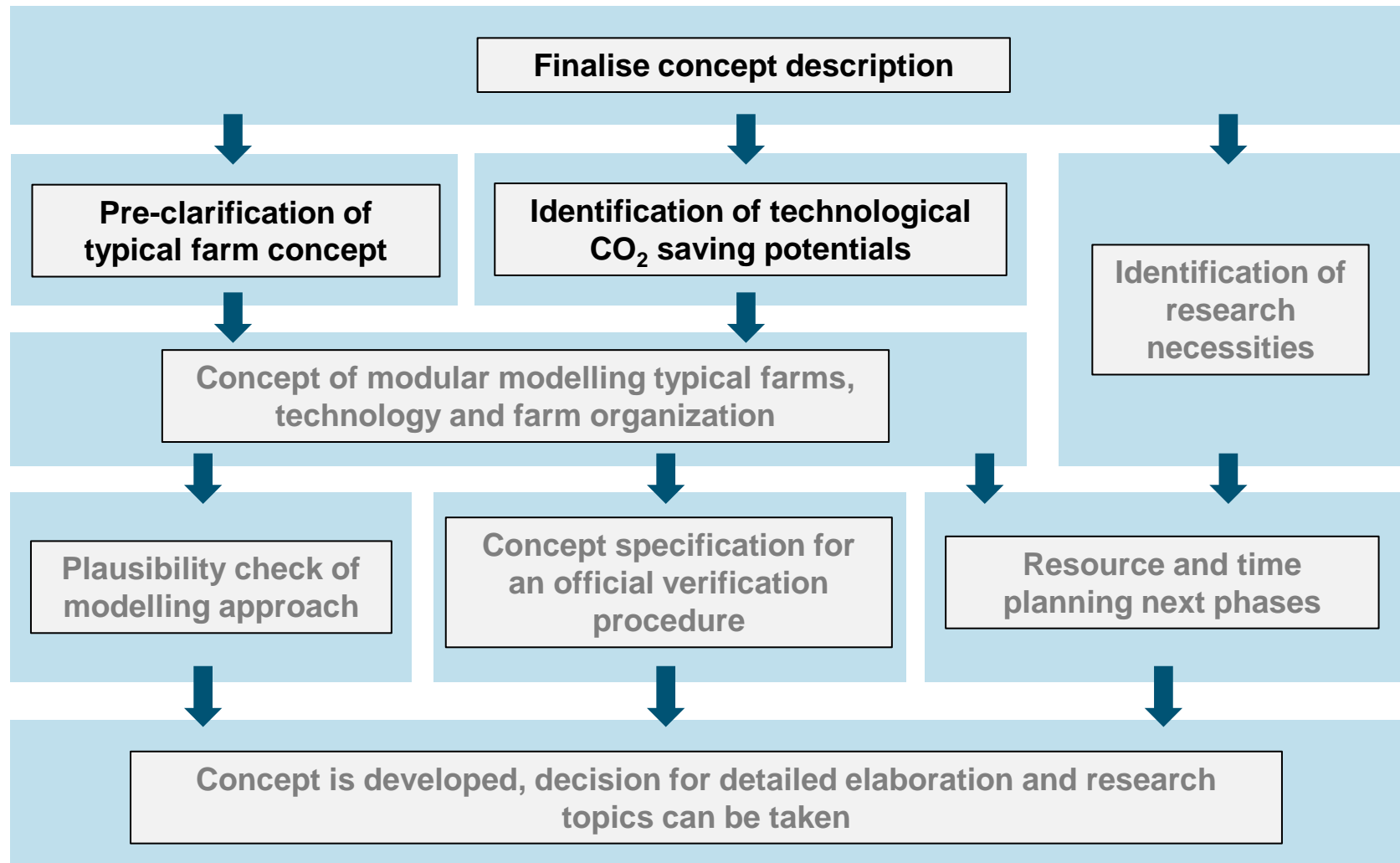
Fuel consumption l/t | 2012 – 2014 | depending on crop rotation

| Crop rotation | Western Pomerania (DE1100VP) | | |
|--------------------------|-------------------------------------|---------------|-------|
| Wheat after wheat | 75 l/ha 7,8 t/ha = 9,6 l/t | 25,6 kg CO2/t | 100% |
| Wheat after rapeseed | 59 l/ha 8,6 t/ha = 6,9 l/t | 18,4 kg CO2/t | - 28% |
| Wheat after silage maize | 68 l/ha 8,0 t/ha = 8,5 l/t | 22,7 kg CO2/t | - 11% |

| Crop rotation | South Hanover (DE150SH) | | |
|------------------------|--------------------------------------|---------------|-------|
| Wheat after sugar beet | 63 l/ha 9,0 t/ha = 6,9 t/ha | 18,4 kg CO2/t | 100% |
| Wheat after wheat | 77 l/ha 8,5 t/ha = 9,0 t/ha | 24,0 kg CO2/t | - 30% |
| Wheat after rapeseed | 72 l/ha 9,0 t/ha = 8,0 t/ha | 21,4 kg CO2/t | - 16% |

APPROACH

Phase 2: Specification of the concept (12 months)

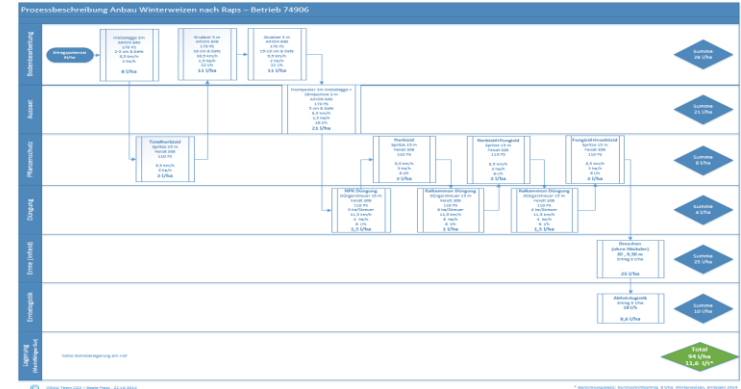


APPROACH

CO₂ saving potentials

- Focus groups agricultural experts:**

Definition of process chain and machines in use



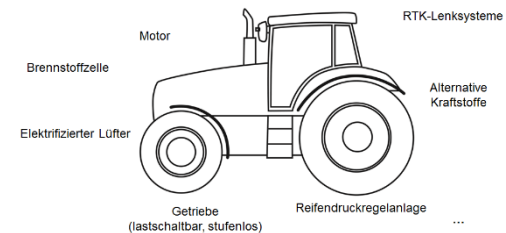
- Focus groups agricultural engineering experts:**

Definition of saving potentials

Prioritization

Quantification

Welche Baugruppen bzw. welche Technologien haben auf den Kraftstoffverbrauch bis ins Jahr 2030 einen Einfluss?

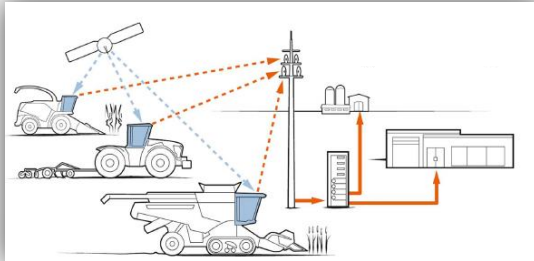


Welche Einflussfaktoren werden in naher Zukunft serienreif sein und vom Verbraucher angenommen?

| Einflussfaktor | Einspar-potential | Mögliche Serienreife | Bewertung |
|-------------------------|-------------------|----------------------|-----------|
| Reifendruckregelanlage | ● | ● | |
| Getriebe | ● | ● | |
| Motor | ● | ● | |
| Elektrifizierter Lüfter | ● | ● | |
| ... | ● | ● | |
| Alternative Kraftstoffe | ● | ● | |
| Brennstoffzelle | ● | ● | |
| ... | ● | ● | |

Haupteinfluss-faktoren

Logistics (Fleet management)



GPS steering



Assistance systems



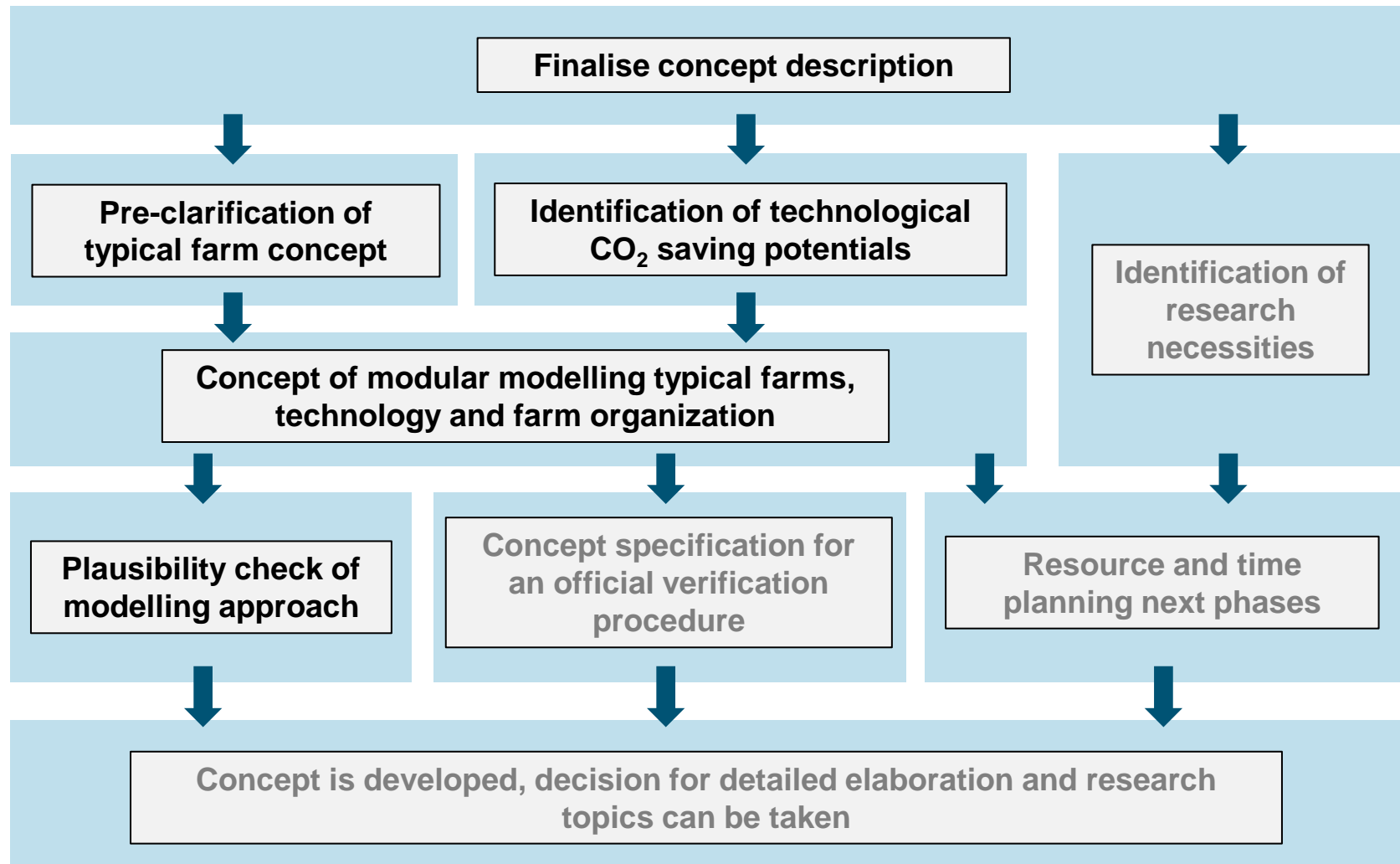
Tyre inflation pressure control system



Bildquelle: [16,17,18,19]

APPROACH

Phase 2: Specification of the concept (12 months)

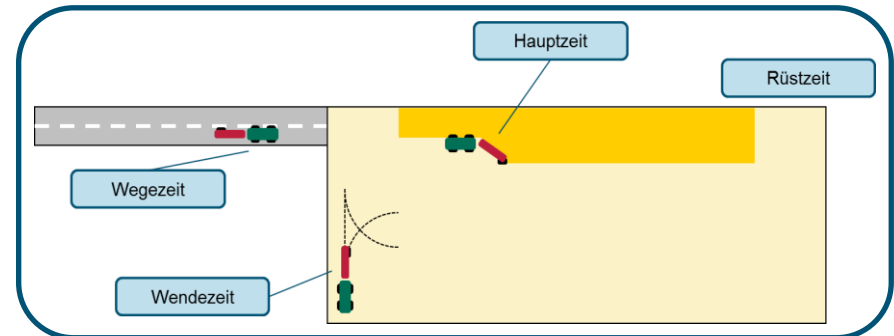
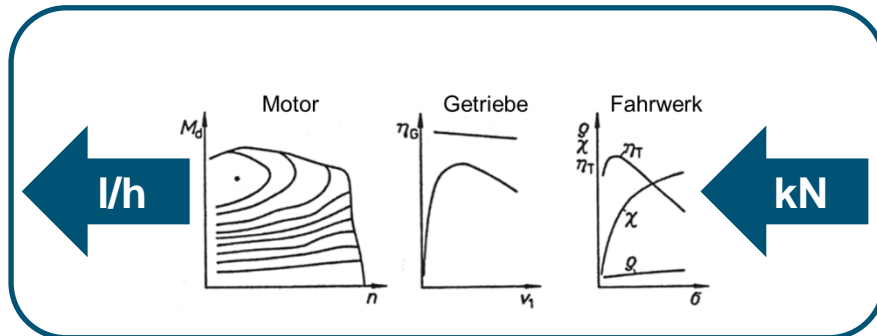


Calculation with partial times (ASABE, Sonnen, Steckel, Schreiber, ...)

$$\text{Fuel consumption [l]} = \sum (\text{time-related fuel consumption [l/h]} \times \text{partial times [h]})$$



eg. plowing

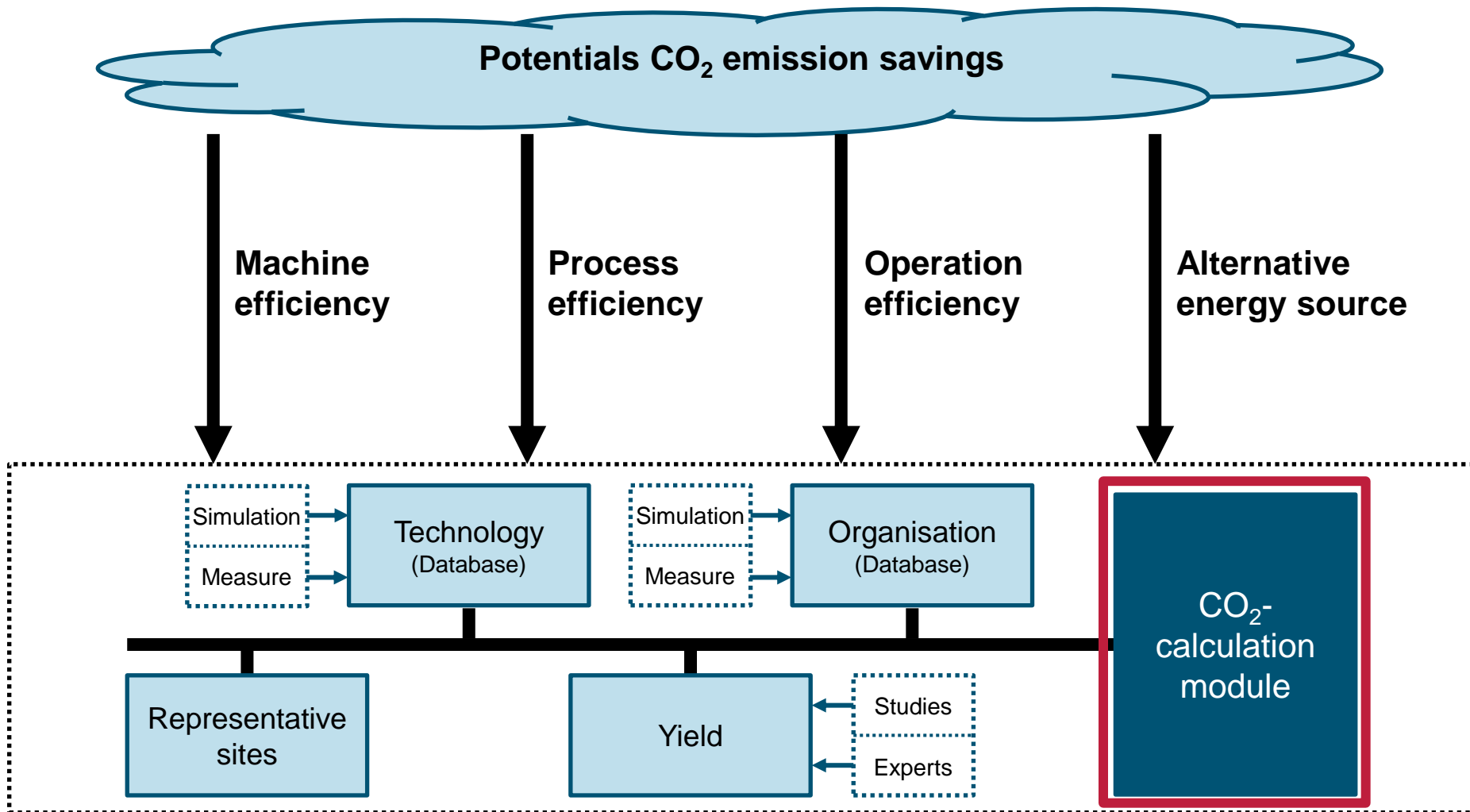


Conversion factor: 2,67 kg CO₂/l Diesel *

* [DIN EN 16258]

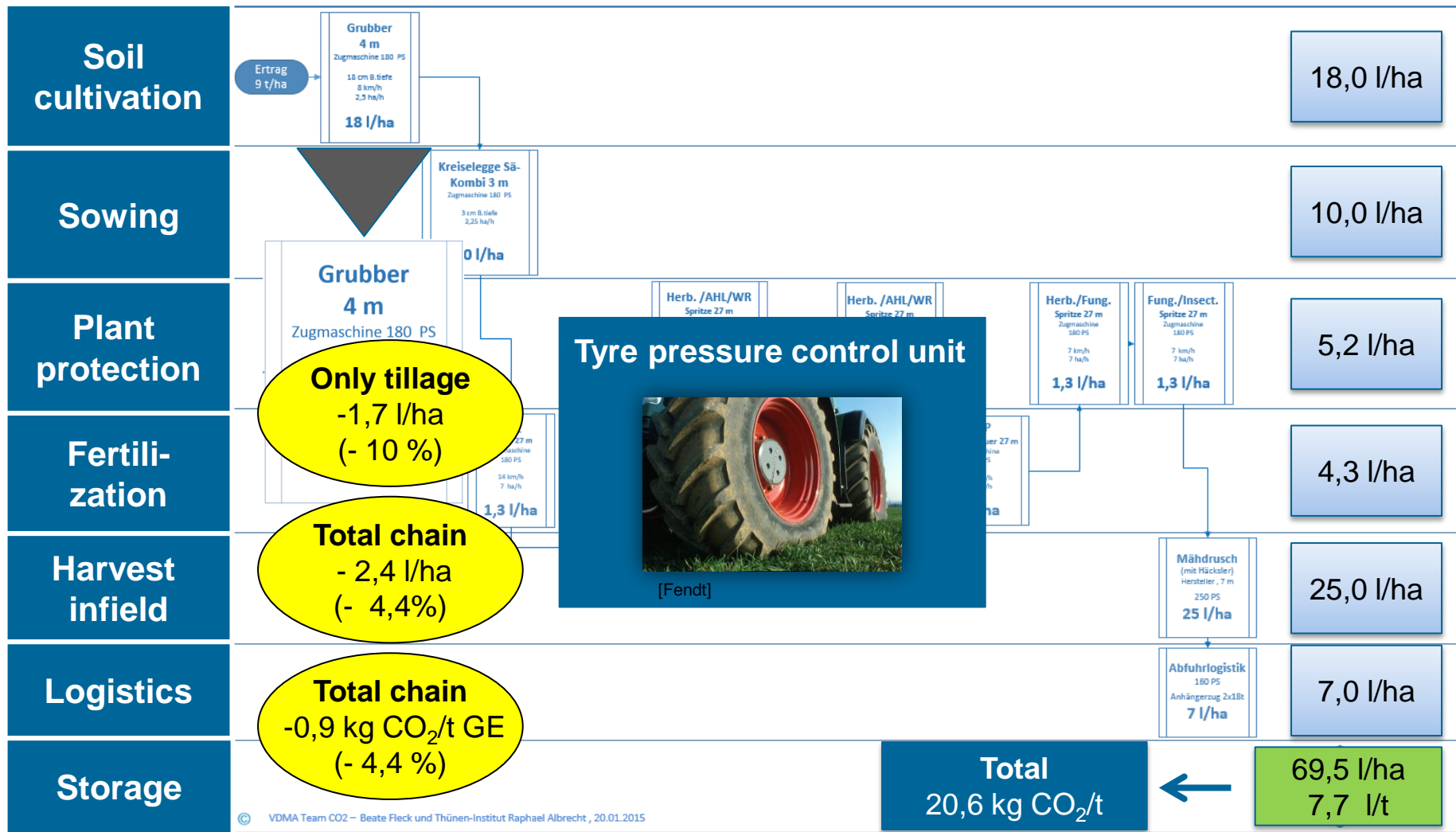
APPROACH

The modular simulation design



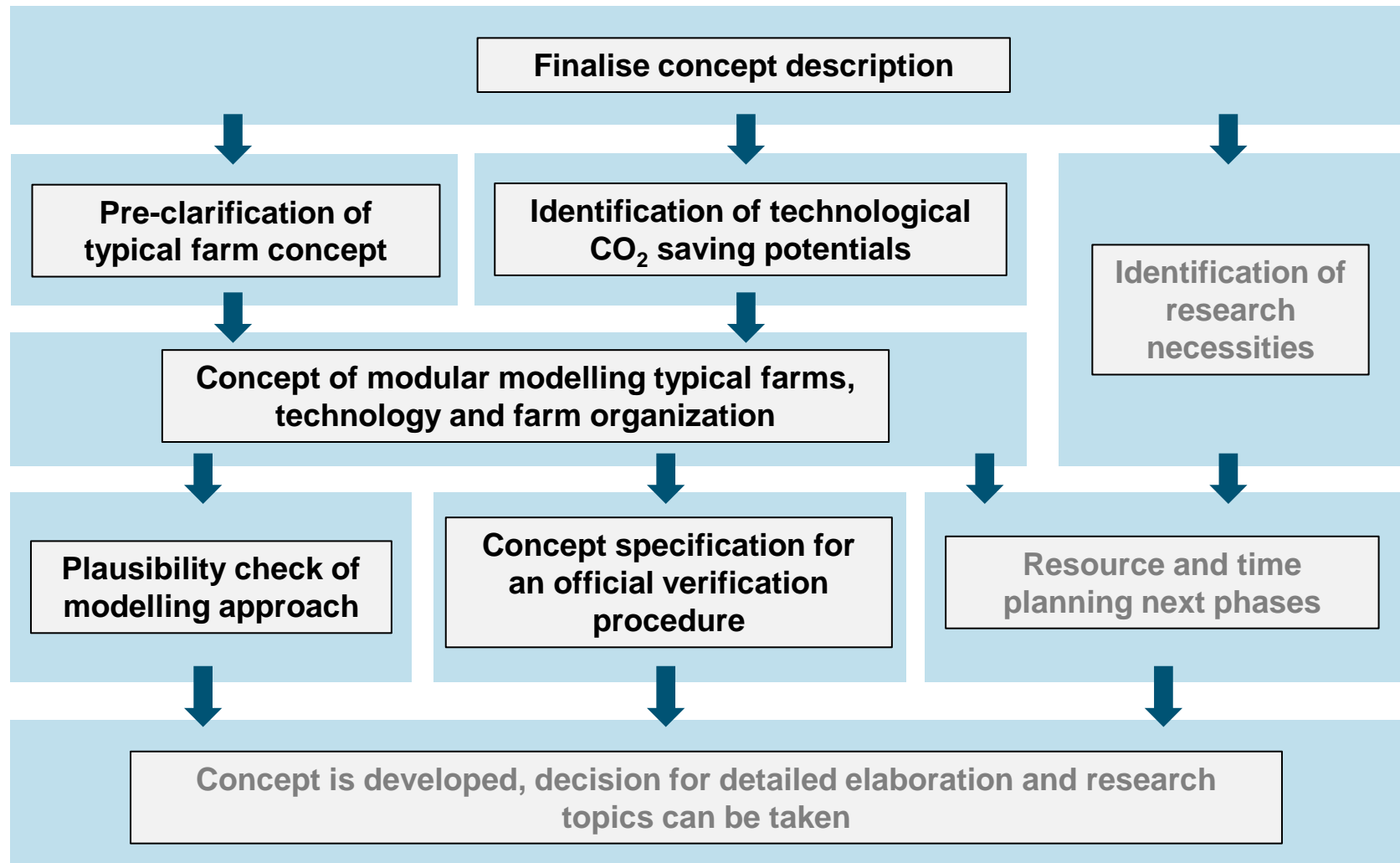
APPROACH

Definition of typical process chains and simulation results



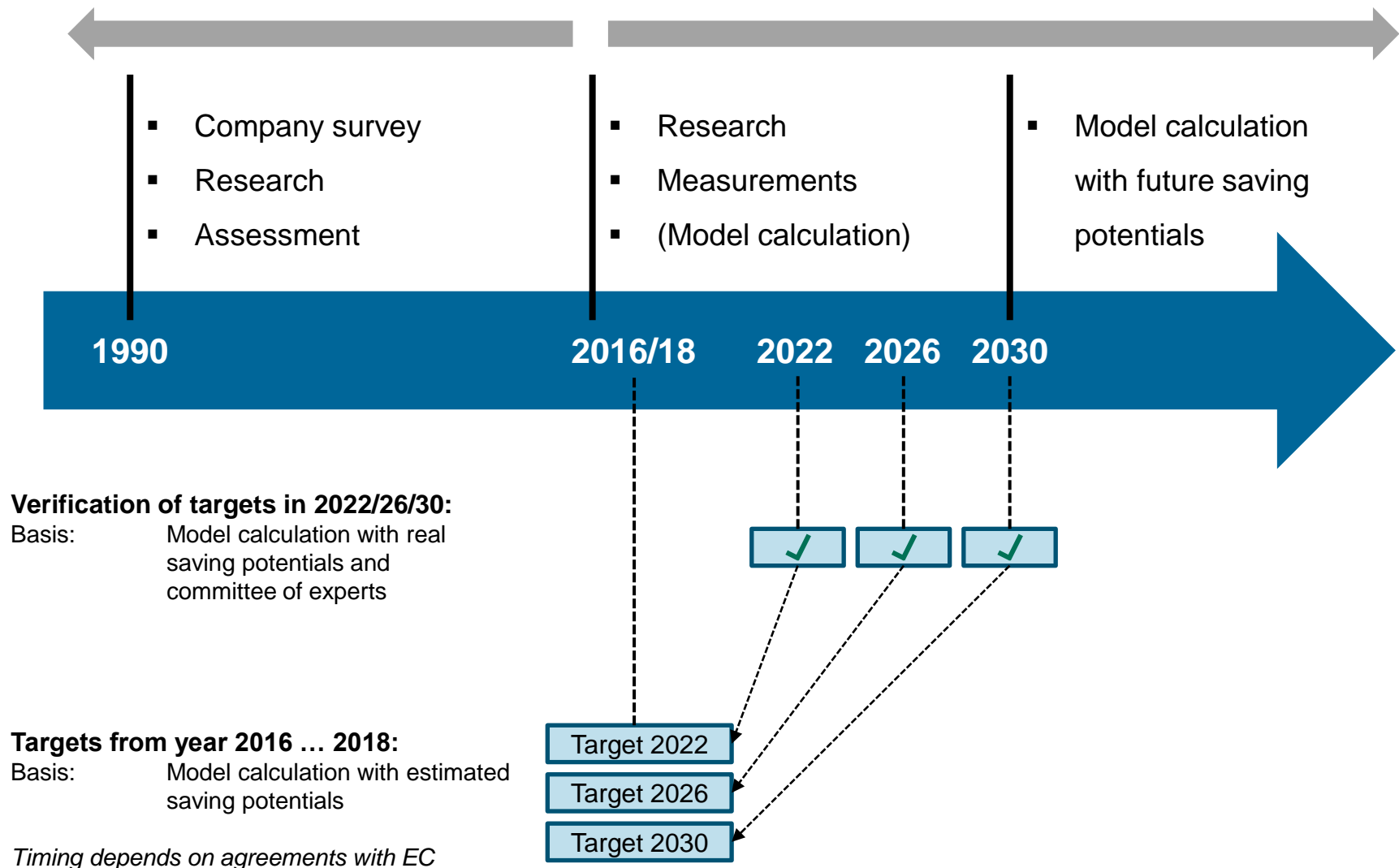
APPROACH

Phase 2: Specification of the concept (12 months)



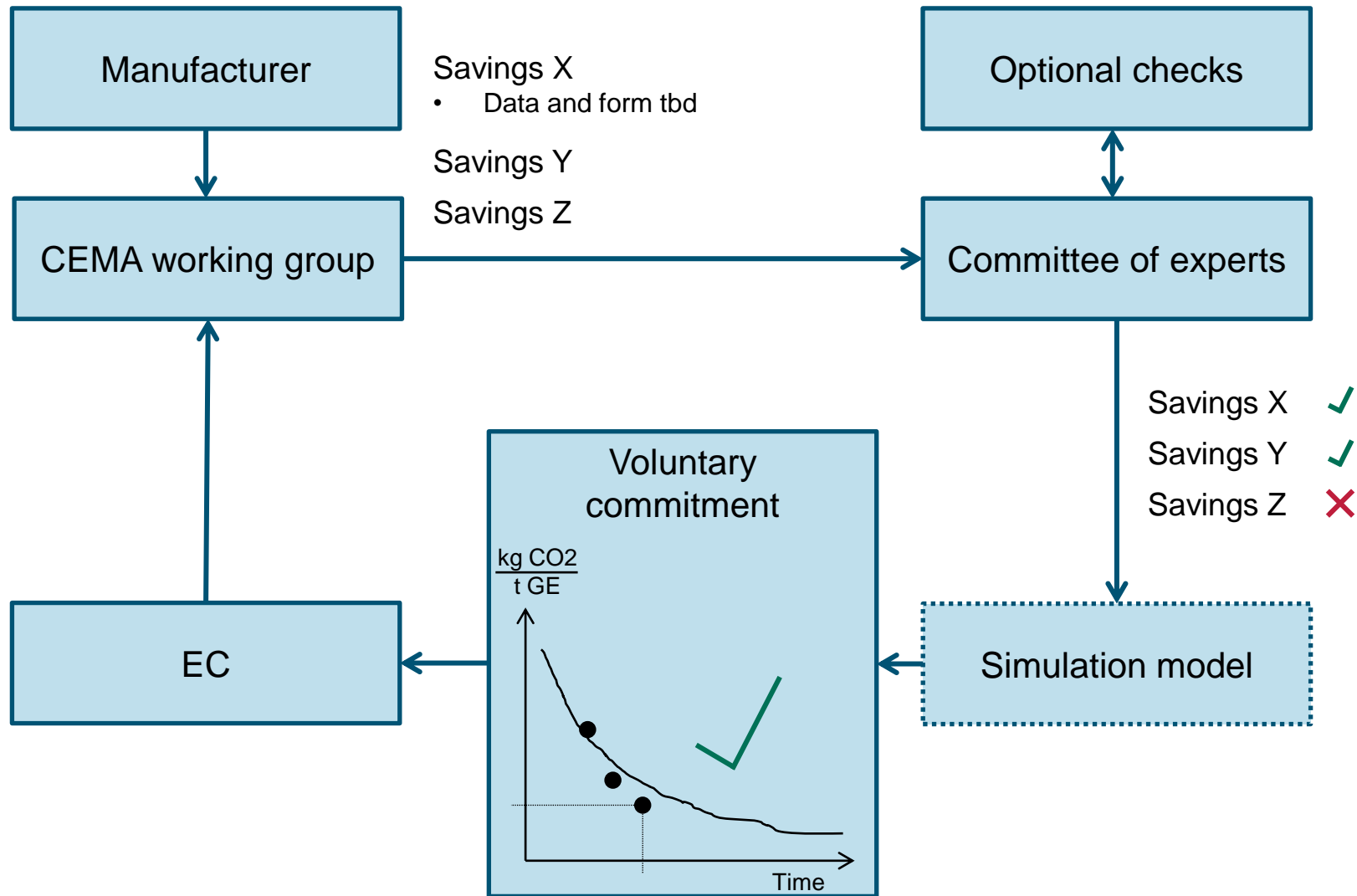
APPROACH

Determination of the CO₂ emissions along time and verification procedure



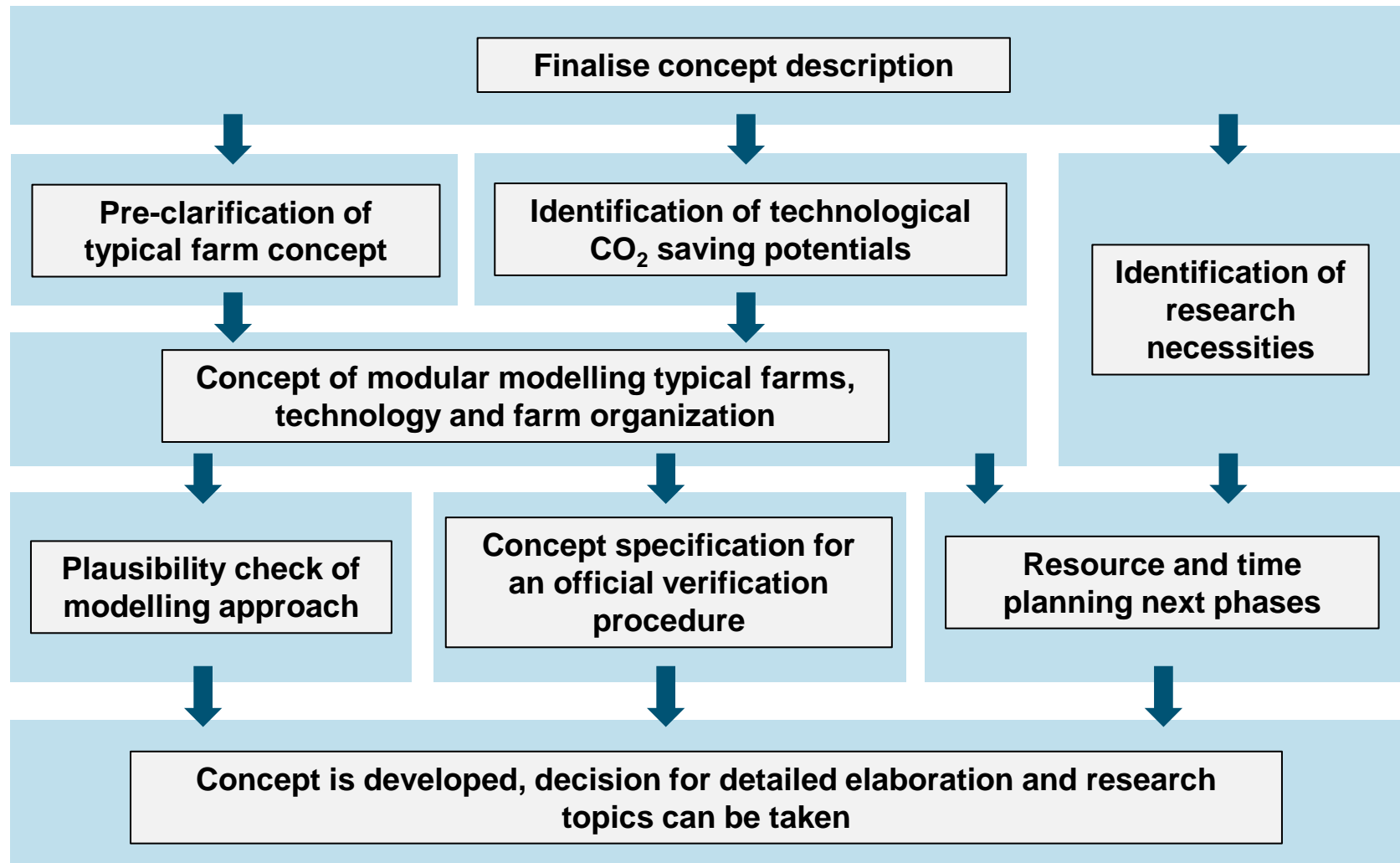
APPROACH

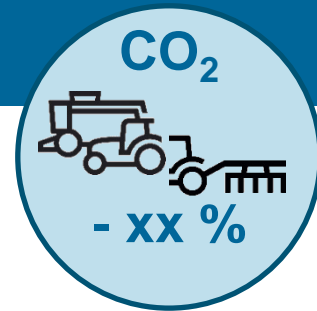
Overview of validation concept



APPROACH

Phase 2: Specification of the concept (12 months)





1. Motivation

2. Approach for voluntary commitment

- Finalise concept description
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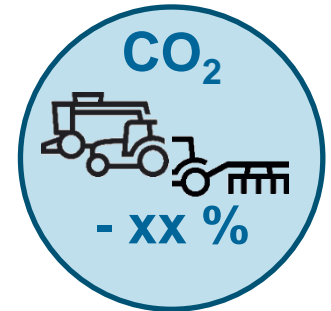
3. Conclusion

CONCLUSION

Need for action to achieve the environmental and climate goals

What we achieved so far?

- Concept including system boundaries is defined
- First concept validation with typical farms are made



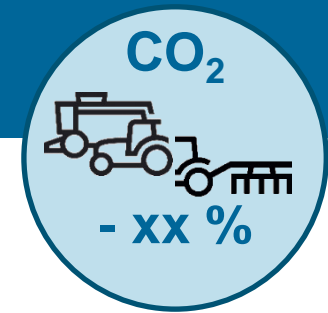
How to continue?

- Active joint research work have to be done to quantify saving potentials
- Application for a research project
- Further detailed collaboration with the stakeholder



Conclusion

Many thanks for your attention!



VDMA Team CO₂

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CO₂ Quantification for Typical Mobile Machine Application Processes in Road Building, Earthmoving

Dipl.-Ing. Isabelle Ays / Prof. Dr.-Ing. Marcus Geimer

Institute of Vehicle System Technology (FAST), Chair of Mobile Machines (Mobima)
Director of the Institute: Prof. Dr.-Ing. Marcus Geimer



COMMITTEE FOR EUROPEAN
CONSTRUCTION EQUIPMENT

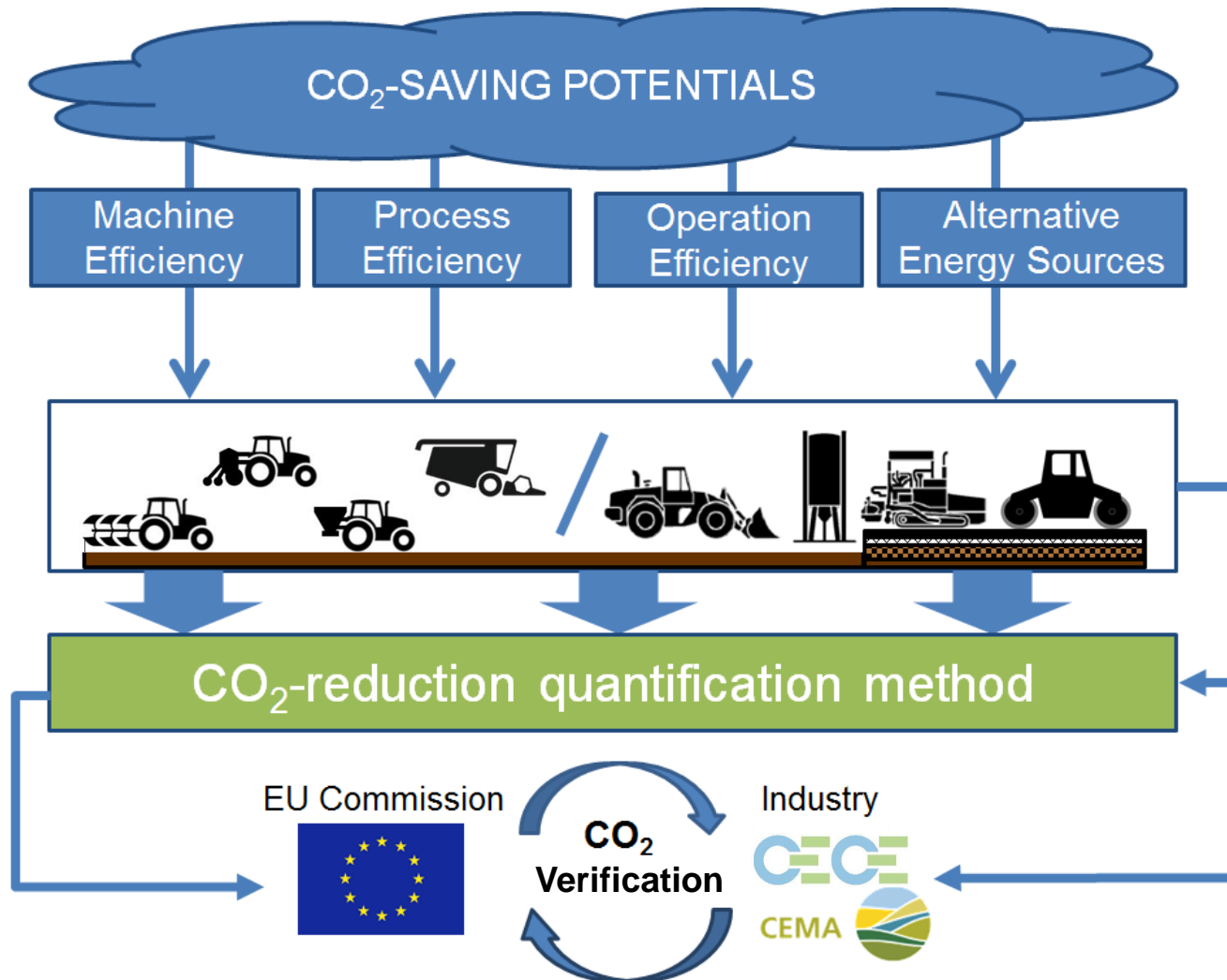
CEMA



- I. CO₂- quantification method
- II. Application on a representative example
- III. Sample calculation
- IV. Results
- V. Conclusion

I. CO₂- quantification method

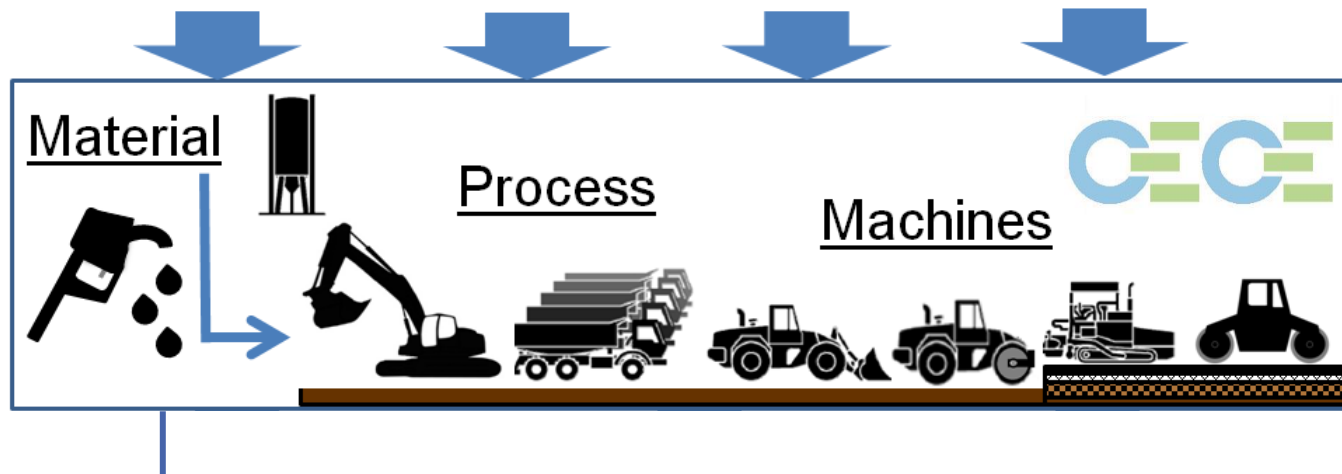
A. Common method



Picture source: Liebherr & Wirtgen & CEMA

I. CO₂- quantification method

A. CECE - CO₂ quantification method



System boundary

CO₂ from:

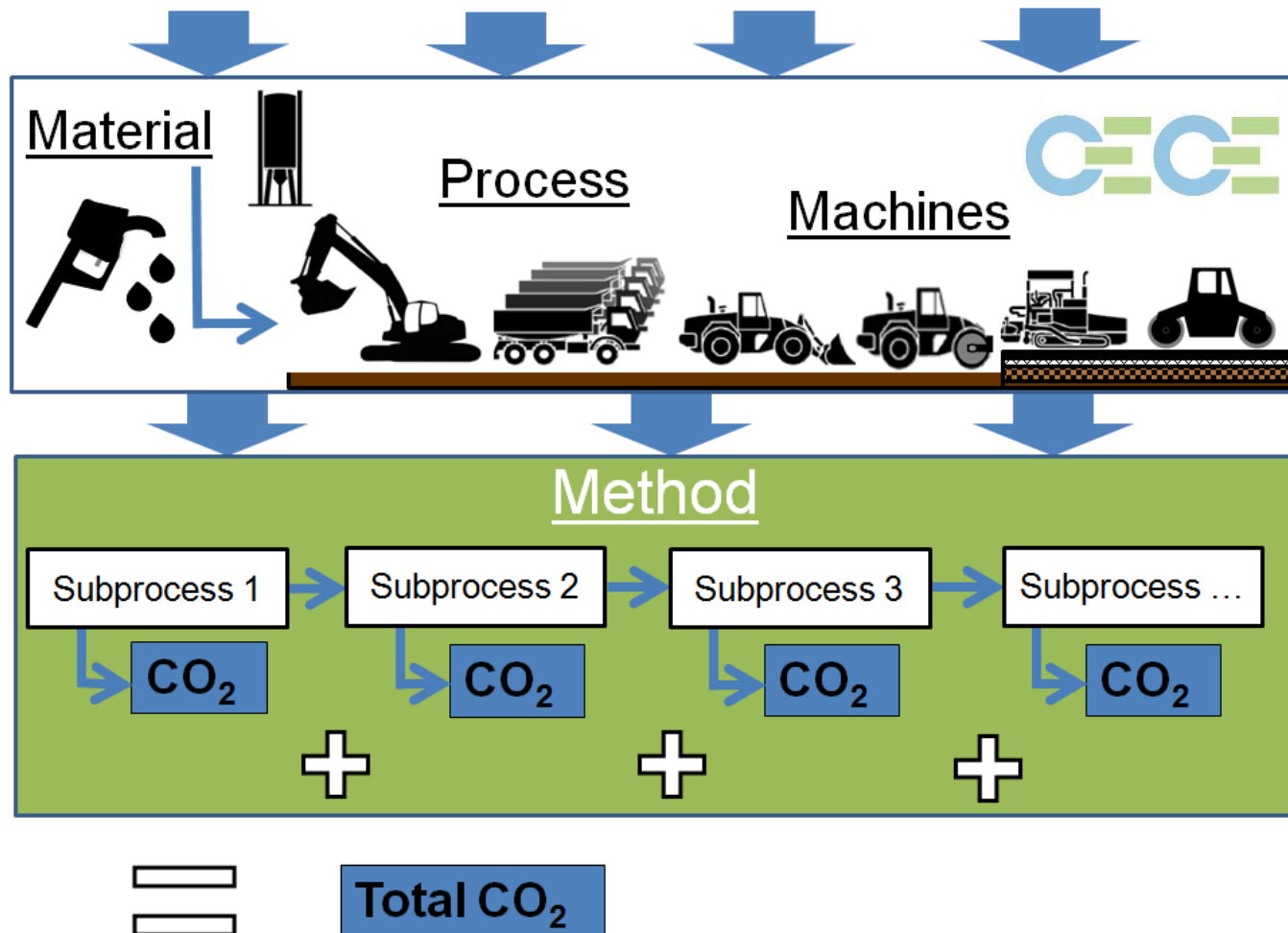
- Production of construction material
- Transport of material to and from the site
- Construction machines
- Production process of primary energy carrier (only from database)

Picture source: Liebherr & Wirtgen

I. > II. > III. > IV. > V.

I. CO₂- quantification method

A. CECE - CO₂ quantification method



Picture source: Liebherr & Wirtgen

I. > II. > III. > IV. > V.

II. Application on a representative example

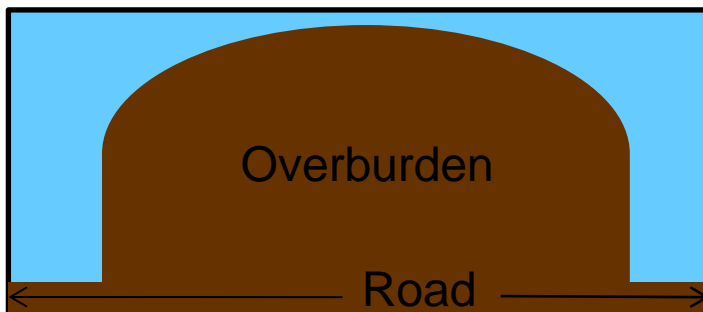
■ Proceeding:

- Application of the **method**
- For a **road construction**
- For the time scale **past (1990-2009) – present (2010-2013)- future (2014-2020)**

■ Representative example:

Construction of a road BK10 in Karlsruhe

Earthmoving



Road building



I. > II. > III. > IV. > V.

I. CO₂- quantification method

■ Background:

EU objective: reduction of CO₂ emissions in construction sites

■ Aim:

Show a market driven reduction of CO₂ emissions

■ Procedure:

A. Similar approach as **CEMA**  → convince EU

B. Develop a method to quantify
the **attained** and **potential CO₂-reduction**



II. Procedure for the CO₂ quantification

Determination of:

Earthmoving / Pavement

1. Work tasks
(e.g. earth moved / road type)
2. Conditions / Requirements
(e.g. soil class / thickness of the layers)
3. Construction site & working conditions
4. Material
5. Machines (on the construction site)
6. Number of machines
7. Distance driven by the machines

Machine efficiency



Process efficiency



Operation efficiency



Alternative energy sources

CO₂

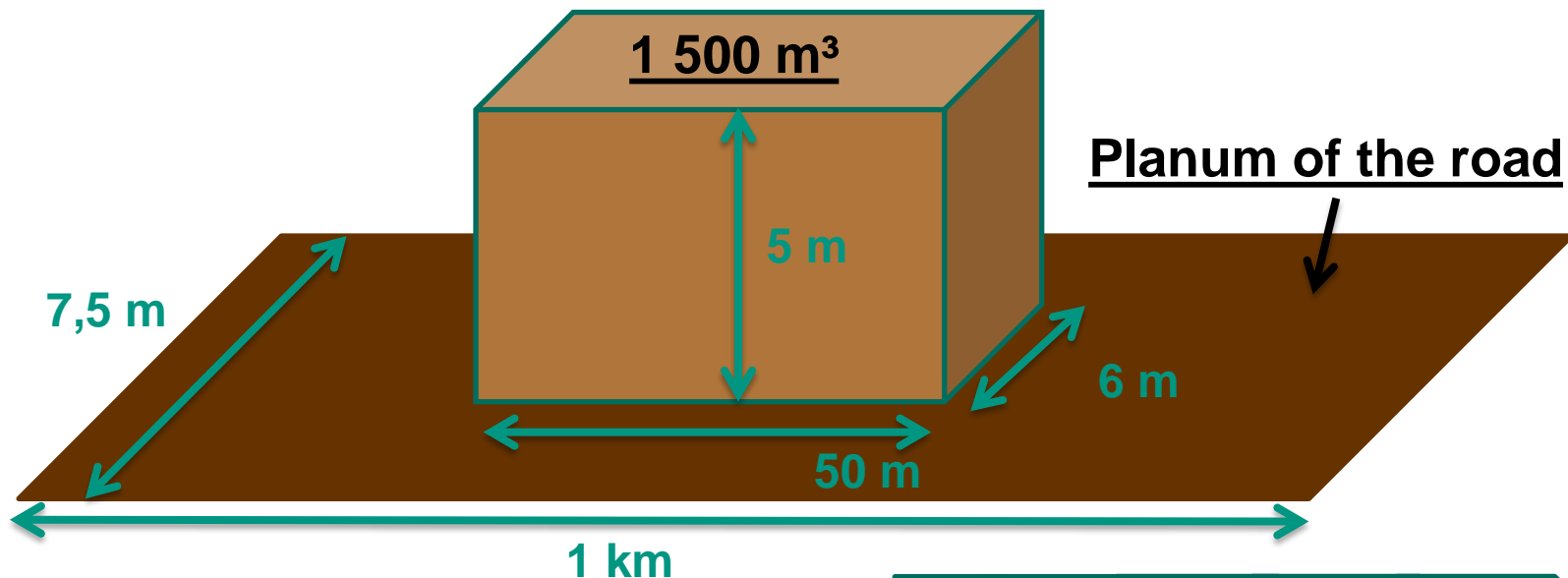
I. > II. > III. > IV. > V.

II. Application on the representative example

1. Work tasks & 2. Conditions / Requirements

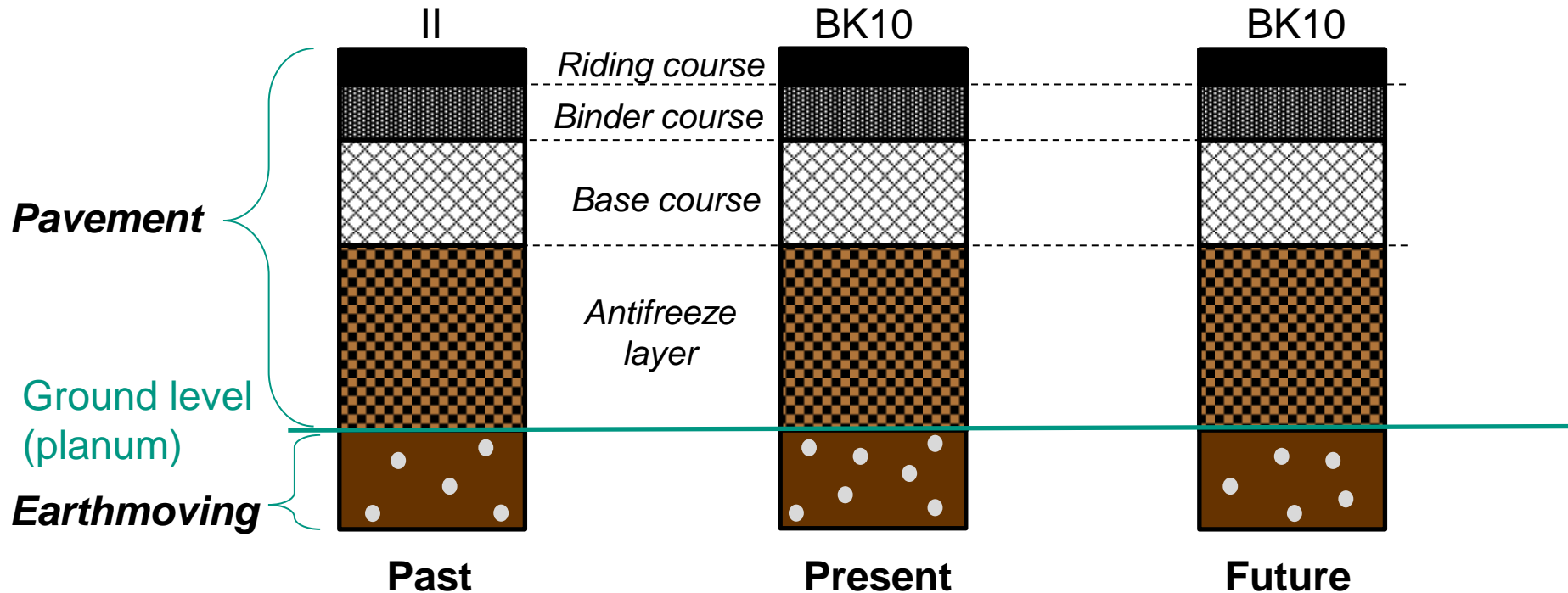
■ Adjustment of the representative example

- Soil: Brown earth & luvisol from wind & terrace sand (in Karlsruhe) ⁽¹⁺²⁾
 - ➡ No cohesive,
 - ➡ sand, gravel, silt, clay
 - ➡ **Soil class 3** (DIN 18300)



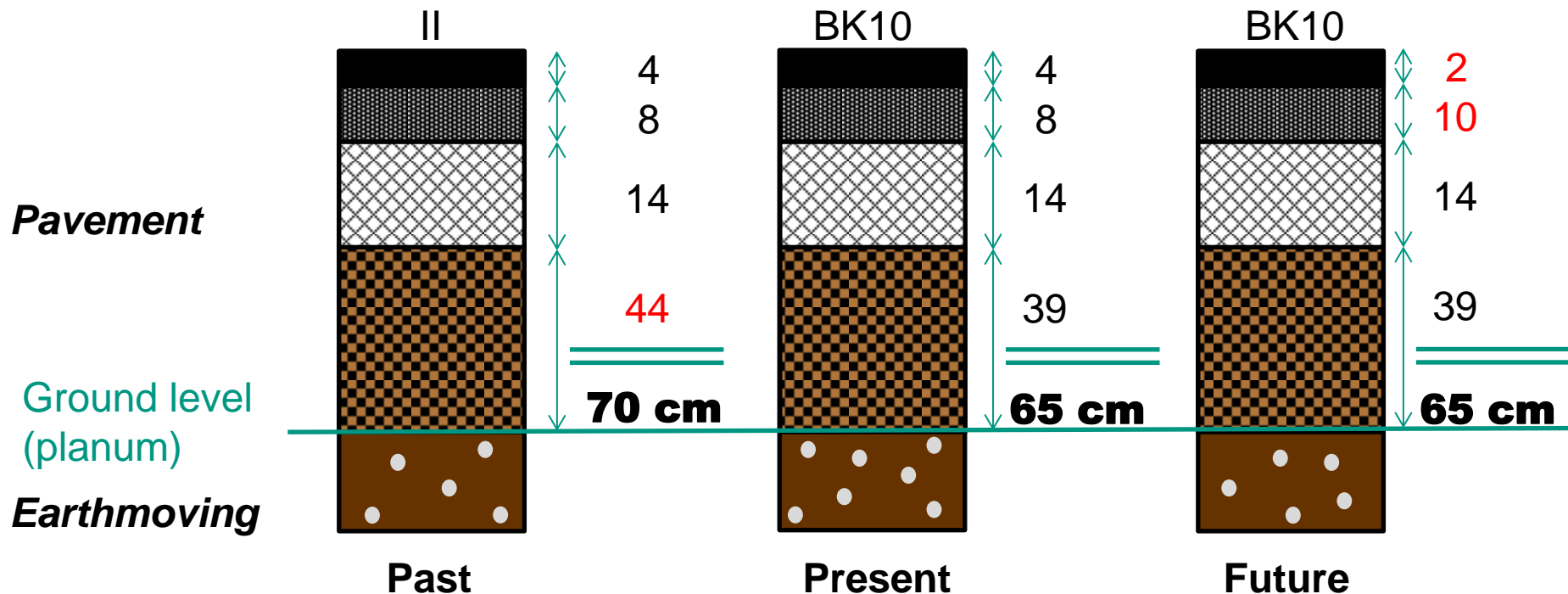
II. Procedure for the construction of a road

1. Determination of the road type



II. Procedure for the construction of a road

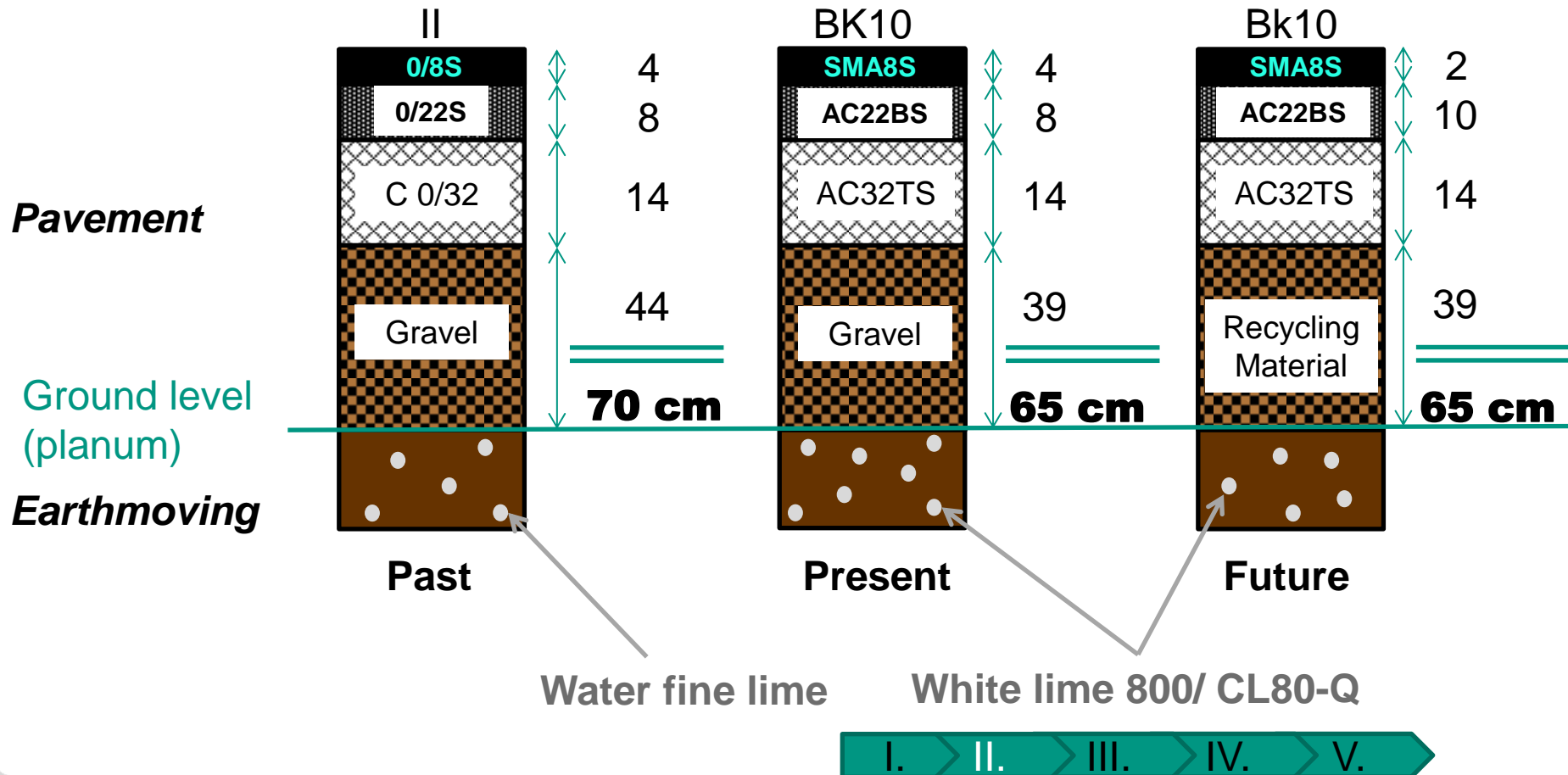
1. Determination of the road type & 2. Thicknesses of the layers



I. > II. > III. > IV. > V.

II. Procedure for the construction of a road

3. Material



II. Procedure for the construction of a road

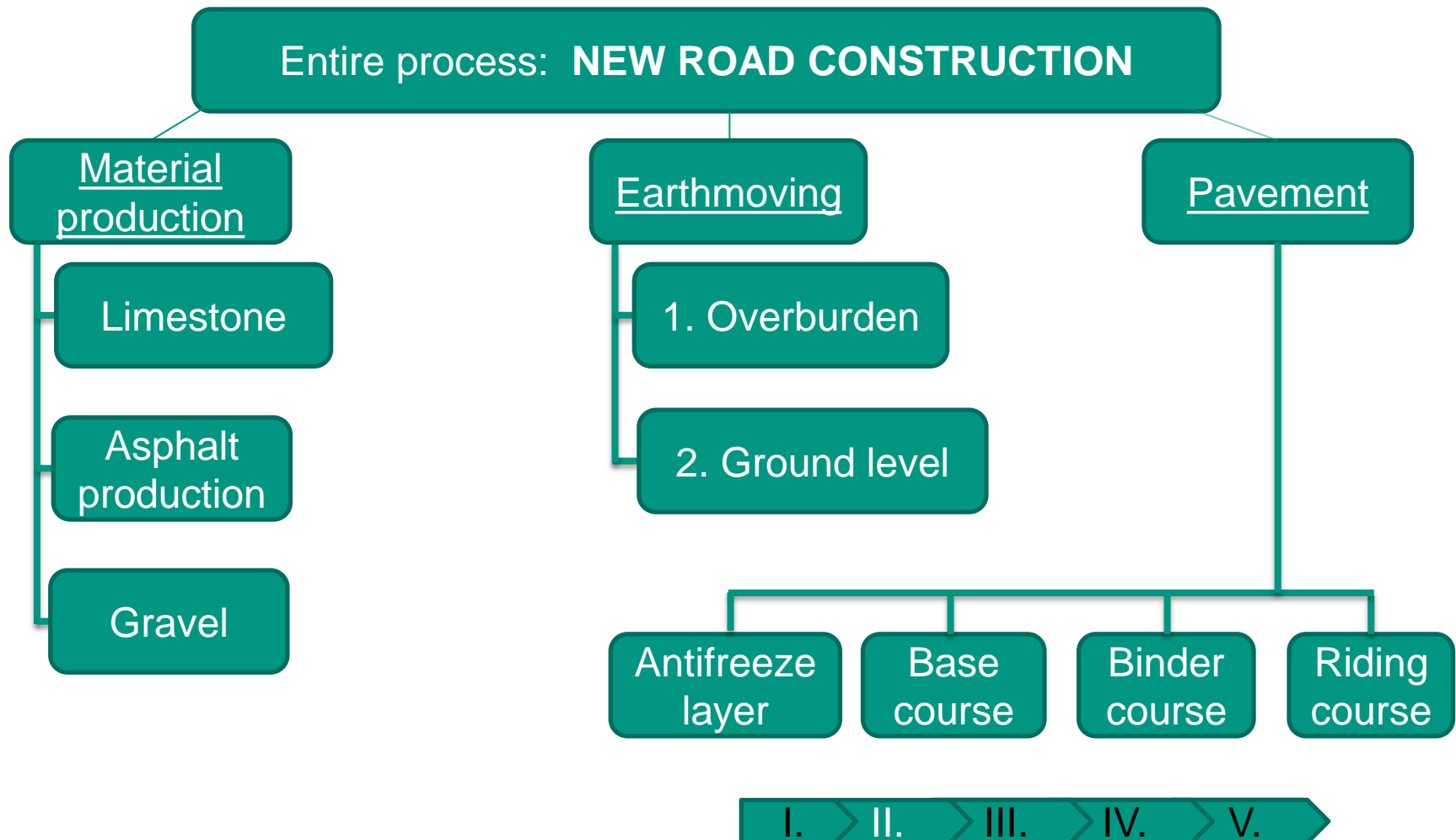
4. Machines

- Hydraulic excavator (25-27t ; 112-140 kW)
- Truck (265 kW)
- Crawler dozer (120 kW)
- Grader (142 kW)
- Vibratory roller (10-11,5 t ; 74 kW for asphalt ; 119 kW for earth)
- Limestone tank truck (41t ; 405 kW)
- Soil stabilizer (315 kW)
- Padfoot compactor (11,5 t ; 115 kW)
- Spreader (300 kW)
- Paver (127 kW)
- Material feeder (160kW)

I. > **II.** > III. > IV. > V.

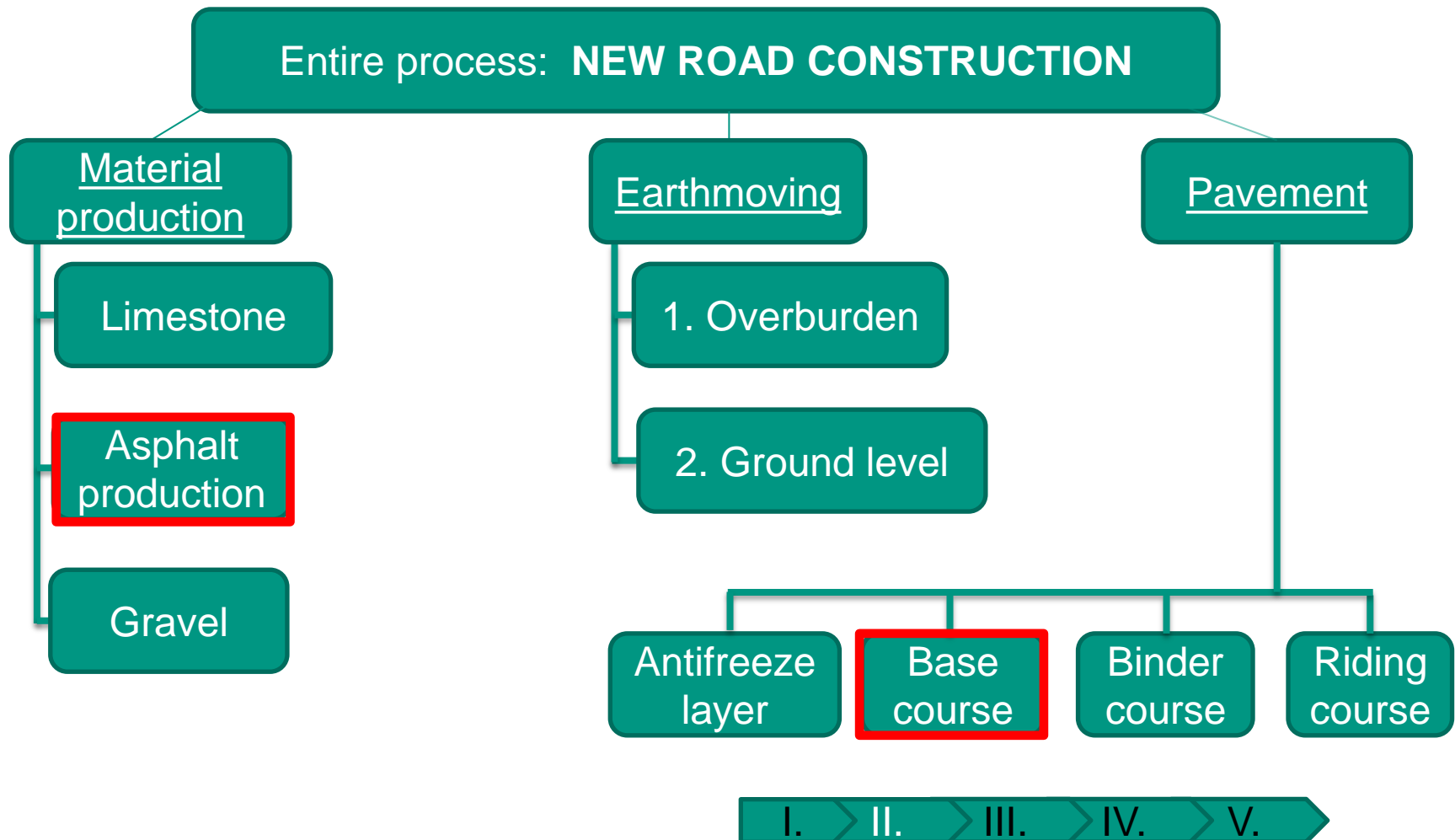
II. Procedure for the construction of a road

5. Process



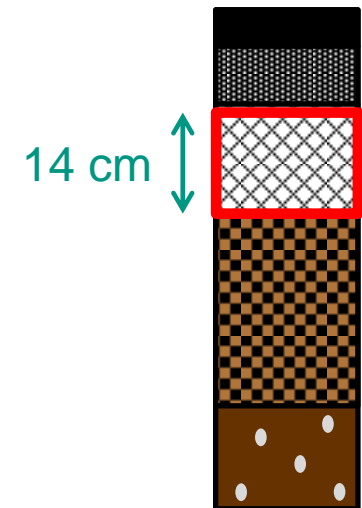
II. Procedure for the construction of a road

5. Process



III. Sample calculation: Asphalt production

| General information AC32TS | |
|----------------------------|---------------------------|
| Asphalt production | 46kg CO ₂ /t |
| Thickness | 0,14m |
| Total quantity | 1050m ³ |
| Density | 2312kg/m ³ (4) |
| Total weight | 2427t |



- Asphalt production:

$$46 \text{ kg CO}_2/\text{t} \times 2427 \text{ t} = 111,7 \text{ t CO}_2$$

III. Sample calculation: Base course



Pavement



Source: bauforum24.biz



Source: AMMANN

| Aim | 2. Base course | | | | |
|------------------|---|-----------|-------------------------------------|---------------|--|
| Process | <u>2.1 Pavement</u> | | | | |
| Subprocesses | Transport | Unloading | Paving | Precompaction | Compaction |
| Machines Type | Rear-dump truck 265 kW – 13m ³ | | Paver 127 kW – 7,5m width | | Tandem roller static 74kW 10t-11,5t |
| | | | | | Tandem roller dynamic 74kW 10t-11,5t |

Material
AC32TS



I. > II. > **III.** > IV. > V.

III. Sample calculation: Base course



Pavement



Source: bauforum24.biz



Source: AMMANN

| Aim | 2. Base course | | | | |
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| | | | | | Tandem roller dynamic 74kW 10t-11,5t |

Material
AC32TS



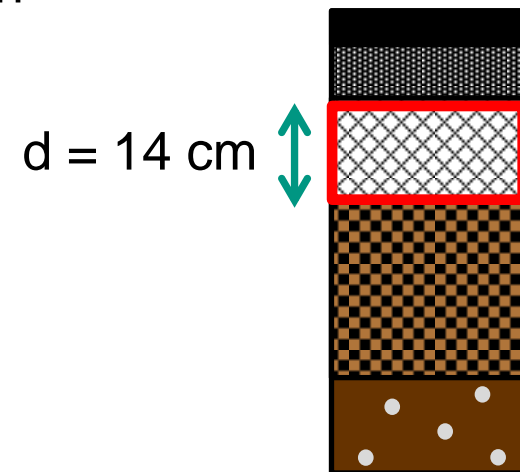
I. > II. > **III.** > IV. > V.

III. Sample calculation: Base course, paver

■ Asphalt quantity: 1050 m³

■ Paver data :

- Working velocity: $v_{\text{paver}} = 480 \text{ m/h}$
- Working width: $b' = 7,5 \text{ m}$
- Engine performance: $P_{\text{max}} = 127 \text{ kW}$
- Consumption: $b = 175 \text{ g/kWh}$



Paver data source (3) + Wirtgen group

I. > II. > III. > IV. > V.

III. CO₂ quantification basics for mobile machines

- CO₂ quantification emitted by mobile machines:

$$CO_2 = B \times (2,6 + 0,4)$$

$$CO_{2e} = B \times (2,6 + 0,6)$$

Emissions for diesel production ⁽⁶⁺⁷⁾:

0,4 kg CO₂/l_{diesel} or 0,6 kg CO_{2e}/l_{diesel}

CO₂ emissions for diesel combustion (CO₂~CO_{2e}) ⁽⁵⁾:

2,63 kg CO₂/l_{diesel}

- Total consumption for the subprocess : $B = P \times b \times t_i$

b = specific fuel consumption

- Performance: $P = 0,7 \times P_{max}$

P_{max} = maximal engine power

- Working time ⁽³⁾: $t_i = \frac{\text{Volume of material}}{Q_E}$

- Effective capacity ⁽³⁾: $Q_E = Q_B \times 0,75 \times 0,9$

Utilisation factor : 0,75

Factor for unforeseeable difficulties: 0,9

- Firm capacity ⁽³⁾: $Q_B = \frac{\text{nominal machine volume}}{\text{time}}$

III. Sample calculation: paver

- CO₂ quantification emitted by mobile machines:

$$CO_2 = B \times (2,6 + 0,4) = 0,177 \text{ t}$$

$$CO_{2e} = B \times (2,6 + 0,6) = 0,184 \text{ t}$$



- Total consumption for the subprocess: $B = P \times b \times t_i = 57,9 \text{ l}$
- Performance: $P = 0,7 \times P_{max} = 88,9 \text{ kW}$
- Working time: $t_i = \frac{\text{Volume of material}}{Q_E} = 3,1 \text{ h}$
- Effective capacity: $Q_E = Q_B \times 0,75 \times 0,9 = 340 \text{ m}^3/\text{h}$
- Firm capacity: $Q_B = b' \times v_{paver} \times d = 504 \text{ m}^3/\text{h}$

III. Sample calculation: Base course



Source: bauforum24.biz

Pavement



Source: AMMANN

| Aim | 2. Base course | | | | |
|---------------|---|-----------|--|---------------|---|
| Process | 2.1 Pavement | | | | |
| Subprocesses | Transport | Unloading | Paving | Precompaction | Compaction |
| Machines Type | Rear-dump truck 265 kW – 13m³ 8,99 t CO₂ | | Paver 127 kW – 7,5m width 0,177 t CO₂ | | Tandem roller static 74kW 10t-11,5t 0,093 t CO₂ |
| | | | | | Tandem roller dynamic 74kW 10t-11,5t 0,291 t CO₂ |

Material
AC32TS
111,7 t CO₂

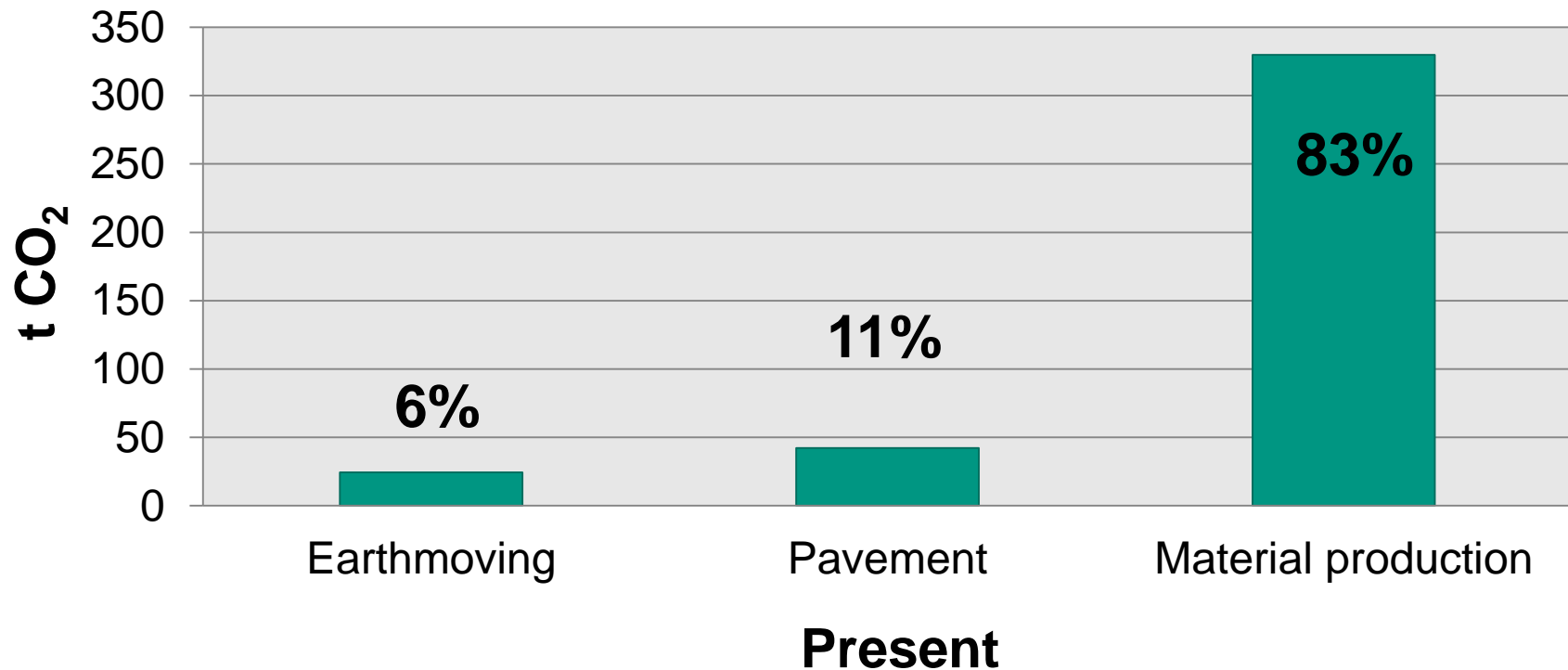
Total: 121,3 t CO₂

I. > II. > III. > IV. > V.

IV. Results

IV. Results: differences between *earthmoving - pavement - material*

CO₂ emissions for the new road construction *CO₂ quantification out from Q_{AE}- effective performance data*



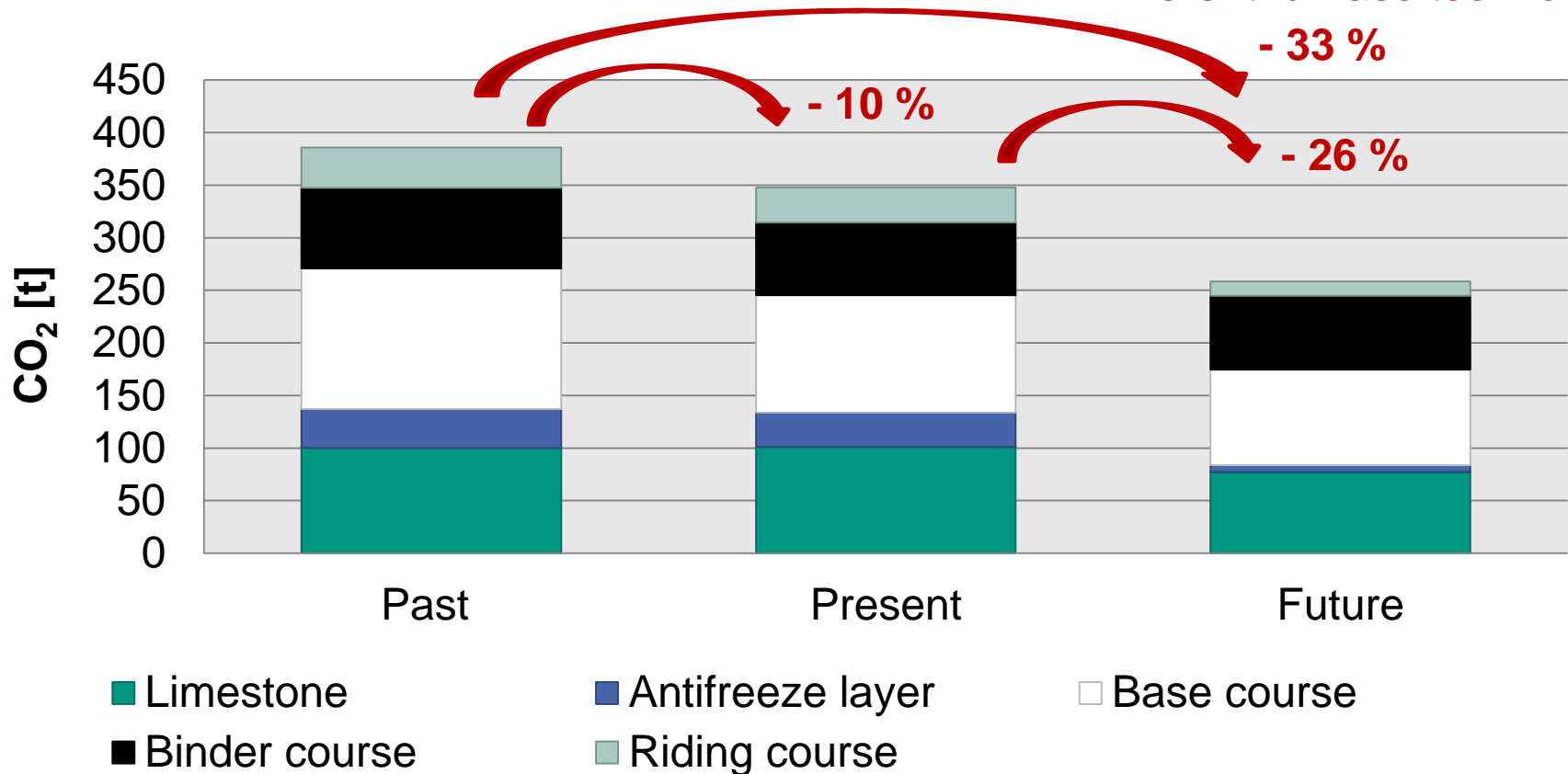
I. > II. > III. > IV. > V.

IV. Results: Material production

CO₂ emissions for material

Reduction:

- Less fuel
- 30% recycling material
- Different furnace technology



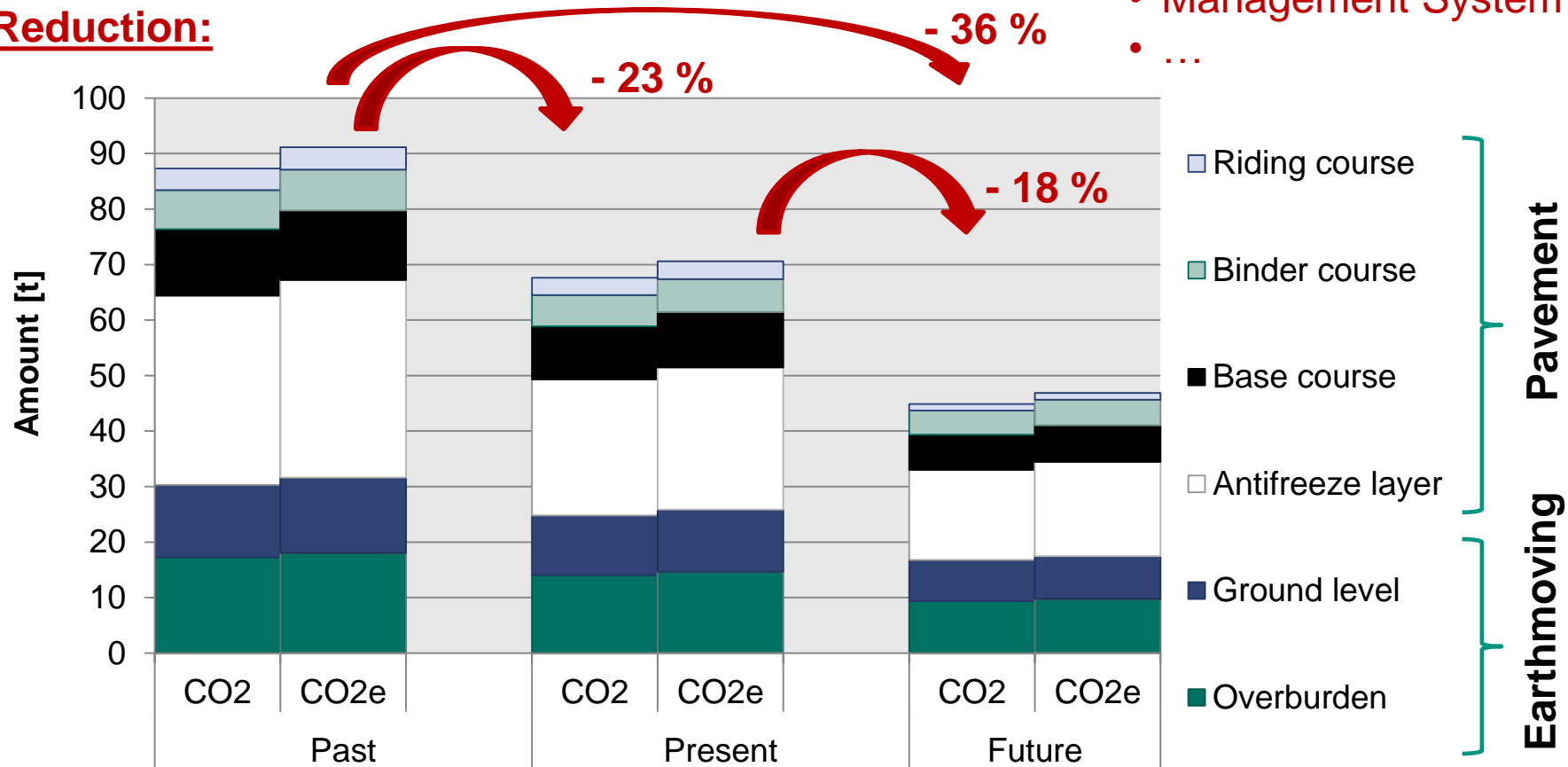
I. > II. > III. > IV. > V.

IV. Results: job-site processes

Machine efficiency: lower fuel consumption

Reduction:

- Common rail injection
- Ecomode
- Management System
- ...



I. > II. > III. > IV. > V.

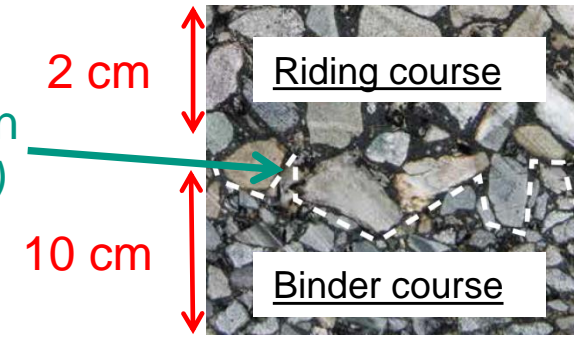
IV. Results: Influences of the 4 pillar approach on a simulation example

IV. Results: Simulation example

- Operation efficiency: 10% better site/working conditions
 ➔ Utilisation factor: 0,75 ➔ 0,85
- Process efficiency:
 1. Same truck capacity with 10 % less trucks: e.g. 33 ➔ 30 trucks
 2. **“Hot on Hot”**
 - High interdigitation
 - Different material ratio
 - Different machines:
 - “+ 1 paver ”
 - + 1 material feeder
 - 2 rollers



High interdigitation
(=dt. Verzahnung)



Source: Vögele (Wirtgen Group)



Machine efficiency: lower fuel consumption



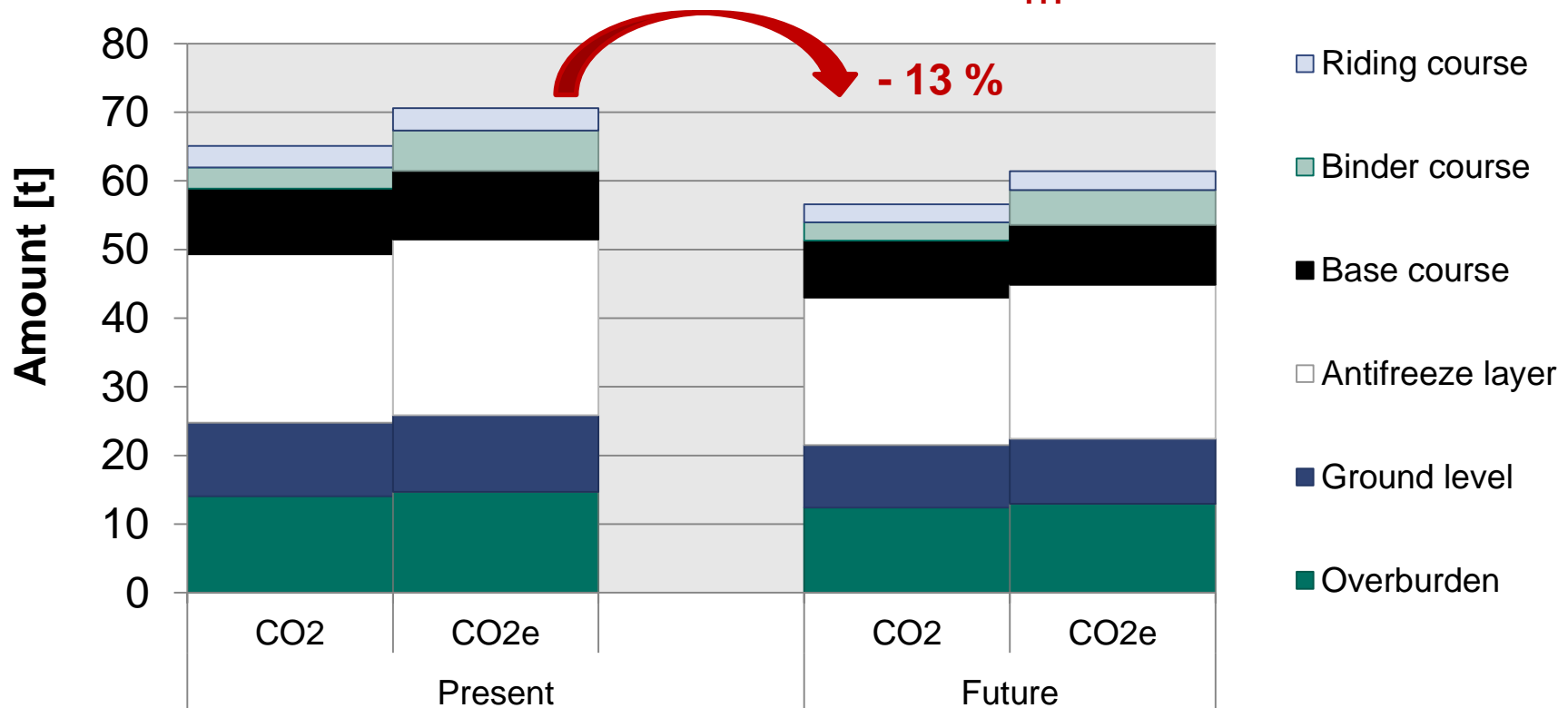
IV. Results: Influences of the 4 pillar approach

■ Only operation efficiency

Operation efficiency

Utilisation factor: 0,75 → 0,85

- Tyre pressure control
- Correct settings
- Driving cycle amelioration
- ...



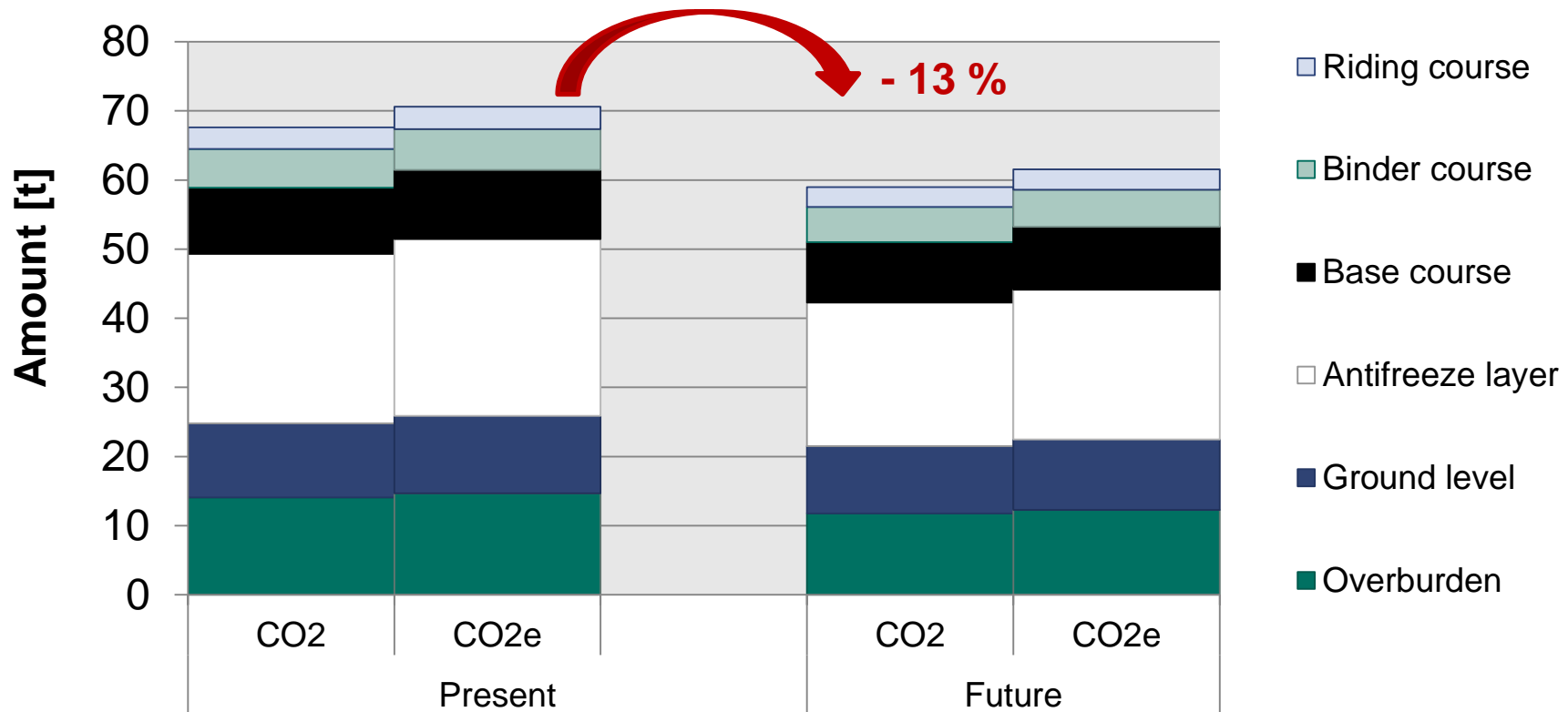
I. > II. > III. > IV. > V.

IV. Results: Influences of the 4 pillar approach

■ Only process efficiency

Process efficiency:
10 % less trucks: e.g. 33 → 30 trucks

- Lower fuel consumption
- Bigger Volume
- ...

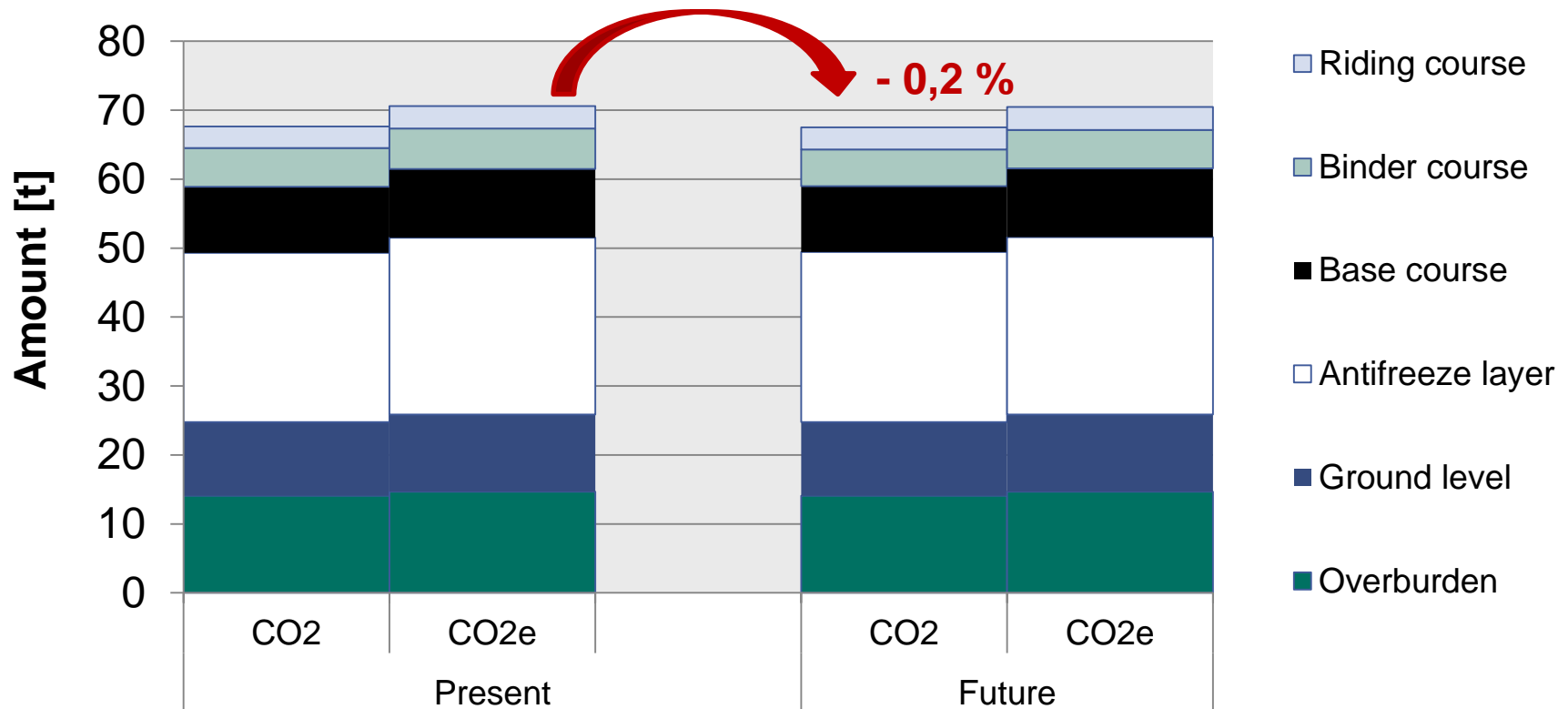


IV. Results: Influences of the 4 pillar approach

- Only process efficiency (not material)

Process efficiency: only “Hot on Hot”

- + 1 material feeder
- 2 rollers



I. > II. > III. > IV. > V.

V. Conclusion

■ Summary

- Elaboration of the method
- Application on a new road construction of type BK10
- Identification of the **material & processes & machines**
- CO₂ quantification & CO₂ attained and potential reduction

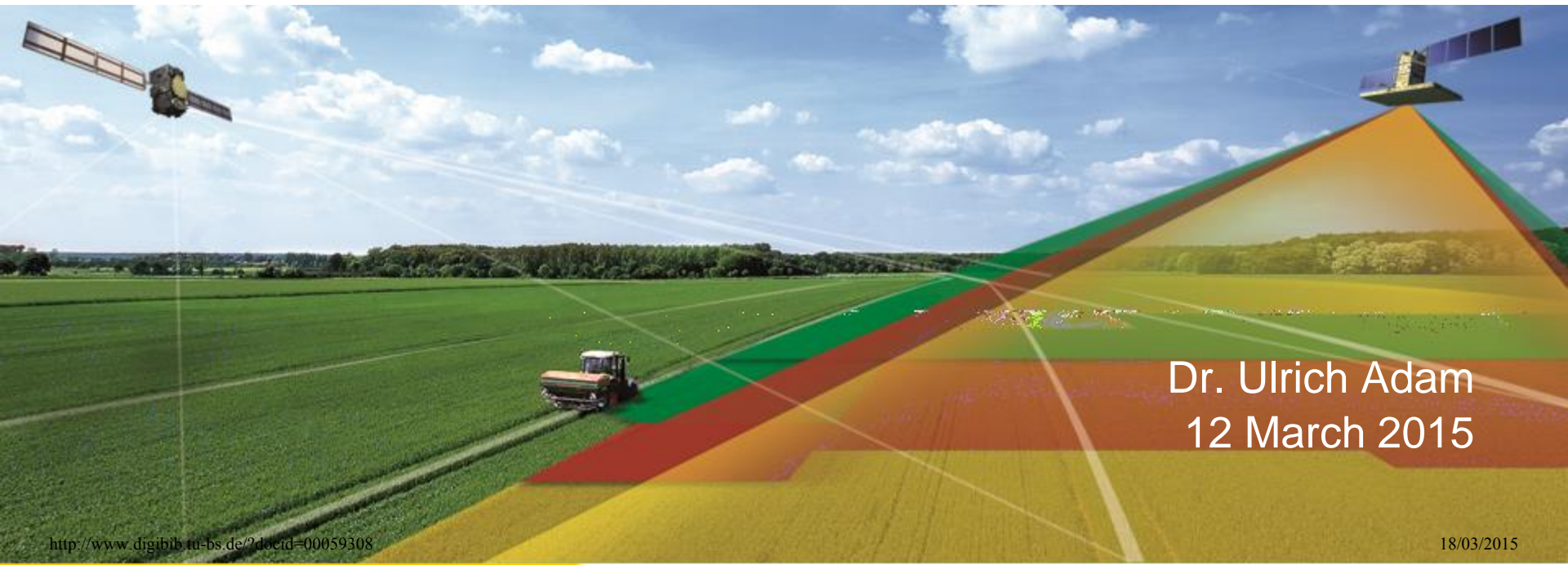
| <u>Machine efficiency</u> | Attained CO ₂ reduction 1990-2013 | Potential CO ₂ reduction 1990-2020 |
|---------------------------|---|--|
| Job-site processes | 23 % | 36 % |
| Material | 10 % | 26 % |

I. > II. > III. > IV. > V.

List of references

- (1) Solum, Büro für Boden + Geologie; *Landschaften und Böden im Regierungsbezirk Karlsruhe*; Regierungspräsidium Karlsruhe; Stuttgart; p.14
- (2) X. Schuler; *Leitlinie: Zur Festlegung der Überdeckungen von Trinkwasserleitungen in Baden-Württemberg*; INTECS Engineering Services, EnBW Regional AG & Ministerium für Umwelt und Verkehr Baden Württemberg; Stuttgart; p.13
- (3) Manfred Hoffmann, Thomas Krause et al.; *Zahlentafeln für den Baubetrieb*; 8. Edition; 2011; Vieweg + Teubner Verlag; ISBN 978-3-8348-0934-6
- (4) Forschungsgesellschaft für Straßen- und Verkehrswesen (FGSV), Arbeitsgruppe Asphaltbauweisen; *ZTV Asphalt-StB 07/13*; Edition 2007/ Version 2013
- (5) Bayerisches Landesamt für Umwelt (LfU); *Leitfaden für effiziente Energienutzung in Industrie und Gewerbe*; 2. Edition; November 2009; p.40
- (6) R. Edwards, J. Larivé et al.; WELL-TO-TANK Appendix 1 – Version 4a; European Commission, Joint Research Centre, Institute for energy and Transport
- (7) R. Edwards, J. Larivé et al.; WELL-TO-TANK Appendix 2 – Version 4a; European Commission, Joint Research Centre, Institute for energy and transport

CO₂: We need smart regulation for mobile machines



Dr. Ulrich Adam
12 March 2015

Roadmap

1. General theory: what is smart regulation?
2. General practice: can EU regulatory approaches be considered smart?
3. Specific theory: what do we want the regulators to do on CO2 mitigation in agriculture?
4. Specific practice: what are regulators doing on CO2 mitigation in agriculture?
5. Our task: what can we do to get it right?

1. What is smart regulation?



What is smart regulation?

Traditional industry view/EU 2020 Strategy

- ▶ **Reduce** administrative burden & net cost of EU regulation for businesses
- ▶ **Assess** thoroughly the impact of legislation, ideally BEFORE legislating and regularly review existing legislation
- ▶ **Repeal** and/or simplify existing legislation, don't regulate unless absolutely necessary

Smart Regulation 2.0: behavioural science dimension/‘nudging’

- ▶ Include behavioural insights in the design of regulatory proposals
- ▶ Awareness “that regulation cannot work effectively or efficiently if regulators do not consider how people respond” (A. Alemanno)
- ▶ Design policies that better reflect how people really behave, not how they are assumed to behave.

2. General practice: can the typical EU regulatory approach be considered smart?



Diesel engine emissions – not so smart regulation?

► Impact on industry

- Additional cost burden
- Impact thoroughly assessed? Might other approaches not have delivered better results (roads not taken)?
- Law of diminishing returns: long line of EU regulation...what's next?

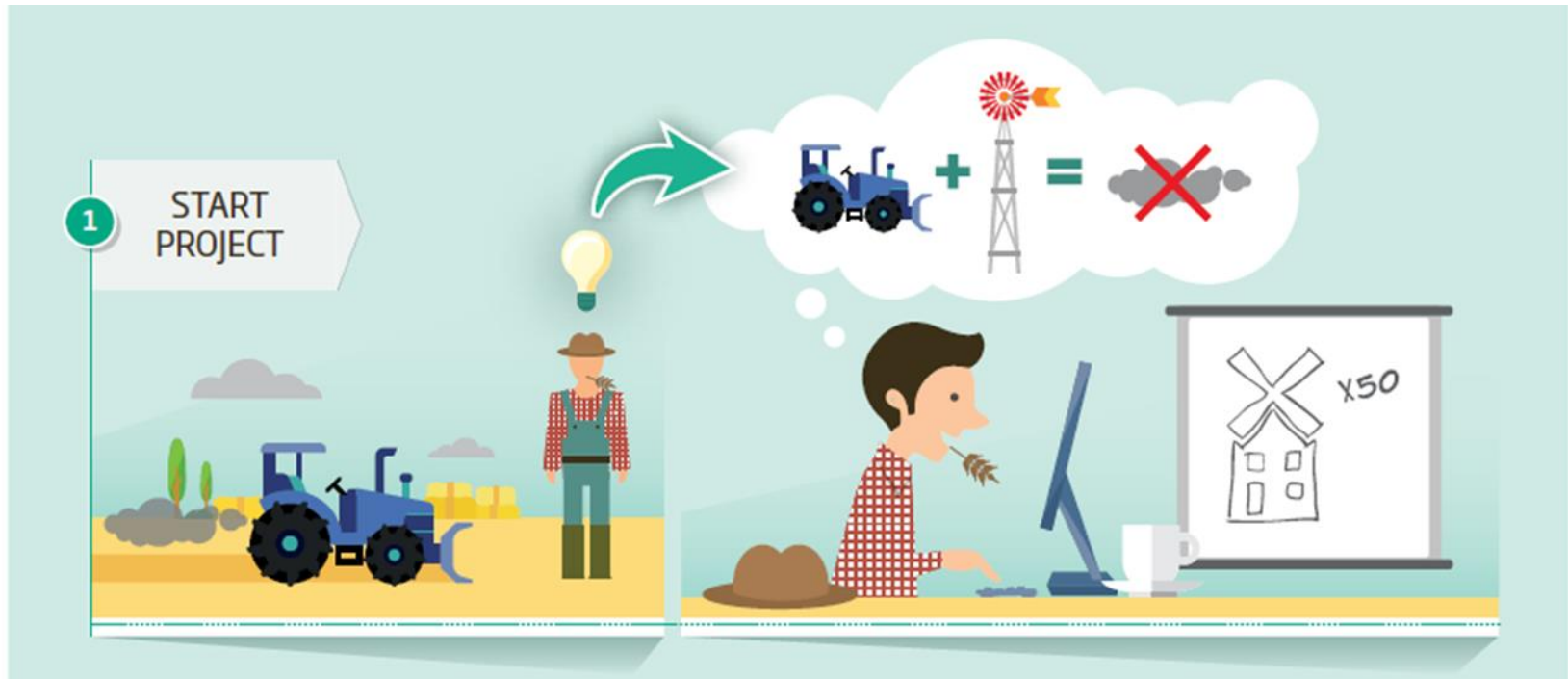


► Behavioural science dimension

- Where is the incentive for users? How do farmers respond (e.g. chip-tuning)???
- GHGH mitigation options in farming only accepted *'if they result in positive income effects'*! (EU JRC report, p.5)

A modern fairy tale from Brussels – 1

Once upon a time, there was a farmer who wanted to replace diesel engine emissions with clean wind energy....



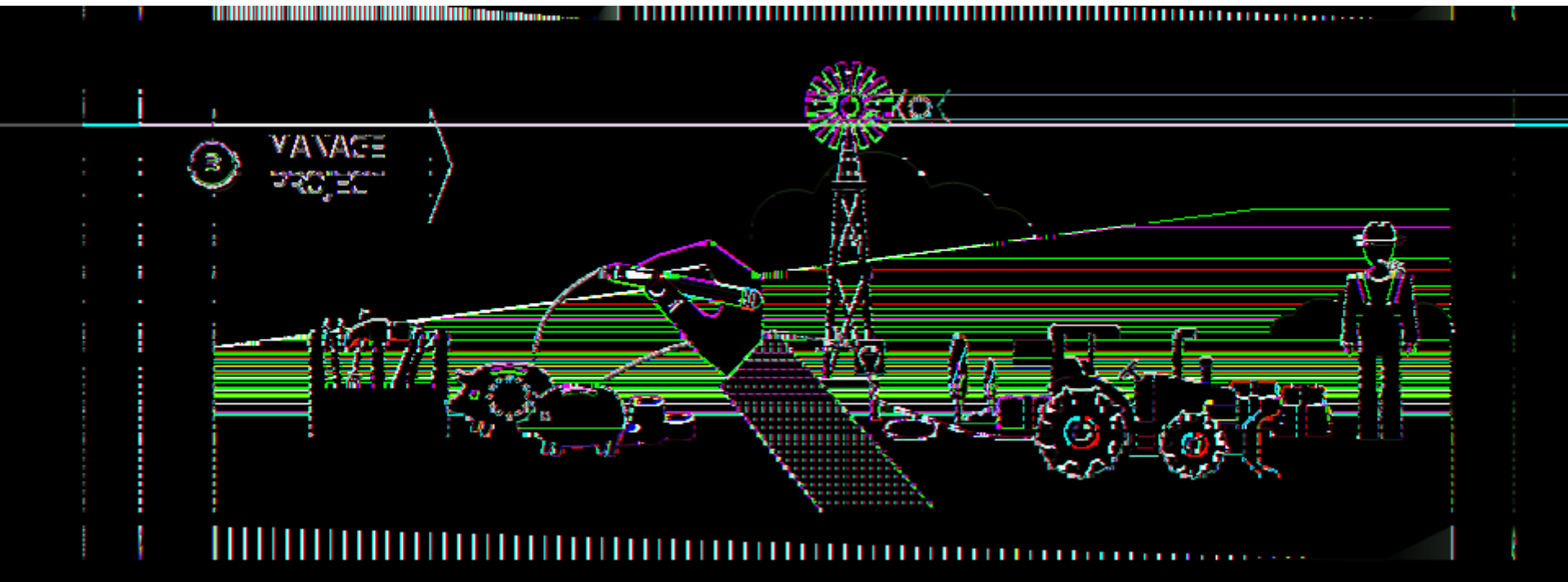
A modern fairy tale from Brussels – 2

So he took up his own cash and applied for EU funding...



A modern fairy tale from Brussels – 3

...and solved the problem! Tractors now run on clean electric wind energy!



The threat of regulator's naïveté: *'I have seen the future and it works'*

▶ **Dramatically overestimating**

- ▶ user motivation/pull effect on demand
- ▶ investment capacity of user
- ▶ Regulatory push power to drive change

▶ **Grossly underestimating**

- ▶ required R&D investment (of industry)
- ▶ real change actors (in this case, industry)
- ▶ Multiple practical problems along the way...

▶ **Reverse logic at its very best! Great theory, BUT...**

- ▶ No real pull demand from the user
- ▶ Difficult to create push effects without cost drawbacks on industry
- ▶ Solution? Fantasizing about a strong [sic!] push [sic!] effect from the user???

A fresh start for smart regulation?



“I want a European Union that is bigger and more ambitious on big things, and smaller and more modest on small things.”

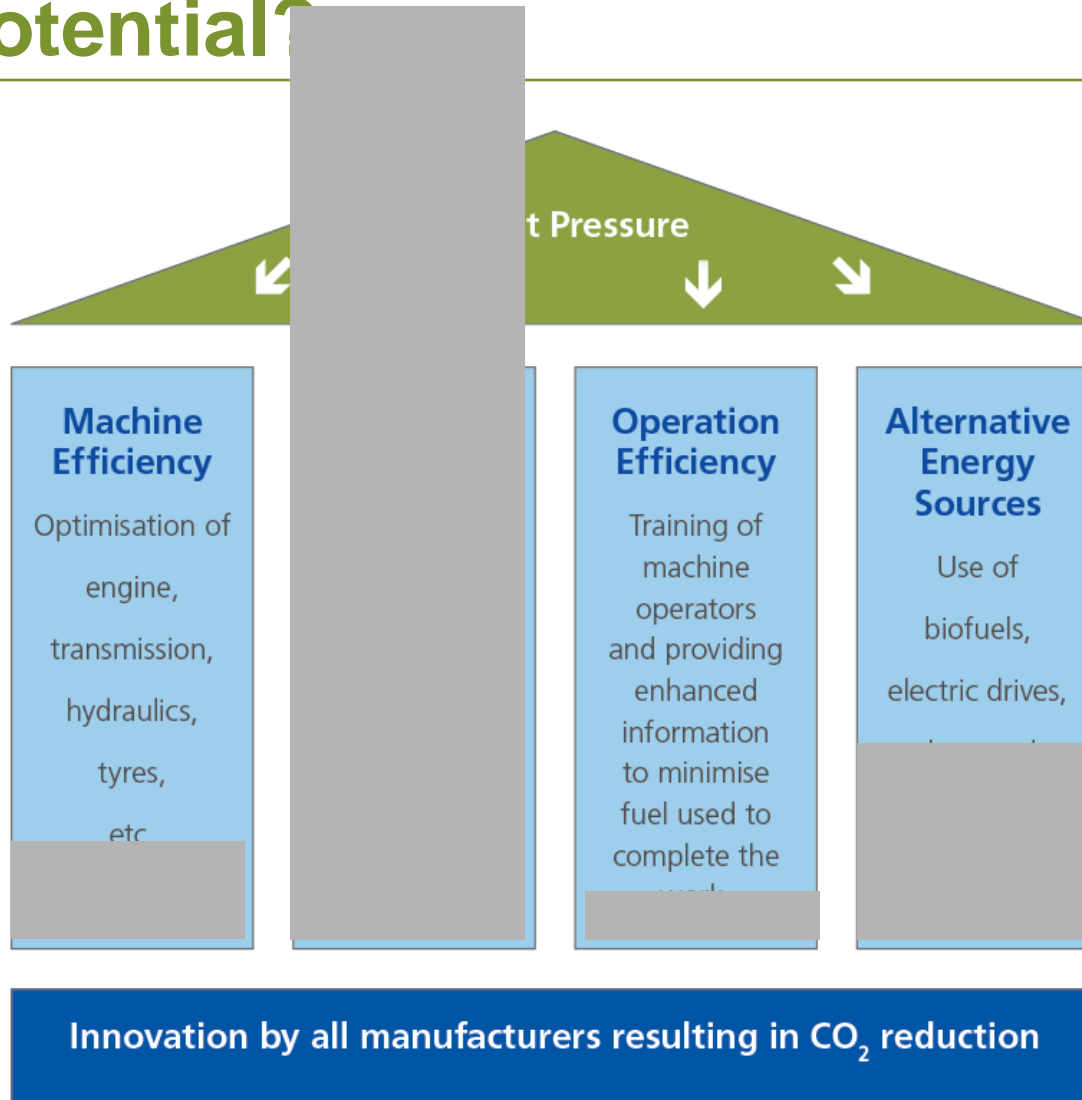
BUT:

- ▶ Will EU regulators really be ambitious/courageous enough to make strategic trade-offs?
- ▶ OR simply continue on a ‘one-size-fits-all’ and ‘every-little-bit-counts’ approach?
- ▶ Is the EU Commission’s scattered internal organisation fit-for-purpose for an integrated, comprehensive task, such as smart, comprehensive CO2 reduction measures?

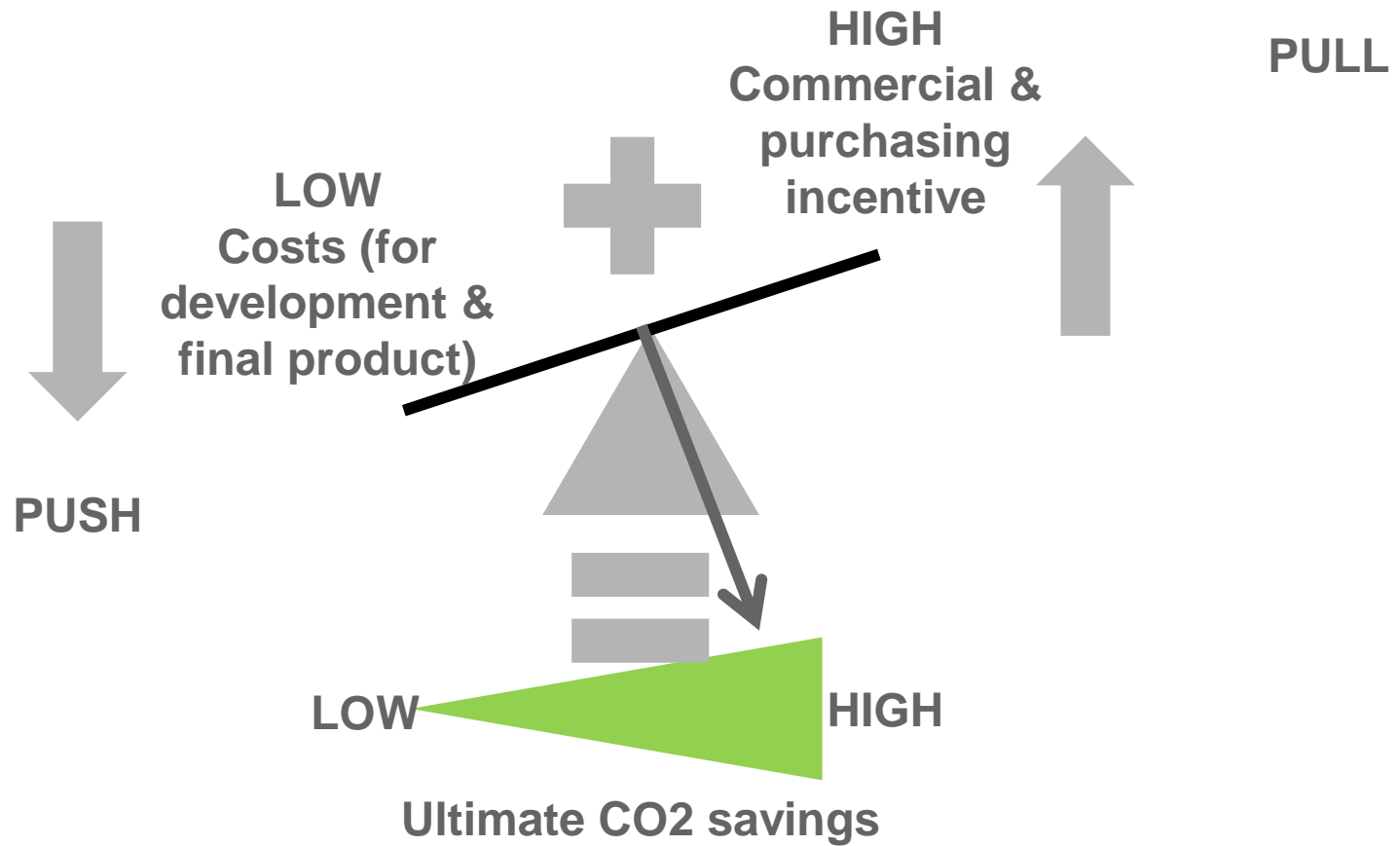
3. Specific theory: what do we want the regulators to do on CO2?



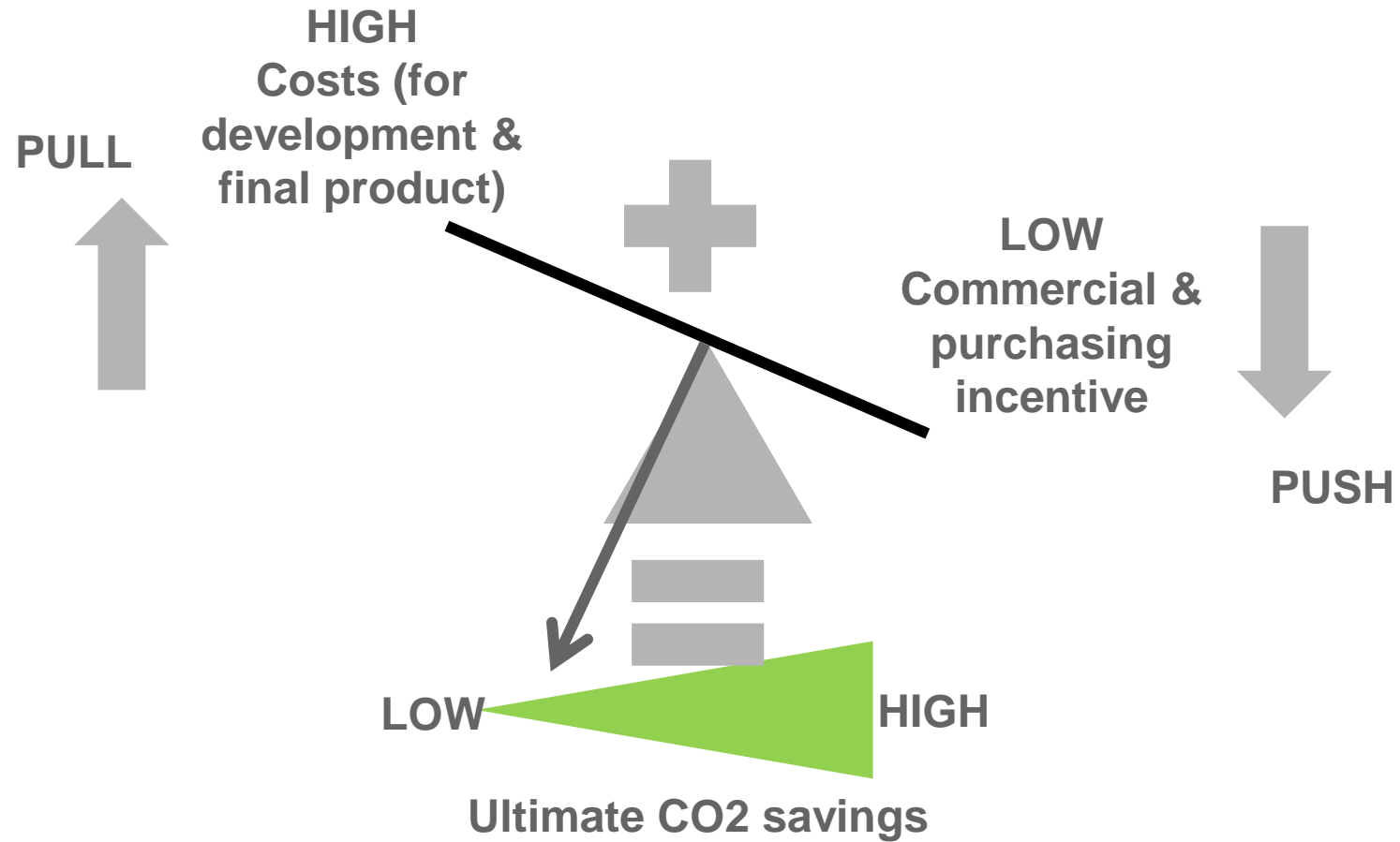
Which of the Pillars offers the biggest CO₂ saving potential?



Regulatory best case



Regulatory worst case



Regulatory options – what is to be done?

- ▶ Define regulatory scope (small vs. comprehensive)
- ▶ Define regulatory measures (soft vs. hard)
- ▶ 3 scenarios

Regulatory options for agriculture – small scope, soft measures (light touch, no pain)

► **Soft pull from users:**

- Ag machinery: top investment priority of EU farmers is new equipment...
- ...so why not think of incentive schemes to support investment in new machines and drive up replacement rates (high reduction potential)
- Regulatory tools: tax brakes (national level) CAP payments (EU)

► **Soft push on producers:**

- Increase funding for machinery innovation and research (H2020, EIP etc. national programmes)

► **Soft control mechanism:**

- Monitor progress towards voluntary targets.

► **Politically feasible? Really enough? Probably not...**

Regulatory options for agriculture – comprehensive/systemic scope, ‘big game’

*All GHG emissions related
to agricultural production
and activity!*

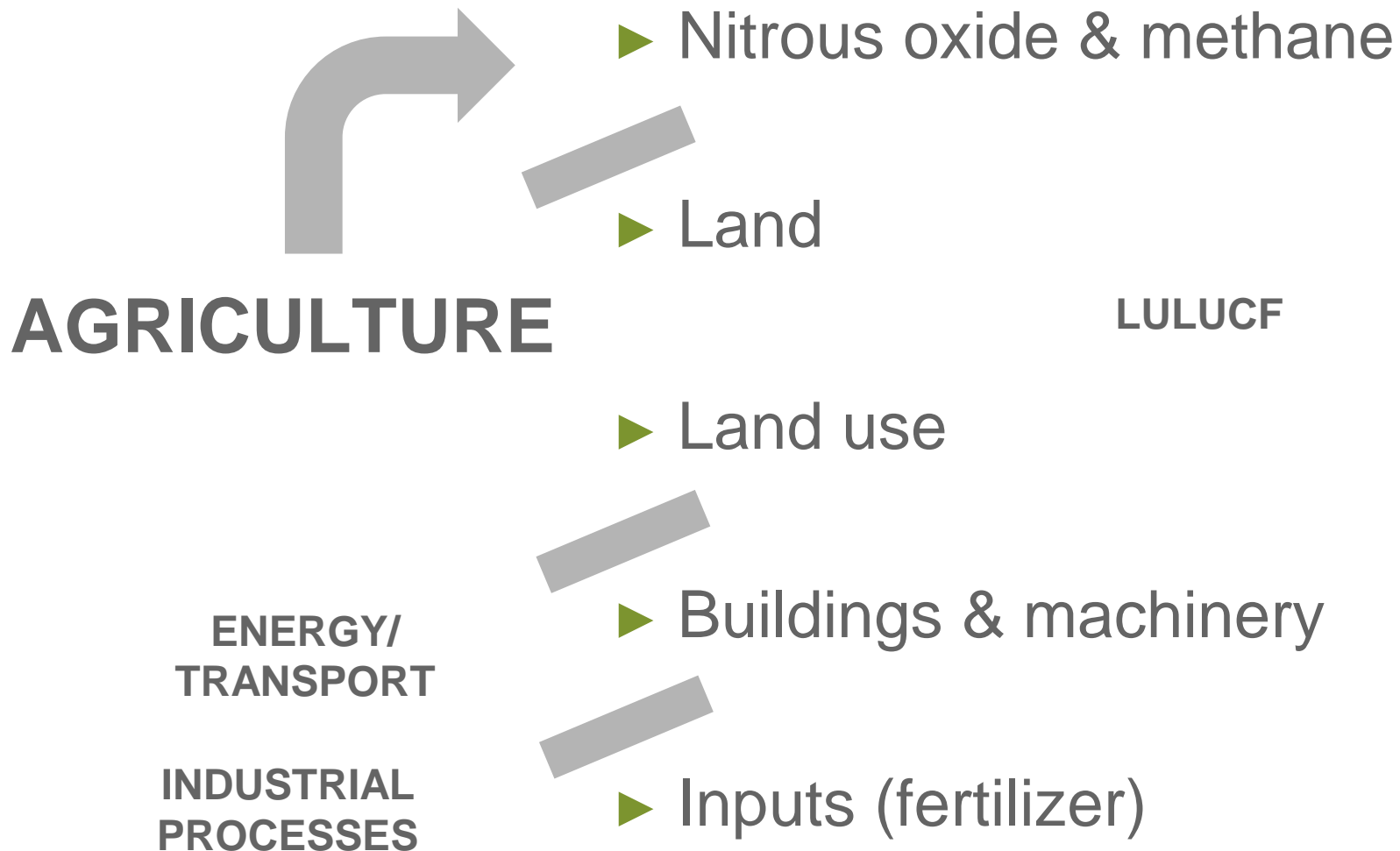
AGRICULTURE

- ▶ Nitrous oxide & methane
- ▶ Land
- ▶ Land use (LULUCF)
- ▶ Buildings & machinery
- ▶ Inputs (fertilizer)

4. Specific practice: what are the regulators doing on CO2 mitigation in agriculture?



Regulatory options for agriculture – the ‘scattered game’ (divide & rule)



J R C T E C H N I C A L R E P O R T S

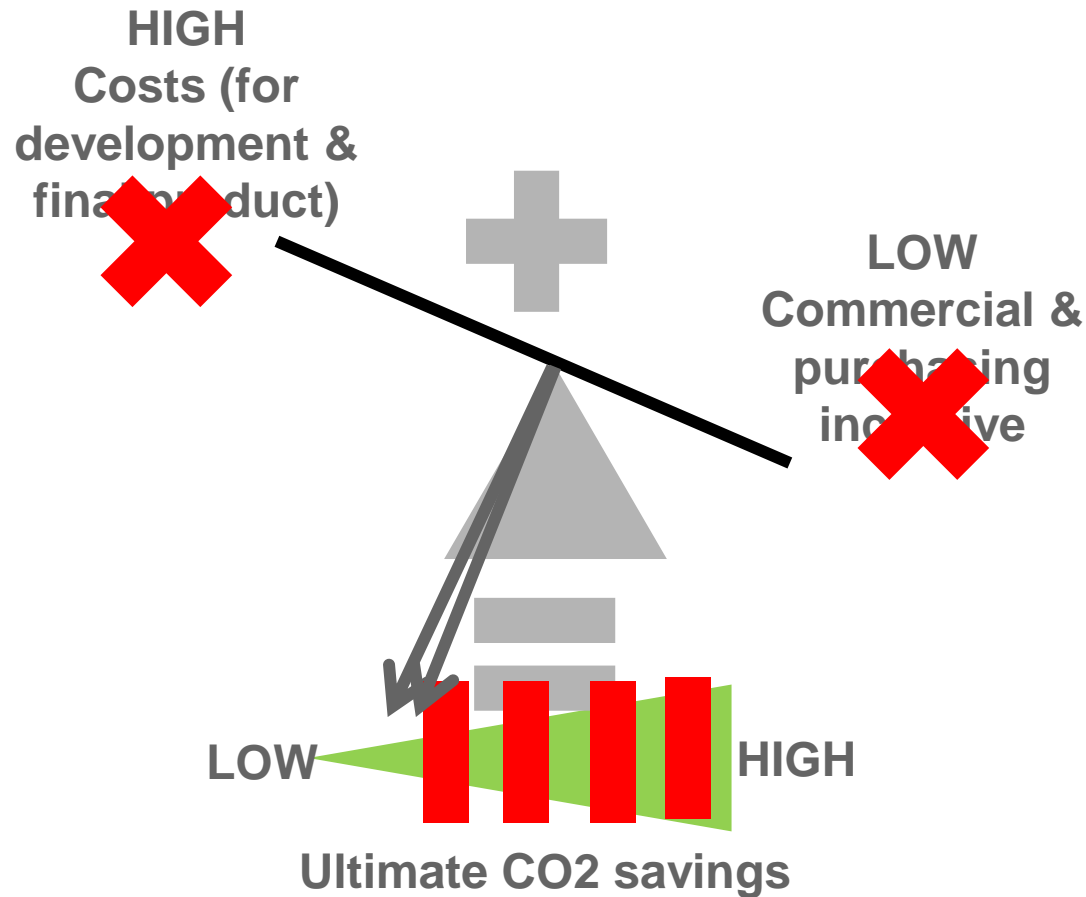


An economic assessment of GHG mitigation policy options for EU agriculture

Mission impossible?

- *The study follows the Common Reporting Format (CRF) of the United Nations Framework Convention on Climate Change (UNFCCC), where the source category 'agriculture' only covers the emissions of nitrous oxide and methane. According to the CRF, emissions (and removals) of carbon dioxide (CO₂) from land use, land-use change and forestry (LULUCF) activities as well as CO₂ emissions related to energy consumption at farm level (e.g. in buildings and machinery use) or to the processing of inputs (e.g. mineral fertilizers) are attributed to other sectors and hence, unless specifically indicated otherwise, not considered in the report at hand.*

Regulatory worst case – scattered approach & loss of wider push-pull connections



5. Our task: what can we do to get it right?



CO2 reductions in agriculture: need to follow a smart, comprehensive regulatory approach

- ▶ GHG reduction approaches in agriculture should start with a comprehensive view and work backwards from there, rather than rushing blindly to scattered regulation of specific sub-sectors/aspects (otherwise, risk of high-cost/low-impact regulation)
- ▶ Still, sub-sectors need to contribute to GHG reductions in agriculture in their own right. This is acceptable provided the overall equation makes sense and spill-over/trickle down effects are duly considered
- ▶ Following target definition, regulatory approaches should start with soft, voluntary measures before gradually moving to 'harder' interventions on a need-by-need basis

Smart, comprehensive GHG reduction re-regulation in agriculture: practically feasible?

Yes..

- ▶ ...and it's already happening (market-based dynamics) with CO2 LCAs for food products (push from supermarket chains)
- ▶ Farming in Europe is tightly regulated and sizeable chunks of public money are attached to it (a regulator's dream scenario for exerting a strong push effect)

But...

- ▶ Virtually all ag stakeholders are strongly opposed
- ▶ Future for agriculture is a delicate, 'toxic' debate marked by ideological turf wars
- ▶ IPCC classification and regulator's (European Commission's) default way of working (organigramme) is to slice & dice the problem and follow a scattered approach (divide and rule)

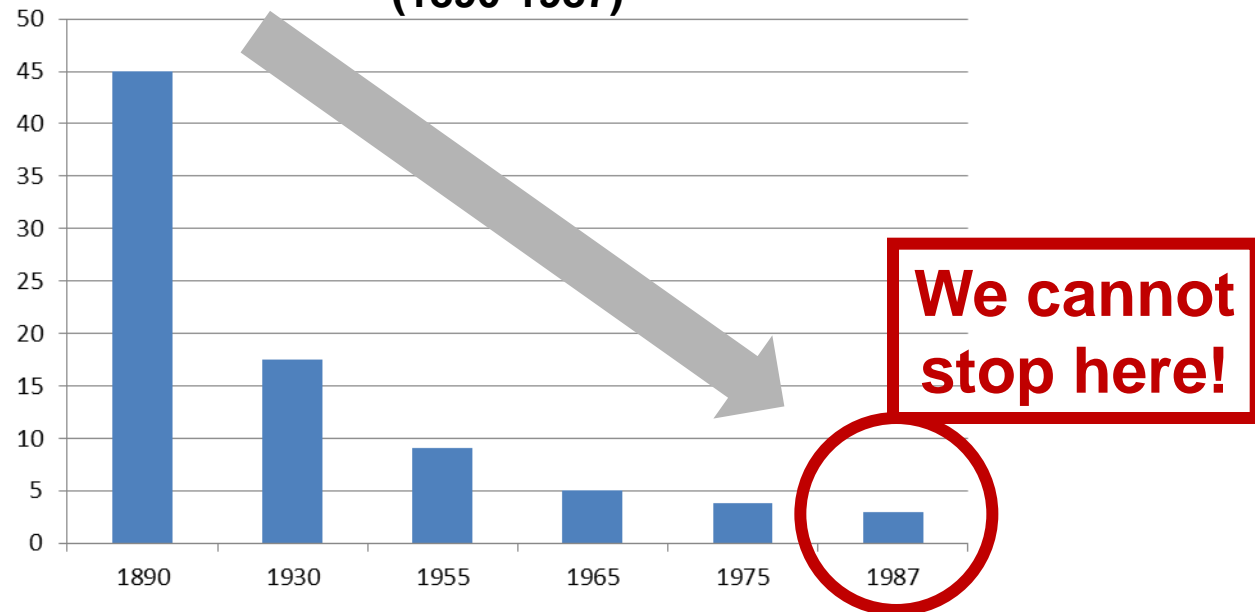
What can the ag machinery industry do to advocate smart, comprehensive regulation?

- ▶ **Evidence base & voluntary commitment:** provide data and targets on the future CO2 saving potential that can be reached with the help of agricultural machines
- ▶ **Underline inherent link between machine and process:**
 - ▶ Showcase essential link between ag machinery and Total Factor Productivity (TFP) in farming
 - ▶ Showcase win-win solution potential of Precision Agriculture
- ▶ **Suggest how soft (research funding) and hard (CAP) EU regulatory measures** could be used in smart, comprehensive ways to achieve GHG reductions in agriculture

Smart regulation fundamentals: TFP growth in agriculture is driven by mechanisation

- Some of the **biggest single events** improving TFP have been **delivered by advances in agricultural machinery!**

Ø Labour Hours to Produce 100 Bushels of Wheat
(1890-1987)



Smart regulation fundamentals: win-win solution potential of Precision Agriculture

- ✓ Higher yield potential
- ✓ Less crop damage and crop loss



- ✓ Less quantity of inputs (fuel, water, fertiliser etc.)
- ✓ Higher use efficiency
- ✓ More environmental protection

Economic & other benefits for the farmer



- ✓ Greater application speed
- ✓ Reduced working hours
- ✓ Lower production costs

Smart regulation for climate-smart agriculture – how could it work?

- ▶ Start voluntary CO2 monitoring systems (later on, impose mandatory targets and ETS???) at farm level (data, data, data!)
- ▶ Focus future CAP post-2020 on enhancing productivity, i.e. efficiency of production (including CO2 efficiency)
 - ▶ Consider inclusion of hard pull effect measures under the CAP, such as a productivity bonus (modified greening system) or tools to facilitate access to and uptake of Precision Farming equipment (based on greening equivalence schemes).
- ▶ The practical obstacles are high, but we need to make sure regulators understand and see mobile machines for what they could be in the next years: some the best available tools to make further progress on productivity & sustainability in agriculture, including CO2 reductions!

Summary

1. Smart regulation definitions & concepts exist
2. BUT: they are rarely, if ever, applied 1:1 in practice (for various reasons – politics is not a science!)
3. Smart, systemic regulatory approaches to reduce CO₂ in agriculture could be developed – and hard regulatory instruments are at hand that could enforce them (CAP etc.)
4. BUT: regulators (and stakeholders) are opposed & have followed a scattered approach (small scope, hard measures, every-bit-counts-never-mind-the-rest) which bears inherent risks of high-cost/low-impact regulation for mobile machines
5. We need to push back & re-iterate the need to see the broader picture and make the case for smart, systemic regulatory approaches (starting maybe with soft measures) to maximize CO₂ mitigation contribution of mobile machines in agriculture

Thank you!

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Efficiency of Mobile Machines and their Applications

A Contribution to the Reduction of GHG

Symposium 10th / 11th March 2015 in Braunschweig

Programme

Wednesday, 11th March 2015

Venue: Stadthalle Braunschweig – Congress Hall

Session I: Background to the topic (Ludger Frerichs)

08:30 Opening remarks

Prof. Ludger Frerichs (TU Braunschweig)

08:45 The global context of GHG-emissions and climate change

Dr. Benjamin Leon Bodirsky (Potsdam Institute for Climate Impact Research)

09:15 Approach to reducing GHG in agriculture

Dr. Annette Freibauer (Thünen Institute)

09:45 Energy- and carbon management in the building sector

Dr. Peter Krammer (STRABAG)

10:15 Coffee break

Session II: Achievements and potentials (Marcus Geimer)

10:45 Potential improvements in efficiency - viewpoint of construction and road building machinery manufacturers

Dr. Wolfgang Burget (Liebherr-EMtec GmbH),
Dr. Martin Göbel (Wirtgen GmbH)

11:30 The scope of efficiency improvement in the agricultural machinery industry
Dr. Eberhard Nacke (CLAAS KGaA mbH)

11:45 Efficiency potentials of ICT in agriculture

Dipl.-Wirt.-Inf. (FH) Jan Horstmann
(Maschinenfabrik Bernard Krone GmbH)

12:15 Lunch break

Session III: Achievements and potentials (August Altherr)

13:15 Sustainable energy storages for mobile machines

Prof. Marcus Geimer (Karlsruhe Inst. of Technology)

13:45 What prevents us from using more efficient technology?

Prof. Reiner Brunsch (ATB Potsdam)

14:15 Coffee break

Session IV: The smart way forward (Wolfgang Burget)

14:30 CO₂-quantification of agricultural machinery

M.Sc. Beate Fleck (CLAAS KGaA mbH),
M.Sc. Steffen Hanke (TU Braunschweig)

15:00 CO₂-quantification of mobile machines on construction sites

Dipl.-Ing. Isabelle Ays (Karlsruhe Inst. of Technology)

15:30 We need smart regulation for mobile machines

Dr. Ulrich Adam (CEMA Brussels)

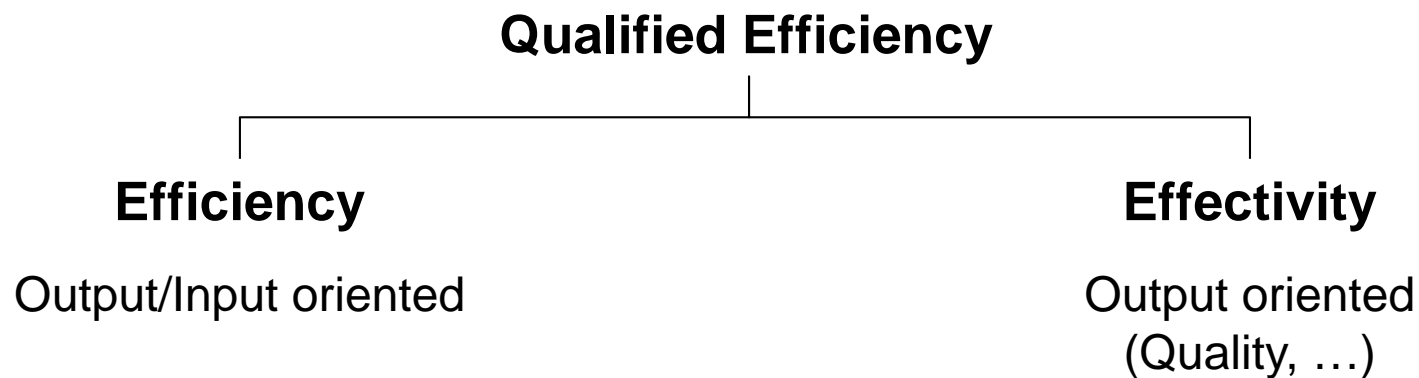
16:00 Discussion

Prof. Ludger Frerichs (TU Braunschweig)

16:30 Coffee to go

The Success of Efficiency

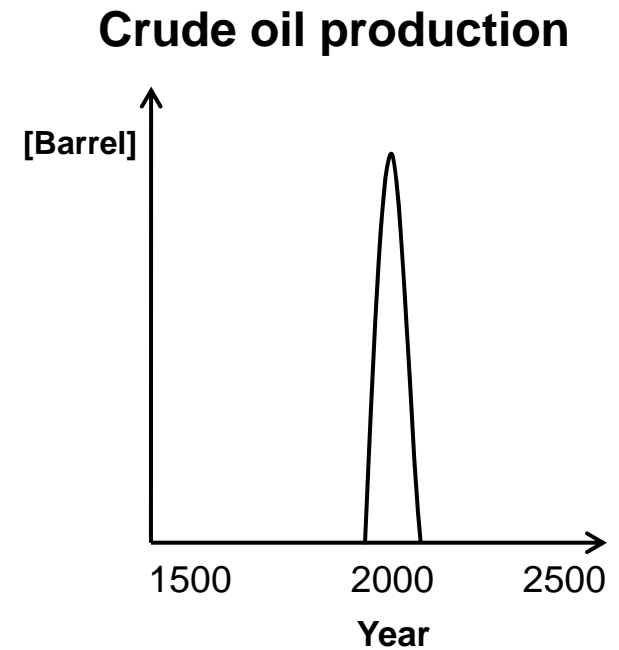
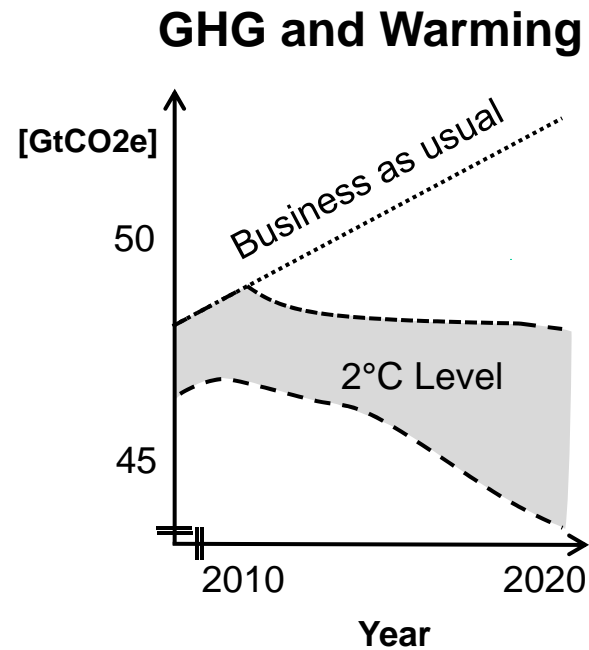
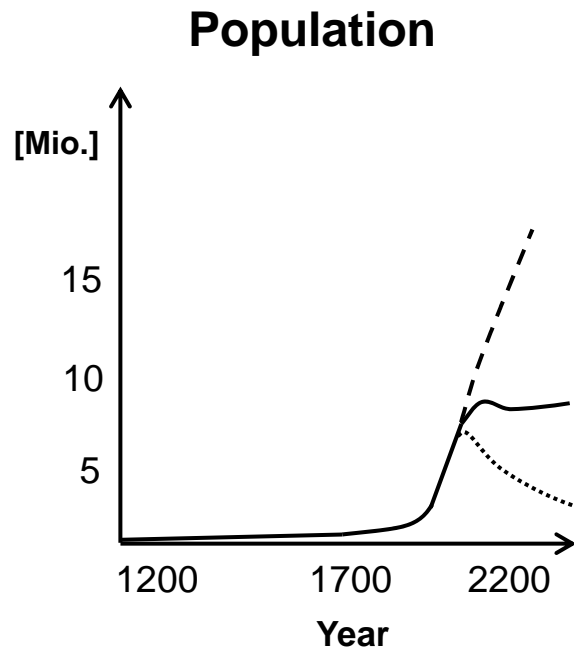
| | Effective | Ineffective |
|-------------|-----------|-------------|
| Efficient | ++ | - |
| Inefficient | o | -- |



Qualified Efficiency

Relation of result and applied means taking into account output quality

Where to Utilize Efficiency Profit – Objectives

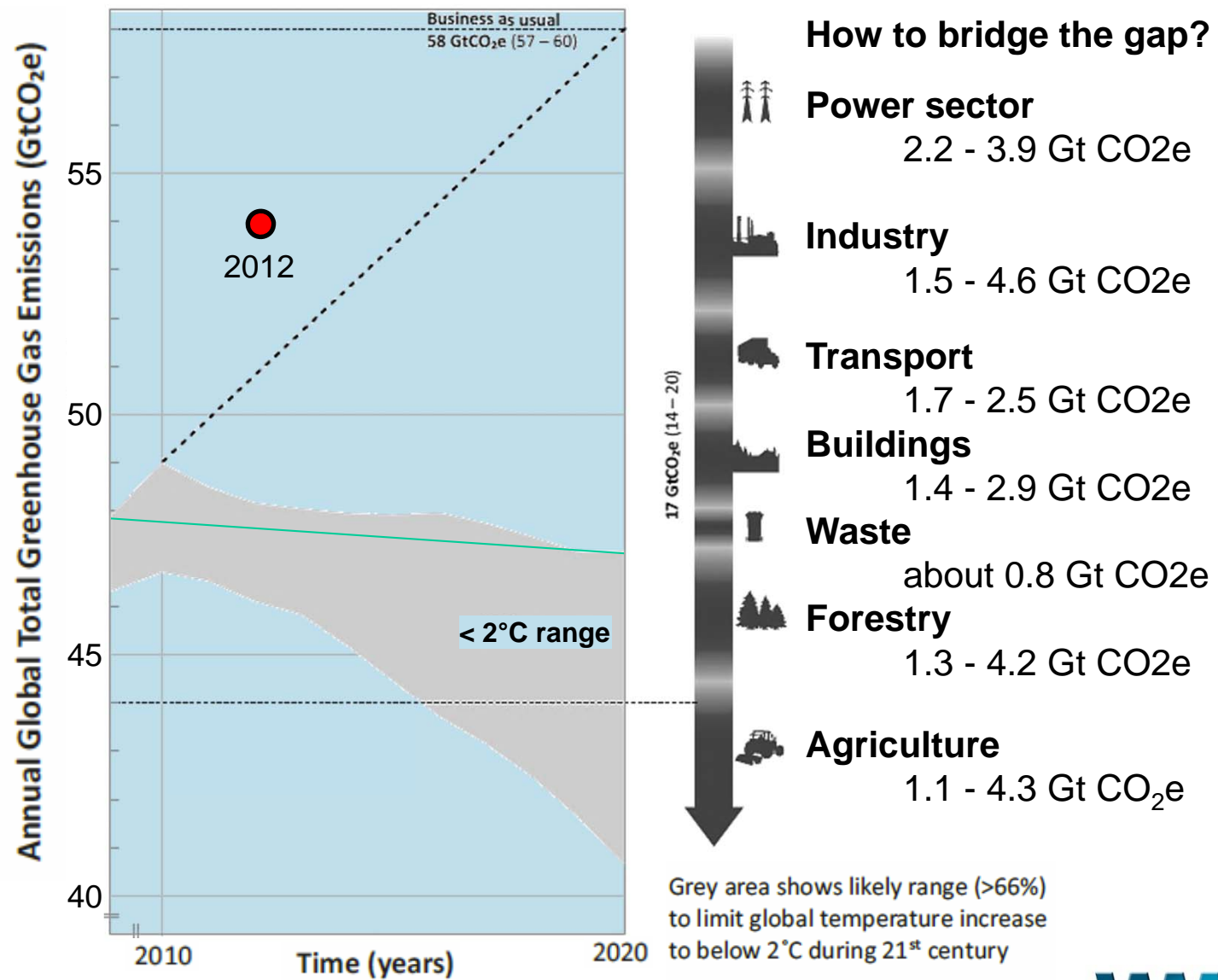


Improved Productivity

Less Emissions

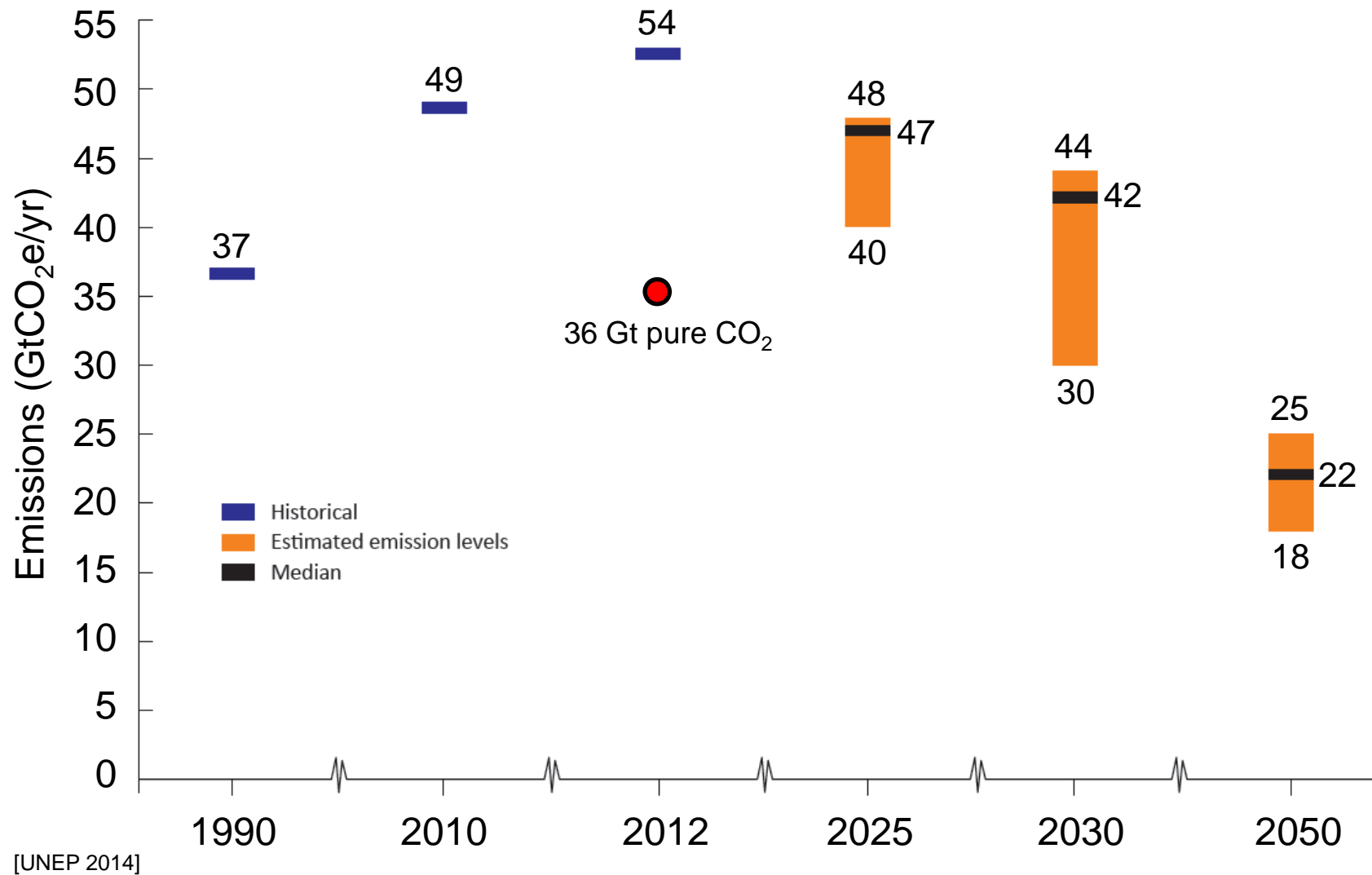
Less Resources

Global GHG Emission and How to Bridge the Gap

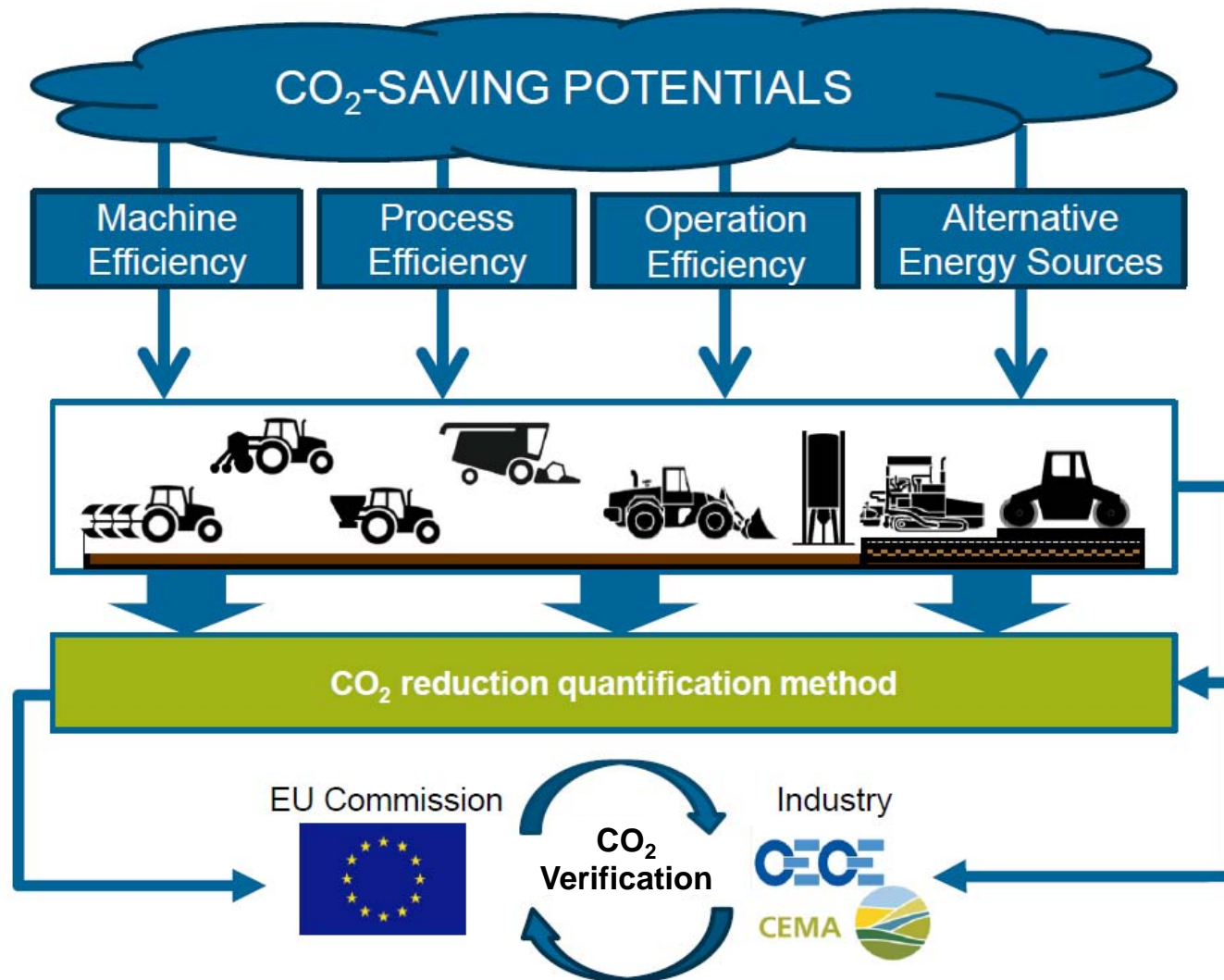


[UNEP 2012]

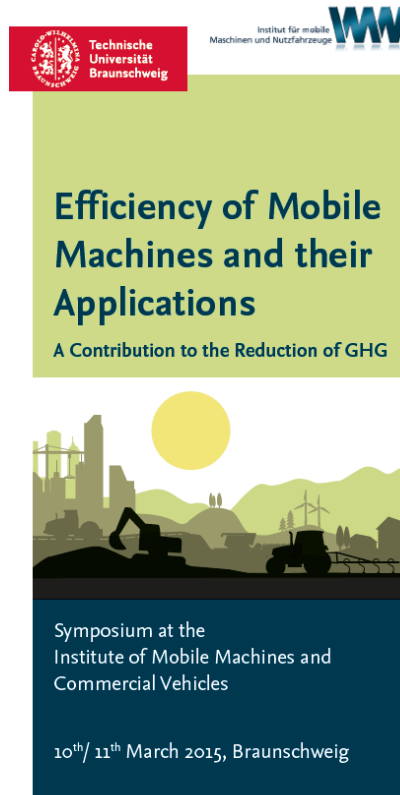
Emission Levels Consistent with the 2°C Target in 21st Century



Basically we know what's to do!



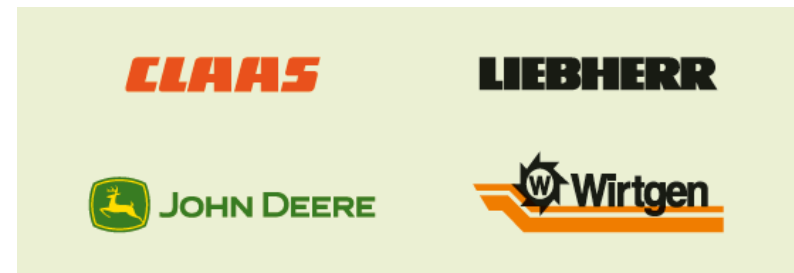
It was a great pleasure



Presentations:
www.tu-braunschweig.de/imn/emma

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Bon voyage!

